

12-11-2001



Form PTO-1594 (Rev. 03/01) OMB No. 0651-0027 (exp. 5/31/2002)

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U.S. DEPARTMENT OF COMMERCE U.S. Patent and Trademark Office

Tab settings

To the Honorable Commissioner of Patents and Trademarks: Please record the attached original documents or copy thereof.

1. Name of conveying party(ies):

WD-40 COMPANY

- Individual(s) Association General Partnership Limited Partnership Corporation-State DELAWARE Other

Additional name(s) of conveying party(ies) attached? Yes No

2. Name and address of receiving party(ies)

Name: UNION BANK OF CALIFORNIA, N.A. Internal as collateral Agent Address:

Street Address: 530 B STREET, 4th FLOOR City: SAN DIEGO State: CA Zip: 92101

- Individual(s) citizenship Association General Partnership Limited Partnership Corporation-State Other NATIONAL ASSOCIATION

If assignee is not domiciled in the United States, a domestic representative designation is attached: Yes No (Designations must be a separate document from assignment) Additional name(s) & address(es) attached? Yes No

3. Nature of conveyance:

- Assignment Merger Security Agreement Change of Name Other

Execution Date: OCTOBER 18, 2001

4. Application number(s) or registration number(s):

A. Trademark Application No.(s) SEE ATTACHED CONTINUATION SCHEDULE

B. Trademark Registration No.(s) SEE ATTACHED CONTINUATION SCHEDULE

Additional number(s) attached Yes No

5. Name and address of party to whom correspondence concerning document should be mailed:

Name: THOMAS G. MONIGOMERY Internal Address: SHEPPARD, MULLIN, RICHTER & HAMPTON, LLP

Street Address: 501 WEST BROADWAY, 19th FLOOR City: SAN DIEGO State: CA Zip: 92101

6. Total number of applications and registrations involved: 41

7. Total fee (37 CFR 3.41): \$ 1040 Enclosed Authorized to be charged to deposit account

8. Deposit account number: (Attach duplicate copy of this page if paying by deposit account)

DO NOT USE THIS SPACE

9. Statement and signature.

To the best of my knowledge and belief, the foregoing information is true and correct and any attached copy is a true copy of the original document.

THOMAS G. MONIGOMERY Name of Person Signing

Signature

12/11/01 Date

Total number of pages including cover sheet, attachments, and document: 24

Mail documents to be recorded with required cover sheet information to: Commissioner of Patent & Trademarks, Box Assignments Washington, D.C. 20231

12/12/2001 6TDM11 00000038 670503

01 FC:481 40.00 OP 02 FC:482 1000.00 OP

Conveying parties: WD-40 COMPANY
HPD LABORATORIES, INC.

Continuation to
Recordation Form Cover Sheet Trademarks Only

Item 1. Names of conveying parties (continued):

WD-40 Manufacturing Company	corporation	California
HPD Holdings Corp.	corporation	Delaware
HPD Laboratories, Inc.	corporation	Delaware

Item 4. Application numbers or Trademark numbers (continued):

Trademarks Owned by WD-40 Company

<u>A. Trademark application numbers:</u>	<u>B. Trademark numbers:</u>	
	1,100,509	61546
	2,105,054	61545
	2,401,643	47021
	2,105,058	44509
	1,316,471	29392
	750390	

Trademarks Owned by WD-40 Manufacturing Company

<u>A. Trademark application numbers:</u>	<u>B. Trademark numbers:</u>	
	670,503	1,841,602
	1,007,258	1,026,002

Trademarks Owned by HPD LABORATORIES, INC.

<u>A. Trademark application numbers:</u>	<u>B. Trademark numbers:</u>		
78/031,634	2,472,970	1,053,170	2,462,772
78/036,934	2,474,036	1,578,534	1,809,885
78/036,964	1,264,628	1,767,856	2,190,947
78/047,237	2,171,326	1,125,491	1,882,767
78/071,647	2,149,779	2,291,727	1,516,157
78/070,362	1,818,690	1,277,743	752,725
	1,706,170	2,456,397	

TRADEMARK SECURITY AGREEMENT

This TRADEMARK SECURITY AGREEMENT (this "Agreement") is made and entered into as of October 18, 2001 by each of the Persons listed on the signature pages hereto, together with each other Person who may become a party hereto pursuant to Section 16 of this Agreement (each a "Grantor" and collectively "Grantors"), jointly and severally in favor of UNION BANK OF CALIFORNIA, N.A., as collateral agent (in such capacity together with all successors and assigns, the "Collateral Agent"), for the Lenders referred to below, with reference to the following facts:

RECITALS

A. WD-40 Company, a Delaware corporation ("Borrower") and Union Bank of California, N.A. (together with its successors and assigns the "Credit Agreement Lender") are entering into that certain Revolving Loan Agreement dated as of the date hereof (as the same may be amended, supplemented or otherwise modified from time to time, the "Loan Agreement") pursuant to which the Credit Agreement Lender has agreed to extend a revolving credit facility in the aggregate stated amount of \$15,000,000.

B. Borrower and The Prudential Insurance Company of America (together with its successors and assigns, "Prudential") are entering into that Note Purchase and Private Shelf Agreement, dated as of the date hereof (as the same may be amended, supplemented or otherwise modified from time to time, the "Note Agreement"), pursuant to which Borrower has agreed to issue and sell to Prudential, and Prudential has agreed to buy from Borrower, its 7.28% Series A Senior Secured Notes due 2011 in the initial aggregate principal amount of \$75,000,000 (the "Series A Notes") and (ii) Prudential and Prudential's affiliates are willing to consider, in their sole discretion and within limits which may be authorized for purchase by them from time to time, the purchase of Borrower's additional senior secured promissory notes in the aggregate principal amount of \$45,000,000 (the "Shelf Notes"). As used herein, the holders of the Series A Notes and the Shelf Notes and any future holders of the Series A Notes and the Shelf Notes are herein referred to collectively as the "Noteholders".

