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U.S. DEPARTMENT OF COMMERCE

(Rev. 03/01) OMB No. 0651-0027 (exp. 5/31/2002)	U.S. Patent and Trademark Office				
Tab settings ⇔⇔⇔ ▼ ▼	▼ ▼ 11 · 1 · 0 1				
To the Honorable Commissioner of Patents and Trademarks:	Please record the attached original documents or copy thereof.				
1. Name of conveying party (ies):	Name and address of receiving party(ies)				
Airvana, Inc. NOV 0 1 2001	Name: Silicon Valley Bank Internal BA: Silicon Valley East Address:				
Individual(s) General Partnership Limited Partnership	Street Address: 3003 Tasman Drive				
Corporation-State DE	City: Santa ClaraState: CA Zip:95054				
Other	Individual(s) citizenship				
Additional name(s) of conveying party(ies) attached? 🖵 Yes 🖏 No	Association				
3. Nature of conveyance:	General Partnership				
	Limited Partnership				
	Corporation-State				
Security Agreement	OtherCA-Chartered Bank If assignee is not domiciled in the United States, a domestic				
Other	representative designation is attached:				
Application number(s) or registration number(s):					
A. Trademark Application No.(s)	B. Trademark Registration No.(s)				
Additional number(s) att	ached 🛄 Yes 🔯 No				
Name and address of party to whom correspondence concerning document should be mailed:	6. Total number of applications and registrations involved:				
Name: Christopher E. Kondracki	Telestorical				
Internal Address:	7. Total fee (37 CFR 3.41)\$40.00				
	Enclosed				
	Authorized to be charged to deposit account				
Street Address: 2001 Jefferson Davis, Hwy., Suite 505	8. Deposit account number:				
City: Arlington State: VA Zip: 22202	(Attach duplicate copy of this page if paying by deposit account)				
DO NOT USE THIS SPACE					
 Statement and signature. To the best of my knowledge and belief, the foregoing informations of the original document. 	ation is true and correct and any attached copy is a true				
Christopher E. Kondracki Name of Person Signing Signature Date					
Total number of pages including cover sheet, attachments, and document:					
AAAAAAA ZAAAAAA ZAAAAAA Mail documents to be recorded with required cover sheet information to:					

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11/05/2001 DBYRNE 00000010 76038538 Commissioner of Patent & Trademarks, Box Assignments
Washington, D.C. 20231

01 FC:481

Form **PTO-1594**

40.00 OP

TRADEMARK

Additional Names of Receiving Party

Name: GATX Ventures, Inc.

3687 Mt. Diablo Blvd.

Suite 200

Lafayette, CA 94549

Name: Commvest, LLC

20 William Street

Wellesley, MA 02481

INTELLECTUAL PROPERTY SECURITY AGREEMENT

This Intellectual Property Security Agreement (this "IP Agreement") is made as of the 25 day of of chock of the 25 day of october of the 26 day of october of the 26 day of october of the 26 day of october of the 25 day of october of the 25 day of october of the 26 day of october of the 27 day of october of the 26 day of the 27 day of the 26 day of the 27 day of the 26 day of the 27 day of the 26 day of the 26

