

09-08-1998



100823931

**TRADEMARK COVER SHEET
ACCOMPANYING TRADEMARK ASSIGNMENT**

**TO THE COMMISSIONER OF PATENTS AND TRADEMARKS
BOX ASSIGNMENTS
WASHINGTON, DC 20231**

Re: Registration Numbers:

- 2,132,591
- 2,132,592
- 1,653,259
- 2,062,653
- 2,017,089
- 2,076,805
- 1,653,542
- 1,656,085
- 1,680,207
- 75/406,298 (Application Serial No.)

1. The name of the party conveying the interest is:

Examco, Inc. (Corporation)
 5728 Jefferson Highway
 New Orleans, LA 70123
 Attn: Brant Houston

2. The name and address of the party receiving the interest is:

Petra Capital, LLC (Limited Liability Company)
 c/o Petra Capital Management, LLC
 172 2nd Avenue North, Suite 112
 Nashville, TN 37201

3. The nature of conveyance is: Security Agreement.

4. Each trademark number against which the Assignment is to be filed is:

- 2,132,591
- 2,132,592
- 1,653,259
- 2,062,653
- 2,017,089
- 2,076,805
- 1,653,542
- 1,656,085
- 1,680,207
- 75/406,298 (Application Serial No.)

09/02/1998 JSHNDRAZZ 00000146 2132591

01 FC:481
02 FC:482

40.00 OP
225.00 OP

5. The name and address of the party to whom correspondence concerning the request to record the document should be mailed is:

Sherrard & Roe, PLC
424 Church Street, Suite 2000
Nashville, TN 37219
Attn: Steven A. King

6. There are ten (10) registrations identified in this cover sheet and the fee for recording the Assignment is \$265.00 and such fee is enclosed.
7. The Assignment that gave rise to the interest being granted in the above-referenced patent(s) was executed by Examco, Inc. on August 12, 1998.
8. The assignee of the patent(s) is domiciled in the United States.
9. To the best of the undersigned's knowledge and belief, the information contained in this cover sheet is true and correct and any copy submitted is a true copy of the original document.

EXAMCO, INC.

By: T. Brently Houston
Title: President

**TRADEMARK, COPYRIGHT AND PATENT
SECURITY AGREEMENT**

THIS TRADEMARK, COPYRIGHT AND PATENT SECURITY AGREEMENT, dated as of August 12, 1998, is made by Examco, Inc., a Louisiana corporation (the "Grantor"), in favor of PETRA CAPITAL, LLC, a Georgia limited liability company (the "Lender").

WITNESSETH:

WHEREAS, Lender is making a loan (the "Loan") in the amount of \$4,000,000 to Grantor, pursuant to that certain Loan and Security Agreement of even date herewith by and between Grantor and Lender (the "Loan Agreement"); and

WHEREAS, in connection with the making of the Loan, Lender desires to obtain from Grantor and Grantor desires to grant to Lender a security interest in certain collateral more particularly described below;

AGREEMENT:

NOW, THEREFORE, in consideration of the premises and to induce Lender to enter into the Loan Agreement and to induce Lender to make the Loan to Grantor under the Loan Agreement, Grantor hereby agrees with Lender, as follows:

1. Defined Terms. Unless otherwise defined herein, terms which are defined in the Loan Agreement and used herein are so used as so defined, and the following terms shall have the following meanings:

"Collateral" has the meaning assigned to it in Section 2 of this Security Agreement.

"Copyrights" means all copyrights in and to all software, user documentation and other works of authorship of Grantor (including registrations, recordings and applications in the United States Copyright Office or in any office or agency of the United States, any state thereof, any other country or political subdivision thereof, or any international body), and applications for copyright registrations, and any renewals, reissues or extensions thereof, including without limitation, each copyright and computer program listed on Exhibit A hereto.

"Copyright Licenses" means all license or use agreements with any other party in connection with any of the Copyrights or such other party's works of authorship, whether Grantor is a licensor or licensee under any such license agreement, including, without limitation, the license and use agreements listed on Exhibit A hereto.

"Event of Default" has the same meaning as provided in the Loan Agreement.

"Obligations" means all obligations secured hereby and shall include without limitation (a) the loan to be made concurrently or in connection with this Agreement and the Loan Agreement as evidenced by the Secured Promissory Note of even date herewith, in the original principal amount of \$3,000,000.00, and any renewals or extensions thereof, (b) the full and prompt payment and performance of any and all other indebtednesses and other obligations of Grantor to Lender, direct or contingent (including but not limited to obligations incurred as indorser, guarantor or surety), however evidenced or denominated, and however and whenever incurred, including but not limited to indebtednesses incurred pursuant to any present or future commitment of Lender to Grantor and any and all future advances regardless of the class of such future advances, and (c) all future

advances made by Lender for taxes, levies, insurance and preservation of the Collateral and all attorney's fees, court costs and expenses of whatever kind incident to the collection of any of said indebtedness or other obligations and the enforcement and protection of the security interest created hereby.

"Patents" means all types of exclusionary or protective rights granted (or applications therefor) for inventions in any country of the world (including, without limitation, letters patent, plant patents, utility models, breeders' right certificates, inventor's certificates and the like), and all reissues and extensions thereof and all divisions, continuations and continuations-in-part thereof, including, without limitation, any thereof referred to in Exhibit A hereto.

"Patent Licenses" means all agreements material to the operation of Grantor's businesses, whether written or oral, providing for the grant by or to Grantor of any right to manufacture, use or sell any invention covered by a Patent, including, without limitation, any thereof referred to in Exhibit A hereto.