C. The Collateral Agent has entered into an Intercreditor and Collateral Agency Agreement dated the date hereof ("Intercreditor Agreement") pursuant to which the Collateral Agent has been appointed to hold the Liens hereunder and certain other Liens for the benefit of the Lenders.

AGREEMENT

NOW, THEREFORE, in order to induce the Lenders to extend the aforementioned credit facilities to Borrower, and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, Grantors hereby jointly and severally represent, warrant, covenant and agree as follows:

1. Definitions. This Agreement is the Trademark Security Agreement referred to in the Loan Agreement and the Intercreditor Agreement. Terms defined in the Loan Agreement and not otherwise defined in this Agreement shall have the meanings defined for those terms in the Loan Agreement. As used in this Agreement, the following terms shall have the meanings respectively set forth after each:

"Collateral" means and includes all of the following: (a) all of Grantors' right, title, and interest in and to all of Grantors' trademarks, trade names, trade styles, and service marks; all prints and labels on which said trademarks, trade names, trade styles, and service marks appear, have appeared, or will appear, and all designs and general intangibles of a like nature; all registrations and recordings relating to the foregoing in the United States Patent and Trademark Office ("USPTO") or in any similar office or agency of the United States, any State thereof, or any political subdivision thereof, or in any other countries, and all reissues, extensions, and renewals thereof (collectively, the "Trademarks"), *including* those trademarks, terms, designs and registrations described in Schedule 1 hereto; (b) the goodwill of the business symbolized by each of the Trademarks, *including*, without limitation, all customer lists and other records relating to the distribution of products or services bearing the Trademarks; and (c) any and all proceeds of any of the foregoing, *including* any claims by Grantors against third parties for past, present and future infringement of the Trademarks or any licenses with respect thereto; *provided, however*, that any Prospective Trademark Rights shall be *excluded* from the "Collateral" for purposes hereof (and shall not be subject to the provisions of this Agreement), until and unless added hereto as contemplated by Section 4(e) hereof.

"Event of Default" means an event of default under the Loan Agreement or under the Note Agreement.

"Grantors" means Borrower and those Subsidiaries of Borrower, if any, that are parties hereto as indicated on the signature pages hereof, or that become parties hereto as provided in Section 10 hereof, and each of them, and any one or more of them, jointly and severally. At such times, if any, as no Subsidiaries of Borrower are parties hereto, the term "Grantors" shall refer solely to Borrower.

"Lenders" mean the Credit Agreement Lender and the Note Holders.

"Obligations" means any and all present and future obligations of any type or nature of Grantors or any one or more of them to the Lenders, and any one or more of them, arising under or relating to the Loan Agreement or the Note Agreement or any one or more of them, whether due or to become due, matured or unmatured, liquidated or unliquidated, or contingent or noncontingent, including obligations of performance as well as obligations of payment, and including interest that accrues after the commencement of any bankruptcy or insolvency proceeding by or against any Grantor.

"Prospective Trademark Rights" means any applications for registration, intent-to-use registrations, and other prospective rights in future Trademarks of Grantors which do not presently constitute Trademarks.

"Secured Party" means the Collateral Agent who shall hold the Liens and security interests granted hereunder for the ratable benefit of each of the Lenders. All rights of the Secured Party under this Agreement shall be exercised exclusively by the Collateral Agent, acting with the consent of the Lenders as required by and in accordance with the terms of the Intercreditor Agreement.

2. **Incorporation of Representations, Warranties, Covenants and Other Provisions of Loan Documents.** This Agreement is one of the "Loan Documents" referred to in the Loan Agreement. All representations, warranties, affirmative and negative covenants and other provisions contained in any Loan Document that are applicable to Loan Documents generally are fully applicable to this Agreement and are incorporated herein by this reference as though fully set forth in full.

3. **Security Interest.** For valuable consideration, Grantors and each of them hereby jointly and severally grant and assign to Secured Party a security interest to secure the prompt and indefeasible payment and performance of the Obligations, and each of them, in and to all of the presently existing and hereafter acquired Collateral. This Agreement is a continuing and irrevocable agreement and all the rights, powers, privileges and remedies hereunder shall apply to any and all Obligations, including those arising under successive transactions which shall either continue the Obligations, increase or decrease them, or from time to time create new Obligations after all or any prior Obligations have been satisfied, and notwithstanding the bankruptcy of any Grantor or any other Person or any other event or proceeding affecting any Person.

4. **Representations, Warranties and Covenants.** Grantors, and each of them, represent, warrant and agree that:

(a) All of the existing Collateral is valid and subsisting in full force and effect, and Grantors own the sole, full, and clear title thereto, and the right and power to grant the security interests granted hereunder. Grantors will, at their expense, perform all acts and execute all documents necessary to

maintain the existence of the Collateral as valid, subsisting, and registered trademarks, *including*, without limitation, the filing of any renewal affidavits and applications. The Collateral is not subject to any Liens, claims, mortgages, Agreements or licenses of any nature whatsoever, whether recorded or unrecorded, except as permitted by the Loan Agreement.

(b) As of the date hereof, none of Grantors or their Subsidiaries has any Trademarks registered with the USPTO, or any similar office or agency in the United States, or any other country other than those described in Schedule 1.