RECITALS

- A. Lender has agreed to make advances of money and to extend certain financial accommodations to Grantor (the "Loan"), pursuant to a certain Equipment Loan and Security Agreement dated as of October 15, 200, 2001 between Grantor and Lender, as amended from time to time (as amended, the "Loan Agreement"). The Loan is secured pursuant to the terms of the Loan Agreement. Lender is willing to enter into certain financial accommodations with Grantor, but only upon the condition, among others, that Grantor shall grant to Lender a security interest in certain Copyrights, Trademarks, Patents, and Mask Works, and other assets, to secure the obligations of Grantor under the Loan Agreement. Defined terms used but not defined herein shall have the same meanings as in the Loan Agreement.
- B. Pursuant to the terms of the Loan Agreement, Grantor has granted to Lender a security interest in all of Grantor's right title and interest, whether presently existing or hereafter acquired in, to and under all of the Collateral (as defined therein).
- NOW, THEREFORE, for good and valuable consideration, receipt of which is hereby acknowledged and intending to be legally bound, as collateral security for the prompt and complete payment when due of Grantor's Indebtedness (as defined below), Grantor hereby represents, warrants, covenants and agrees as follows:
- 1. <u>Grant of Security Interest.</u> As collateral security for the prompt and complete payment and performance of all of Grantor's present or future indebtedness, obligations and liabilities to Lender (hereinafter, the "Indebtedness"), including, without limitation, under the Loan Agreement, Grantor hereby grants a security interest in all of Grantor's right, title and interest in, to and under its registered and unregistered intellectual property collateral (all of which shall collectively be called the "Intellectual Property Collateral"), including, without limitation, the following:
 - (a) Any and all copyright rights, copyright applications, copyright registrations and like protections in each work or authorship and derivative work thereof, whether published or unpublished and whether or not the same also constitutes a trade secret, now or hereafter existing, created, acquired or held, including without limitation those set forth on **EXHIBIT A** attached hereto (collectively, the "Copyrights");
 - (b) Any and all trade secrets, and any and all intellectual property rights in computer software and computer software products now or hereafter existing, created, acquired or held;
 - (c) Any and all design rights which may be available to Grantor now or hereafter existing, created, acquired or held;
 - (d) All patents, patent applications and like protections including, without limitation, improvements, divisions, continuations, renewals, reissues, extensions and continuations-in-part of the same,

including without limitation the patents and patent applications set forth on **EXHIBIT B** attached hereto (collectively, the "Patents");

- (e) Any trademark and service mark rights, slogans, trade dress, and tradenames, whether registered or not, applications to register and registrations of the same and like protections, and the entire goodwill of the business of Grantor connected with and symbolized by such trademarks, including without limitation those set forth on **EXHIBIT C** attached hereto (collectively, the "Trademarks");
- (f) All mask works or similar rights available for the protection of semiconductor chips, now owned or hereafter acquired, including, without limitation those set forth on **EXHIBIT D** attached hereto (collectively, the "Mask Works");
- (g) Any and all claims for damages by way of past, present and future infringements of any of the rights included above, with the right, but not the obligation, to sue for and collect such damages for said use or infringement of the intellectual property rights identified above;
- (h) All licenses or other rights to use any of the Copyrights, Patents, Trademarks, or Mask Works and all license fees and royalties arising from such use to the extent permitted by such license or rights, including, without limitation those set forth on **EXHIBIT E** attached hereto; and
- (i) All amendments, extensions, renewals and extensions of any of the Copyrights, Trademarks, Patents, or Mask Works; and
- (j) All proceeds and products of the foregoing, including without limitation all payments under insurance or any indemnity or warranty payable in respect of any of the foregoing.
- Notwithstanding the foregoing, the security interest granted herein does not extend to and (k) the term "Intellectual Property Collateral" does not include any portion of any license, agreement or contract solely to the extent (i) the granting of a security interest in such license, agreement or contract would be contrary the terms thereof or to applicable law, or (ii) that such license, agreement or contract, or portion of such license, agreement or contract is nonassignable by its terms (but only to the extent the prohibition is enforceable under applicable law, including, without limitation, the Code) without the consent of the licensor or other party (but only to the extent such consent has not been obtained) or contrary to applicable law. Except as set forth in the Disclosure Schedule attached to the Loan Agreement, Grantor is not a party to, nor is bound by, any license or other agreement that prohibits or otherwise restricts Grantor from granting a security interest in Grantor's interest in such license or agreement or any other property. Without prior consent from Lender, Grantor shall not enter into, or become bound by, any such license or agreement which is reasonably likely to have a material impact on Grantor's business or financial condition. Grantor shall take such steps as Agent reasonably requests to obtain the consent of, or waiver by, any person whose consent or waiver is necessary for all such licenses or contract rights to be deemed "Collateral" and for Lender to have a security interest in it that might otherwise be restricted or prohibited by law or by the terms of any such license or agreement, whether now existing or entered into in the future.
- 2. <u>Authorization and Request.</u> Grantor authorizes and requests that the Register of Copyrights and the Commissioner of Patents and Trademarks record this IP Agreement.
- 3. <u>Covenants and Warranties.</u> Grantor represents, warrants, covenants and agrees as follows:
- (a) Grantor is now the sole owner of the Intellectual Property Collateral, except for non-exclusive licenses granted by Grantor to its customers in the ordinary course of business.
- (b) Performance of this IP Agreement does not conflict with or result in a breach of any agreement to which Grantor is bound.

