FORM PTO-1618A Expires 06/30/99 OMB 0651-0027 07-07-2000



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U.S. Department of Commerce Patent and Trademark Office TRADEMARK

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TO: The Commissioner of Patents and Trademarks Submission Type	: Please record the attached original document(s) or copy(ies).
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Resubmission (Non-Recordation)	Security Agreement Nunc Pro Tunc Assignment
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Correction of PTO Error Reel # Frame #	Merger Month Day Year 12 8 99
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Reel # Frame #	Other
Conveying Party	
	Mark if additional names of conveying parties attached Execution Date Month Day Ye
Name Spectrum Associates, Inc.	12 8 99
Formada	7100 (1)
Formerly	1846512
Individual General Partnership	Limited Partnership Corporation Associati
Other	
X Citizenship/State of Incorporation/Organiza	Massachusetts
Receiving Party	Mark if additional names of receiving parties attached
Name PivotPoint, Inc.	
DBA/AKA/TA	
P	
Composed of	
Address (line 1) 600 West Cummings Park	
Address (line z) Ste 5500	
Address (line 3) Woburn	Massachusetts 01801
City	State/Country Zip Code
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X Corporation Association	not domiciled in the United States, at appointment of a domestic
Other	representative should be attached.
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Mail documents to be recorded with required cover sheet(s) information to: Commissioner of Patents and Trademarks, Box Assignments , Washington, D.C. 20231

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Page 2

U.S. Department of Commerce Patent and Trademark Office TRADEMARK

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Name			
Address (line 1)			
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Correspond	dent Name and Address	Area Code and Telephone Number	
Name	Claire M. Kimball		
Address (line 1)	Alston & Bird		
Address (fine 2)	One Atlantic Center		
Address (line 3)	1201 West Peachtree Str	eet	
Address (line 4)	Atlanta, GA 30309-3424		
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Trademark		r Registration Number(s)	Mark if additionat numbers attached
Enter either th	ie Trademark Application Number <u>or t</u> f	ne Registration Number (DO NOT ENTER BOT	H numbers for the same property).
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		2,189,686	
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<u>Claire M</u> Name	e of Person Signing	Signature	Date Signed

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RECORDATION FORM COVER SHEET CONTINUATION TRADEMARKS ONLY

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Individu	al General Partnership Limited Par	tnership Corporation	Association
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Citizens	hip State of Incorporation/Organization		
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Citizen	ship/State of Incorporation/Organization		
Trademark	Application Number(s) or Registration	Number(s) Mark if addition	onal numbers attached
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Tra	ndemark Application Number(s)	Registration Number	r(s)
			L



The Commonwealth of Massachusetts

Secretary of the Commonwealth State House, Boston, Massachusetts 02133

December 8, 1999

TO WHOM IT MAY CONCERN:

I hereby certify that according to records in this office, SPECTRUM ASSOCIATES, INC. was incorporated under the General Laws of this Commonwealth on February 8, 1988.

I further certify that by Articles of Amendment filed here April 18, 1996, the name of said corporation was changed to PIVOTPOINT, INC.

I also certify that the following amendments to the Articles of Organization appear of record here, namely:-

Articles of Amendment

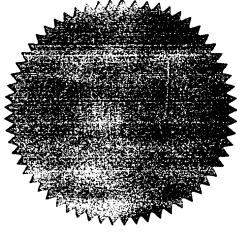
Filed

November 1, 1995 January 3, 1997

Articles of Amendment

Filed

I further certify that no other amendments to th Articles of Organization appear of record here in this office and said corporation still has a legal existence.



In testimony of which,

I have hereunto affixed the

Great Seal of the Commonwealth

William Travino Galecin

on the date first above written.

Secretary of the Commonwealth

jbm

John T. Nugent, Esquire 155 New Boston Street Suite 124 Woburn, MA 01801

January 30, 1988

Secretary of State Michael Connolly's Office Corporations Division 1 Ashburton Place 17th Floor Boston, MA 02108

Dear Sir/Madame:

Enclosed please find the Articles of Organization for Spectrum Assocaites, Inc. for your approval. Also enclosed is a check in the amount of \$150.00 for the requisite filing fee.

