

TR



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OFFICE

102354814

To the Honorable Commissioner of Patents and Trademarks: Please record the attached original documents or copy thereof.

1. Name of conveying Party(ies):  
TGI Group, LLC

2003 JAN 29 PM 3:22  
FINANCE SECTION  
1-29-03

Individual(s)                       Association  
 General partnership               Limited Partnership  
 Corporation-State DE  
 Other Limited Liability Company

Additional Name(s) of conveying party(ies) attached?  Yes  No

2. Name and address of receiving Party(ies)  
Name: MCG Finance Corporation (n/k/a MCG Finance I, LLC)  
Internal Address: Suite 800  
Street Address: 1100 Wilson Boulevard  
City: Arlington State: VA ZIP: 22209

Individual(s) Citizenship  
 Association  
 General Partnership  
 Limited Partnership  
 Corporation-State DE  
 Other

If assignee is not domiciled in the United States, a domestic representative designation is attached:  Yes  No  
 (Designations must be a separate document from Assignment)  
 Additional name(s) & address(es) attached?  Yes  No

3. Nature of conveyance:

Assignment                       Merger  
 Security Agreement               Change of Name  
 Other

Execution Date: April 27, 2000

4. Application number(s) or registration number(s):

A. Trademark Application No.(s)  
78/173789 (The Governance Institute)  
78/205934 (Elements of Governance)  
78/175609 (G100)

B. Trademark Registration No's

Additional numbers attached?  Yes  No

5. Name and address of party to whom correspondence concerning document should be mailed:  
Name: MCG Capital Corporation  
Internal Address: Suite 800  
Street Address: 1100 Wilson Boulevard  
City: Arlington State: VA ZIP: 22209

6. Total Number of applications and registrations involved: 3

7. Total fee (37 CFR 3.41): \$ 90.00  
 Enclosed  
 Authorized to be charged to deposit account

8. Deposit Account number:

(Attach) duplicate copy of this page if paying by deposit account)

DO NOT USE THIS SPACE

9. State and signature  
To the best of my knowledge and belief, the foregoing information is true and correct and any attached copy is a true copy of the original document.  
Dana E. Stern                      *[Signature]*                      January 22, 2003  
Name of Person Signing                      Signature                      Date

01/31/2003 TDIAZ1 00000038 78173789  
01 FC:0521 40.00 DP  
02 FC:0522 50.00 DP

Total number of pages including this cover sheet and any attachments: 28

OMB No. 0651-0011 (exp 4/94)

Do not detach this portion

Mail documents to be recorded with required cover sheet information to:

**Commissioner of Patents and Trademarks  
Box Assignments  
Washington, D.C. 20231**

Public burden reporting for this sample cover sheet is estimated to average about 30 minutes per document to be recorded, including time for reviewing the document and gathering the data needed, and completing and reviewing the sample cover sheet. Send comments regarding this burden estimate to the U.S. Patent and Trademark Office, Office of Information Systems, PK2-1000C, Washington, D.C. 20231, and to the Office of Management and Budget, Paperwork Reduction Project (0651-0011), Washington, D.C. 20503.

# INTELLECTUAL PROPERTY SECURITY AGREEMENT

**THIS INTELLECTUAL PROPERTY SECURITY AGREEMENT** (as may be amended, supplemented and otherwise modified from time to time, "IP Security Agreement") is made and effective as of April 27, 2000, by **TGI GROUP, LLC** (including any successor or permitted assignee thereof, "Grantor"), in favor of **MCG FINANCE CORPORATION** (including any successor, participant, assignee or transferee thereof, "Lender").