- (c) During the term of this IP Agreement, Grantor will not transfer or otherwise encumber any interest in the Intellectual Property Collateral, except for non-exclusive licenses granted by Grantor in the ordinary course of business or as set forth in this IP Agreement;
- (d) To its knowledge, each of the Patents is valid and enforceable, and no part of the Intellectual Property Collateral has been judged invalid or unenforceable, in whole or in part, and no claim has been made that any part of the Intellectual Property Collateral violates the rights of any third party;
- (c) Grantor shall promptly advise Lender of any material adverse change in the composition of the Collateral, including but not limited to any subsequent ownership right of the Grantor in or to any Trademark, Patent, Copyright, or Mask Work specified in this IP Agreement;
- (f) Grantor shall (i) protect, defend and maintain the validity and enforceability of the Trademarks, Patents, Copyrights, and Mask Works, (ii) use its best efforts to detect infringements of the Trademarks, Patents, Copyrights, and Mask Works and promptly advise Lender in writing of material infringements detected and (iii) not allow any Trademarks, Patents, Copyrights, or Mask Works to be abandoned, forfeited or dedicated to the public without the written consent of Lender, which shall not be unreasonably withheld, in each of foregoing cases to the extent and in the manner determined by Grantor's management using business practices.
- (g) To the extent determined to be appropriate by Borrower's management in it good faith business judgment, Grantor shall promptly register the most recent version of any of Grantor's Copyrights, if not so already registered, and shall, from time to time, execute and file such other instruments, and take such further actions as Lender may reasonably request from time to time to perfect or continue the perfection of Lender's interest in the Intellectual Property Collateral;
- (h) To its knowledge this IP Agreement creates, and in the case of after acquired Intellectual Property Collateral, this IP Agreement will create at the time Grantor first has rights in such after acquired Intellectual Property Collateral, in favor of Lender a valid and perfected first priority security interest and collateral assignment in the Intellectual Property Collateral in the United States securing the payment and performance of the obligations evidenced by the Loan Agreement upon making the filings referred to in clause (i) below to the extent not prohibited under applicable law;
- (i) To its knowledge, except for, and upon, the filing with the United States Patent and Trademark office with respect to the Patents and Trademarks and the Register of Copyrights with respect to the Copyrights and Mask Works necessary to perfect the security interests created hereunder and except as has been already made or obtained, no authorization, approval or other action by, and no notice to or filing with, any U.S. governmental authority or U.S. regulatory body is required either (i) for the grant by Grantor of the security interest granted hereby, or for the execution, delivery or performance of this IP Agreement by Grantor in the U.S. or (ii) for the perfection in the United States or the exercise by Lender of its rights and remedies thereunder:
- (j) All information heretofore, herein or hereafter supplied to Lender by or on behalf of Grantor with respect to the Intellectual Property Collateral is accurate and complete in all material respects.
- (k) Grantor shall not enter into any agreement that would materially impair or conflict with Grantor's obligations hereunder without Lender's prior written consent, which consent shall not be unreasonably withheld.
- (I) Upon any executive officer of Grantor obtaining actual knowledge thereof, Grantor will promptly notify Lender in writing of any event that materially adversely affects (i) the value of any material Intellectual Property Collateral including the levy of any legal process against any of the Intellectual Property

Collateral, (ii) the ability of Grantor to dispose of any material Intellectual Property Collateral, or (iii) the rights, or remedies of Lender in relation to Intellectual Property Collateral.

