

10/23/02

10-23-2002



Form PTO-1594

(Rev. 10/02)

OMB No. 0651-0027 (exp. 6/30/2005)

RECORD
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DEPARTMENT OF COMMERCE
S. Patent and Trademark Office

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To the Honorable Commissioner of Patents and Trademarks: Please record the attached original documents or copy thereof.

1. Name of conveying party(ies):

VISIONQUEST MANAGEMENT SERVICES CORPORATION

- ☐ Individual(s) ☐ Association
☐ General Partnership ☐ Limited Partnership
☒ Corporation-State
☐ Other _____

Additional name(s) of conveying party(ies) attached? ☐ Yes ☐ No

3. Nature of conveyance:

- ☐ Assignment ☐ Merger
☒ Security Agreement ☐ Change of Name
☐ Other _____

Execution Date: 10-18-02

2. Name and address of receiving party(ies)

Name: WELLS FARGO BUSINESS CREDIT, INC.

Internal
Address: MAC S4101-076

Street Address: 100 W. Washington, 7th Floor

City: Phoenix State: AZ Zip: 85003

- ☐ Individual(s) citizenship _____
☐ Association _____
☐ General Partnership _____
☐ Limited Partnership _____
☒ Corporation-State Minnesota
☐ Other _____

If assignee is not domiciled in the United States, a domestic
 representative designation is attached: ☐ Yes ☐ No
 (Designations must be a separate document from assignment)
 Additional name(s) & address(es) attached? ☐ Yes ☐ No

4. Application number(s) or registration number(s):

A. Trademark Application No.(s) _____

B. Trademark Registration No.(s) 1,929,443;

1,929,574; 1,643,991; & 1,266,622

Additional number(s) attached ☐ Yes ☒ No

5. Name and address of party to whom correspondence concerning document should be mailed:

Name: Mary Pischner

Internal Address: Gust Rosenfeld -P.L.C.

Street Address: 201 E. Washington, Suite 800

City: Phoenix State: AZ Zip: 85004-2327

6. Total number of applications and registrations involved: 4

7. Total fee (37 CFR 3.41).....\$ 115.00

- ☒ Enclosed
☐ Authorized to be charged to deposit account

8. Deposit account number:

DO NOT USE THIS SPACE

9. Signature.

Mary E. Pischner

Name of Person Signing

Signature

10-22-02

Date

10/23/2002 DBYRNE 00000156 1929443

Total number of pages including cover sheet, attachments, and document: 9

01 FC:8521
02 FC:8522

40.00 per documents to be recorded with required cover sheet information to:
 Commissioner of Patent & Trademarks, Box Assignments
 Washington, D.C. 20231

TRADEMARK
 REEL: 002604 FRAME: 0024

PATENT AND TRADEMARK SECURITY AGREEMENT

This Agreement, dated as of Oct 18, 2002, is made by and between VisionQuest Management Services Corporation, an Arizona corporation having a business location at the address set forth below next to its signature ("VisionQuest"), and Wells Fargo Business Credit, Inc., a Minnesota corporation, having a business location at the address set forth below next to its signature (the "Secured Party").

Recitals

VisionQuest National, Ltd., an Arizona corporation ("National"), VisionQuest Nonprofit Corporation, an Arizona nonprofit corporation ("Nonprofit"), VisionQuest of New Jersey, Inc., a New Jersey corporation ("VNJ") and LodgeQuest, Inc., an Arizona corporation ("LodgeQuest") (collectively, jointly and severally the "Borrower") and the Secured Party are parties to a Credit and Security Agreement of even date herewith (as the same may hereafter be amended, supplemented or restated from time to time, the "Credit Agreement") setting forth the terms on which the Secured Party may now or hereafter extend credit to or for the account of Borrower, or either of them.

As a condition to extending credit to or for the account of Borrower or either of them, the Secured Party has required the execution and delivery of this Agreement by VisionQuest.

