10-20-1999 U.S. Department of Co. FORM PTO-1618A Patent and Trade mark Office TRADEMARK OMB 0651-0027 101178252 RECORDATION FORM COVER SHEET N TRADEMARKS ONLY TO: The Commissioner of Patents and Trademarks: Please record the attached original docum Submission Type Conveyance Type XX New **Assignment** License (Non-Recordation) Resubmission Security Agreement **Nunc Pro Tunc Assignment** Document ID # **Effective Date** Month Day Year Merger Correction of PTO Error Reel # Frame # Change of Name Corrective Document Frame # Reel # Other Conveying Party Mark if additional names of conveying parties attached **Execution Date** Month Day Year Name | Confluence Holdings Corp. 9/27/99 Formerly Limited Partnership XXX Individual General Partnership Corporation Association Other Citizenship/State of Incorporation/Organization **Receiving Party** Mark if additional names of receiving parties attached Name Wachovia Bank, N.A **DBA/AKA/TA** Composed of 191 Peachtree Street Address (line 1) Address (line 2) Atlanta Georgia Address (line 3) 30303 State/Country Zio Code Individual **Limited Partnership** If document to be recorded is an **General Partnership** assignment and the receiving party is not domiciled in the United States, an Corporation **Association** appointment of a domestic representative should be attached. Other (Designation must be a separate document from Assignment.) Citizenship/State of Incorporation/Organization FOR OFFICE USE ONLY 10/13/1995 MTWALL 00000301 75713500 01 FC:48 -0.00 U₽ 02 FC:486 175.00 UP

Public burden reporting for this collection of information is estimated to average approximately 30 minutes per Cover Steet to be recorded, incheding time for reviewing the documents and gathering the data needed to complete the Cover Sheet. Send comments regarding this burden estimate to the U.S. Patent and Tradement Office, Chief Information Officer, Washington, D.C. 20231 and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Paperwerk Reduction Project (0451-0827), Weshington, D.C. 20503. See CMB Information Collection Budget Package 0641-0827, Patent and Tradement Assignment Procision. DO NOT SEND REQUESTS TO RECORD ASSIGNMENT DOCUMENTS TO THIS ADDRESS.

Mail documents to be recorded with required cover sheet(s) information to: Commissioner of Patents and Trademarks, Box Assignments , Washington, D.C. 20231

| FORM PTO- | 161 8B | Page 2 | U.S. Department of Commerce Patent and Trademark Office | | | |
|--|-------------------------------|--------------------------------------|--|--|--|--|
| OMB 0651-0027 | epresentative Name and A | ddress Enter for the first Rece | TRADEMARK iiving Party only. | | | |
| Name | | | | | | |
| Address (line 1) | | | | | | |
| Address (line 2) | | | | | | |
| Address (line 3) | | | | | | |
| Address (line 4) | | | | | | |
| Correspondent Name and Address Area Code and Telephone Number 404-420-5574 | | | | | | |
| Name | Erin Reusing, Paralegal | | | | | |
| Address (line 1) | Parker, Hudson, Rainer and Do | obbs LLP | | | | |
| Address (No. 2) 1500 Marquis Two Tower, 285 Peachtree Center Avenue | | | | | | |
| Address (line 3) | Atlanta, Georgia 30303 | | | | | |
| Address (line 4) | | | | | | |
| Pages | , , | s of the attached conveyance docum | nent # 8 | | | |
| including any attachments. " Trademark Application Number(s) or Registration Number(s) Mark if additional numbers attached | | | | | | |
| Enter either the Trademark Application Number or the Registration Number (DO NOT ENTER BOTH numbers for the same property). | | | | | | |
| Trademark Application Number(s) Registration Number(s) | | | | | | |
| 75/713,582 | 75/447,617 | 2,158,103 2,2 | 1,478,616 | | | |
| | | 1.478.617 | | | | |
| <u> </u> | | | | | | |
| | | | | | | |
| Number of Properties Enter the total number of properties involved. # 6 | | | | | | |
| Fee Amount | Fee Amount for P | roperties Listed (37 CFR 3.41): \$ | \$165.00 | | | |
| Method of Payment: Enclosed Deposit Account Deposit Account (Enter for payment by deposit account or if additional fees can be charged to the account.) | | | | | | |
| Deposit Account Number: | | | | | | |
| | Autho | orization to charge additional fees: | Yes No | | | |
| Statement and Signature | | | | | | |
| To the best of my knowledge and belief, the foregoing information is true and correct and any attached copy is a true copy of the original document. Charges to deposit account are authorized, as | | | | | | |
| indica É 1/-1/1 | eted herein. | Gin D Vousin | : 10/15/99 | | | |
| Name | of Person Signing | Signature | Date Signed | | | |

TRADEMARK SECURITY AGREEMENT

THIS AGREEMENT is made this 27th day of September, 1999, between **CONFLUENCE HOLDINGS CORP.**, a Delaware corporation having its principal place of business at 3761 Old Glenola Road, Trinity, North Carolina 27370 (the "Company"), and **WACHOVIA BANK, N.A.**, a national bank having an office at 191 Peachtree Street, Atlanta, Georgia 30303 ("Lender").