- 4. <u>Lender's Rights.</u> Lender shall have the right, but not the obligation, to take, at Grantor's sole expense, any actions that Grantor is required under this IP Agreement to take but which Grantor fails to take, after fifteen (15) days' notice to Grantor. Grantor shall reimburse and indemnify Lender for all reasonable costs and reasonable expenses incurred in the reasonable exercise of its rights under this section 4.
- 5. <u>Inspection Rights.</u> Grantor hereby grants to Lender and its employees, representatives and agents the right to visit, during reasonable hours upon prior reasonable written notice to Grantor, any of Grantor's plants and facilities that manufacture, install or store products (or that have done so during the prior six-month period) that are sold utilizing any of the Intellectual Property Collateral, and to inspect the products and quality control records relating thereto upon reasonable written notice to Grantor and as often as may be reasonably requested, but not more than once in every six (6) months; provided, however, nothing herein shall entitle Lender access to Grantor's trade secrets and other proprietary information.

6. Further Assurances; Attorney in Fact.

- (a) On a continuing basis, Grantor will, subject to any prior licenses, encumbrances and restrictions and prospective licenses, make, execute, acknowledge and deliver, and file and record in the proper filing and recording places in the United States, all such instruments, including appropriate financing and continuation statements and collateral agreements and filings with the United States Patent and Trademarks Office and the Register of Copyrights, and take all such action as may reasonably be deemed necessary or advisable by Grantor, or as requested by Lender, to perfect Lender's security interest in all Copyrights, Patents, Trademarks, and Mask Works and otherwise to carry out the intent and purposes of this IP Agreement, or for assuring and confirming to Lender the grant or perfection of a security interest in all Intellectual Property Collateral, subject to the limitations contained herein.
- (b) To the extent not prohibited under applicable law Grantor hereby irrevocably appoints Lender as Grantor's attorney-in-fact, with full authority in the place and stead of Grantor and in the name of Grantor, Lender or otherwise, from time to time in Lender's discretion, upon Grantor's failure or inability to do so, to take any action and to execute any instrument in each case to the extent not prohibited under applicable law which Lender may deem necessary or advisable to accomplish the purposes of this IP Agreement, including:
 - (i) To modify, exercised in good faith, this IP Agreement without first obtaining Grantor's approval of or signature to such modification by amending Exhibit A, Exhibit B, Exhibit C, and Exhibit D hereof, as appropriate, to include reference to any right, title or interest in any Copyrights, Patents, Trademarks or Mask Works acquired by Grantor after the execution hereof or to delete any reference to any right, title or interest in any Copyrights, Patents, Trademarks, or Mask Works in which Grantor no longer has or claims any right, title or interest; and
 - (ii) To file, exercised in good faith, one or more financing or continuation statements and amendments thereto, relative to any of the Intellectual Property Collateral without the signature of Grantor where permitted by law.
- 7. Events of Default. The occurrence of any of the following shall constitute an Event of Default under this IP Agreement:
 - (a) An Event of Default occurs under the Loan Agreement; or any agreement between Grantor and Lender; or
 - (b) Grantor breaches any warranty or agreement made by Grantor in this IP Agreement.