## RECITALS

**WHEREAS**, Grantor and certain related entities (each, a "Borrower"; collectively, the "Borrowers") desire and have applied to Lender for a credit facility consisting of a \$8.25 million term loan credit arrangement and a \$250,000 line of credit arrangement; and

**WHEREAS**, pursuant to that certain Credit Facility Agreement by and among Borrowers and Lender dated as of April 5, 2000 (as may be amended from time to time, "Credit Agreement"), a condition precedent to Lender's obligation to execute and perform under the Credit Agreement is that Grantor shall have executed and delivered that certain Security Agreement by and between Grantor and Lender dated as of April 5, 2000 (as may be amended from time to time, "Security Agreement") encumbering all of Grantor's tangible and intangible personal property assets in favor of Lender; and

**WHEREAS**, under the terms of the Security Agreement, Grantor has agreed to grant a security interest in certain intellectual property to Lender for purposes of securing the obligations to Lender under the Credit Agreement and related Loan Documents; and

**WHEREAS**, Grantor has determined that it is in its best interest to execute this IP Security Agreement inasmuch as Grantor will derive substantial direct and indirect benefits from the funding of the Advances by Lender pursuant to the Credit Agreement;

**NOW, THEREFORE**, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, and intending to be legally bound hereby, Grantor and Lender hereby agree as follows:

1. **Grant.** Grantor hereby grants to Lender an absolute, present, unconditional, continuing first priority security interest in and to Grantor's entire right, title and interest in and to the following property and rights (collectively, the "Collateral"):

(a) The U.S., state and foreign copyrights, associated copyright registrations and applications for copyright registration, and copyright licenses set forth on Schedule A attached hereto (collectively, the "Copyrights"); and

(b) The U.S., state and foreign patents and patent applications, and patent licenses set forth on Schedule B attached hereto, including, without limitation, improvements, divisions, continuations, renewals, reissues, extensions and continuations-in-part of the same (collectively, the "Patents"); and

(c) The U.S., state and foreign trademark and service mark registrations, trademark and service mark applications, and trademark and service mark licenses set forth on Schedule C attached hereto (including all associated goodwill, collectively, the "Trademarks"); and

(d) Any and all claims and causes of action for past, present or future infringement of any of the Collateral, with the right, but not the obligation, to sue for and collect damages for infringement of the Collateral; and

(e) Any and all licenses or rights granted under any of the Collateral, and all license fees and royalties arising from such licenses or rights, to the extent permitted by such licenses or rights; and

(f) Any and all amendments, renewals, extensions, reissuances and replacements of any of the Collateral; and

(g) Any and all products and proceeds of any of the foregoing.

2. Requested Recordation. Grantor authorizes and requests that the Register of Copyrights and the Commissioner of Patents and Trademarks (and any state, foreign or other authorities to which this IP Security Agreement is submitted) to file and record this IP Security Agreement (and any corresponding or separate application forms of such jurisdiction) in order to publicly reflect Lender's interest in the Collateral.

3. Assignment. Upon the occurrence of an Event of Default (as defined in the Security Agreement), Grantor shall execute and deliver to Lender an absolute assignment transferring its entire right, title, and interest in and to the Collateral to Lender.

4. Power of Attorney. Grantor hereby irrevocably grants Lender a power of attorney, to act as Grantor's attorney-in-fact, with full authority in the name, place and stead of Grantor, from time to time in Lender's discretion, to take any action and to execute any instrument which Lender may deem reasonably necessary or advisable to accomplish the purposes of the Security Agreement or this IP Security Agreement. This authority includes, without limitation, the following:

(a) To modify or amend (in Lender's sole discretion and without first obtaining Grantor's approval of or signature thereto) Schedule A, Schedule B, and/or Schedule C hereof, as appropriate, to include references to any registered intellectual property (or application or license therefor) acquired by Grantor after the execution hereof or to delete any reference to any Collateral in which Grantor no longer has or claims any right, title or interest; and

(b) To execute, file and pursue (in Lender's sole discretion and without first obtaining Grantor's approval of or signature thereto, unless otherwise prohibited by applicable law) any application, form or other document in order to perfect, maintain, continue or otherwise protect Lender's interest or Grantor's rights in the Collateral, including, without limitation, executing and filing (i) any financing statement, any continuation statement or any amendment thereto, and (ii) any document in any proceeding before the United States Patent and

Trademark Office, the United States Copyright Office or the relevant office of any state or foreign jurisdiction (including, without limitation, the filing of applications for renewal, affidavits of use, affidavits of incontestability and opposition, interference and cancellation proceedings) and to pay any fees and taxes in connection therewith or otherwise; and

(c) To execute any assignment or other document required to acknowledge, register or perfect Lender's interest in any part of the Collateral without the signature of Grantor unless prohibited by applicable law.

