

TRADEMARK RECORDATION COVER SHEET

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02-17-1999



100966414

Please record the attached original documents or copy thereof.

3-12-99

Form with sections 1-8 containing details for conveying party (Deckers Outdoor Corporation), receiving party (Congress Financial Corporation), nature of conveyance (Security Agreement), application numbers, and party to whom correspondence should be mailed (Laurie Kim, Esq.).

RECEIVED
FEB 12 AM 10:56
ASSIGNMENT BRANCH

Section 9: Statement and signature. Includes signature of Percy G. Porter Jr. and date February 11, 1999.

**COLLATERAL ASSIGNMENT OF TRADEMARKS
(SECURITY AGREEMENT)**

COLLATERAL ASSIGNMENT OF TRADEMARKS (SECURITY AGREEMENT) dated January 21, 1999, between DECKERS OUTDOOR CORPORATION, a Delaware corporation with offices at 495-A South Fairview Avenue, Goleta, California 93117 ("Pledgor"), and CONGRESS FINANCIAL CORPORATION (WESTERN), a California corporation, with an office at 225 South Lake Avenue, Suite 1000, Pasadena, California 91101 ("Pledgee").

W I T N E S S E T H:

WHEREAS, Pledgee and Pledgor, together with Deckers Outdoor Corporation International, a Delaware corporation, Simple Shoes, Inc., a California corporation, UGG Holdings, Inc., a California corporation, and Heirlooms, Inc., a California corporation, have entered into that certain Loan and Security Agreement dated the date hereof (together with all agreements entered into in connection therewith, the "Financing Agreements"), pursuant to which Pledgee has made and may in the future, in its discretion, make certain loans and advances and extend credit to Pledgor, subject to the terms and provisions of the Financing Agreements;

WHEREAS, Pledgor owns all right, title, and interest in and to, among other things, all the trademarks, United States trademarks and trademark registrations, and the trademark applications and tradenames, set forth on Exhibit A hereto (the "Trademarks"); and

WHEREAS, in order to secure Pledgor's Obligations (as defined in the Financing Agreements) to Pledgee, Pledgor has agreed to grant to Pledgee a security interest in the Trademarks and the goodwill and certain other assets with respect to the Trademarks, as further set forth herein, and Pledgee has requested Pledgor to enter into this Security Agreement to evidence such security interest.

NOW THEREFORE, KNOW ALL MEN BY THESE PRESENTS, that for valuable consideration received and to be received, as security for the full payment and performance of Pledgor's Obligations, and to induce Pledgee to make loans and advances to Pledgor, Pledgor hereby grants to Pledgee a security interest in:

- a. the Trademarks;
- b. all registrations of the Trademarks in any State of the United States and any foreign countries and localities;
- c. all tradenames, trademarks and trademark registrations hereafter adopted or acquired and used, including, but not limited to, those which are based upon or derived from the Trademarks or any variations thereof (the "Future Trademarks");

d. all extensions, renewals, and continuations of the Trademarks and Future Trademarks and the registrations referred to in clause (b) above;

e. all rights to sue for past, present and future infringements of the Trademarks and Future Trademarks;

f. all packaging, labeling, trade names, service marks, logos, and trade dress including or containing the Trademarks and Future Trademarks, or a representation thereof, or any variation thereof;

g. all licenses and other agreements under which Pledgor is licensor, and all fees, rents, royalties, proceeds or monies thereunder, relating to the Trademarks and Future Trademarks and the use thereof; and

h. all goodwill of Pledgor's business connected with, symbolized by or in any way related to the items set forth in clauses (a) through (g) above.

All of the foregoing items set forth in clauses a through h are hereinafter referred to collectively as the "Collateral."

AND Pledgor hereby covenants with Pledgee as follows:

1. Pledgor's Obligations. Pledgor agrees that, notwithstanding this Security Agreement, it will perform and discharge and remain liable for all its covenants, duties, and obligations arising in connection with the Collateral and any licenses and agreements related thereto. Pledgee shall have no obligation or liability in connection with the Collateral or any licenses or agreements relating thereto by reason of this Security Agreement or any payment received by Pledgee relating to the Collateral, nor shall Pledgee be required to perform any covenant, duty, or obligation of Pledgor arising in connection with the Collateral or any license or agreement related thereto or to take any other action regarding the Collateral or any such licenses or agreement.

