| 1 | Form PTO-1594 (Rev. 03/01) | | U.S. Patent and Trademark Office | | | |
|--|---|--|--|--|--|----------------------------------|
| 1 | OMB No. 0651-0027 (exp. 5/31/2002) | 10204 | ·8507 | | | |
| | Tab settings ⇔⇔⇔ | | | | | |
| ļ | To the Honorable Commissioner of Patents and Trademarks: Ple | | lease record the attached original documents or copy thereof. | | | |
| N | Name of conveying party(ies): | | Name and address of receiving party(ies) | | | |
| 2 | Principal Financial Group, | Inc. | Name: Principal Iowa Newco., Inc. | | | |
| 7 | | | Internal Address: | | | |
| 0 | Individual(s) | sociation | Street Address: 711 High Street | | | |
| \neg | ## T | nited Partnership | Street Address: Des Moines State: IA Zip: 50392 | | | |
| m | Corporation-State | | City: State: IA Zip: 50392 | | | |
| 1 | Other | | Individual(s) citizensihip | | | |
| | Additional name(s) of conveying party(ies) attached? 🎑 Yes 🏝 No | | Association | | | |
| 3 | | | General Partnership | | | |
| \preceq | 3. Nature of conveyance: | | Limited Partnership | | | |
| | | Merger | Corporation-State | | | |
| | | Change of Name | Other If assignee is not domicilled in the United States, a domestic | | | |
| | Other Execution Date: October 24, 2001 | | representative designation is attached: | | | |
| | | | Additional name(s) & address(es) attached? | | | |
| | 4. Application number(s) or registration number(s): | | | | | |
| | A. Trademark Application No.(s) | | B. Trademark Registration No.(s) | | | |
| | See attached Schedule A | | See attached Schedule A | | | |
| | Additional number(s) attached 🔯 Yes 🖳 No | | | | | |
| | 5. Name and address of party to whom correspondence | | 6. Total number of applications and | | | |
| | concerning document should be mailed: | | registrations involved: | | | |
| | Name: Melissa J. Lee | | | | | |
| | Internal Address: | | 7. Total fee (37 CFR 3.41)\$\(\frac{2415.00}{}\) | | | |
| | | | Enclosed | | | |
| | | · · · · · · · · · · · · · · · · · · · | Authorized to be charged to deposit account | | | |
| | | | | | | |
| | Street Address: c/o Neal & McDevitt | | 8. Deposit account number: | | | |
| ; | • | | | | | |
| | 1603 Orrington Ave. Suite 2000 | | | | | |
| | Evanston IL 60201 City: State: Zip: | | (Attach duplicate copy of this page if paying by deposit account) | | | |
| | City:State: | | | | | |
| | Statement and signature. | DO NOT USE THIS SPACE 9. Statement and signature. | | | | |
| To the best of my knowledge and belief, the foregoing information is true and correct and any attached copy is a true copy of the original document. | | | | | | |
| | | | | | | Melissa J. Lee McConstitute 3/6/ |
| | Name of Person Signing | λ | Signature 12 | | | |

04/08/2002 JJALLAH2 00000014 76217797

Mail documents to be recorded with required cover sheet information to: Commissioner of Patent & Trademarks, Box Assignments Washington, D.C. 20231

01 FC:481 02 FC:482

40.00 OP 2375.00 OP

SCHEDULE A Continuation of Item 4

Pending Applications:

| MARK | SERIAL NO. |
|--|------------|
| EMPLOYER FINANCIAL RESOURCE PROGRAM | 76/217797 |
| IMPACT401K | 76/052136 |
| MISCELLANEOUS DESIGN | 75/290934 |
| PRINCIPAL CAPITAL | 75/532655 |
| PRINCIPAL CAPITAL MANAGEMENT | 75/532813 |
| PRINCIPAL INCOME INVESTORS | 75/941343 |
| PRINCIPAL PROFESSIONAL LINK | 76/329655 |
| PRINCIPAL SPGIA QUOTE SYSTEM | 76/064117 |
| PROFESSIONAL PENSIONS | 76/031044 |
| WE UNDERSTAND WHAT YOU ARE WORKING FOR | 76/029790 |
| PLAN AHEAD. GET AHEAD. | 75/613270 |
| PPI | 76/030911 |
| PRINCIPAL NET LEASE INVESTORS | 75/649679 |
| PRINCIPAL PASSAGE INVESTMENT PROGRAM | 76/039987 |
| TAKE THE 1% CHALLENGE | 76/074478 |
| TRUSTAR | 75/553582 |
| PRINCIPAL CONNECTION | 75/520536 |
| PRINCIPAL FREEDOM | 75/512336 |
| PRINCIPAL PRODUCT NETWORK | 75/900768 |