ACCORDINGLY, in consideration of the mutual covenants contained in the Loan Documents and herein, the parties hereby agree as follows:

1. Definitions. All terms defined in the Recitals hereto or in the Credit Agreement that are not otherwise defined herein shall have the meanings given to them therein. In addition, the following terms have the meanings set forth below:

"Obligations" means each and every debt, liability and obligation of every type and description arising under or in connection with any Loan Document (as defined in the Credit Agreement) which Borrower, or either of them, may now or at any time hereafter owe to the Secured Party, whether such debt, liability or obligation now exists or is hereafter created or incurred and whether it is or may be direct or indirect, due or to become due, absolute or contingent, primary or secondary, liquidated or unliquidated, independent, joint, several or joint and several, and including specifically, but not limited to, the Obligations (as defined in the Credit Agreement).

"Patents" means all of VisionQuest's right, title and interest in and to patents or applications for patents, fees or royalties with respect to each, and including without limitation the right to sue for past infringement and damages therefor, and licenses thereunder, all as presently existing or hereafter arising or acquired, including without limitation the patents listed on Exhibit A.

"Security Interest" has the meaning given in Section 2.

"Trademarks" means all of VisionQuest's right, title and interest in and to:
(i) trademarks, service marks, collective membership marks, registrations and

applications for registration for each, and the respective goodwill associated with each, (ii) licenses, fees or royalties with respect to each, (iii) the right to sue for past, present and future infringement, dilution and damages therefor, (iv) and licenses thereunder, all as presently existing or hereafter arising or acquired, including, without limitation, the marks listed on Exhibit B.

2. Security Interest. VisionQuest hereby irrevocably pledges and assigns to, and grants the Secured Party a security interest (the "Security Interest"), with power of sale to the extent permitted by law, in the Patents and in the Trademarks to secure payment of the Obligations. As set forth in the Credit Agreement, the Security Interest is coupled with a security interest in substantially all of the personal property of each Borrower.

3. Representations, Warranties and Agreements. VisionQuest represents, warrants and agrees as follows:

(a) ***Existence; Authority.*** VisionQuest is a corporation duly organized, validly existing and in good standing under the laws of its state of incorporation, and this Agreement has been duly and validly authorized by all necessary corporate action on the part of VisionQuest.

(b) ***Patents.*** Exhibit A accurately lists all Patents owned or controlled by VisionQuest as of the date hereof, or to which VisionQuest has a right as of the date hereof to have assigned to it, and accurately reflects the existence and status of applications and letters patent pertaining to the Patents as of the date hereof. If after the date hereof, VisionQuest owns, controls or has a right to have assigned to it any Patents not listed on Exhibit A, or if Exhibit A ceases to accurately reflect the existence and status of applications and letters patent pertaining to the Patents, then VisionQuest shall within 60 days provide written notice to the Secured Party with a replacement Exhibit A, which upon acceptance by the Secured Party shall become part of this Agreement.

(c) ***Trademarks.*** Exhibit B accurately lists all Trademarks owned or controlled by VisionQuest as of the date hereof and accurately reflects the existence and status of Trademarks and all applications and registrations pertaining thereto as of the date hereof; provided, however, that Exhibit B need not list common law marks (i.e., Trademarks for which there are no applications or registrations) which are not material to VisionQuest's or any Affiliate's business(es). If after the date hereof, VisionQuest owns or controls any Trademarks not listed on Exhibit B (other than common law marks which are not material to VisionQuest's or any Affiliate's business(es)), or if Exhibit B ceases to accurately reflect the existence and status of applications and registrations pertaining to the Trademarks, then VisionQuest shall promptly provide written notice to the Secured Party with a replacement Exhibit B, which upon acceptance by the Secured Party shall become part of this Agreement.

(d) ***Affiliates.*** As of the date hereof, no Affiliate owns, controls, or has a right to have assigned to it any items that would, if such item were owned by VisionQuest, constitute Patents or Trademarks. If after the date hereof any Affiliate owns, controls, or has a right to have assigned to it any such items, then VisionQuest shall promptly either: (i) cause such Affiliate to assign all of its rights in such item(s) to VisionQuest; or (ii) notify the Secured Party of such item(s) and cause such Affiliate to execute and deliver to the Secured Party a patent and trademark security agreement substantially in the form of this Agreement.