- Remedies. Upon the occurrence and continuance of an Event of Default, Lender shall have the right to exercise all the remedies of a secured party under the Massachusetts Uniform Commercial Code, including without limitation the right to require Grantor to assemble the Intellectual Property Collateral and any tangible property in which Lender has a security interest and to make it available to Lender at a place designated by Lender. Lender shall have, unless prohibited by applicable law, a nonexclusive, royalty free license to use the Copyrights, Patents, Trademarks, and Mask Works to the extent reasonably necessary to permit Lender to exercise its rights and remedies upon the occurrence of an Event of Default. Grantor will pay any expenses (including reasonable attorney's fees) incurred by Lender in connection with the exercise of any of Lender's rights hereunder, including without limitation any expense incurred in disposing of the Intellectual Property Collateral. All of Lender's rights and remedies with respect to the Intellectual Property Collateral shall be cumulative.
- 9. <u>Indemnity.</u> Grantor agrees to defend, indemnify and hold harmless Lender and its officers, employees, and agents against: (a) all obligations, demands, claims, and liabilities claimed or asserted by any other party in connection with the transactions contemplated by this IP Agreement, and (b) all losses or expenses in any way suffered, incurred, or paid by Lender as a result of or in any way arising out of, following or consequential to transactions between Lender and Grantor, under this IP Agreement (including without limitation, reasonable attorneys fees and reasonable expenses), except for losses arising from or out of Lender's gross negligence or willful misconduct.
- 10. <u>Reassignment.</u> At such time as Grantor shall completely satisfy all of the obligations secured hereunder, Lender shall execute and deliver to Grantor all deeds, assignments, and other instruments as may be necessary or proper to reinvest in Grantor full title to the property assigned hereunder, subject to any disposition thereof which may have been made by Lender pursuant hereto.
- 11. <u>Course of Dealing.</u> No course of dealing, nor any failure to exercise, nor any delay in exercising any right, power or privilege hereunder shall operate as a waiver thereof.
- 12. <u>Amendments.</u> This IP Agreement may be amended only by a written instrument signed by both parties hereto.
- 13. <u>Counterparts.</u> This IP Agreement may be executed in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute the same instrument.
- Law and Jurisdiction. This IP Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts. GRANTOR ACCEPTS FOR ITSELF AND IN CONNECTION WITH ITS PROPERTIES, UNCONDITIONALLY, THE NON-EXCLUSIVE JURISDICTION OF ANY STATE OR FEDERAL COURT OF COMPETENT JURISDICTION IN THE COMMONWEALTH OF MASSACHUSETTS IN ANY ACTION, SUIT, OR PROCEEDING OF ANY KIND, AGAINST IT WHICH ARISES OUT OF OR BY REASON OF THIS AGREEMENT; PROVIDED, HOWEVER, THAT IF FOR ANY REASON LENDER CANNOT AVAIL ITSELF OF THE COURTS OF THE COMMONWEALTH OF MASSACHUSETTS, GRANTOR ACCEPTS JURISDICTION OF THE COURTS AND VENUE IN SANTA CLARA COUNTY, CALIFORNIA.

GRANTOR AND LENDER EACH HEREBY WAIVE THEIR RESPECTIVE RIGHTS TO A JURY TRIAL OF ANY CLAIM OR CAUSE OF ACTION BASED UPON OR ARISING OUT OF ANY OF THE LOAN DOCUMENTS OR ANY OF THE TRANSACTIONS CONTEMPLATED THEREIN, INCLUDING CONTRACT CLAIMS, TORT CLAIMS, BREACH OF DUTY CLAIMS, AND ALL OTHER COMMON LAW OR STATUTORY CLAIMS. EACH PARTY RECOGNIZES AND AGREES THAT THE FOREGOING WAIVER CONSTITUTES A MATERIAL INDUCEMENT FOR IT TO ENTER INTO THIS AGREEMENT. EACH PARTY REPRESENTS AND WARRANTS THAT IT HAS REVIEWED THIS WAIVER WITH ITS LEGAL COUNSEL AND THAT IT KNOWINGLY AND VOLUNTARILY WAIVES ITS JURY TRIAL RIGHTS FOLLOWING CONSULTATION WITH LEGAL COUNSEL.

15. <u>Confidentiality</u>. All information (other than periodic reports filed by Grantor with the Securities and Exchange Commission) disclosed by Grantor to Lenders in writing or through inspection pursuant to this Agreement that

is marked confidential shall be considered confidential. Lenders agree to use the same degree of care to safeguard and prevent disclosure of such confidential information as Lenders uses with its own confidential information, but in any event no less than a reasonable degree of care. Lenders shall not disclose such information to any third party (other than Lenders' or Lenders' attorneys, counsel, governmental regulators, and auditors, or to a Lenders' subsidiaries and affiliates for the purposes of evaluating Lenders' rights, subject to the same confidentiality obligation set forth herein) and shall use such information only for purposes of evaluation of its investment in Grantor and the exercise of Lenders' rights and the enforcement of their remedies under this Agreement and the other Loan Documents. The obligations of confidentiality shall not apply to any information that (a) was known to the public prior to disclosure by Grantor under this Agreement, (b) becomes known to the public through no fault of Lenders, (c) is disclosed to Lenders by a third party having a legal right to make such disclosure, or (d) is independently developed by Lenders. Notwithstanding the foregoing, Lenders' agreement of confidentiality shall not apply if Lender has acquired indefeasible title to any Collateral or in connection with any enforcement or exercise of Lenders' rights and remedies under this Agreement following an Event of Default, including the enforcement of Lenders' security interest in the Collateral.