"Proceeds" means "proceeds," as such term is defined in Section 9-306(1) of the UCC and, to the extent not included in such definition, shall include, without limitation, (a) any and all proceeds of any insurance, indemnity, warranty, guaranty or letter of credit payable to Grantor from time to time with respect to any of the Collateral, (b) all payments (in any form whatsoever) paid or payable to Grantor from time to time in connection with any taking of all or any part of the Collateral by any governmental authority or any person acting under color of governmental authority, (c) all judgments in favor of Grantor in respect of the Collateral, and (d) all other amounts from time to time paid or payable or received or receivable under or in connection with any of the Collateral.

"Security Agreement" means this Trademark, Copyright and Patent Security Agreement, as amended, supplemented or otherwise modified from time to time.

"Trademarks" means (a) all trademarks, trade names, corporate names, company names, business names, fictitious business names, trade styles, service marks, logos and other source of business identifiers used in any country in the world, whether registered or unregistered, and the goodwill associated therewith, now existing or hereafter acquired and material to the businesses of Grantor, and (b) all registrations, recordings and renewals thereof, and all applications in connection therewith, issued by or filed with a national, state or local governmental authority of any country, including, without limitation, all such rights referred to in Exhibit A hereto.

"Trademark Licenses" means any agreement, material to the businesses of Grantor, written or oral, providing for the grant by or to Grantor of any right to use any Trademark, including, without limitation, any thereof referred to in Exhibit A hereto.

"UCC" means the Uniform Commercial Code as from time to time in effect in the State of Georgia.

2. Grant of Security Interest. As collateral security for the prompt and complete payment and performance when due (whether at the stated maturity, by acceleration or otherwise) of the Obligations, Grantor hereby assigns and grants to Lender for the benefit of Lender a security interest in all of Grantor's right, title and interest in and to the following property now owned or at any time hereafter acquired by Grantor or in which Grantor now has or at any time in the future may acquire any right, title or interest (collectively, the "Collateral"):

- a. all Trademarks;
- b. all Trademark Licenses;

- c. all Copyrights;
- d. all Copyright Licenses; and
- e. all Patents;
- f. all Patent Licenses; and
- g. to the extent not otherwise included, all Proceeds and products of any and all of the foregoing;

that are material to the business of Grantor, and whether or not included in Exhibit A.

3. Representations and Warranties. Grantor represents and warrants that Exhibit A hereto includes all Trademarks, Trademark Licenses, Copyrights, Copyright Licenses, Patents and Patent Licenses owned by Grantor in its own name or as to which Grantor has any colorable claim of ownership as of the date hereof. To the best of Grantor's knowledge, each Trademark, Patent and Copyright is valid, subsisting, unexpired, enforceable and has not been abandoned. Except as set forth in Exhibit A, none of the Trademarks, Patents or Copyrights is the subject of any licensing or franchise agreement. All licenses of the Trademarks, Patents and Copyrights are in force and effect, and, to the best knowledge of Grantor, not in default. No holding, decision or judgment has been rendered by any governmental authority which would limit, cancel or question the validity of any Trademark, Copyright or Patent. No action or proceeding is pending (i) seeking to limit, cancel or question the validity of any Trademark, Copyright or Patent or Grantor's ownership thereof, or (ii) which, if adversely determined, could have a material adverse effect on the value of any Trademark, Copyright or Patent.

4. Covenants. Grantor covenants and agrees with Lender that, from and after the date of this Security Agreement until the Obligations are paid in full:

a. Further Documentation. From time to time, upon the written request of Lender, and at the sole expense of Grantor, Grantor will promptly and duly execute and deliver such further instruments and documents and take such further action as Lender may reasonably request for the purpose of obtaining or preserving the full benefits of this Security Agreement and the rights and powers herein granted, including, without limitation, the filing of any financing or continuation statements under the Uniform Commercial Code as in effect in any jurisdiction with respect to the liens created hereby. Grantor also hereby authorizes Lender to file any such financing or continuation statement without the signature of Grantor to the extent permitted by applicable law. A carbon, photographic or other reproduction of this Security Agreement shall be sufficient as a financing statement for filing in any jurisdiction.

b. Limitation on Lien or Collateral. Grantor will not create, incur or permit to exist, and Grantor will take all commercially reasonable actions to defend the Collateral against, and will take such other commercially reasonable action as is necessary to remove, any lien or claim on or to the Collateral or any portion thereof, other than the security interests created hereby, and other than as permitted pursuant to the Loan Agreement, and will take all commercially reasonable actions that are necessary to defend the right, title and interest of Lender in and to any of the Collateral against the claims and demands of all persons whomsoever.

c. Limitations on Dispositions of Collateral. Grantor will not sell, transfer or otherwise dispose of any of the Collateral, or attempt, offer or contract to do so except as permitted in the Loan Agreement.

d. Notices. Grantor will advise Lender promptly, in reasonable detail, at Lender's address set forth in the Loan Agreement, (i) of any lien (other than liens created hereby or permitted under the Loan Agreement) on, or claim asserted against, the Collateral or any portion thereof, and (ii) of the occurrence of any other event which could reasonably be expected to have a material adverse effect on the aggregate value of the Collateral or on the liens created hereunder.

e. Patents, Copyrights and Trademarks.