(e) **Title.** VisionQuest has absolute title to each Patent and each Trademark listed on Exhibits A and B, free and clear of all Liens except Permitted Liens. VisionQuest (i) will have, at the time VisionQuest acquires any rights in Patents or Trademarks hereafter arising, absolute title to each such Patent or Trademark free and clear of all Liens except Permitted Liens, and (ii) will keep all Patents and Trademarks free and clear of all Liens except Permitted Liens.

(f) **No Sale.** Except as permitted in the Credit Agreement, VisionQuest will not assign, transfer, encumber or otherwise dispose of the Patents or Trademarks, or any interest therein, without the Secured Party's prior written consent.

(g) **Defense.** VisionQuest will at its own expense and using commercially reasonable efforts, protect and defend the Patents and Trademarks against all claims or demands of all Persons other than those holding Permitted Liens.

(h) **Maintenance.** VisionQuest will at its own expense maintain the Patents and the Trademarks to the extent reasonably advisable in its business including, but not limited to, filing all applications to obtain letters patent or trademark registrations and all affidavits, maintenance fees, annuities, and renewals possible with respect to letters patent, trademark registrations and applications therefor. VisionQuest covenants that it will not abandon nor fail to pay any maintenance fee or annuity due and payable on any Patent or Trademark, nor fail to file any required affidavit or renewal in support thereof, without first providing the Secured Party: (i) sufficient written notice, of at least 30 days, to allow the Secured Party to timely pay any such maintenance fees or annuities which may become due on any Patents or Trademarks, or to file any affidavit or renewal with respect thereto, and (ii) a separate written power of attorney or other authorization to pay such maintenance fees or annuities, or to file such affidavit or renewal, should such be necessary or desirable.

(i) **Secured Party's Right to Take Action.** If VisionQuest fails to perform or observe any of its covenants or agreements set forth in this Section 3, and if such failure continues for a period of ten (10) calendar days after the Secured Party gives VisionQuest written notice thereof (or, in the case of the agreements contained in subsection (h), immediately upon the occurrence of such failure, without notice or lapse of time), or if VisionQuest notifies the Secured Party that it intends to abandon a Patent or Trademark, the Secured Party may (but need not) perform or observe such covenant or agreement or take steps to prevent such intended abandonment on behalf and in the name, place and stead of VisionQuest (or, at the Secured Party's option, in the Secured Party's own name) and may (but need not) take any and all other actions which the Secured Party may reasonably deem necessary to cure or correct such failure or prevent such intended abandonment.

(j) **Costs and Expenses.** Except to the extent that the effect of such payment would be to render any loan or forbearance of money usurious or otherwise illegal under any applicable law, VisionQuest shall pay the Secured Party on demand the amount of all moneys expended and all costs and expenses (including reasonable attorneys' fees and disbursements) incurred by the Secured Party in connection with or as a result of the Secured Party's taking action under subsection (i) or exercising its rights under Section 6, together with interest thereon from the date expended or incurred by the Secured Party at the Default Rate.

(k) ***Power of Attorney.*** To facilitate the Secured Party's taking action under subsection (i) and exercising its rights under Section 6, VisionQuest hereby irrevocably appoints (which appointment is coupled with an interest) the Secured Party, or its delegate, as the attorney-in-fact of VisionQuest with the right (but not the duty) from time to time to create, prepare, complete, execute, deliver, endorse or file, in the name and on behalf of VisionQuest, any and all instruments, documents, applications, financing statements, and other agreements and writings required to be obtained, executed, delivered or endorsed by VisionQuest under this Section 3, or, necessary for the Secured Party, after an Event of Default, to enforce or use the Patents or Trademarks or to grant or issue any exclusive or non-exclusive license under the Patents or Trademarks to any third party, or to sell, assign, transfer, pledge, encumber or otherwise transfer title in or dispose of the Patents or Trademarks to any third party. VisionQuest hereby ratifies all that such attorney shall lawfully do or cause to be done by virtue hereof. The power of attorney granted herein shall terminate upon the termination of the Credit Agreement as provided therein and the payment and performance of all Obligations.