The foregoing power of attorney is coupled with an interest and is irrevocable.

5. **Release.** The security interest granted herein will terminate (and all rights to the Collateral will revert to Grantor) upon satisfaction of the following conditions:

(a) payment and performance in full of all the obligations secured hereby (unconditionally and indefeasibly) and (b) the termination of the Credit Agreement (and the Facilities thereunder). Upon any such termination, Lender (at Grantor's request and sole expense) will execute and deliver to Grantor (without any representation, warranty or recourse of any kind whatsoever) such documents as Grantor may reasonably request and provide to Lender to evidence such termination.

6. **Miscellaneous.** This IP Security Agreement has been entered into in conjunction with the provisions of and the security interest granted to Lender under the Security Agreement. The rights and remedies of Grantor and Lender with respect to the security interest granted herein are in addition and without prejudice to those set forth in the Security Agreement and the Credit Agreement, all terms and provisions of which are hereby incorporated herein by reference. This IP Security Agreement may be executed in any number of counterparts with the same effect as if all the signatures on such counterparts appeared on one document; each such counterpart will be deemed to be an original but all counterparts together will constitute one and the same instrument. In the event that any provisions of this IP Security Agreement are deemed to conflict with the Security Agreement or the Credit Agreement, the provisions of the Security Agreement or Credit Agreement shall govern.

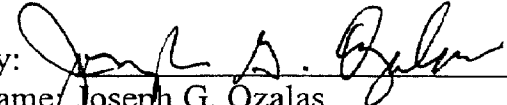
[BALANCE OF PAGE INTENTIONALLY BLANK]

IN WITNESS WHEREOF, the parties hereto have executed this IP Security Agreement, as an instrument under seal (whether or not any such seals are physically attached hereto), through their duly authorized officers, as of the date first written above.

WITNESS:

By:  \_\_\_\_\_


**TGI GROUP, LLC**  
(Grantor)

By:  \_\_\_\_\_  
Name: Joseph G. Ozalas  
Title: Chief Executive Officer

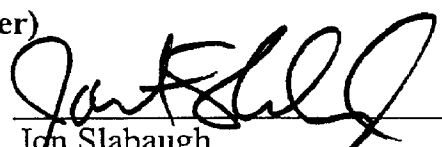
Address: 737 Pearl Street, Suite 201  
La Jolla, CA 92037

Telephone: (858) 551-0144  
Facsimile: (858) 551-0147

WITNESS:

By:  \_\_\_\_\_

**MCG FINANCE CORPORATION**  
(Lender)

By:  \_\_\_\_\_  
Name: Jon Slabaugh  
Title: Managing Director

Address: 1100 Wilson Blvd.  
Suite 800  
Arlington, VA 22209

Telephone: (703)247-7500  
Facsimile: (703)247-7505

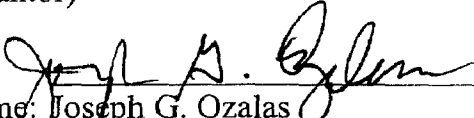
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WITNESS:

By:  \_\_\_\_\_

**TGI GROUP, LLC**

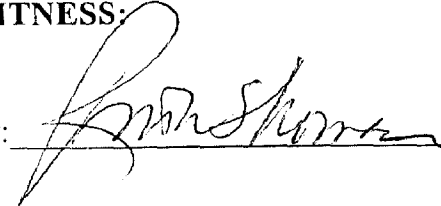
(Grantor)

By:  \_\_\_\_\_  
Name: Joseph G. Ozalas  
Title: Chief Executive Officer

Address: 737 Pearl Street, Suite 201  
La Jolla, CA 92037

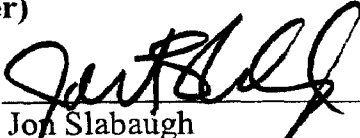
Telephone: (858) 551-0144  
Facsimile: (858) 551-0147