(c) Grantors shall not assign, sell, mortgage, lease, transfer, pledge, hypothecate, grant a security interest in or Lien upon, encumber, grant an exclusive or nonexclusive license or sublicense relating thereto, except as permitted herein or in the Loan Agreement or in the Note Agreement, or otherwise dispose of any of the Collateral without the prior written consent of Secured Party. Nothing in this Agreement shall be deemed a consent by Secured Party to any such action, except as such action is expressly permitted hereunder.

(d) Each Grantor authorizes Secured Party to modify this Agreement by amending Schedule 1 to include as additional Collateral any new trademark or service mark and any trademark or service mark renewal of any Grantor applied for and obtained hereafter; and each Grantor shall, upon request of Secured Party from time to time, execute and deliver to Secured Party any and all Agreements, agreements, instruments, documents, and such other papers as may be requested by Secured Party to evidence the Agreement of a security interest to Secured Party of each such Trademark.

(e) No Grantor nor any Subsidiary of any Grantor has abandoned any of the Trademarks, and no Grantor nor any Subsidiary of any Grantor will do any act, or omit to do any act, whereby any material Trademark may become abandoned, cancelled, invalidated, unenforceable, avoided, or avoidable. Each Grantor shall notify Secured Party promptly if it knows, or has reason to know, of any reason why any registration or recording may become abandoned, cancelled, invalidated, or unenforceable.

(f) Grantors will render any assistance, as Secured Party may determine is necessary, to Secured Party in any proceeding before the USPTO, any federal or state court, or any similar office or agency in the United States, or any State therein, or any other country, to maintain and protect Secured Party's security interest in the Trademarks.

(g) Grantors retain all responsibility and liability arising from the use of the Trademarks, and each Grantor hereby indemnifies and holds the Secured Party harmless from and against any claim, suit, loss, damage, or expense (*including* reasonable attorneys' fees) arising out of any alleged defect in any product manufactured, promoted, or sold by any Grantor (or any Affiliate or Subsidiary thereof) in connection with any Trademark or out of the manufacture, promotion, labeling, sale, or advertisement of any such product by any Grantor or any Affiliate or Subsidiary thereof.

(h) In any action or proceeding instituted by Secured Party in connection with any matters arising at any time out of, or with respect to, this Agreement, Grantors will not interpose any counterclaim of any nature.

(i) The execution, delivery and performance of this Agreement is within the power of Grantors and have been duly authorized by all necessary corporate action and to the best of each Grantor's knowledge do not contravene any Law, rule, regulation or any judgment, decree or order of any tribunal or of any agreement to which any Grantor is a party or by which any of its property is bound.

(j) Each Grantor shall, at its sole expense, do, make, execute and deliver all such additional and further acts, things, deeds, assurances, and instruments, in each case in form and substance satisfactory to Secured Party, relating to the creation, validity, or perfection of the security interests provided for in this Agreement under 35 U.S.C. Section 261, 15 U.S.C. Section 1051 et seq., the Uniform Commercial Code or other Law of the United States, the State of California, or of any countries or other States as Secured Party may from time to time reasonably request, and shall take all such other action as the Secured Party may reasonably require to more completely vest in and assure to Secured Party its rights hereunder or its security interest in any of the Collateral, and each Grantor hereby irrevocably authorizes Secured Party or its designee, at such Grantor's expense, to execute such documents, and file such financing statements with respect thereto with or without such Grantor's signature, as Secured Party may reasonably deem appropriate. In the event that any recording or refileing (or the filing of any statement of continuation or Agreement of any financing statement) or any other action, is required at any time to protect and preserve such security interest, Grantors shall, at their sole cost and expense, cause the same to be done or taken at such time and in such manner as may be necessary and as may be reasonably requested by Secured Party. Each Grantor further authorizes Secured Party to have this or any other security agreement recorded or filed with the USPTO or other appropriate federal, state or government office.

(k) Secured Party is hereby irrevocably appointed by each Grantor as its lawful attorney and agent, with full power of substitution to execute and deliver on behalf of and in the name of any or all Grantors, such financing statements, Agreements, pledges and other documents and agreements, and to take such other action as Secured Party may deem necessary for the purpose of perfecting, protecting or effecting the security interests granted herein and effected hereby, and any mortgages or Liens necessary or desirable to implement or effectuate the same, under any applicable Law, and Secured Party is hereby authorized to file on behalf of and in the name of any or all Grantors, at Grantors' sole expense, such financing statements, Agreements, pledges and other documents in any appropriate governmental office.

(l) Secured Party may, in its sole discretion, pay any amount, or do any act which Grantors fail to pay or do as required hereunder or as requested by Secured Party to preserve, defend, protect, maintain, record, amend, or enforce the Obligations, the Collateral, or the security interest granted hereunder, *including*, without limitation, all filing or recording fees, court costs, collection charges, and reasonable attorneys' fees. Grantors will be liable to Secured Party for any such payment, which payment shall be deemed an advance by the Secured Party to Grantors, shall be payable on demand, together with interest, and shall be part of the Obligations.

5. Inspection. Each Grantor hereby grants to Secured Party and its representatives the right to inspect such Grantor's properties wherein the Trademarks are used and the products and records relating thereto.

6. Rights and Remedies Upon Event of Default. Upon the occurrence and during the continuance of any Event of Default, and at any time thereafter, in addition to all other rights and remedies of Secured Party, Secured Party shall have the following rights and remedies, which may be exercised without notice to, or consent by, any Grantor, *except* as such notice or consent is expressly provided for hereunder:

(a) Secured Party may use any of the Trademarks for the sale of goods, completion of work in process, or rendering of services in connection with enforcing any security interest granted to Secured Party by Grantors or any Subsidiary of any Grantor.