(i) Grantor (either itself or through licensees) will, except with respect to any Trademark that Grantor shall reasonably determine is of immaterial economic value to it or otherwise reasonably determines not to do so, (A) continue to use such Trademark on each and every trademark class of goods applicable to its current line as reflected in its current catalogs, brochures and price lists in order to maintain such Trademark in full force and effect, free from any claim of abandonment for non-use, (B) maintain as in the past the quality of products and services offered under such Trademark, (C) employ such Trademark with the appropriate notice of registration, (D) not adopt or use any mark which is confusingly similar to or a colorable imitation of such Trademark unless within 30 days after such use or adoption, Lender, for its benefit, shall obtain a perfected security interest in such mark pursuant to this Security Agreement, and (E) not (and not permit any licensee or sublicensee thereof to) do any act or knowingly omit to do any act whereby any Trademark may become invalidated.

(ii) Grantor will not, except with respect to any Patent or Copyright that Grantor shall reasonably determine is of immaterial economic value to it, do any act, or omit to do any act, whereby any Patent or Copyright may become abandoned.

(iii) Grantor will promptly notify Lender if Grantor knows, or has reason to know, that any application relating to any Patent, Copyright or any Trademark may become abandoned or dedicated, or of any adverse determination or material development (including, without limitation, the institution of, or any such determination or development in, any proceeding in the United States Patent and Trademark office, the United States Copyright Office or any court or tribunal in any country) regarding Grantor's ownership of any Patent, Copyright or Trademark or its right to register the same or to keep and maintain the same.

(iv) Whenever Grantor, either by itself or through any agent, employee, licensee or designee, shall file an application for any Patent or for the registration of any Trademark with the United States Patent and Trademark Office or for the registration of any Copyright with the United States Copyright Office or any similar office or agency in any other country or any political subdivision thereof, Grantor shall report such filing to Lender within five business days after the last day of the fiscal quarter in which such filing occurs. Upon request of Lender, Grantor shall execute and deliver any and all reasonably necessary agreements, instruments, documents, and papers as Lender may request to evidence Lender's security interest in any newly filed Patent, Copyright or Trademark (or the application related thereto) and the goodwill and general intangibles of Grantor relating thereto or represented thereby, and Grantor hereby constitutes Lender its attorney-in-fact to execute and file all such writings for the foregoing purposes, all acts of such attorney being hereby ratified and confirmed; such power being coupled with an interest is irrevocable until the Obligations are paid in full.

(v) Grantor will take all reasonable and necessary steps, including, without limitation, in any proceedings before any tribunal, office or agency in any other country or any political subdivision thereof, to maintain and pursue each application (and to obtain the relevant registration or issuance) and to maintain each Patent and each registration of Trademarks or Copyrights, including, without limitation, filing of applications for renewal, affidavits of use and affidavits of incontestability when appropriate.

(vi) In the event Grantor knows or has reason to know that any Patent, Copyright or Trademark included in the Collateral is infringed, misappropriated or diluted by a third party, Grantor shall promptly notify Lender after it learns thereof and shall, unless Grantor shall reasonably determine that such Patent, Copyright or Trademark is of immaterial economic value to Grantor which determination Grantor shall promptly report to Lender, promptly sue for infringement, misappropriation or dilution, or take other actions as Grantor shall reasonably deem appropriate under the circumstances to protect such Patent, Copyright or Trademark.

5. Remedies. If an Event of Default shall occur and be continuing, Lender shall have all of the rights and remedies set forth in the Loan Agreement and all other rights and remedies that Lender may now or hereafter possess at law, in equity, by statute or otherwise.

6. Limitation on Duties Regarding Preservation of Collateral. Neither Lender nor any of its shareholders, directors, officers, employees or agents shall be liable for failure to demand, collect or realize upon all or any part of the Collateral or for any delay in doing so or shall be under any obligation to sell or otherwise dispose of any Collateral upon the request of Grantor or otherwise.

7. Severability. Any provision of this Security Agreement which is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions hereof, and any such prohibition or unenforceability in any jurisdiction shall not invalidate or render unenforceable such provision in any other jurisdiction.

8. Paragraph Headings. The paragraph headings used in this Security Agreement are for convenience of reference only and are not to affect the construction hereof or be taken into consideration in the interpretation hereof.

9. No Waiver; Cumulative Remedies. Lender shall not by any act (except by a written instrument pursuant to Section 10 hereof), delay, indulgence, omission or otherwise be deemed to have waived any right or remedy hereunder or to have acquiesced in any default or Event of Default or in any breach of any of the terms and conditions hereof. No failure to exercise, nor any delay in exercising, on the part of Lender, any right, power or privilege hereunder shall operate as a waiver thereof. No single or partial exercise of any right, power or privilege hereunder shall preclude any other or further exercise thereof or the exercise of any other right, power or privilege. A waiver by Lender of any right or remedy hereunder on any occasion shall not be construed as a bar to any right or remedy which Lender would otherwise have on any future occasion. The rights and remedies herein provided are cumulative, may be exercised singly or concurrently and are not exclusive of any rights or remedies provided by law.

10. Waivers and Amendments; Successors and Assigns. None of the terms or provisions of this Security Agreement may be waived, amended, supplemented or otherwise modified except by a written instrument executed by Grantor and Lender, provided that any provision of this Security Agreement may be waived by Lender in a written letter or agreement executed by Lender or by telex or facsimile transmission from Lender. This Security Agreement shall be binding upon the successors and assigns of Grantor and shall inure to the benefit of Lender and its successors and assigns.

11. Notices. Any and all notices, elections or demands permitted or required to be made under this Agreement or any of the Loan Documents shall be made in accordance with the terms of the Loan Agreement.