WITNESS:

By:  \_\_\_\_\_

**MCG FINANCE CORPORATION**

(Lender)

By:  \_\_\_\_\_  
Name: Jon Slabaugh  
Title: Managing Director

Address: 1100 Wilson Blvd.  
Suite 800  
Arlington, VA 22209

Telephone: (703)247-7500  
Facsimile: (703)247-7505

ACKNOWLEDGMENT

STATE OF CALIFORNIA :  
 : SS  
COUNTY OF SAN DIEGO :

Before me, the undersigned, a Notary Public, on this 27<sup>th</sup> day of April, 2000, personally appeared Joseph G. Ozalas, to me known personally, who, being by me duly sworn, did say that he is the Chief Operating Officer of **TGI GROUP, LLC**, and that said instrument (i.e., the Intellectual Property Security Agreement) was signed on behalf of said TGI GROUP, LLC by authority of its Managers Board, and the said Chief Executive Officer acknowledged said instrument to be his free act and deed.



\_\_\_\_\_  
Notary Public

My Commission Expires: December 7, 2003



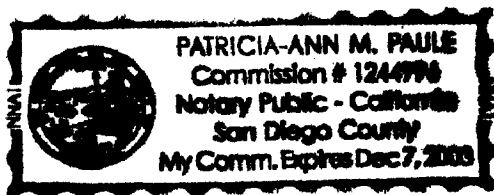
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\_\_\_\_\_  
Notary Public

My Commission Expires: December 7, 2003

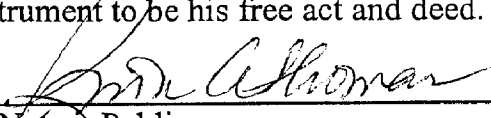




ACKNOWLEDGEMENT

STATE OF VIRGINIA :  
 : SS  
COUNTY OF ARLINGTON :

Before me, the undersigned, a Notary Public, on this 27<sup>th</sup> day of April, 2000, personally appeared Jon Slabaugh, to me known personally, who, being by me duly sworn, did say that he is the Managing Director of **MCG FINANCE CORPORATION**, and that said instrument (i.e., the Intellectual Property Security Agreement) was signed on behalf of said MCG Finance Corporation by authority of its Board of Directors (through its Credit Committee), and the said Jon Slabaugh acknowledged said instrument to be his free act and deed.

  
\_\_\_\_\_  
Notary Public

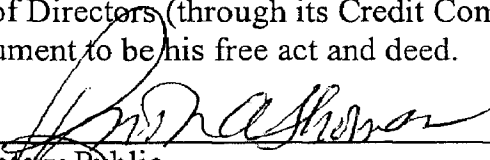
My Commission Expires: My Commission Expires January 31, 2004

164360

ACKNOWLEDGEMENT

STATE OF VIRGINIA :  
 : SS  
COUNTY OF ARLINGTON :

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\_\_\_\_\_  
Notary Public

My Commission Expires: My Commission Expires January 31, 2004

164360

SCHEDULE A

COPYRIGHT COLLATERAL

**I. Registered Copyrights**

<u>Copyright Title</u>	<u>Registration Number</u>	<u>Registration Date</u>
NONE		

**II. Pending Copyright Applications**

<u>Copyright Title</u>	<u>Application Number</u>	<u>Filing Date</u>	<u>Date of Creation</u>	<u>Date of Publication</u>
NONE				

**III. Unregistered Copyrights**

<u>Copyright Title</u>	<u>Date of Creation</u>	<u>Date of Publication</u>	<u>Original Author/Owner</u>	<u>Date and Recordation Number of Assignment to Grantor</u>	<u>Date of Expected Registration (if applicable)</u>
NONE					

**IV. Copyright Licenses**

<u>Copyright</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective Date</u>	<u>Expiration Date</u>	<u>Subject Matter</u>
NONE					