Federal Registrations:

| MARK | SERIAL NO. | REGISTRATION NO. |
|------------------------------|------------|------------------|
| AMERICA'S HEALTH PLAN | 75/194839 | 2163388 |
| AMERICA'S HEALTH PLAN AND | 74/438341 | 1847867 |
| DESIGN | | |
| AMERICA'S MORTGAGE EXPERTS | 74/634750 | 2027993 |
| SINCE 1936 | | |
| AVION | 75/077826 | 2062939 |
| BANKERS LIFE, THE | 72/321455 | 892222 |
| BANKERS LIFE, THE AND DESIGN | 72/304753 | 886500 |
| BENEFIT EDGE QUARTERLY | 74/560096 | 1974584 |
| BENEFITWI\$E | 75/048844 | 2060776 |
| DELAWARECARE | 75/163833 | 2166887 |
| DI (STYLIZED) | 73/486787 | 1328929 |

| MARK | SERIAL NO. | REGISTRATION NO. |
|---------------------------------|------------|------------------|
| DI DISABILITY INCOME AND DESIGN | 73/486797 | 1330053 |
| DREAMS & PRIORITIES – TAKE | | |
| CHARGE OF YOUR FINANCIAL | | |
| FUTURE | 74/632736 | 2055957 |
| EXCLUSIVE HEALTH | 74/560225 | 1983404 |
| THE GOOD LIFE TIMES | 75/323201 | 2186900 |
| THE HEALTH EDGE | 73/770492 | 1555065 |
| HEALTH WATCH MEDICAL REVIEW | 74/570476 | 1957284 |
| SYSTEM | | |
| INVISTA (BLOCK FORM) | 73/699431 | 1501615 |
| INVISTA AND DESIGN | 73/699430 | 1501614 |
| LIFETREK | 74/209437 | 1997219 |
| LOOKING AHEAD OF THE MARKET | 73/769304 | 1563751 |
| MAJORCARE | 72/265486 | 847188 |
| MED NETWORK (AND DESIGN) | 74/573322 | 1952619 |
| MED\$ELECT | 75/312376 | 2242449 |
| MED\$ENSE | 73/479751 | 1320076 |
| MISCELLANEOUS DESIGN | 73/361231 | 1250011 |
| MISCELLANEOUS DESIGN | 72/335535 | 938270 |
| MISCELLANEOUS DESIGN | 72/335534 | 938269 |
| MISCELLANEOUS DESIGN | 72/335533 | 938268 |
| MISCELLANEOUS DESIGN | 73/746217 | 1534634 |
| MISCELLANEOUS DESIGN | 73/587911 | 1436673 |
| MISCELLANEOUS DESIGN (MAZE | 73/361229 | 1289330 |
| W/WORDS) | | |
| MONEY DOESN'T COME WITH | 74/679429 | 1960508 |
| INSTRUCTIONS | | į. |
| THE MORE THINGS CHANGE THE | 73/530869 | 1363720 |
| MORE YOU CAN DEPEND ON US | | |
| MUTUAL EDGE | 75/205460 | 2087911 |
| ONA EMPLOYEE BENEFITS (AND | 75/027735 | 2043073 |
| DESIGN) | | |
| PENSION PATHWAYS | 75/004435 | 2040013 |
| PENSION PRESS | 74/213631 | 1750096 |
| PENSION PROVIDER | 74/712745 | 2023301 |
| PEP | 73/492927 | 1456801 |
| PERFORMANCE THAT COUNTS | 74/067357 | 1652584 |
| PERIS | 75/340295 | 2250907 |
| PLAN AHEAD. GET AHEAD. | 75/428173 | 2228382 |
| PLANNED EMPLOYEE PROGRAM | 73/492945 | 1358663 |
| PRENATAL PARTNERS | 74/690343 | 1976642 |
| PRINCALL | 74/461092 | 1864932 |
| PRINCARE (STYLIZED) | 73/658588 | 1477066 |
| PRINCHOICE | 75/134760 | 2136280 |