12. Governing Law. This Security Agreement shall be governed by, and construed and interpreted in accordance with, the laws of the State of Georgia applicable to contracts to be wholly performed in such State.

[SIGNATURE PAGE TO TRADEMARK, COPYRIGHT AND PATENT SECURITY AGREEMENT]

IN WITNESS WHEREOF, the parties hereto have caused this Security Agreement to be duly executed and delivered as of the date first above written.

GRANTOR:

EXAMCO, INC.

By: *Sandy Houston*

Title: *CEO*

LENDER:

PETRA CAPITAL, LLC

By: _____

Title: _____

STATE OF Louisiana)

PARISH OF Orleans)

Before me, the undersigned, a Notary Public in and for the State and Parish aforesaid, personally appeared T. Bruce Hoist Jr., with whom I am personally acquainted (or proved to me on the basis of satisfactory evidence), and who, upon oath, acknowledged himself/herself to be the Pres. of of EXAMCO, Inc., the within named bargainer, a Louisiana corporation, and that he/she as such Pres. of, executed the foregoing instrument for the purposes therein contained, by signing the name of the corporation by himself/herself as such Pres. of.

WITNESS my hand, at office in New Orleans, LA, this 12th day of Nov., 1998.

Patrick J. Browne
Notary Public

PATRICK J. BROWNE
NOTARY PUBLIC
State of Louisiana

My Commission is Issued for Life.

My Comm. Expires: n.t.d.

STATE OF TENNESSEE)
)
COUNTY OF DAVIDSON)

Before me, the undersigned, a Notary Public in and for the State and County aforesaid, personally appeared _____, with whom I am personally acquainted (or proved to me on the basis of satisfactory evidence), and who, upon oath, acknowledged himself/herself to be the _____ of Petra Capital, LLC, the within named bargainer, a Georgia limited liability company, and that he/she as such _____, executed the foregoing instrument for the purposes therein contained, by signing the name of the Manager by himself/herself as such _____.

WITNESS my hand, at office in _____, this _____ day of _____, 1998.

Notary Public

My Comm. Expires: _____

[SIGNATURE PAGE TO TRADEMARK, COPYRIGHT AND PATENT SECURITY AGREEMENT]

IN WITNESS WHEREOF, the parties hereto have caused this Security Agreement to be duly executed and delivered as of the date first above written.

GRANTOR:

EXAMCO, INC.

By: _____

Title: _____

LENDER:

PETRA CAPITAL, LLC

By: Michael W. Blachman

Title: Member

STATE OF _____)

PARISH OF _____)

Before me, the undersigned, a Notary Public in and for the State and Parish aforesaid, personally appeared _____, with whom I am personally acquainted (or proved to me on the basis of satisfactory evidence), and who, upon oath, acknowledged himself/herself to be the _____ of _____, the within named bargainer, a _____ corporation, and that he/she as such _____, executed the foregoing instrument for the purposes therein contained, by signing the name of the corporation by himself/herself as such _____.

WITNESS my hand, at office in _____, this _____ day of _____, 1998.

Notary Public

My Comm. Expires: _____

STATE OF TENNESSEE)

COUNTY OF DAVIDSON)

Before me, the undersigned, a Notary Public in and for the State and County aforesaid, personally appeared Mike Blackburn, with whom I am personally acquainted (or proved to me on the basis of satisfactory evidence), and who, upon oath, acknowledged himself/herself to be the Member of Petra Capital, LLC, the within named bargainer, a Georgia limited liability company, and that he/she as such Member, executed the foregoing instrument for the purposes therein contained, by signing the name of the Manager by himself/herself as such Member.

WITNESS my hand, at office in Nashville, TN, this 17th day of August, 1998.

Carol Collins

Notary Public

My Comm. Expires: 11-28-98

Exhibit A

A. Registered Trademarks

Mark:	Reg. No.
Examco	2,132,591
Examco	2,132,592
Examco, Inc.	1,653,259
Multipass	2,062,653
Examco Edge	2,017,089
Exceed	2,076,805
Passpak	1,653,542
Terminal Man Logo	1,656,085
Boatmaster	1,680,207
Cut Class & Pass	Application Serial No. 75/406,298

B. Registered Copyrights

TX2291-786
TX2319-263
TX2291-788
TX2324-804
TX2291-787

C. Unregistered Copyrights

Copyrights described under “Copyrights or other intellectual property rights” on Schedule 1 attached hereto and incorporated herein by reference.

Copyrights or other intellectual property rights

The following items were drawn from our inventory list. Most have been the result of collaborative efforts by salaried employees. Those that were developed by an individual or group are identified. Houston Marine/EXAMCO owns the rights to all items listed.

Web-Basted Training

These are compilations of questions from the Coast Guard examination database that we make available on the internet.

M4035I	WEB: OUPV/100 T R OF THE R INLAND
M4036I	WEB: OUPV/100T R OF R INL & COLREGS
M4048I	WEB-DIAGNOSTIC TEST
M7002I	WEB Q&A: R OF R INL ONLY
M7003I	WEB Q&A: R OF R COLREGS & INL
M7070I	WEB Q&A: NAV GEN INL/NC
M7074I	WEB: OUPV/100 T NAV GENERAL INL/NC
M7084I	WEB Q&A: OUPV GENRL INL/NC
M7136I	WEB Q&A: GENRL 100T INL
M7137I	WEB Q&A: GENRL 100T NC
M7139I	WEB Q&A: TOWING ASSISTANCE

Printed Matter

This is promotional material, hand-outs, and study aids.