WITNESSETH:

WHEREAS, the Company desires to obtain loans from Lender pursuant to a certain Loan and Security Agreement dated the date hereof by and between the Company and Lender (hereinafter referred to, together with all amendments thereto, as the "Loan Agreement"); and

WHEREAS, it is a condition to Lender's obligation to make loans to the Company from time to time, pursuant to the Loan Agreement that the Company execute this Agreement;

WHEREAS, the Company has contemporaneously herewith pursuant to the Loan Agreement, granted to Lender a lien upon and security interest in the Company's now existing or hereafter acquired inventory, machinery, equipment, equipment formulations, manufacturing procedures, quality control procedures and product specifications relating to products sold under the Trademarks (as hereinafter defined);

- NOW, THEREFORE, for Ten Dollars (\$10.00) and other valuable consideration, and in consideration of the premises, the Company hereby agrees with Lender as follows:
- 1. Unless otherwise defined herein, all capitalized terms used herein shall have the meanings ascribed to them in the Loan Agreement.
- 2. To secure the payment and performance of the Obligations, the Company hereby pledges, assigns and grants to Lender a continuing security interest in and lien upon all of the following property of the Company, whether now owned or existing or hereafter acquired (the "Collateral"):
- (a) all trademarks, trademark registrations, tradenames and trademark applications, including, without limitation, the trademarks and applications listed on Schedule A attached hereto and made a part hereof (as the same may be amended from time to time), and (i) all

{95580.2} 000836-00101

renewals thereof, (ii) all income, royalties, damages and payments now or hereafter due or payable with respect thereto, including, without limitation, damages and payments for past or future infringements thereof, (iii) the right to sue for past, present and future infringements thereof, and (iv) all rights corresponding thereto throughout the world (all of the foregoing trademarks, trademark registrations, tradenames and applications, together with the items described in clauses (i)-(iv), are hereinafter collectively referred to as the "Trademarks");

- (b) the goodwill of Borrower's business connected with and symbolized by the Trademarks; and
 - (c) all proceeds of the foregoing.
 - 3. The Company represents and warrants that:
- (a) As of the date hereof, each of the Trademarks is subsisting and has not been adjudged invalid or unenforceable;
- (b) Upon filing of this Agreement in the United States Patent and Trademark Office and financing statements on Form UCC-1 describing the Collateral as set forth in Section 2 above in the appropriate filing jurisdictions, this Agreement and said financing statements will create a legal and valid perfected lien upon and security interest in the Collateral (other than foreign trademarks), enforceable against Borrower and all third Persons in accordance with its terms;
- (c) As of the date hereof, no claim has been made that the use of any of the Trademarks does or may violate the rights of any third person; and
- (d) The Company has the unqualified right to enter into this Agreement and perform its terms.
 - 4. The Company covenants and agrees that:
- (a) The Company is the sole and exclusive owner of the entire right, title and interest in and to each of the Collateral, free and clear of any liens, charges and encumbrances, including, without limitation, pledges, assignments, licenses, registered user agreements and covenants by the Company not to sue third Persons (other than any of the foregoing entered into in the ordinary course of business):
- (b) The Company will maintain the quality of the products associated with the Trademarks, at a level consistent with the quality at the time of this Agreement;
- (c) The Company will not diminish the quality of the products associated with the Trademarks without Lender's prior written consent; and