(b) Secured Party may enforce its security interest in the Collateral, or any part thereof, either with or without special conditions or stipulations, and take all actions permitted by law in connection with such enforcement, *except* that Secured Party agrees to provide Grantors with five (5) days' prior written notice of any proposed disposition of the Collateral. The requirement of sending notice conclusively shall be met if such notice is mailed, first class mail, postage prepaid, to the Grantor owning the same. Each

Grantor expressly waives any right to receive notice of any public or private sale of any Collateral or other security for the Obligations *except* as expressly provided in this Section 6(b). Secured Party shall have the power to buy the Collateral, or any part thereof, and Secured Party shall also have the power to execute assurances and perform all other acts which Secured Party may, in Secured Party's sole discretion, deem appropriate or proper in connection with the Collateral. In any such event, Grantors shall be liable for any deficiency.

(c) In addition to the foregoing, in order to implement the Agreement, sale or other disposition of any of the Collateral pursuant to Section 6(b) hereof, Secured Party may, at any time, execute and deliver, on behalf of Grantors, and each of them, pursuant to the authority granted in powers of attorney, one or more instruments of Agreement of the Trademarks (or any application, registration, or recording relating thereto), in form suitable for filing, recording, or registration. Grantors agree to pay Secured Party, on demand, all costs incurred in any such transfer of the Collateral, *including*, without limitation, any taxes, fees, and reasonable attorneys' fees.

(d) Secured Party may first apply the proceeds actually received from any such use, Agreement, sale, or other disposition of Collateral first to the reasonable costs and expenses thereof, *including*, without limitation, reasonable attorneys' fees and all legal, travel, and other expenses which may be incurred by Secured Party. Thereafter, Secured Party may apply any remaining proceeds to such of the Obligations as provided in the Intercreditor Agreement. Grantors shall remain liable to Secured Party for any expenses or Obligations remaining unpaid after the application of such proceeds, and Grantors will pay Secured Party, on demand, any such unpaid amount, together with interest thereon.

(e) In connection with any such use, Agreement, sale, or other disposition of Collateral, Grantors shall supply to Secured Party, or Secured Party's designee, Grantors' knowledge and expertise relating to the manufacture and sale of the products and services bearing the Trademarks and Grantors' customer lists and other records relating to the Trademarks and the distribution hereof.

Nothing contained herein shall be construed as requiring Secured Party to take any such action at any time. All of Secured Party's rights and remedies, whether provided under Law, the Loan Agreement, the Note Agreement, this Agreement, or otherwise shall be cumulative, and none is exclusive of any right or remedy otherwise provided herein or in any of the other Loan Documents, at law or in equity. Such rights and remedies may be enforced alternatively, successively, or concurrently.

7. Waivers and Consents. Each Grantor acknowledges that the Liens created or granted herein will or may secure Obligations of Persons other than such Grantor and, in full recognition of that fact, each Grantor consents and agrees that Secured Party may, at any time and from time to time, without notice or demand, and without affecting the enforceability or security hereof: (a) supplement, modify, amend, extend, renew, accelerate or otherwise change the time for payment or the terms of the Obligations or any part thereof, including any increase or decrease of the rate(s) of interest thereon; (b) supplement, modify, amend or waive, or enter into or give any agreement, approval or consent with respect to, the Obligations or any part thereof, or any of the Loan Documents or any additional security or guaranties, or any condition, covenant, default, remedy, right, representation or term thereof or thereunder; (c) accept new or additional instruments, documents or agreements in exchange for or relative to any of the Loan Documents or the Obligations or any part thereof; (d) accept partial payments on the Obligations; (e) receive and hold additional security or guaranties for the Obligations or any part thereof; (f) release, reconvey, terminate, waive, abandon, fail to perfect, subordinate, exchange, substitute, transfer and/or enforce any security or guaranties, and apply any security and direct the order or manner of sale thereof as Secured Party in its sole and absolute discretion may determine; (g) release any Person from any personal liability with respect to the Obligations or any part thereof; (h) settle, release on terms satisfactory to Secured Party or by operation of applicable Laws or otherwise liquidate or enforce any Obligations and any security or guaranty in any manner, consent to the transfer of any security and bid and purchase at any sale; and/or (i) consent to the merger, change or any other restructuring or termination of the corporate or other existence of any Grantor or any other Person, and correspondingly restructure the Obligations, and any such merger, change, restructuring or termination shall not affect the liability of any Grantor or the continuing existence of any Lien hereunder, under any other Loan Document to which any Grantor is a party or the enforceability hereof or thereof with respect to all or any part of the Obligations.

Upon the occurrence and during the continuance of any Event of Default, Secured Party may enforce this Agreement independently as to each Grantor and independently of any other remedy or security Secured Party at any time may have or hold in connection with the Obligations secured hereby, and it shall not be necessary for Secured Party to marshal assets in favor of any Grantor or any other Person or to proceed upon or against and/or exhaust any other security or remedy before proceeding to enforce this Agreement. Each Grantor expressly waives any right to require Secured Party to marshal assets in favor of any Grantor or any other Person or to proceed against any other Grantor or any Collateral provided by any other Grantor, and agrees that Secured Party may proceed against Grantors and/or the Collateral in such order as it shall determine in its sole and absolute discretion. Secured Party may file a separate action or actions against any Grantor, whether action is brought or prosecuted with respect to any other security or against any other Person,