2. Representations and Warranties. Pledgor represents and warrants to Pledgee that:

a. Pledgor is the owner of the Collateral, and no adverse judgments or pending material claims have been made with respect to its title to or the validity of the Collateral;

b. the Trademarks are the only trademark registrations and trademark applications in which Pledgor has any or all right, title and interest (except such trademarks under which Pledgor is licensed);

c. none of the Collateral is subject to any mortgage, pledge, lien, security interest, lease, charge, encumbrance or license (by Pledgor as licensor), except for Pledgee's interests granted hereunder and any liens permitted by the Financing Agreements; and

d. when this Security Agreement is filed in the United States Patent and Trademark Office (the "Trademark Office") and the Pledgee has taken the other actions contemplated in this Security Agreement and by the Financing Agreements, this Security Agreement will create a legal and valid perfected and continuing lien on and security interest in the Collateral in favor of Pledgee, enforceable against Pledgor and all third parties, subject to no other mortgage, lien, charge, encumbrance, or security or other interest.

3. Covenants. Pledgor will maintain the Collateral, defend the Collateral against the claims of all persons, and will maintain and renew all registrations of the Collateral; provided, however, that Pledgor will not be required to maintain any Collateral which in Pledgor's reasonable business judgment has ceased to have sufficient economic value to justify maintenance. Pledgor will maintain the same standards of quality for the goods and services in connection with which the Trademarks are used as Pledgor maintained for such goods and services prior to entering into this Security Agreement. Without limiting the generality of the foregoing, and so long as any Trademark or Future Trademark has sufficient economic value to justify maintenance in Pledgor's reasonable business judgment, Pledgor shall not permit the expiration, termination or abandonment of such Trademark or Future Trademark without the prior written consent of Pledgee. If, before the Obligations have been satisfied in full and the Financing Agreements have been terminated, Pledgor shall obtain rights to or be licensed to use any new trademark, or become entitled to the benefit of any trademark application or trademark registration, the provisions of Section 1 hereof shall automatically apply thereto. Pledgor shall provide Pledgee within thirty (30) days after the end of each fiscal quarter for the immediately preceding fiscal quarter, a schedule of any such rights to or licenses to use any new trademark applications or trademark registrations.

4. Use Prior to Default. Effective until Pledgee's exercise of its rights and remedies upon an Event of Default under and as defined in the Financing Agreements (an "Event of Default"), Pledgor shall be entitled to use the Collateral in the ordinary course of its business, subject to the terms and covenants of the Financing Agreements and this Security Agreement.

5. Remedies Upon Default. Whenever any Event of Default shall occur and be continuing, Pledgee shall have all the rights and remedies granted to it in such event by the Financing Agreements, which rights and remedies are specifically incorporated herein by reference and made a part hereof, and any and all rights and remedies of law available to Pledgee. Pledgee in such event may collect directly any payments due to Pledgor in respect of the Collateral and may sell, license, lease, assign, or otherwise dispose of the Collateral in the manner set forth in the Financing Agreements. Pledgor agrees that, in the event of any disposition of the Collateral upon and during the continuance of any such Event of Default, it will duly execute, acknowledge, and deliver all documents necessary or advisable to record title to the Collateral in any transferee or transferees thereof, including, without limitation, valid, recordable assignments of the Trademarks or Future Trademarks. In the event Pledgor fails or refuses to execute and deliver such documents, Pledgor hereby irrevocably appoints Pledgee as its attorney-in-fact, with power of substitution, to execute, deliver, and record any such documents on Pledgor's behalf. Notwithstanding any provision hereof to the contrary, during the continuance of an Event of Default, Pledgor may sell any merchandise or services bearing the Trademarks and Future Trademarks in the ordinary course of its business and in a manner consistent with its past practices, until it receives written notice from Pledgee to the contrary.

The preceding sentence shall not limit any right or remedy granted to Pledgee with respect to Pledgor's inventory under the Financing Agreements or any other agreement now or hereinafter in effect.

6. Cumulative Remedies. The rights and remedies provided herein are cumulative and not exclusive of any other rights or remedies provided by law. The rights and remedies provided herein are intended to be in addition to and not in substitution of the rights and remedies provided by the Financing Agreements or any other agreement or instrument delivered in connection therewith.

7. Amendments and Waivers. This Security Agreement may not be modified, supplemented, or amended, or any of its provisions waived except in a writing signed by Pledgor and Pledgee. Upon Pledgee's request, Pledgor hereby agrees to enter into an amendment to this Security Agreement with Pledgee to amend Exhibit A hereto to include any Future Trademarks, provided, that Pledgor shall not be required to enter into such an amendment with Pledgee more than once in any three (3) month period, but at any time or times as Lender may request upon the occurrence and continuance of an Event of Default.

8. Waiver of Rights. No course of dealing between the parties to this Security Agreement or any failure or delay on the part of any such party in exercising any rights or remedies hereunder shall operate as a waiver of any rights and remedies of such party or any other party, and no single or partial exercise of any rights or remedies by one party hereunder shall operate as a waiver or preclude the exercise of any other rights and remedies of such party or any other party. No waiver by Pledgee of any breach or default by Pledgor shall be deemed a waiver of any other previous breach or default or of any breach or default occurring thereafter.