Thank you for your attention in this matter.

Sincerely,

John T. Nugent JTN/kmn Enc.

ONLY

CHANGE

OF

CERTIFICATE

OR

AMENDMENT

BE

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FILED

AND

ACCEPTED

SI

The Commonwealth of Massachusetts

OFFICE OF THE MASSACHUSETTS SECRETARY OF STATE
MICHAEL JOSEPH CONNOLLY, Secretary
ONE ASHBURTON PLACE, BOSTON, MASS, 02108

ARTICLES OF ORGANIZATION

(Under G.L. Ch. 156B) Incorporators

NAME

POST OFFICE ADDRESS

Include given name in full in case of natural persons: in case of a corporation, give state of incorporation.

Anthony J. Baudanza 60 Jarman Rd. Sudbury, MA 01776

John T. Nugent 190 Woburn St. Wilmington, MA 01887

The above-named incorporator(s) do hereby associate (themselves) with the intention of forming a corporation under the provisions of General Laws, Chapter 156B and hereby state(s):

1. The name by which the corporation shall be known is:

88 035060

Spectrum Associates, Inc.

2. The purpose for which the corporation is formed is as follows:

To provide computer software support and management consulting services to businesses.

To develop and market computer software products.

To carry on any business or activity which may be lawfully carried on by a corporation organized under the Business Corporation Law of the Commonwealth of Massachusetts, whether or not related to those referred to in the foregoing paragraph.

To take over as a going concern the business heretofore carried on by Anthony J. Baudanza and John T. Nugent, co-partners, doing business under the firm name and style of Spectrum Associates and shall acquire all of the assets and shall assume all of the liabilities of said partnership.

Name A ved

ONCE DOCUMENT

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Note: If the space provided under any article or item on this form is insufficient, additions shall be set forth on separate 8 1/2 x 11 sheets of paper leaving a left hand margin of at least 1 inch for binding. Additions to more than one article may be continued on a single sheet so long as each article requiring each such addition is clearly indicated.

3. The total number of shares and the par value, if any, of each class of stock within the corporation is authorized as follows:

	WITHOUT PAR VALUE	WITH PAR VALUE		UE
CLASS OF STOCK	NUMBER OF SHARES	NUMBER OF SHARES	PAR VALUE	AMOUNT
Preferred	None		0	S
Common	400		0	

If more than one class is authorized, a description of each of the different classes of stock with, if any, the preferences, voting powers, qualifications, special or relative rights or privileges as to each class thereof and any series now estab!lshed:

None

*5. The restrictions, if any, imposed by the Articles of Organization upon the transfer of shares of stock of any class are as follows:

THESE SHARES ARE RESTRICTED.

For the text of the restrictions imposed upon the transfer of these shares of stock, attached hereto and made a part hereof is page 2a.

*6. Other lawful provisions, if any, for the conduct and regulation of business and affairs of the corporation, for its voluntary dissolution, or for limiting, defining, or regulating the powers of the corporation, or of its directors or stockholders, or of

any class of stockholders:

The Corporation may be a partner in any business enterprise.

In addition to the Corporate Stockholders, the Director may make, amend or appeal the Corporate By-Laws in whole or in part, except with respect to any provision thereof which by law, the Articles of Organization or the By-Laws require action by the Stockholders.

Any annual or special meeting of the Stockholders may be held c) anywhere in the United States.
*If there are no provisions state "None"

The Commonwealth of Massachusetts

William Francis Galvin Secretary of the Commonwealth

One Ashburton Place, Boston, Massachusetts 02108-1512

ARTICLES OF AMENDMENT

(General Laws, Chapter 156B, Section 72)