| MARK | SERIAL NO. | REGISTRATION NO. |
|-------------------------------|------------|------------------|
| PRINCIPAL (BLOCK FORM) | 73/762861 | 1562541 |
| THE PRINCIPAL ACCOUNT | 73/538576 | 1427769 |
| PRINCIPAL CHOICE | 75/366365 | 2322817 |
| THE PRINCIPAL EDGE | 73/649716 | 1469375 |
| THE PRINCIPAL FINANCIAL GROUP | 73/557334 | 1508543 |
| THE PRINCIPAL FINANCIAL GROUP | 74/183920 | 1740172 |
| THE PRINCIPAL FINANCIAL GROUP | 73/658574 | 1502424 |
| THE PRINCIPAL FINANCIAL GROUP | 74/183906 | 1698013 |
| AND DESIGN | | |
| THE PRINCIPAL FINANCIAL GROUP | 73/560168 | 1531199 |
| AND DESIGN | | |
| THE PRINCIPAL FINANCIAL GROUP | 73/557403 | 1530022 |
| AND DESIGN | | |
| PRINCIPAL HEALTH CARE 65 | 75/055044 | 2177178 |
| THE PRINCIPAL PLAN | 73/766367 | 1561335 |
| THE PRINCIPAL | 74/209456 | 1740181 |
| THE PRINCIPAL | 73/557402 | 1508544 |
| THE PRINCIPAL AND DESIGN | 73/560349 | 1530023 |
| THE PRINCIPAL AND DESIGN | 73/557322 | 1508542 |
| THE PRINCIPAL AND DESIGN | 73/670157 | 1504246 |
| PRINCOR | 73/824123 | 1599875 |
| PRINCOR AND DESIGN | 73/587280 | 1435905 |
| PRINFLEX LIFE | 75/079089 | 2090076 |
| PRINLOCK | 74/670517 | 1965593 |
| PRINMOR | 75/048842 | 2022164 |
| PRINPAC | 74/718704 | 2021860 |
| PROFIT CENTER (STYLIZED) | 73/199154 | 1248295 |
| RETIREMENT PROJECTION | 75/149648 | 2181606 |
| SAA SELECT ACCOUNT ANNUITY | 73/549439 | 1398812 |
| AND DESIGN | | |
| TARGETED SUPPLIER PARTNERSHIP | 75/121217 | 2177649 |
| PROGRAM | | |
| TARGETED SUPPLIER PARTNERSHIP | 75/127975 | 2267998 |
| PROGRAM MINORITY AND WOMEN | | |
| BUSINESS DEVELOPMENT | | |
| STRENGTH THROUGH NEW | | |
| PARTNERSHIPS AND DESIGN | | |
| TELETOUCH | 74/460956 | 1859986 |
| YOUR EDGE ON THE FUTURE | 74/460969 | 1973992 |

252268-15 218008-NS 218009-NS

ARTICLES OF MERGER

OF

PRINCIPAL MUTUAL HOLDING COMPANY, 218010-N an Iowa mutual insurance holding company, PRINCIPAL FINANCIAL GROUP, INC., an Iowa corporation, and PRINCIPAL FINANCIAL SERVICES, INC., an Iowa corporation, WITH AND INTO PRINCIPAL IOWA NEWCO, INC., an Iowa corporation

Pursuant to the provisions of Sections 521A.14(5)(b) and 508B.2 of Title XIII of the Code of Iowa (2001) and Sections 490.1101 through 490.1106 of the Iowa Business. Corporation Act, the undersigned corporation adopts the following Articles of Merger:

1. The following Agreement and Plan of Merger (the "Plan of Merger") was duly adopted by the Board of Directors of Principal Mutual Holding Company and the Board of Directors of Principal Iowa Newco, Inc. pursuant to and in the manner prescribed by Sections 521A.14(5)(b) and 508B.2 of Title XIII of the Code of Iowa (2001), Section 491.102 of Title XII of the Code of Iowa, and Sections 490.1101, 490.1103 and 490.1104 of the Iowa Business Corporation Act:

AGREEMENT AND PLAN OF MERGER.