4. **VisionQuest's Use of the Patents and Trademarks.** VisionQuest shall be permitted to control and manage the Patents and Trademarks, including the right to exclude others from making, using or selling items covered by the Patents and Trademarks and any licenses thereunder, in the same manner and with the same effect as if this Agreement had not been entered into, so long as no Event of Default occurs and remains uncured.

5. **Events of Default.** Each of the following occurrences shall constitute an event of default under this Agreement (herein called "Event of Default"): (a) an Event of Default, as defined in the Credit Agreement, shall occur; or (b) VisionQuest shall fail promptly to observe or perform any covenant or agreement herein binding on it; or (c) any of the representations or warranties contained in Section 3 shall prove to have been incorrect in any material respect when made.

6. **Remedies.** Upon the occurrence of an Event of Default and at any time thereafter, the Secured Party may, at its option, take any or all of the following actions:

(a) The Secured Party may exercise any or all remedies available under the Credit Agreement.

(b) The Secured Party may sell, assign, transfer, pledge, encumber or otherwise dispose of the Patents and Trademarks.

(c) The Secured Party may enforce the Patents and Trademarks and any licenses thereunder, and if Secured Party shall commence any suit for such enforcement, VisionQuest shall, at the request of Secured Party, do any and all lawful acts and execute any and all proper documents required by Secured Party in aid of such enforcement.

7. **Miscellaneous.** This Agreement can be waived, modified, amended, terminated or discharged, and the Security Interest can be released, only explicitly in a writing signed by the Secured Party. A waiver signed by the Secured Party shall be effective only in the specific instance and for the specific purpose given. Mere delay or failure to act shall not preclude the exercise or enforcement of any of the Secured Party's rights or remedies. All rights and remedies of the Secured Party shall be cumulative and may be exercised singularly or concurrently, at the Secured Party's option, and the exercise or enforcement of any one such right


or remedy shall neither be a condition to nor bar the exercise or enforcement of any other. All notices to be given to VisionQuest under this Agreement shall be given in the manner and with the effect provided in the Credit Agreement. The Secured Party shall not be obligated to preserve any rights VisionQuest may have against prior parties, to realize on the Patents and Trademarks at all or in any particular manner or order, or to apply any cash proceeds of Patents and Trademarks in any particular order of application. This Agreement shall be binding upon and inure to the benefit of VisionQuest and the Secured Party and their respective participants, successors and assigns and shall take effect when signed by VisionQuest and delivered to the Secured Party, and VisionQuest waives notice of the Secured Party's acceptance hereof. The Secured Party may execute this Agreement if appropriate for the purpose of filing, but the failure of the Secured Party to execute this Agreement shall not affect or impair the validity or effectiveness of this Agreement. A carbon, photographic or other reproduction of this Agreement or of any financing statement signed by VisionQuest shall have the same force and effect as the original for all purposes of a financing statement. This Agreement shall be governed by the internal law of Arizona without regard to conflicts of law provisions. If any provision or application of this Agreement is held unlawful or unenforceable in any respect, such illegality or unenforceability shall not affect other provisions or applications which can be given effect and this Agreement shall be construed as if the unlawful or unenforceable provision or application had never been contained herein or prescribed hereby. All representations and warranties contained in this Agreement shall survive the execution, delivery and performance of this Agreement and the creation and payment of the Obligations.

THE PARTIES WAIVE ANY RIGHT TO TRIAL BY JURY IN ANY ACTION OR PROCEEDING BASED ON OR PERTAINING TO THIS AGREEMENT.

IN WITNESS WHEREOF, the parties have executed this Patent and Trademark Security Agreement as of the date written above.