Approved	Wc. Darvll L. Wartluft	*President /XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
Reserved und	andJohn J. Egan III	,XEXHXX *Assistant Clerk,
Muse L. T.	of Spectrum Associates, Inc. (Exact name of corporation)	······································
	located at 600 West Cummings Park, Woburn, MA 01801	_
· · · · · · · · · · · · · · · · · · ·	(Str »)t address of corporation in Massac	busetts)
	certify that these Articles of Amendment affecting articles numbered:	
	Article 1	
e e e element	(Number those articles 1, 2, 3, 4, 5 and/or 6 be	ing amended)
	of the Articles of Organization were duly adopted at a meeting held on April 17 2.496,574 shares of Common Stock of 2,496,57 (type, class & series, if any) 161,000 shares of Series A Preferred Stock of 161,000 (type, class & series, if any)	shares outstanding,
С _ Р	shares of	shares outstanding,
M R.A.	least two-thirds of each type, class or series outstanding and entitled to vote thereon series of stock whose rights are adversely affected thereby:	
	VOTED: That the name of the Corporation be changed from Spectrum Associates, Inc. to Pivotpo	
P.C.	*Delete the inapplicable words. **Delete the inapplicable clause. **Poeter the inapplicable clause. **Poeter 156B, Section 70. **Poet amondments adopted pursuant to Chapter 156B, Section 71. Note: If the space provided under any article or tiem on this form is insufficient, additions so only of separate 8 1/2 × 11 sheets of paper with a left married of at least 1 inch. Additions to made on a strigte sheet so long as each article requiring each addition to clearly indicated.	ball be set forth on one side more than one article may be

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To change the number of shares and the par value (if any) of any type, class or series of stock which the corporation is authorized to issue, fill in the following:

The total presently authorized is:

WПНО	JT PAR VALUE STOCKS	WITH PAR VALUE S		CKS
TYPE	NUMBER OF SHARES	TYPE	NUMBER OF SHARES	PAR VALUE
Common:		Common:		
Preferred:		Preferred:		
and the same and the	Y			·

Change the total authorized to:

WITHOUT PAR VALUE STOCKS			WITH PAR VALUE STO	CKS
TYPE	NUMBER OF SHARES	ТҮРЕ	NUMBER OF SHARES	PAR VALUE
Common:		Common:		
	en en la companya de	Preferred:		

The foregoing amendment(s) will become effective when these Articles of Amendment are filed in accordance with General Laws, Chapter 156B, Section 6 unless these articles specify, in accordance with the vote adopting the amendment, a later effective date not more than thirty days after such filing, in which event the amendment will become effective on such later Later effective date: Effective immediately upon filing SIGNED UNDER THE PENALTIES OF PERJURY, this 17 th day of *Delete the inapplicable words

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THE COMMONWEALTH OF MASSACHUSETTS THE COMMONWEALTH ARTICLES OF AMENDMENT

(General Laws, Chapter 156B, Section 72)

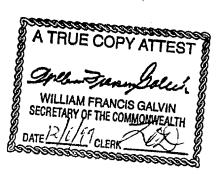
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ereby approve the within Articles of Amendment and, the filing fee i	n
The state of the s	
amount of \$ 600 having been paid, said articles are deemed	1
have been filed with me this 1874 day of APOL	
<u>46</u>	
ective date:	

WILLIAM FRANCIS GALVIN

gollen Francis Gallin

Secretary of the Commonwealth



TO BE FILLED IN BY CORPORATION Photocopy of document to be sent to:

Toni Ann Peppe Legal Assistant	
Goodwin, Procter & Hoar LLP	4

Exchange Place, Boston, MA 02109 (617) 570-1694

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THE COMMONWEALTH OF MASSACHUSETTS THE COMMONWEALTH

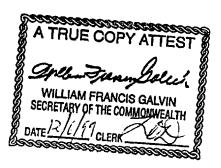
,96 APR 18 PK 2:39 ARTICLES OF AMENDMENT (General Laws, Chapter 156B, Section 72)

I hereby approve the within Articles of Amendment and, the filing fee in the amount of \$ 100 having been paid, said articles are deemed to have been filed with me this 1821 day of APRIC Effective date: .

aple Francis Gallin

WILLIAM FRANCIS GALVIN

Secretary of the Commonwealth



TO BE FILLED IN BY CORPORATION Photocopy of document to be sent to:

Toni Ann Peppe Legal Assistant	
Goodwin, Procter & Hoar LLP	
Exchange Place, Boston, MA 02109	
(617) 570-1694	

TRADEMARK REEL: 002097 FRAME: 0135

RECORDED: 06/12/2000