AGREEMENT AND PLAN OF MERGER dated August 28, 2001 (the "Agreement") between Principal Mutual Holding Company, an Iowa mutual insurance holding company (to be converted into a stock company pursuant to Section 521A.14(5)(b) and Chapter 508B of Title XIII the Code of Iowa (2001)) (the "MIHC"), and Principal Iowa Newco, Inc., an Iowa stock corporation and indirect wholly-owned subsidiary of the MIHC (the "Intermediate Holding Company").

WHEREAS, the Board of Directors of the MIHC deems it advisable and in the best interest of the MIHC and its members that the MIHC convert into a stock company and merge with and into the Intermediate Holding Company, an Iowa stock corporation and wholly-owned subsidiary of Principal Financial Group, Inc., a Delaware corporation and wholly-owned subsidiary of the MIHC (the "Holding Company"), with the Intermediate Holding Company as the surviving corporation;

WHEREAS, the MIHC has caused the Holding Company and the Intermediate Holding Company to be organized as newly-formed direct and indirect subsidiaries of the MIHC for the purpose of merging the MIHC, Principal Financial Group, Inc., an Iowa stock corporation and wholly-owned subsidiary of the MIHC ("Group"), and Principal Financial Services, Inc., an Iowa stock corporation and wholly-owned subsidiary of Group ("Services"), with and into

TRADEMARK

REEL: 002475 FRAME: 0589

the Intermediate Holding Company, with the Intermediate Holding Company as the surviving corporation;

WHEREAS, pursuant to the Plan of Conversion dated March 31, 2001 (the "Plan"), Eligible Policyholders, as defined in the Plan, are receiving stock of the Holding Company, cash or policy credits in exchange for their membership interests in the MIHC which are being extinguished under the Plan;

WHEREAS, the Board of Directors of the Intermediate Holding Company deems it advisable and in the best interest of the Intermediate Holding Company and its stockholder that Group merge with and into the Intermediate Holding Company, with the Intermediate Holding Company as the surviving corporation;

WHEREAS, the Board of Directors of the Intermediate Holding Company deems it advisable and in the best interest of the Intermediate Holding Company and its stockholder that Services merge with and into the Intermediate Holding Company, with the Intermediate Holding Company as the surviving corporation, and that the Intermediate Holding Company change its name to "Principal Financial Services, Inc.";

WHEREAS, the Board of Directors of the MIHC has approved and has recommended that the Voting Policyholders, as defined in the Plan, approve the Plan, pursuant to which the MIHC shall convert into a stock company and the MIHC, Group and Services shall merge with and into the Intermediate Holding Company upon the terms and subject to the conditions set forth herein (the "Mergers");

WHEREAS, the Board of Directors of the Intermediate Holding Company has approved the mergers of Group and Services with and into the Intermediate Holding Company, with the Intermediate Holding Company as the surviving corporation, each upon the terms and subject to the conditions set forth herein; and

WHEREAS, for U.S. Federal income tax purposes, it is intended that this Agreement be a "plan of reorganization" within the meaning of Section 368 of the Internal Revenue Code of 1986, as amended.

NOW, THEREFORE, in consideration of the foregoing, the parties hereto agree as follows:

ARTICLE I

MERGERS

Section 1.1 The Mergers. Upon the terms and subject to the conditions of this Agreement, and in accordance with Section 521A.14(5)(b) and Chapter 508B of Title XIII of the Code of Iowa (2001) and the applicable provisions of the Iowa Business Corporation Act (the "IBCA"), the MIHC shall convert into a stock company and shall be merged with and into the Intermediate Holding Company, with the Intermediate Holding Company as the surviving corporation. Following the merger of the converted MIHC with and into the Intermediate Holding Company, Group shall be merged with and into the Intermediate Holding Company, with the Intermediate Holding Company as the surviving corporation, upon the terms and subject to the conditions of this Agreement, and in accordance with Section 490.1104 of the IBCA and the Code of Iowa (2001). Following the merger of Group with and into the Intermediate Holding Company, Services shall be merged with and into the Intermediate Holding Company, with the Intermediate Holding Company as the surviving corporation, and the Intermediate Holding Company shall change its name to "Principal Financial Services, Inc.," upon the terms and subject to the conditions of this Agreement, and in accordance with Section 490.1104 of the IBCA and the Code of Iowa (2001). The Mergers shall become effective at the Effective Time (as defined in Section 1.2 below). Following the Mergers, the separate corporate existences of the MIHC, Group and Services shall cease and the Intermediate Holding Company shall continue under the name "Principal Financial Services, Inc." as the surviving corporation (the "Surviving Corporation") and shall succeed to all of the assets, liabilities, rights, title and interests of each of the MIHC, Group and Services.