M1013D	TW HOW TO STUDY FOR AB
M1014D	TW HOW TO STUDY FOR QMED
M1148D	BOOK: HMTS INSTRUCTOR HANDBOOK
M1156D	OCEANS NAVIGATION WORKBOOK
M1163D	TW HOW TO STUDY FOR TANKERMAN
M1165D	TW HOW TO STUDY FOR M/M 100/200
M1166D	TW HOW TO STUDY FOR MATE 500/1600
M1167D	TW HOW TO STUDY FOR MASTER 500/1600
M1168D	TW HOW TO STUDY FOR THE OCEAN END.
M1169D	TW HOW TO STUDY FOR RADAR RENEWAL
M1174D	TW HOW TO STUDY FOR DDE LIM/UNL
M1175D	TW HOW TO STUDY FOR LIM CHIEF ENG.
M1184D	OOW PROGRAMMED COURSE PACKAGE
M1186D	PassPak Study Prescription to 1600
M1187D	EPK Study Prescription to 1600
M0020D	ANSWER YOUR QUESTION BROCHURE
M0022D	BROCHURE: LICENSE RENEWALS
M0024D	BROCHURE: RAD. TRAIN. TOWBOAT OPER.
M0025D	BROCHURE: HOUSTON MARINE OVERVIEW
M0026D	BROCHURE: HOUSTON MARINE RESUME
M0027D	BROCHURE: SHRD OVERIEW
M0028D	BROCHURE: VESSEL OFFICER SEMINAR
M0051D	BASIC TRAINING BROCHURE/SCHEDULE
M0055D	BROCHURE 6PK/MS100 CG APPROVED CRS
M0060D	WORKBOAT LICENSE CATALOG
M0065D	CATALOG, MARINE COMPREHENSIVE

Study and Reference Books

These are either included with our study packages or sold separately.

M1051D	BOOK: VESSEL OFFICER SEMINAR I
M1052D	BOOK: TIDEWATER VOS II
M1056D	BOOK: TDW VOS III STUDY GUIDE
M1057D	BOOK: TDW VOS III WORKBOOK
M1058D	BOOK: GENERIC VOS II
M1159D	BOOK: OC NAV/PROB SOLV UL-TEXT ONLY
M1400D	BOOK: ABLE SEAMAN
M1400T	BOOK: OCEANS NAVIGATION STUDY KIT
M1401D	BOOK: ABLE SEAMAN/LB PRACTICAL EXAM
M1405D	BOOK: CELESTIAL STUDY KIT (LL LIC)
M1407D	BOOK: OCEAN NAV STUDY KIT (UL LIC)
M1450D	BOOK: MASTER, MATE & OPERATOR – Steve Civilla, Jack Willis, Greg Szczurek
M1455D	BOOK: MODU GENERAL SUBJECTS
M1465D	BOOK: NAV & COASTAL PILOTING – Greg Szczurek
M1485T	BOOK: COLREGS – Greg Szczurek
M1486D	BOOK: INLAND (UNIFIED) RULES – Greg Szczurek
M1500K	BOOK: JACK-UP STABILITY FUNDAMENTAL – Rusty Brewington
M1505D	BOOK: SEMI STABILITY FUNDAMENTALS – Rusty Brewington
M1506D	BOOK: STAB. PROBLEMS (OIM,BS,BCO)
M1507D	BOOK: STAB & TRIM-UPPER-LEVEL LIC. – Steve Civilla
M1508D	BOOK: STAB & TRIM--LOWER-LEVEL LIC. – Steve Civilla
M1550D	BOOK: MATH PROB/SOLUTIONS-ENGINEERS
M1530D	BOOK: TANKERMAN – Greg Szczurek
M1640D	BOOK: TDW AB-OSV TRB
M1641D	BOOK: GENERIC AB-OSV TRB
M1642D	BOOK: TDW AB-OSV ASSESSOR GUIDE
M1643D	BOOK: GENERIC AB-OSV ASSESSOR GUIDE
M1644D	BOOK: TDW AB-OSV STUDY GUIDE
M1645D	BOOK: GENERIC AB-OSV STUDY GUIDE
M1646D	BOOK: PERSONAL SAFETY BASIC TRAIN
M1648D	BOOK: TDW QMED-OSV TRB
M1649D	BOOK: GENERIC QMED-OSV TRB
M1650D	BOOK: TDW QMED-OSV ASSESSOR GUIDE
M1651D	BOOK: GENERIC QMED-OSV ASSESSOR
M1652D	BOOK: TDW OILER-OSV STUDY GUIDE
M1653D	BOOK: GENERIC OILER-OSV STUDY GUIDE
M1654D	BOOK: TW MATE 500 TRB
M1655D	BOOK: TW MATE 500 ASSESSOR GUIDE
M1656D	BOOK: TW DDE 4000 TRB
M1657D	BOOK: TW DDE 4000 ASSESS GUIDE
M1658D	BOOK: PUBLIC MATE 500 TRB
M1659D	BOOK: PUBLIC MATE 500 ASSESS GUIDE
M1660D	BOOK: PUBLIC DDE 4000 TRB
M1661D	BOOK: PUBLIC DDE 4000 ASSESS GUIDE
M8230F	BOOK: WORKBOOK FOR 5-DAY FF COURSE
M8231D	BOOK: WORKBOOK FOR T-MAN FF COURSE
M8232D	BOOK: WORKBOOK FOR BASIC TRAIN. FF
M8620D	INL/UNL Radar Workbook
M8623D	BOOK: RADAR OBS. STUDY GUIDE1&2
M8630D	RADAR OPERATION COURSE TEXTBOOK
M8635D	INLAND RADAR STUDENT WORKBOOK
M2455D	STABILITY & TRIM-UPPER LEVEL LICEN

Question and Answer Books

These are compilations of questions from the Coast Guard examination database that are sold either separately or as a part of a study package.