SCHEDULE B

PATENT COLLATERAL

**I. Patents**

<u>Patent Number</u>	<u>Country</u>	<u>Issue Date</u>	<u>Title</u>
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NONE

**II. Pending Patent Applications**

<u>Patent Title</u>	<u>Atty. Docket Number</u>	<u>Country</u>	<u>Serial Filing Number</u>	<u>Date</u>	<u>Status</u>
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NONE

**III. Patent Licenses**

<u>Patent No.</u>	<u>Country</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective Date</u>	<u>Expiration Date</u>
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NONE

SCHEDULE C

TRADEMARK AND SERVICE MARK COLLATERAL

**I. Registered Trademarks and Service Marks**

<u>Trademark or Service Mark Description</u>	<u>Country</u>	<u>Registration Number</u>
HOSPITAL MEDICAL STAFF & TRUSTEE CONFERENCE with a graduated gavel and the words THE GOVERNANCE INSTITUTE inside a diamond logo	U.S.A.; California	40873
THE GOVERNANCE ONE HUNDRED, Diamond design with gavel inside upper portion of diamond that graduates from a light blue to a solid white. Under the gavel is the number 100 in white.	U.S.A.; California	40872

**II. Pending Trademark and Service Mark Applications**

<u>Trademark or Service Mark Description</u>	<u>Country</u>	<u>Serial Number</u>	<u>Filing Date</u>	<u>Status</u>
THE GOVERNANCE INSTITUTE & GAVEL DESIGN	U.S.A.	75/495734	May 31, 1998	Pending
THE GOVERNANCE ONE HUNDRED & GAVEL DESIGN	U.S.A.	75/495733	May 31, 1998	Pending

**III. Trademark Licenses**

<u>Registration Number</u>	<u>Mark</u>	<u>Country</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective Date</u>	<u>Expiration Date</u>
NONE						

**SCHEDULE C (Addendum)**

**TRADEMARK AND SERVICE MARK COLLATERAL**

**I. Registered Trademarks and Service Marks**

<u>Trademark or Service Mark</u> <u>Description</u>	<u>Country</u>	<u>Registration</u> <u>Number</u>
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**II. Pending Trademark and Service Mark Applications**

<u>Trademark or Service Mark</u> <u>Description</u>	<u>Country</u>	<u>Serial</u> <u>Number</u>	<u>Filing</u> <u>Date</u>	<u>Status</u>
THE GOVERNMENT INSTITUTE ELEMENTS OF GOVERNANCE G100	U.S.A. U.S.A. U.S.A	78/173789 78/205934 78/175609		Pending Pending Pending

**III. Trademark Licenses**

<u>Registration</u> <u>Number</u>	<u>Mark</u>	<u>Country</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective</u> <u>Date</u>	<u>Expiration</u> <u>Date</u>
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NONE

**INTELLECTUAL PROPERTY SECURITY AGREEMENT**

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**RECITALS**

**WHEREAS**, Grantor and certain related entities (each, a "Borrower"; collectively, the "Borrowers") desire and have applied to Lender for a credit facility consisting of a \$8.25 million term loan credit arrangement and a \$250,000 line of credit arrangement; and

**WHEREAS**, pursuant to that certain Credit Facility Agreement by and among Borrowers and Lender dated as of April 5, 2000 (as may be amended from time to time, "Credit Agreement"), a condition precedent to Lender's obligation to execute and perform under the Credit Agreement is that Grantor shall have executed and delivered that certain Security Agreement by and between Grantor and Lender dated as of April 5, 2000 (as may be amended from time to time, "Security Agreement") encumbering all of Grantor's tangible and intangible personal property assets in favor of Lender; and

**WHEREAS**, under the terms of the Security Agreement, Grantor has agreed to grant a security interest in certain intellectual property to Lender for purposes of securing the obligations to Lender under the Credit Agreement and related Loan Documents; and

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(a) The U.S., state and foreign copyrights, associated copyright registrations and applications for copyright registration, and copyright licenses set forth on Schedule A attached hereto (collectively, the "Copyrights"); and