EXECUTED as a sealed instrument under the laws of the Commonwealth of Massachusetts on the day and year first written above.

Address of Grantor:

GRANTOR:

CHELMS FORD, MA 01824

AIRVANA, INC.

By: Model J. KA

Name: Randall S. Battaf

Title: President + ceo

AGENT:
SILICON VALLEY BANK
By: # 7000
Name: JOHN K. PECK
Title: VICE PRESIDENT
•
LENDERS:
GATX VENTURES, INC.
Ву:
Name:
Title:
SILICON VALLEY BANK
Ву: ///
Name: JOHN K. PECK
Title: VICE PRESIGENT
COMMVEST, LLC
Ву:

Name:

Title:

648246.4

AGENT:
SILICON VALLEY BANK
Ву:
Name:
Title:
LENDERS:
GATX VENTURES, INC.
By: flost in Storic hoy In
Name: Robert D. Pomeroy, Jr. Senior Vice President
Title:
SILICON VALLEY BANK
Ву:
Name:
Title:
COMMVEST, LLC
Ву:
Name:
Title:

648246.4

AGENT:
SILICON VALLEY BANK
Ву:
Name:
Title:
LENDERS:
GATX VENTURES, INC.
Ву:
Name:
Title:
SILICON VALLEY BANK
Ву:
Name:
Title

COMMVEST, LLÇ

av.

Name: Dog Cas K.

Title: ExecTive U.F.

648246.4

EXHIBIT A

Copyrights

Schedule A – Issued Copyrights

None

Schedule B – Pending Copyright Applications

None

Schedule C – Unregistered Copyrights

None

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EXHIBIT B

Patents

Patent					
<u>Description</u>	Docket No.	Country	Serial No.	Filing Date	<u>Status</u>
Multi-user Communication of Voice and Data		USA	09/663,498	09/15/2000	Pending
Coding for Multi User Communication		USA	09/693,567	10/20/2000	Pending
Communication of Digital Data over a Wireless Transmission Medium		USA	09/704,898	11/02/2000	Pending
Reverse Rate Control		USA	09/778,668	02/07/2001	Pending
Radio Network Control		USA	09/891,103	06/25/2001	Pending
Broadcasting and Multicasting in Wireless Communication		USA	09/911,357	07/23/01	Pending

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EXHIBIT C

Trademarks

<u>Trademark</u>	Country	Serial No.	Filing Date	<u>Status</u>
AIRVANA	United States	76/038538	04/27/00	Under examination
AIRVANA	Canada	1074126	09/08/00	Awaiting examination
AIRVANA	European Community	1844505	09/08/00	Published
AIRVANA	Korea	2000-48482	10/17/00	Awaiting examination
AIRVANA	Japan	2000-102678	09/20/00	Approved for registration
AIRVANA	Singapore	T00/16281A	09/14/00	Under examination
AIRVISTA	United States	TBA	07/31/01	Awaiting examination
<u>Trademark</u>	Country	Reg. No.	Reg. Date	<u>Status</u>
AIRVANA	Hong Kong	4731/2001	04/27/01	Renewal due 04/27/07

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EXHIBIT D

Mask Works

None

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EXHIBIT E

Licenses

- OEM License Agreement between MapInfo Corporation and Airvana, Inc., dated June 1. 28, 2001.
- CSM 5500 API Software Agreement between Qualcomm, Inc., and Airvana, Inc., dated 2. September 18, 2000.
- HDR Infrastructure Equipment License Agreement between Qualcomm, Inc., and 3. Airvana, Inc., dated September 18, 2000.
- Source Code License and Distribution Agreement between Wind River Systems, Inc., 4. and Airvana, Inc.
- OEM Software License Agreement between AdventNet, Inc., and Airvana, Inc., dated September 13, 2000.
- EMWEB License and Distribution Agreement between Virata Corporation and Airvana, 6. Inc., dated January 29, 2001.
- License Agreement between M-Systems Flash Disk Pioneers Ltd. and Airvana, Inc., 7. dated January 30, 2001.

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RECORDED: 11/01/2001 REEL: 002393 FRAME: 0758