or whether any other Person is joined in any such action or actions. Each Grantor agrees that Secured Party and Borrower and any Affiliate of Borrower may deal with each other in connection with the Obligations or otherwise, or alter any contracts or agreements now or hereafter existing between any of them, in any manner whatsoever, all without in any way altering or affecting the security of this Agreement. Secured Party's rights hereunder shall be reinstated and revived, and the enforceability of this Agreement shall continue, with respect to any amount at any time paid on account of the Obligations which thereafter shall be required to be restored or returned by Secured Party upon the bankruptcy, insolvency or reorganization of any Grantor or otherwise, all as though such amount had not been paid. The Liens created or granted herein and the enforceability of this Agreement at all times shall remain effective to secure the full amount of all the Obligations even though the Obligations, including any part thereof or any other security or guaranty therefor, may be or hereafter may become invalid or otherwise unenforceable as against Borrower or any other Party and whether or not Borrower or any other Party shall have any personal liability with respect thereto. Each Grantor expressly waives any and all defenses now or hereafter arising or asserted by reason of (a) any disability or other defense of Borrower or any other Party with respect to the Obligations, (b) the unenforceability or invalidity of any security or guaranty for the Obligations or the lack of perfection or continuing perfection or failure of priority of any security for the Obligations, (c) the cessation for any cause whatsoever of the liability of Borrower or any other Party (other than by reason of the full payment and performance of all Obligations), (d) any failure of Secured Party to marshal assets in favor of any Grantor or any other Person, (e) except as otherwise provided in this Agreement, any failure of Secured Party to give notice of sale or other disposition of Collateral to any Grantor or any other Person or any defect in any notice that may be given in connection with any sale or disposition of Collateral, (f) except as otherwise provided in this Agreement, any failure of Secured Party to comply with applicable Laws in connection with the sale or other disposition of any Collateral or other security for any Obligations, including, without limitation, any failure of Secured Party to conduct a commercially reasonable sale or other disposition of any Collateral or other security for any Obligations, (g) any act or omission of Secured Party or others that directly or indirectly results in or aids the discharge or release of Borrower or any other Party or the Obligations or any other security or guaranty therefor by operation of Law or otherwise, (h) any Law which provides that the obligation of a surety or guarantor must neither be larger in amount nor in other respects more burdensome than that of the principal or which reduces a surety's or guarantor's obligation in proportion to the principal obligation, (i) any failure of Secured Party to file or enforce a claim in any bankruptcy or other proceeding with respect to any Person, (j) the election by Secured Party, in any bankruptcy proceeding of any Person, of the application or non-application of Section 1111(b)(2) of the United States Bankruptcy Code, (k) any extension of credit or the grant of any Lien under Section 364 of the United States Bankruptcy Code, (l) any use of cash collateral under Section 363 of the United States Bankruptcy Code, (m) any

agreement or stipulation with respect to the provision of adequate protection in any bankruptcy proceeding of any Person, (n) the avoidance of any Lien in favor of Secured Party for any reason, (o) any bankruptcy, insolvency, reorganization, arrangement, readjustment of debt, liquidation or dissolution proceeding commenced by or against any Person, *including* any discharge of, or bar or stay against collecting, all or any of the Obligations (or any interest thereon) in or as a result of any such proceeding, (p) to the extent permitted, the benefits of any form of one-action rule under any applicable Law, or (q) any action taken by Secured Party that is authorized by this Section 7 or any other provision of any Loan Document. Each Grantor expressly waives all setoffs and counterclaims and all presentments, demands for payment or performance, notices of nonpayment or nonperformance, protests, notices of protest, notices of dishonor and all other notices or demands of any kind or nature whatsoever with respect to the Obligations, and all notices of acceptance of this Agreement or of the existence, creation or incurring of new or additional Obligations.

8. Condition of Borrower and Its Subsidiaries. Each Grantor represents and warrants to Secured Party that each Grantor has established adequate means of obtaining from Borrower and its Subsidiaries, on a continuing basis, financial and other information pertaining to the businesses, operations and condition (financial and otherwise) of Borrower and its Subsidiaries and their Properties, and each Grantor now is and hereafter will be completely familiar with the businesses, operations and condition (financial and otherwise) of Borrower and its Subsidiaries and their Properties. Each Grantor hereby expressly waives and relinquishes any duty on the part of Secured Party (should any such duty exist) to disclose to any Grantor any matter, fact or thing related to the businesses, operations or condition (financial or otherwise) of Borrower or its Subsidiaries or their Properties, whether now known or hereafter known by Secured Party during the life of this Agreement. With respect to any of the Obligations, Secured Party need not inquire into the powers of Borrower or any Subsidiaries thereof or the officers or employees acting or purporting to act on their behalf, and all Obligations made or created in good faith reliance upon the professed exercise of such powers shall be secured hereby.

9. Liens on Real Property. In the event that all or any part of the Obligations at any time are secured by any one or more deeds of trust or mortgages or other instruments creating or granting Liens on any interests in real Property, each Grantor authorizes Secured Party, upon the occurrence of and during the continuance of any Event of Default, at its sole option, without notice or demand and without affecting any Obligations of any Grantor, the enforceability of this Agreement, or the validity or enforceability of any Liens of Secured Party on any Collateral, to foreclose any or all of such deeds of trust or mortgages or other instruments by judicial or nonjudicial sale. Each Grantor expressly waives any defenses to the enforcement of this Agreement or any Liens created or granted hereby or to the recovery by Secured Party against Borrower or any guarantor or any other Person liable therefor of any

deficiency after a judicial or nonjudicial foreclosure or sale, even though such a foreclosure or sale may impair the subrogation rights of Grantors and may preclude Grantors from obtaining reimbursement or contribution from any of the other Grantors. Each Grantor expressly waives any defenses or benefits that may be derived from California Code of Civil Procedure §§ 580a, 580b, 580d or 726, or comparable provisions of the Laws of any other jurisdiction, and all other suretyship defenses it otherwise might or would have under California Law or other applicable Law. Each Grantor expressly waives any right to receive notice of any judicial or nonjudicial foreclosure or sale of any real Property or interest therein subject to any such deeds of trust or mortgages or other instruments and any Grantor's failure to receive any such notice shall not impair or affect such Grantor's Obligations or the enforceability of this Agreement or any Liens created or granted hereby.