{95580.2} 000866-00101

-2-

- (d) The Company has used and will continue to use for the duration of this Agreement, proper statutory notice in connection with its use of the Trademarks to the extent commercially practicable and customary within the industry.
- 5. The Company hereby grants to Lender and its employees and agents the right upon prior notice to the Company to visit the Company's plants and facilities which manufacture, inspect or store products sold under any of the Trademarks and to inspect the products and quality control records relating thereto at reasonable times during regular business hours. The Company shall do any and all acts required by Lender to ensure the Company's compliance with paragraph 4(c) of this Agreement.
- 6. The Company agrees that, until all of the Obligations have been satisfied in full, it will not enter into any agreement (including, without limitation, any license agreement) which is inconsistent with the Company's duties under this Agreement.
- 7. If, before the Obligations have been satisfied in full, the Company shall obtain rights to any new trademarks, or become entitled to the benefit of any trademark application or trademark or any renewal of any Trademark, the provisions of paragraph 2 hereof shall automatically apply thereto, and the Company shall give to Lender prompt notice thereof in writing.
- 8. The Company authorizes Lender to modify this Agreement by amending <u>Schedule A</u> to include any future trademarks and trademark applications within the definition of Trademarks under paragraph 2 or paragraph 7 hereof.
- 9. Upon and at any time after the occurrence of an Event of Default (as defined in the Loan Agreement), Lender shall have, in addition to all other rights and remedies given it by this Agreement, all rights and remedies under applicable law and all rights and remedies of a secured party under the Uniform Commercial Code as adopted and then in force in the State of Georgia. Without limiting the generality of the foregoing, Lender may immediately, without notice or demand, each of which the Company hereby waives, collect directly any payments due the Company in respect of the Collateral, or sell at public or private sale or otherwise realize upon all or from time to time, any of the Collateral. The Company hereby agrees that ten (10) days written notice to the Company of any public or private sale or other disposition of any of the Collateral shall be reasonable notice; provided, however, that no notice shall be required hereunder if not otherwise required by applicable law. At any such sale or disposition. Lender may, to the extent permitted by law, purchase the whole or any part of the Collateral sold, free from any right of redemption on the part of the Company, which right the Company hereby waives and releases. After deducting from the proceeds of such sale or other disposition of the Collateral all costs and expenses incurred by Lender in enforcing its rights hereunder (including, without limitation, all attorneys' fees), Lender shall apply the remainder of such proceeds to the payment of the Obligations in such order and manner as Lender in its sole discretion may determine. Any remainder of the proceeds after payment in full of the Obligations shall be paid over to the Company. If any deficiency shall arise, the Company and each guarantor of the Obligations shall remain jointly and severally liable to Lender therefor.

-3-

{95580.2} 000866-00101

- Of Lender as Lender may select as the Company's true and lawful attorney-in-fact, with full power to do any or all of the following if an Event of Default shall occur and be continuing: to endorse the Company's name on all applications, documents, papers and instruments necessary for Lender to use the Trademarks, or to grant or issue any exclusive or nonexclusive license under the Trademarks to any other Person, or to assign, pledge, convey or otherwise transfer title in or dispose of the Collateral to any other Person. The Company hereby ratifies all that such attorney shall lawfully do or cause to be done by virtue hereof. This power of attorney shall be irrevocable until all of the Obligations shall have been satisfied in full and the Loan Agreement shall have been terminated.
- 11. At such time as all of the Obligations shall have been satisfied finally and in full and the Loan Agreement shall have been terminated, Lender shall execute and deliver to the Company all releases and other instruments necessary to terminate Lender's security interest in the Collateral.
- Any and all fees, costs and expenses, of whatever kind or nature, including reasonable attorneys' fees and legal expenses, incurred by Lender in connection with the preparation of this Agreement and all other documents relating hereto and the consummation of this transaction, the filing or recording of any documents (including all taxes in connection therewith) in public offices, the payment or discharge of any taxes, counsel fees, maintenance fees, encumbrances or otherwise protecting, maintaining, or preserving the Collateral, or in defending or prosecuting any actions or proceedings arising out of or related to the Collateral, shall be borne and paid by the Company (it being the intent of the Company and Lender that the Company shall be responsible for the payment of all sums, fees, costs and expenses, including, without limitation, all renewal fees with respect to the Trademarks) or, if paid by Lender, shall be paid by the Company on demand by Lender and until so paid shall be added to the principal amount of the Obligations and shall bear interest at the rate prescribed in the Loan Agreement.
- 13. The Company shall preserve and maintain all rights held by the Company relating to the Trademarks that the Company determines are material to its business. The Company shall not abandon any Trademark except those that the Company reasonably determines are not necessary to the conduct of its business.
- Notwithstanding anything to the contrary contained in paragraph 13 hereof during the continuance of any Event of Default, Lender shall have the right, but shall in no way be obligated, to bring suit instead in its own name to enforce the Trademarks and any license thereunder, in which event the Company shall at the request of Lender do any and all lawful acts (including bringing suit) and execute any and all proper documents required by Lender to aid such enforcement, and the Company shall promptly, **upon demand**, reimburse and indemnify Lender for all costs and expenses incurred in the exercise of Lender's rights under this paragraph 14.
- 15. If the Company fails to comply with any of its obligations hereunder, to the extent permitted by applicable law, Lender may, during the continuance of any Event of Default, do so in

{95580.2} 000866-00101 -4-

the Company's name or in Lender's name, but at the Company's expense, and the Company agrees to reimburse Lender in full for all expenses, including attorneys' fees, incurred by Lender in prosecuting, defending or maintaining the Trademarks or Lender's interest therein pursuant to this Agreement.