9. Assignment. The provisions of this Security Agreement shall be binding upon and inure to the benefit of the respective successors and assigns of the parties hereto; provided, however, that no interest herein or in or to the Collateral may be assigned by Pledgor except in accordance with the Financing Agreements; and, provided further, that Pledgee may assign the rights and benefits hereof to any party acquiring any interest in the Obligations or any part thereof.

10. Future Acts. Until the Obligations shall have been paid in full, Pledgor shall have the duty to make applications on material unregistered but registrable trademarks in any location where Pledgor does substantial business, to prosecute such applications diligently, and to preserve and maintain all rights in the Trademarks and the other Collateral. Any expenses incurred in connection with such applications and other actions shall be borne by Pledgor. Pledgor shall not abandon any right to file a trademark application or registration for any trademark, or abandon any such pending trademark application or registration, without the consent of Pledgee, except to the extent that such application or registration has insufficient economic value to justify abandonment in Pledgor's reasonable business judgment.

11. Enforcement. Upon Pledgor's failure to do so after Pledgee's demand, or upon an Event of Default, Pledgee shall have the right but shall in no way be obligated to bring suit in its own name to enforce the Trademarks and Future Trademarks and any license thereunder, in which event Pledgor shall at the request of Pledgee do any and all lawful acts and

execute any and all proper documents required by Pledgor in aid of such enforcement and Pledgor shall promptly, upon demand, reimburse and indemnify Pledgee or its agents for all reasonable costs and expenses incurred by Pledgee in the exercise of its rights under this Section 11.

12. Release. At such time as Pledgor shall completely satisfy all of the Obligations, and the Financing Agreements have been terminated, other than upon enforcement of Pledgee's remedies under the Financing Agreements after an Event of Default, Pledgee will execute and deliver to Pledgor an Assignment of Trademarks, a release or other instrument as may be necessary or proper to reassign the Trademarks and Future Trademarks to Pledgor and to release Pledgee's lien in the Collateral, subject to any dispositions thereof which may have been made by Pledgee pursuant hereto.

13. Severability. If any clause or provision of this Security Agreement shall be held invalid or unenforceable, in whole or in part, in any jurisdiction, such invalidity or unenforceability shall attach only to such clause or provision, or part thereof, in such jurisdiction, and shall not in any manner affect such or any other clause or provision in any other jurisdiction.

14. Notices. All notices, requests and demands to or upon Pledgor or Pledgee under this Security Agreement shall be given in the manner prescribed by the Financing Agreements.

15. Governing Law. This Security Agreement shall be governed by and construed, applied, and enforced in accordance with the federal laws of the United States of America applicable to trademarks and the laws of the State of California, except that no doctrine of choice of law shall be used to apply the laws of any other State or jurisdiction. The parties agree that all actions or proceedings arising in connection with this Security Agreement shall be tried and litigated only in the State and federal courts located in the County of Los Angeles, State of California. PLEDGOR AND PLEDGEE EACH WAIVES THE RIGHT TO TRIAL BY JURY OF ANY CLAIM, DEMAND, ACTION, OR CAUSE OF ACTION ARISING UNDER THIS SECURITY AGREEMENT, WHETHER NOW EXISTING OR HEREAFTER ARISING, AND ANY RIGHT EITHER MAY HAVE TO ASSERT THE DOCTRINE OF FORUM NON CONVENIENS, LACK OF PERSONAL JURISDICTION, OR TO OBJECT TO VENUE TO THE EXTENT ANY PROCEEDING IS BROUGHT IN ACCORDANCE WITH THIS SECTION 15.

16. Supplement. This Security Agreement is a supplement to, and is hereby incorporated into, the Financing Agreements and made a part thereof.

IN WITNESS WHEREOF, the parties have entered into this Security Agreement as of the date first above written.