M2390K	Q&A: ABLE SEAMAN/LIFEBOATMAN
M2400C	Q&A: RULES OF THE ROAD
M2405C	Q&A: GEN-OUPV/100/200
M2405D	Q&A: GENERAL 100/200 NC-DIST
M2406K	Q&A: GENERAL 100/200 IN/GL/RI-HMITC
M2407D	Q&A: GENERAL OUPV-DIST
M2415C	Q&A: GENERAL OUTV/OUFV/500-1600
M2420D	Q&A: GREAT LAKES BOOK SUPPLEMENT
M2425C	Q&A: NAVG. BOOK COLUMBIA RV
M2430K	Q&A: NAVG. BOOK WEST. RV
M2435C	Q&A: NAV-OUPV/100
M2440C	Q&A: NAV-OUTV/200/1600
M2450C	Q&A: NAV-OCEANS, UNLMTD(BOOK ONLY)
M2480D	Q&A: QMED-GENERAL
M2481C	Q&A: QMED-OILER
M2550D	Q&A: ENGINEER, BOOK 1
M2551D	Q&A: ENGINEER, BOOK 2
M2552K	Q&A: ENGINEER, BOOK 3

Videotapes

These are included in some study packages and are available for individual purchase.

M2000K	VIDEOTAPE: RULES OF THE ROAD – Greg Szczurek
M2010K	VIDEOTAPE: NAV VIDEO #1 – Greg Szczurek
M2011D	VIDEOTAPE: NAV VIDEO #2 – Greg Szczurek
M2011K	VIDEOTAPE: NAV VIDEO #2 – Greg Szczurek
M2060D	VIDEOTAPE: KNOT TYING

Software

These are compilations of questions from the Coast Guard examination database in software format.

M4000K	PP: ABLE SEAMAN
M4006D	PP: TANKERMAN
M4009D	PP: LIFEBOATMAN
M4020K	PP: FCC MARINE RADIO OPERATOR
M4026D	PP: LAKE OKECHOBEE
M4030D	PP: LAUNCH OPERATOR
M4040D	PP: GENERAL RADIOTELEPHONE OPER
M4043D	PP: GMDSS OPERATOR
M4046D	PP: OUPV INLAND
M4050D	PP: OUPV NC
M4057D	PP: OUTV WR
M4060D	PP: OUTV INLAND
M4066D	PP: OUTV NC
M4070D	PP: M/M FISHING VESSELS
M4078D	PP: MASTER INLAND 100
M4079D	PP: MASTER NC 100
M4084D	PP: M/M RIVERS 0-200
M4086D	PP: M/M INLAND 200
M4090D	PP: M/M NC 200
M4096D	PP: MASTER INLAND 500/1600
M4106D	PP: MASTER INL/GL 500/1600
M4110D	PP: MASTER NC 500/1600
M4118D	PP: MATE NC 500/1600

M4129D PP: MATE RIVERS 500/1600
M4130D PP: MASTER RIVERS 500/1600
M4132D PP: MATE AGT INL
M4140D PP: MASTER UNLIMITD
M4148D PP: CHIEF MATE
M4150D PP: 2ND MATE
M4156D PP: 3RD MATE
M4180D PP: FIRST CLASS PILOT
M4200D PP: BALLAST CONTROL OPERATOR
M4202D PP: OIM
M4206D PP: SURFACE UNIT ON LOC.
M4210D PP: BARGE SUPERVISOR
M4360D PP: QMED HINIST
M4365D PP: QMED OILER
M4367D PP: QMED OILER LIBERIAN MODU & SHIP
M4368D PP: QMED PUMPMAN
M4370D PP: QMED FIREMAN/WATERTENDER
M4372D PP: QMED REF ENGINEER
M4376D PP: QMED JUNIOR ENGINEER
M4380D PP: QMED DECK ENGINEER
M4384D PP: QMED ELECTRICIAN
M4452D PP: DDE 1000/4000
M4456D PP: DDE UNLIMITD.
M4480D PP: CE LIMITED(1600) NC
M4481D PP: CHIEF ENG LIMITED (1600)
M4486D PP: ASST. ENG LIMITED (1600)
M4549D PP: CHIEF ENG, STM & MTR
M4552D PP: CHIEF ENG, MOTOR ONLY
M4560D PP: 1ST ASST ENG, STM & MTR
M4562D PP: 1ST ASST ENG, MOTOR ONLY
M4564D PP: 1ST ASST ENG, STEAM ONLY
M4570D PP: 2nd ASST ENG, STM & MTR
M4572D PP: 2nd ASST ENG, MOTOR ONLY
M4574D PP: 2nd ASST ENG, STEAM ONLY
M4580D PP: 3rd ASST ENG, STM & MTR
M4582D PP: 3rd ASST ENG, MOTOR ONLY
M4584D PP: 3rd ASST ENG, STEAM ONLY
M4601D PP: CHIEF ENG MODU
M5203D PP: CE MODU GENERAL
M5700D HP: AB/LB (STANDARD)
M5701D HP: ABLE SEAMAN - OSV
M5702D HP: ABLE SEAMAN MODU
M5710D HP: TANKERMAN
M5720D HP: FCC MARINE RADIO OPERATOR
M5721D HP: FCC GENERAL RADIOTELE OPER
M5722D HP: GMDSS OPERATOR
M5740K HP: OUPV INL & NC
M5750D HP: OUTV WR
M5756K HP: OUTV INL
M5760D HP: OUTV NC
M5764D HP: M/M FISHING VESSELS
M5770D HP: M/M 100T INL
M5776D HP: M/M 100T NC
M5786D HP: M/M 0-200T RIVERS
M5790D HP: M/M 200T INL
M5796D HP: M/M 200T NC
M5806K HP: M/M 5/1600T RIVERS
M5810D HP: MASTER 5/1600 T INL