VisionQuest Management Services
Corporation
P.O. Box 12906
600 North Swan
Tucson, Arizona 85732-2906

VISIONQUEST MANAGEMENT
SERVICES CORPORATION, an Arizona
corporation

By 
Its VP, Administrative

Wells Fargo Business Credit, Inc.
100 West Washington Street, 7th Floor
MAC S4101-076
Phoenix, AZ 85003

WELLS FARGO BUSINESS CREDIT, INC.,
a Minnesota corporation

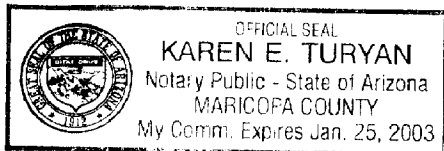
By 
Its VP

State of Arizona

County of Maricopa

The foregoing instrument was acknowledged before me this 18th day of October, 2002, by Mark M. Convento, the VP, Administration of VisionQuest Management Services Corporation, an Arizona corporation, on behalf of the corporation.

(Seal and Expiration Date)



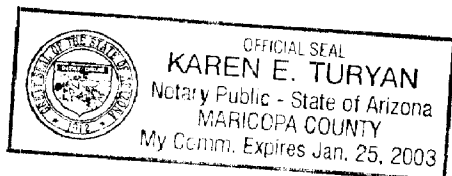
Karen Turyan
Notary Public

State of Arizona

County of Maricopa

The foregoing instrument was acknowledged before me this 18th day of October, 2002 by Thomas Venterhaus, a Vice President of Wells Fargo Business Credit, Inc., a Minnesota corporation, on behalf of the corporation.

(Seal and Expiration Date)



Karen Turyan
Notary Public

EXHIBIT A

UNITED STATES ISSUED PATENTS

Title

Patent Number

Issue Date

NONE

FOREIGN ISSUED PATENTS

Title

Country

Patent Number

Issue Date

NONE

EXHIBIT B

UNITED STATES ISSUED TRADEMARKS, SERVICE MARKS
AND COLLECTIVE MEMBERSHIP MARKS

REGISTRATIONS

<u>Mark</u>	<u>Registration Number</u>	<u>Registration Date</u>
VisionQuest Buffalo Soldiers (Boot & Hat Camp)	1,929,443	October 24, 1995
Boot & Hat Camp	1,929,574	October 24, 1995
VisionQuest (words only)	1,643,991	August 2, 1983
VisionQuest (mark)	1,266,622	February 7, 1984 and corrected on May 7, 1991

APPLICATIONS

NONE

COLLECTIVE MEMBERSHIP MARKS

NONE

UNREGISTERED MARKS

NONE

*GUST
ROSENFELD*

ATTORNEYS SINCE 1921 P.L.C.

■ 201 E. WASHINGTON, SUITE 800 ■ PHOENIX, ARIZONA 85004-2327 ■ TELEPHONE 602-257-7422 ■ FACSIMILE 602-254-4878 ■
Reply to the Phoenix Office

Mary E. Pischner
(602) 257-7951
mpischner@gustlaw.com

October 22, 2002

VIA FEDERAL EXPRESS

United States Patent and Trademark Office
Office of Public Records
Attn: Customer Service Counter
1213 Jefferson Davis Highway, 3rd Floor
Arlington, VA 22202

Re: WFCI – VisionQuest
Our File No. 014842-90014


Dear Commissioner:

Enclosed is our check in the amount of \$115.00 for filing fees to file the enclosed Patent and Trademark Security Agreement (the "Security Agreement"). The Security Agreement pledges and assigns the two Trademarks described on Exhibit B attached thereto.

I have enclosed a copy of the Security Agreement, along with a self-addressed envelope. Please return a file-stamped copy of the Security Agreement to me.

Should you have any questions or further requirements, please call me on my direct line (602.257.7951).

Very truly yours,



Mary E. Pischner
Paralegal

mep 457919
Enclosures

PHOENIX TUCSON
WWW.GUSTLAW.COM

RECORDED: 10/23/2002

TRADEMARK
REEL: 002604 FRAME: 0033