10. Waiver of Rights of Subrogation. Notwithstanding anything to the contrary elsewhere contained herein or in any other Loan Document to which any Grantor is a party, Grantors hereby waive with respect to Borrower and its successors and assigns (including any surety) and any other Person, any and all rights at Law or in equity to subrogation, to reimbursement, to exoneration, to indemnity, to contribution, to setoff or to any other rights that could accrue to a surety against a principal, to a guarantor against a maker or obligor, to an accommodation party against the party accommodated, or to a holder or transferee against a maker and which Grantors may have or hereafter acquire against Borrower or any other Person in connection with or as a result of Grantors' execution, delivery and/or performance of this Agreement or any other Loan Document to which any Grantor is a party. Each of the Grantors agrees that it shall not have or assert any such rights against any other Grantor or any such Grantor's successors and assigns or any other Person (*including* any surety), either directly or as an attempted setoff to any action commenced against such Grantor by the other such Grantor (as borrower or in any other capacity) or any other Person. Grantors hereby acknowledge and agree that this waiver is intended to benefit Secured Party and shall not limit or otherwise affect Grantors' liability hereunder, under any other Loan Document to which any Grantor is a party, or the enforceability hereof or thereof. Until such time, if any, as all of the Obligations have been paid and performed in full and no portion of any Commitment remains in effect, each Grantor expressly waives any right to enforce any remedy that Secured Party now has or hereafter may have against any other Person and waives the benefit of, or any right to participate in, any Collateral now or hereafter held by Secured Party. Each Grantor waives all rights and defenses arising out of an election of remedies by Secured Party, even though that election of remedies, such as a nonjudicial foreclosure with respect to security for the Obligations has destroyed such Grantor's rights of subrogation and reimbursement against the principal by the operation of Section 580d of the California Code of Civil Procedure or otherwise.

11. Waiver of Discharge. Without limiting the generality of the foregoing, each Grantor hereby waives discharge by waiving all defenses based on suretyship or impairment of collateral.

12. Understanding with Respect to Waivers and Consents. Grantors and each of them warrant and agree that each of the waivers and consents set forth herein are made after consultation with legal counsel and with full knowledge of their significance and consequences, with the understanding that events giving rise to any defense or right waived may diminish, destroy or otherwise adversely affect rights which Grantors otherwise may have against Borrower, Secured Party or others, or against Collateral, and that, under the circumstances, the waivers and consents herein given are reasonable and not contrary to public policy or Law. If any of the waivers or consents herein are determined to be contrary to any applicable Law or public policy, such waivers and consents shall be effective to the maximum extent permitted by Law.

13. Costs and Expenses.

(a) Grantors will pay any and all charges, costs and taxes incurred in implementing or subsequently amending this Agreement, including, without limitation, recording and filing fees, appraisal fees, stamp taxes, and reasonable fees and disbursements of Secured Party's counsel incurred by Secured Party, and the allocated cost of in-house counsel to Secured Party, in connection with this Agreement, and in the enforcement of this Agreement and in the enforcement or foreclosure of any Liens, security interests or other rights of the Secured Party under this Agreement, or under any other documentation heretofore, now, or hereafter given to Secured Party in furtherance of the transactions contemplated hereby.

(b) Grantors agree to reimburse Secured Party for and indemnify it against, any and all losses, expenses and liabilities (including liabilities for penalties) of whatever kind or nature sustained and reasonably incurred in connection with any claim, demand, suit or legal or arbitration proceeding relating to this Agreement, or the exercise of any rights or powers hereunder, including reasonable attorneys' fees and disbursements, and the allocated cost of in-house counsel to the Secured Party, except losses, expenses and liabilities arising out of Secured Party's own gross negligence or misconduct.

14. Miscellaneous.

(a) Grantors and Secured Party may from time to time agree in writing to the release of certain of the Collateral from the security interest created hereby.

(b) This Agreement and all rights and obligations hereunder, including matters of construction, validity and performance, shall be governed by the Laws of the United States, and, to the extent that the Laws of the United States are not applicable, by the Laws of the State of California applicable to contracts executed and performed in the State of California.

(c) Any notice, request, demand or other communication required or permitted under this Agreement shall be in writing and shall be deemed to be properly given if done in accordance with the Loan Agreement.

(d) The provisions of this Agreement may not be modified, amended, restated or supplemented, whether or not the modification, amendment, restatement or supplement is supported by new consideration, except by a written instrument duly executed and delivered by Secured Party and Grantors.

(e) Any waiver of the terms and conditions of this Agreement, or any Event of Default and its consequences hereunder or thereunder, and any consent or approval required or permitted by this Agreement to be given, may be made or given with, but only with, the written consent of Secured Party on such terms and conditions as specified in the written instrument granting such waiver, consent or approval.