M5816D HP: MASTER 5/1600T NC
M5820D HP: MATE 5/1600 T INL
M5826D HP: MATE 5/1600T NC
M5828D HP: MASTER AGT, RIVERS
M5830D HP: MASTER AGT INLAND
M5832D HP: M/M AGT, GL & INL
M5850D HP: MASTER UNLIMITED OCEANS/NC
M5852D HP: CHIEF MATE
M5854D HP: 2ND MATE
M5856D HP: 3RD MATE
M5880D HP: FIRST CLASS PILOT
M5900D HP: OIM UNRESTRICTED
M5901D HP: OIM BOTTOM-BEARING UNDERWAY
M5902D HP: OIM BOTTOM-BEARING ON LOCATION
M5906D HP: OIM SURFACE UNITS UNDERWAY
M5102D HP: CE GENERAL SUB PART I
M5105D HP: CE STEAM PLANTS
M5108D HP: CE ELECTRICITY
M5111D HP: CE ENGINEERING SAFETY
M5114D HP: 1AE GENERAL SUB PART I
M5117D HP: 1AE STEAM PLANTS
M5120D HP: 1AE ELECTRICITY
M5123D HP: CE MOTOR PLANTS
M5126D HP: 1AE ENGINEERING SAFETY
M5129D HP: 1AE MOTOR PLANTS
M5132D HP: 2AE MOTOR PLANTS PART I
M5135D HP: 2AE GENERAL SUBJECTS
M5138D HP: 2AE ELECTRICITY
M5141D HP: 2AE ENGINEERING SAFETY
M5144D HP: 2AE STEAM PLANTS PART I
M5147D HP: 3AE MOTOR PLANTS PART I
M5150D HP: 3AE ENGINEERING SAFETY
M5153D HP: 3AE GENERAL SUBJECTS
M5156D HP: 3AE ELECTRICITY
M5159D HP: 3AE STEAM PLANTS PART I
M5162D HP: CE LIM GEN. SUBJECTS
M5165D HP: CE LIM MOTOR PLANTS
M5168D HP: CE LIM ENG. SAFETY
M5171D HP: CE/AE/DDE STEAM PLANTS
M5174D HP: CE LIM ELECTRICITY OCEANS
M5176D HP: CE LTD ELECTRICTY NC
M5177D HP: AE LIM/DDE UNLIM GENERL
M5180D HP: AE LIM/DDE UNLIM MOTORS
M5183D HP: AE LIM/DDE UNLIM SAFETY
M5186D HP: CE FSH VSL GENERAL
M5189D HP: CE FSH VSL MOTORS
M5192D HP: CE FSH VSL ENG. SAFETY
M5195D HP: DDE LIM GENERAL
M5198D HP: DDE LIM MOTORS
M5201D HP: DDE LIM SAFETY
M5212D HP: CE MODU GENERAL
M5215D HP: CE MODU AUX HINE
M5218D HP: CE MODU SAFETY
M6006D HP: QMED OILER
M6007D HP: QMED OILER LIBERIAN
M6010D HP: QMED HINIST
M6016D HP: QMED PUMPMAN
M6020D HP: QMED REFRIG ENG

M6026D	HP: QMED JUNIOR ENGINEER
M6030D	HP: QMED DECK ENGINEER
M6036D	HP: QMED ELECTRICIAN
M6040D	HP: QMED FIREMAN/WATERTENDER
M6044D	HP: QMED ALL ENDORSEMENTS
M6050D	HP: DDE 1000/4000
M6056D	HP: DDE UNLIMITED
M6060D	HP: CHIEF ENG. LIMITED NC
M6061D	HP: CHIEF ENG. LIMITED OC
M6066D	HP: ASST. ENG. LIMITED
M6070D	HP: FISHING VESSEL ENG-
M6090D	HP: CE STEAM & MOTOR
M6091D	HP: CE MOTOR
M6092D	HP: CE STEAM
M5300D	BOAT MASTER
M5400D	RULE MASTER