Section 1.2 <u>Effective Time of the Mergers</u>. The Mergers shall become effective at the date and time set forth in properly executed articles of merger (the "Effective Time"), which articles of merger shall be duly filed with the Secretary of State of the State of Iowa by the Surviving Corporation.

ARTICLE II

SURVIVING CORPORATION

Section 2.1 <u>Articles of Incorporation</u>. The Articles of Incorporation of the Surviving Corporation shall be as set forth in the form of Articles of Incorporation attached as Exhibit D to the Plan until thereafter changed or amended as provided therein or by applicable law.

Section 2.2 <u>By-Laws</u>. The By-Laws of the Surviving Corporation shall be as set forth in the form of By-Laws attached as Exhibit E to the Plan until thereafter changed or amended as provided therein or by applicable law.

Section 2.3 <u>Directors and Officers</u>. The directors and officers of the Intermediate Holding Company immediately prior to the Effective Time shall be the directors and officers of the Surviving Corporation. The directors and officers of the Surviving Corporation shall hold office until their respective successors shall have been duly elected or appointed and qualified or until their earlier death, resignation or removal in accordance with the Articles of Incorporation and By-Laws of the Surviving Corporation.

ARTICLE III

COMMON STOCK OF GROUP AND SERVICES

Section 3.1 <u>Common Stock of Group and Services</u>. At the Effective Time, by virtue of the Mergers, each share of common stock of Group and each share of common stock of Services issued and outstanding immediately prior to the Effective Time shall be cancelled and retired, and shall cease to exist, without any conversion thereof.

ARTICLE IV

CONDITIONS TO MERGERS

Section 4.1 <u>Conditions to the Mergers</u>. The obligations of the MIHC and the Intermediate Holding Company to consummate the Mergers are subject to the satisfaction, at or prior to the Effective Time, of each of the following conditions:

- (a) <u>Voting Policyholder approval</u>. The Plan and the transactions contemplated thereby, including this Agreement, shall have been approved and adopted by the requisite vote of the Voting Policyholders in accordance with the Plan or applicable laws;
- (b) Effectiveness of the Plan. All conditions precedent to the effectiveness of the Plan, including the approval of the Insurance Commissioner of the State of Iowa, shall have been satisfied and the Plan shall have become effective or will become effective on the same date as the Effective Time;
- (c) No injunctions. The consummation of the Mergers shall not be precluded by any bona fide order, decree or injunction of any federal or state court of the United States, and there shall not have been any action taken or any law enacted, promulgated or deemed applicable to the

Mergers by any governmental entity that makes consummation of the Mergers illegal;

(d) <u>Filings</u>. All filings with, and all actions by or in respect of, any governmental body, agency, official or authority required to permit the consummation of the Mergers shall have been completed.

ARTICLE V

ADDITIONAL PROVISIONS

- Section 5.1 <u>Amendment</u>. This Agreement may not be amended except by an instrument in writing signed by the parties hereto.
- Section 5.2 <u>Costs and Expenses</u>. All costs related to the Mergers shall be borne by the MIHC or the Holding Company.
- Section 5.3 Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Iowa without giving effect to the conflicts of law principles thereof.
- Section 5.4 <u>Counterparts</u>. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original but all of which shall together constitute one and the same agreement.
- 2. The Plan of Merger does not require approval of the shareholders of Principal Financial Group, Inc., an Iowa corporation, or Principal Financial Services, Inc., an Iowa corporation, pursuant to the provisions of Section 490.1104 of the Iowa Business Corporation Act. The sole shareholder of Principal Financial Group, Inc. and the sole shareholder of Principal Financial Services, Inc. have waived in writing the mailing of the Plan of Merger, pursuant to the provisions of Section 490.1104 of the Iowa Business Corporation Act.
- 3. Principal Mutual Holding Company (the "MIHC"), a mutual insurance holding company organized under Chapter 491 of Title XII of the Code of Iowa and Chapter 521 of Title XIII of the Code of Iowa, is controlled by its members and has no shareholders. The members of the MIHC entitled to vote on the Plan of Conversion of Principal Mutual Holding Company for its conversion to a stock company, including the Plan of Merger (the "Plan of Conversion"), pursuant to Chapter 508B of Title XIII of the Code of Iowa (2001) approved the Plan of Merger on July 24, 2001. The number of members entitled to vote on the Plan of Merger was 925,410. The number of votes cast in favor of approval of the Plan of Merger was 260,850 and the number votes cast against approval