(f) Any failure or delay by Secured Party to require strict performance by Grantors of any of the provisions, warranties, terms, and conditions contained herein, or in any other agreement, document, or instrument, shall not affect Secured Party's right to demand strict compliance and performance therewith, and any waiver of any default shall not waive or affect any other default, whether prior or subsequent thereto, and whether of the same or of a different type. None of the warranties, conditions, provisions, and terms contained herein, or in any other agreement, document, or instrument, shall be deemed to have been waived by any act or knowledge of Secured Party, its agents, officers, or employees, but only by an instrument in writing, signed by an officer of Secured Party and directed to Grantors, specifying such waiver.

(g) If any term or provision of this Agreement conflicts with any term or provision of the Loan Agreement or the Note Agreement, the terms or provisions of the Loan Agreement and the Note Agreement shall control.

(h) If any provision hereof shall be deemed to be invalid by any court, such invalidity shall not affect the remainder of this Agreement.

(i) This Agreement shall be binding upon, and for the benefit of, the parties hereto and their respective legal representatives, successors, and assigns.

(j) This Agreement may be executed in one or more counterparts, each of which shall be deemed an original and all of which, taken together, shall constitute one and the same agreement.

15. Continuing Effect. This Agreement shall remain in full force and effect and continue to be effective should any petition be filed by or against any Grantor for liquidation or reorganization, should any Grantor become insolvent or make an Agreement for the benefit of creditors or should a receiver or trustee be appointed for all or any significant part of any Grantor's assets.

16. Additional Grantors. The initial Grantors hereunder shall be Borrower and the Subsidiaries, if any, as are signatories hereto. From time to time following the Closing Date, additional Subsidiaries of Borrower may become parties hereto, as additional Grantors, by executing and delivering to Secured Party an Instrument of Joinder substantially in the form of Exhibit A, accompanied by such documentation as Secured Party may require in connection therewith, wherein such additional Grantors agree to become a party hereto and to be bound hereby. Upon delivery of such Instrument of Joinder to and acceptance thereof by Secured Party, notice of which acceptance is hereby waived by Grantors, each such additional Grantor shall be as fully a party hereto as if such Grantor were an original signatory hereof. Each Grantor expressly agrees that its Obligations and the Liens upon its Property granted herein shall not be affected or diminished by the addition or release of additional Grantors hereunder, nor by any election of Secured Party not to cause any Subsidiary of Borrower to become an additional Grantor hereunder. This Agreement shall be fully effective as to any Grantor who is or becomes a party hereto regardless of whether any other Person becomes or fails to become or ceases to be a Grantor hereunder.

17. Release of Grantors. This Agreement and all Obligations of Grantors hereunder shall be released when all Obligations have been paid in full in cash or otherwise performed in full. Upon such release of Grantors' Obligations hereunder, Secured Party shall return any Collateral to Grantors, or to the Person or Persons legally entitled thereto, and shall endorse, execute, deliver, record and file all instruments and documents, and do all other acts and things, reasonably required for the return of the Collateral to Grantors, or to the Person or Persons legally entitled thereto, and to evidence or document the release of Secured Party's interests arising under this Agreement, all as reasonably requested by, and at the sole expense of, Grantors.

18. Additional Powers and Authorizations. Notwithstanding anything contained herein to the contrary, Secured Party may employ agents, trustees, or

attorneys-in-fact and may vest any of them with any Property (including, without limitation, any Collateral assigned hereunder), title, right or power deemed necessary for the purposes of such appointment.

19. Dispute Resolution.

(a) Any controversy or claim between or among the parties, their agents, employees and Affiliates, including (1) those arising out of or relating to, this Agreement or any of the other Loan Documents, (2) any negotiations, correspondence or communications relating to this Agreement or any of the other Loan Documents, whether or not incorporated herein or therein, or any indebtedness evidenced hereby or thereby, (3) the administration or management of this Agreement or any of the other Loan Documents or any indebtedness evidenced hereby or thereby, or (4) any alleged agreements, promises, representations or transactions in connection herewith or therewith, including any claim or controversy which arises out of or is based upon an alleged tort, shall be subject to and resolved in accordance with any applicable Alternative Dispute Resolution Agreements.

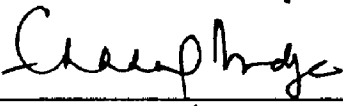
(b) No provision of, or the exercise of any rights under, Section 19(a) shall limit the right of Secured Party to exercise self help remedies such as set-off, to foreclose against any Collateral, or to obtain provisional or ancillary remedies such as injunctive relief or the appointment of a receiver from a court having jurisdiction before, during or after the pendency of any mediation or arbitration. Similarly, nothing herein shall prohibit any Grantor from seeking to obtain injunctive relief from a court of competent jurisdiction; *provided, however*, the exercise of any such right by any Grantor shall not affect or constitute in any way a waiver of the right of Secured Party or any other party to compel arbitration or reference as provided by the terms of any applicable Alternative Dispute Resolution Agreement.

(c) Except with respect to the provisions of this Section 19, to the extent any provision of any applicable Alternative Dispute Resolution Agreement is inconsistent with the other terms of this Agreement, the terms of such applicable Alternative Dispute Resolution Agreement shall prevail.

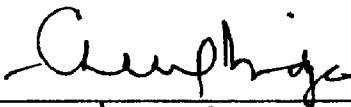
IN WITNESS WHEREOF, each Grantor has executed this Agreement by its duly authorized officer as of the date first written above.