(b) The U.S., state and foreign patents and patent applications, and patent licenses set forth on Schedule B attached hereto, including, without limitation, improvements, divisions, continuations, renewals, reissues, extensions and continuations-in-part of the same (collectively, the "Patents"); and

(c) The U.S., state and foreign trademark and service mark registrations, trademark and service mark applications, and trademark and service mark licenses set forth on Schedule C attached hereto (including all associated goodwill, collectively, the "Trademarks"); and

(d) Any and all claims and causes of action for past, present or future infringement of any of the Collateral, with the right, but not the obligation, to sue for and collect damages for infringement of the Collateral; and

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(g) Any and all products and proceeds of any of the foregoing.

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(a) To modify or amend (in Lender's sole discretion and without first obtaining Grantor's approval of or signature thereto) **Schedule A**, **Schedule B**, and/or **Schedule C** hereof, as appropriate, to include references to any registered intellectual property (or application or license therefor) acquired by Grantor after the execution hereof or to delete any reference to any Collateral in which Grantor no longer has or claims any right, title or interest; and

(b) To execute, file and pursue (in Lender's sole discretion and without first obtaining Grantor's approval of or signature thereto, unless otherwise prohibited by applicable law) any application, form or other document in order to perfect, maintain, continue or otherwise protect Lender's interest or Grantor's rights in the Collateral, including, without limitation, executing and filing (i) any financing statement, any continuation statement or any amendment thereto, and (ii) any document in any proceeding before the United States Patent and



Trademark Office, the United States Copyright Office or the relevant office of any state or foreign jurisdiction (including, without limitation, the filing of applications for renewal, affidavits of use, affidavits of incontestability and opposition, interference and cancellation proceedings) and to pay any fees and taxes in connection therewith or otherwise; and

(c) To execute any assignment or other document required to acknowledge, register or perfect Lender's interest in any part of the Collateral without the signature of Grantor unless prohibited by applicable law.

The foregoing power of attorney is coupled with an interest and is irrevocable.

5. **Release.** The security interest granted herein will terminate (and all rights to the Collateral will revert to Grantor) upon satisfaction of the following conditions:

(a) payment and performance in full of all the obligations secured hereby (unconditionally and indefeasibly) and (b) the termination of the Credit Agreement (and the Facilities thereunder). Upon any such termination, Lender (at Grantor's request and sole expense) will execute and deliver to Grantor (without any representation, warranty or recourse of any kind whatsoever) such documents as Grantor may reasonably request and provide to Lender to evidence such termination.

6. **Miscellaneous.** This IP Security Agreement has been entered into in conjunction with the provisions of and the security interest granted to Lender under the Security Agreement. The rights and remedies of Grantor and Lender with respect to the security interest granted herein are in addition and without prejudice to those set forth in the Security Agreement and the Credit Agreement, all terms and provisions of which are hereby incorporated herein by reference. This IP Security Agreement may be executed in any number of counterparts with the same effect as if all the signatures on such counterparts appeared on one document; each such counterpart will be deemed to be an original but all counterparts together will constitute one and the same instrument. In the event that any provisions of this IP Security Agreement are deemed to conflict with the Security Agreement or the Credit Agreement, the provisions of the Security Agreement or Credit Agreement shall govern.

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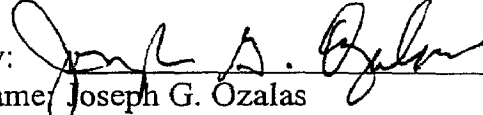
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WITNESS:

By:  \_\_\_\_\_

**TGI GROUP, LLC**

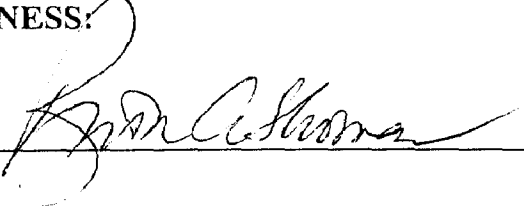
(Grantor)