TRADEMARK
REEL: 002475 FRAME: 0593

of the Plan of Merger was 22,085. The number of votes cast for the Plan of Conversion, including the Plan of Merger, by the sole voting group of the MIHC was sufficient for approval.

- 4. Principal Iowa Newco, Inc. has authorized capital stock consisting of 25,000 shares of common stock, 1,000 of which have been issued to Principal Financial Group, Inc., a Delaware corporation. Principal Financial Group, Inc., a Delaware corporation, as sole shareholder of Principal Iowa Newco, Inc., cast the vote of all 1,000 issued and outstanding shares for approval of the Plan of Merger and zero shares against approval of the Plan of Merger. The number of votes cast for the Plan of Merger by the sole voting group of Principal Iowa Newco, Inc. was sufficient for approval.
- 5. As provided in the Plan of Merger, the Articles of Incorporation of Principal Iowa Newco, Inc. shall be amended to change the name of the corporation to Principal Financial Services, Inc. upon the effectiveness of the Mergers (as defined in the Plan of Merger). As required by Section 490.1003 of the Iowa Business Corporation Act, the Board of Directors of Principal Iowa Newco, Inc. has recommended, and the sole shareholder, Principal Financial Group, Inc., a Delaware corporation, has approved the amendment to the Articles of Incorporation of Principal Iowa Newco, Inc., and Articles of Amendment to the Articles of Incorporation of Principal Iowa Newco, Inc. have been delivered to the Secretary of State for filing.
- 6. The effective date of these Articles of Merger shall be October 26, 2001 at 12:01 a.m.

Dated this 24 day of October, 2001.

I, Karen E. Shaff, affirm and acknowledge, under penalties of perjury, that these Articles of Merger constitute the act and deed of Principal Iowa Newco, Inc., and that the facts stated herein are true and correct as I verily believe.

PRINCIPAL IOWA NEWCO, INC.

Karen F Shaff

Senior Vice President and General

Counsel

Attest:

Joyce N. Hoffman

Senior Vice President and Corporate Secretary

STATE OF IOWA

) SS

COUNTY OF POLK)

The foregoing instrument was acknowledged before me this day of October, 2001 by Karen E. Shaff, Senior Vice President and General Counsel of Principal Iowa Newco, Inc., an Iowa corporation, on behalf of the corporation, and attested by Joyce N. Hoffman, Senior Vice President and Corporate Secretary of Principal Iowa Newco, Inc., an Iowa corporation, on behalf of the corporation.

In witness whereof, I have set my hand and official seal.

Notary Public

7-23-02

FILED IOWA
SECRETARY OF STATE
10-24-01
2:20 PM





No. W00289344 Date: 10/24/2001

490 DP-000252268

PRINCIPAL IOWA NEWCO, INC.

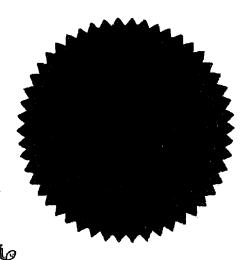
ACKNOWLEDGMENT OF DOCUMENT FILED

The Secretary of State acknowledges receipt of the following document:

Articles of Merger

The document was filed on October 24, 2001, at 02:20 PM, to be effective as of October 26, 2001, at 12:01 AM.

The amount of \$50.00 was received in full payment of the filing fee.



RECORDED: 03/18/2002

CHESTER J. CULVER

SECRETARY OF STATE

REEL: 002475 FRAME: 0596