- No course of dealing between the Company and Lender, nor any failure to exercise, nor any delay in exercising, on the part of Lender, any right, power or privilege hereunder or under the Loan Agreement shall operate as a waiver thereof; nor shall any single or partial exercise of any right, power or privilege hereunder or thereunder preclude any other or further exercise thereof or the exercise of any other right, power or privilege.
- 17. All of Lender's rights and remedies with respect to the Collateral, whether established hereby or by the Loan Agreement, or by any other agreements or by law shall be cumulative and may be exercised singularly or concurrently.
- 18. The provisions of this Agreement are severable, and if any clause or provision shall be held invalid and unenforceable in whole or in part in any jurisdiction, then such invalidity or unenforceability shall affect only such clause or provision, or part thereof, in such jurisdiction, and shall not in any manner affect such clause or provision in any other jurisdiction, or any other clause or provision of this Agreement in any jurisdiction.
- 19. This Agreement is subject to modification only by a writing signed by the parties, except as provided in paragraph 8 hereof.
- 20. The benefits and burdens of this Agreement shall inure to the benefit of and be binding upon the successors and assigns of Lender and upon the successors of the Company. The Company shall not assign its rights or delegate its duties hereunder without the prior written consent of Lender.
 - 21. Notice of acceptance hereof is hereby waived by the Company.
- 22. This Agreement has been negotiated, executed and delivered at and shall be deemed to have been made in Atlanta, Georgia. This Agreement shall be governed by and construed in accordance with the internal laws of the State of Georgia.
- 23. THE COMPANY AND LENDER EACH WAIVES THE RIGHT TO TRIAL BY JURY IN ANY ACTION, SUIT, PROCEEDING OR COUNTERCLAIM OF ANY KIND

-5-

 $\{95580.2\} \quad 000866\text{-}00101$

BETWEEN THE PARTIES HERETO ARISING OUT OF OR RELATED TO THIS AGREEMENT OR THE COLLATERAL.

WITNESS the execution hereof under seal as of the day and year first above written.

ATTEST:

David L. Olson, Secretary [CORPORATE SEAL]

CONFLUENCE HOLDINGS CORP.

James W. Schubauer II, Chairman of

the Board

Accepted in Atlanta, Georgia:

WACHOVIA BANK, N.A.

("Lender")

Bv:

THE: VICE PRESIDENT

-6-

BEFORE ME, the undersigned authority, on this day personally appeared James W. Schubauer II, Chairman of the Board of Confluence Holdings Corp., to me known to be the person whose name is subscribed to the foregoing instrument, and acknowledged to me that he executed the same for the purposes and consideration therein expressed, in the capacity therein stated, and as the act and deed of said corporation.

GIVEN UNDER MY HAND AND SEAL OF OFFICE on this 27 day of September, 1999.

Notary Public

My Commission Expires:

SEAL]

STATE OF GEORGIA)
COUNTY OF FULTON)

BEFORE ME, the undersigned authority, on this day personally appeared <u>remture</u> of Wachovia Bank, N.A., known to me to be the person whose name is subscribed to the foregoing instrument, and acknowledged to me that he executed the same for the purposes and consideration therein expressed, in the capacity therein stated, and as the act and deed of said corporation.

GIVEN UNDER MY HAND AND SEAL OF OFFICE on this day of Sombu,

Notary Public

My Commission Expires:

[NOTARIAD GFAL

DOWNER SUTTON

{95580.2} 000856-00101

SCHEDULE A

U.S. Trademarks

| <u>Trademark</u> | Jurisdiction | Application No. Registration No. | Application Date/ <u>Issue Date</u> | | | |
|--|--------------|----------------------------------|-------------------------------------|--|--|--|
| Wilderness Systems | USA | 2,158,103 | 5-19-98 | | | |
| WindRider | USA | 2,214,870 | 12-29-98 | | | |
| Forplay | USA | Application No. 75/713,582 | 5-26-99 | | | |
| WindRider Rave | USA | Application No. 75/447,617 | 3-10-98 | | | |
| Mad River Canoe, Inc. "Design of Rabbit" | USA | 1,478,616 | 3-1-88 | | | |
| Mad River Canoe, Inc. (Stylized) Trademark | USA | 1,478,617 | 3-1-88 | | | |
| Foreign Trademarks | | | | | | |
| Mad River Canoe, Inc. "Design of Rabbit" | Canada | 380,439 | 2-22-91 | | | |
| Mad River Canoe, Inc. "Design of Rabbit" | Germany | 1,172,092 | 1-26-90 | | | |
| Mad River Canoe, Inc. (Stylized) | Canada | 387,973 | 8-23-91 | | | |
| Mad River Canoe, Inc. (Stylized) | Germany | 1,172,096 | 1-27-90 | | | |

{95580.2} 000866-00101

RECORDED: 10/18/1999