"Grantor"

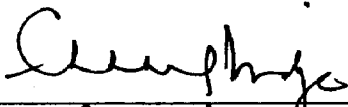
WD-40 COMPANY,
a Delaware corporation

By 
President

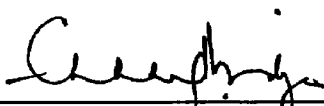
WD-40 MANUFACTURING COMPANY,
a California corporation

By 
President

HPD Holdings Corp.
a Delaware corporation

By 
President

HPD Laboratories, Inc.
a Delaware corporation

By 
President

ACCEPTED AND AGREED AS OF THE DATE FIRST ABOVE WRITTEN:

"Secured Party"

UNION BANK OF CALIFORNIA, N.A.,
As Collateral Agent for the Lenders

By:



ASST. VICE PRESIDENT

EXHIBIT A

INSTRUMENT OF JOINDER

THIS INSTRUMENT OF JOINDER("Joinder") is executed as of _____, _____, by _____, a _____ ("Joining Party"), and delivered to Union Bank of California, N.A., as Collateral Agent, pursuant to the Trademark Security Agreement dated as of October 18, 2001 made by the Persons listed on the signature pages thereof and by all other Grantors who later become a party thereto in favor of the Collateral Agent and the Lenders referred to therein (as supplemented, modified, amended, restated, extended or supplanted, the "Trademark Security Agreement"). Terms used but not defined in this Joinder shall have the meanings defined for those terms in the Trademark Security Agreement.

RECITALS

- A. The Trademark Security Agreement was made by the Grantors in favor of the Collateral Agent for the benefit of the Lenders.
- B. Joining Party has become a Subsidiary of Borrower and as such is required to become a party to the Trademark Security Agreement.
- C. Joining Party expects to realize direct and indirect benefits as a result of the availability to Borrower of the credit facilities under the Loan Agreement.

NOW, THEREFORE, Joining Party agrees as follows:

AGREEMENT

- 1. By this Joinder, Joining Party becomes a party to the Trademark Security Agreement as an additional joint and several "Grantor." Joining Party agrees that, upon its execution hereof, it will become a Grantor under the Trademark Security Agreement with respect to all Obligations, and will be bound by all terms, conditions, and duties applicable to a Grantor under the Trademark Security Agreement.

2. The effective date of this Joinder is _____.

"Joining Party"

a _____

By _____

ACKNOWLEDGED:

UNION BANK OF CALIFORNIA, N.A.,
as Collateral Agent for the Lenders

By: _____

SCHEDULE 1

Existing and Pending Trademarks

(See Complete Trademark Journal Listings Attached)

Trademarks Owned by WD-40 Company

<u>Mark</u>	<u>Class</u>	<u>Registration Number</u>	<u>Registration/Renewal Date</u>
1. 3 IN 1 Design	4	1,100,509	8/29/98
2. 3 IN 1 3-IN-ONE	2,3,4	2,105,054	10/14/97
3. LAVA	3	2,401,643	11/7/00
4. TAL-5	4	2,105,058	10/14/97
5. 3 IN 1 PLUS 3-IN-ONE Design	4	1,316,471	1/29/95
6. 3 IN 1 3-IN-ONE (Stylized)	4	750390	6/4/93
7. 3 IN 1	4	61546	3/26/97
8. THREE IN ONE (Stylized)	4	61545	3/26/97
9. THREE IN ONE 3 IN 1	4	47021	10/17/95
10. LAVA	3	44509	7/11/95
11. LAVA	3	29392	12/29/96

Trademarks Owned by WD-40 Manufacturing Company

<u>Mark</u>	<u>Class</u>	<u>Registration Number</u>	<u>Registration/Renewal Date</u>
1. WD-40	2	670,503	12/2/98
2. WD-40	4	1,007,258	3/25/95

3. WD-40	4	52455 (Calif. Mark)	8/8/94
4. WD-40 Can Design	2,4	1,841,602	6/28/94
5. WD-40 Configuration	2,4	1,026,002	12/2/95
6. WD-40	2	52454 (Calif. Mark)	8/8/94

Trademarks Owned by HPD Holdings Corp.

<u>Mark</u>	<u>Class</u>	<u>Registration Number</u>	<u>Registration Date</u>
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None.

Trademarks Owned by HPD Laboratories, Inc.

<u>Mark</u>	<u>Class</u>	<u>Registration Number</u>	<u>Registration Date</u>
1. Carpet Fresh No Vacuum	5	2,472,970	7/31/2001
2. Sparkling Shower	3	2,474,036	7/31/2001
3. Candle Glow	5	Application No. 78/031,634	Pending
4. Flushing Beats Brushing	3	1,264,628	1/24/84
5. Mountain Essence	5	2,171,326	7/7/98
6. Stain Shield System 2000 Flushes	3	2,149,779	4/7/98
7. X-14	3	1,818,690	2/1/94
8. X-14	3	1,053,170	11/23/76
9. X-14	3	1,578,534	1/23/90
10. X-14	3	1,767,856	4/27/93
11. Carpet Fresh	5	1,125,491	10/2/79

12. America's Best	3	2,291,727	11/9/99
13. 2000 Flushes	3	1,277,743	5/15/84
14. 2000 Flushes Blue	3	1,706,170	8/11/92
15. Berry Blush	5	2,456,397	5/29/2001
16. Super Pet	5	2,462,772	6/19/2001
17. Wildberry Knoll	5	1,809,885	12/7/93
18. Stainshield Sys Guards Against Stains	3	2,190,947	9/22/98
19. X-14	3	1,882,767	3/7/95
20. Blue Plus Bleach	3	Application No. 78/036,934	Pending
21. Blue Plus Fragrance	3	Application No. 78/036,964	Pending
22. ERASE	3	1,516,157	12/13/88
23. ERASE	5	752,725	7/16/63
24. Foam Carpet Refresher	5	Application No. 78/047,237	Pending
25. Kidsoft	3	Application No. 78/071,647	Pending
26. Summer's Secret	5	Application No. 78/070,362	Pending