PLEDGOR

DECKERS OUTDOOR CORPORATION,
a Delaware corporation

By: Scott Ash
Name: Scott Ash
Title: CFO

PLEDGEE

CONGRESS FINANCIAL CORPORATION (WESTERN),
a California corporation

By: James H. Cowgill
Name: James H. Cowgill
Title: Vice President

EXHIBIT A

List of Trademarks

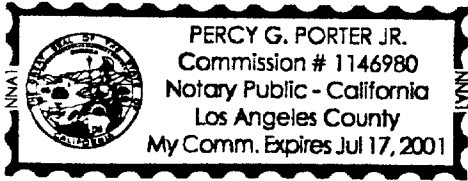
1. Trademark: ALP
Application No.: 74/633,280
Filing Date: 2/13/95
2. Trademark: BRAIN DRAIN
Application No.: 74/655,972
Filing Date: 4/04/95
Registration No.: 2,011,112
Registration Date: 10/22/96
3. Trademark: DECKERS (Driftwood)
Application No.: 73/081,884
Filing Date: 3/22/76
Registration No.: 1,086,470
Registration Date: 2/28/78
4. Trademark: DECKERS & Design
Application No.: 74/175,598
Filing Date: 6/13/91
Registration No.: 1,823,779
Registration Date: 2/22/94
5. Trademark: FREE YOUR FEET AND
YOUR MIND WILL FOLLOW
Application No.: 74/480,488
Filing Date: 1/18/94
Registration No.: 1,920,965
Registration Date: 9/19/95
6. Trademark: PRETTY RUGGED
Application No.: 74/672,212
Filing Date: 5/11/95
Registration No.: 2,065,631
Registration Date.: 5/27/97
7. Trademark: RIVER RUBBER
Application No.: 74/424,373
Filing Date: 8/16/93
Registration No.: 2,014,052
Registration Date: 11/05/96
8. Trademark: SHOCPAD & Design
Application No.: 74/402,249
Filing Date: 6/16/93
Registration No.: 1,933,613
Registration Date: 11/07/95
9. Trademark: SPIDER RUBBER
Application No.: 75/274,683
Filing Date: 4/15/97
10. Trademark: TERRA-FI
Application No.: 74/692,017
Filing Date: 6/22/95
Registration No.: 2,062,045
Registration Date: 5/13/97
11. Trademark: TERRADACTYL
Application No.: 74/375,642
Filing Date: 4/05/93
Registration No.: 1,866,458
Registration Date: 12/06/94
12. Trademark: WET CLIMBER
Application No.: 74/665,463
Filing Date: 4/25/95
Registration No.: 2,029,264
Registration Date: 1/07/97
13. Trademark: XPD
Application No.: 75/483,059
Filing Date: 5/11/98
14. Trademark: SOCIAL CLIMBER
Application: 74/618,131
Filing Date: 1/05/95

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

STATE OF CALIFORNIA)
) ss.
COUNTY OF Los Angeles)

On 1/21/99 Date, before me, Percy G. Porter Jr. Notary Public Name and Title of Officer (e.g. "Jane Doe, Notary Public")
personally appeared Matthew Scott Ash Name of Signer(s)

[] personally known to me - OR - [x] proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



WITNESS my hand and official seal.

[Signature] Signature of Notary Public

OPTIONAL

Though the data below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent reattachment of this form.

CAPACITY(IES) CLAIMED BY SIGNER(S)

- [] Individual
[] Corporate Officer

Title(s)

- [] Partner(s) [] Limited [] General
[] Attorney-In-Fact
[] Trustee(s)
[] Guardian/Conservator
[] Other:

Signer is Representing:
Name of Person(s) or Entity(ies)

DESCRIPTION OF ATTACHED DOCUMENT

Collateral Assignment of Trademarks
Title or Type of Document

Number of Pages

Date of Document

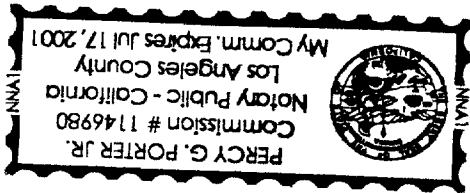
Signer(s) Other Than Named Above

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

STATE OF CALIFORNIA)
) ss.
COUNTY OF Los Angeles)

On 1/21/99, before me, "Percy G. Porter Jr. Notary Public",
Date Name and Title of Officer (e.g. "Jane Doe, Notary Public")
personally appeared June Maurcen Cowgill
Name of Signer(s)

[] personally known to me - OR - [X] proved to me on the basis of satisfactory evidence to be the
person(s) whose name(s) is/are subscribed to the within
instrument and acknowledged to me that he/she/they
executed the same in his/her/their authorized capacity(ies),
and that by his/her/their signature(s) on the instrument the
person(s), or the entity upon behalf of which the person(s)
acted, executed the instrument.



WITNESS my hand and official seal.

[Handwritten Signature]
Signature of Notary Public

OPTIONAL

Though the data below is not required by law, it may prove valuable to persons relying on the document and could
prevent fraudulent reattachment of this form.

CAPACITY(IES) CLAIMED BY SIGNER(S)

- [] Individual
[] Corporate Officer

Title(s)

- [] Partner(s) [] Limited
[] Attorney-In-Fact [] General
[] Trustee(s)
[] Guardian/Conservator
[] Other:

Signer is Representing:
Name of Person(s) or Entity(ies)

DESCRIPTION OF ATTACHED DOCUMENT

Collateral Assignment of Trademarks

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