Financial Sales Material--New Fax Board & Mail Coding System

Product Line	Mail Codes		Fax Codes	Description	% Discount	Item #
	Prefix	Suffix				
EDGE All Products		@		Brochure	PLL--End User	F4718D
		D		Disk	EDGE Demo--All Lines	F1401D
		#		Catalog	EDGE DM--All Lines	F4740D
	G	1	G1	Flyer	PLL--End User	
	G	2	G2	Flyer	CDAll	
	G	3	G3	Flyer	CLU,LH,CFA,CFP Course Desc	
	G	4	G4	Flyer	EDGE Study Prescription	
NASD	N	0		Brochure	End User	F4710D
	N	1		Insert	0%	F4726D
	N	2		Insert	20%	F4724D
	N	3	N3	Flyer	0%	
	N	4	N4	Flyer	15%	
	N	5	N5	Flyer	20%	
	N	6	N6	Flyer	NASD & LH MultiPass	
	N	C	NC	Flyer	NASD Series 63 Exam Changes	
	N	D	ND	Flyer	NASD Desc	
	N	M	NM	Flyer	MetLife	
	N	P	NP	Flyer	Prudential	
	N	PP	NPP	Flyer	Prudential Preferred	
	N	W	NW	Flyer	WMA Flyer	
N	E	NE	Flyer	The Equitable		
CE Firm	F	0		Catalog	EXCEED--DM	F4717D
	F	1	F1	Flyer	0%	
	F	D	FD	Flyer	Module Descriptions	
	F	Q	FQ	Flyer	CE Credits	
	F	S	FS	Flyer	Sec.Am. Credits	
	F	T	FT	Flyer	State Farm Credits	
CE Reg.		CER	CER	Sheet	Glossy	F4720D
	R	1	R1	Flyer	Order Form	
	R	I	RI	Flyer	Primerica (Reg)	
CLU/ChFC	U	0		Brochure	End User	F4721D
	U	1		Insert	0%	F4722D
	U	2		Insert	20%	F4723D
	U	3	U3	Flyer	0%	
	U	4	U4	Flyer	15%	
	U	5	U5	Flyer	20%	
	U	M	UM	Flyer	MetLife	
CFP	P	0		Brochure	End User	F4711D
	P	1		Insert	0%	F4713D
	P	2		Insert	20%	F4728D
	P	3	P3	Flyer	0%	
	P	4	P4	Flyer	15%	
	P	5	P5	Flyer	20%	
CFA	A	0		Brochure	End User	F4714D
	A	1		Insert	0%	F4716D
	A	2		Insert	20%	F4729D
	A	3	A3	Flyer	0%	
	A	4	A4	Flyer	15%	
	A	5	A5	Flyer	20%	
L&H	L	3	L3	Flyer	0%	
	L	4	L4	Flyer	10%	
	L	1	L1	Flyer	Primerica L&H	
Ethics	E	3	E3	Flyer	0%	
	E	6	E6	Flyer	Futures/s3/Ethics	
Misc.	S	1	S1	Form	Credit Application	
	S	2	S2	Form	OS2 Instructions	
	S	3	S3	Flyer	Affidavit of Personal Responsibility	
	S	4	S4	Flyer	Engine Download Instruc. Internet	
		PFS	PFS	Flyer	Primerica (Series 6&63, 26)	
		+ Encl W		Letter Enclosure Insert	WBT Insert	F4719D

NOTE: Always include initials at the end of a series when mailing information.

SAMPLE: Customer requests an NASD 20% disc flyer and NASD Course Descriptions:

Mail: F/N5D/SS (with SS representing CSS or Salesrep initials)

Fax: F/N5/ND (do not include initials when faxing)

NURSING INVENTORY REFERENCES

Box: Board Review Software	N4000D	Board Review MAC Kit	N6002D
Box: NCLEX Target Training	N4011D	Board Review MAC data disk	N9002D
Eval. Form, postagepaid	N8111D	Board Review Windos/DOS Kit	N6008D
Rebate Coupon, Target Training	N4013D	PC Setup disk 1.5	F9400D
Manual: Preparing for the NCLEX	N5009D	Board Review Data disk PC	N9999D
New Software User Guide	N4014D	BRS Internet Kit	N6008I
BRO: Nursing Brochure	N8002D	contains only NCLEX Study On-Line (N9777I)	
<u>Order Form Insert, Nursing Brochure</u>	<u>N8003D</u>	BRS MAC Supplement (3-98)	N900D
SCP POSTER	N8103D	Target Training Windows/DOS NCLEX Kit	N6006D
School Coordinator Flier	N8112D	1.5 Setup Disk	F9400D
Checklist - SCP Kit	N8119D	Med-Surg Target Training Data disk	N9992D
FAQ - SCP Kit	N8120D	Maternity-Newborn Target Training Data	N9993D
Order Form - SCP Kit	N8121D	Pediatric Target Training Data Disk	N9996D
BRS Flier - SCP Kit	N8123D	Psychiatric Target Training Data Disk	N9995D
<u>Nursing Presentation Folder</u>	<u>N8114D</u>	Pharmacology Data Disk (3/27)	N9994D
Cup, Nursing	N4026D	Internet version: Same as data disk but with I at the end	
Nursing envelope Blue (9.5 x 4)	E1304D	Site License data disks	
Nursing 2 color envelope 10 x 13	E1305D	Med/Surg (RN)	N6010D
Padded Envelope (not printed) 7 x 10	E5060D	Maternity	N6011D
EXAMCO labels (from Finance)	E2035D	Pediatric	N6012D
BRS Disk Envelope (PC/MAC)	F9658D	Psychiatric	N6013D
TT Disk Envelope (PC)	N4012D	Pharmacology	N6014D
Nursing Letterhead	Not Inventory	No longer used:	
		Supply Re-Order Form - SCP Kit	N8122D
		ORDER PADS for \$199 POSTER (tear offs)	N8104D
		Blank Envelope for Disks	F9658D
		Target Training Internet Kit	N6006I
		BRS Supplement disk (3-98)	N9998D
		Nursing 2 color envelope 9 x 12	E1311D
		Nursing Label Pins	N4021D
		School Coordinator Flier - KIT	N8113D
		Manual: Preparing for the NCLEX-RN	N5008D
		Nursing Software User Guide	E9222D
		Nurse Bear Pens (75 left 10/3/97)	N4020D

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TRADEMARK
REEL: 1778 FRAME: 0166