By:  \_\_\_\_\_  
Name: Joseph G. Ozalas  
Title: Chief Executive Officer

Address: 737 Pearl Street, Suite 201  
La Jolla, CA 92037

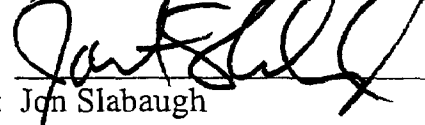
Telephone: (858) 551-0144  
Facsimile: (858) 551-0147

WITNESS:

By:  \_\_\_\_\_

**MCG FINANCE CORPORATION**

(Lender)

By:  \_\_\_\_\_  
Name: Jon Slabaugh  
Title: Managing Director

Address: 1100 Wilson Blvd.  
Suite 800  
Arlington, VA 22209

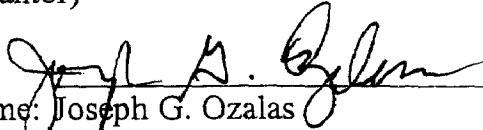
Telephone: (703)247-7500  
Facsimile: (703)247-7505

IN WITNESS WHEREOF, the parties hereto have executed this IP Security Agreement, as an instrument under seal (whether or not any such seals are physically attached hereto), through their duly authorized officers, as of the date first written above.

WITNESS:

By:  \_\_\_\_\_

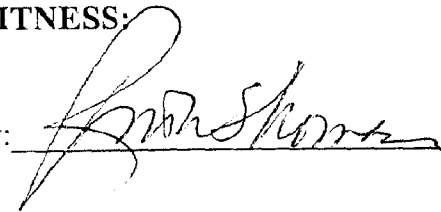
**TGI GROUP, LLC**  
(Grantor)

By:  \_\_\_\_\_  
Name: Joseph G. Ozalas  
Title: Chief Executive Officer

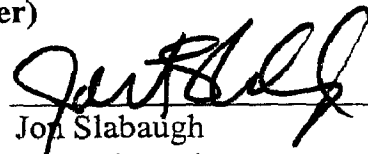
Address: 737 Pearl Street, Suite 201  
La Jolla, CA 92037

Telephone: (858) 551-0144  
Facsimile: (858) 551-0147

WITNESS:

By:  \_\_\_\_\_

**MCG FINANCE CORPORATION**  
(Lender)

By:  \_\_\_\_\_  
Name: Jon Slabaugh  
Title: Managing Director

Address: 1100 Wilson Blvd.  
Suite 800  
Arlington, VA 22209

Telephone: (703)247-7500  
Facsimile: (703)247-7505

ACKNOWLEDGMENT

STATE OF CALIFORNIA :  
 : SS  
COUNTY OF SAN DIEGO :

Before me, the undersigned, a Notary Public, on this 27<sup>th</sup> day of April, 2000, personally appeared Joseph G. Ozalas, to me known personally, who, being by me duly sworn, did say that he is the Chief Operating Officer of **TGI GROUP, LLC**, and that said instrument (i.e., the Intellectual Property Security Agreement) was signed on behalf of said TGI GROUP, LLC by authority of its Managers Board, and the said Chief Executive Officer acknowledged said instrument to be his free act and deed.



\_\_\_\_\_  
Notary Public

My Commission Expires: December 7, 2003



ACKNOWLEDGMENT

STATE OF CALIFORNIA :  
 : SS  
COUNTY OF SAN DIEGO :

Before me, the undersigned, a Notary Public, on this 27<sup>th</sup> day of April, 2000, personally appeared Joseph G. Ozalas, to me known personally, who, being by me duly sworn, did say that he is the Chief Operating Officer of TGI GROUP, LLC, and that said instrument (i.e., the Intellectual Property Security Agreement) was signed on behalf of said TGI GROUP, LLC by authority of its Managers Board, and the said Chief Executive Officer acknowledged said instrument to be his free act and deed.



Notary Public

My Commission Expires: December 7, 2003



ACKNOWLEDGEMENT

STATE OF VIRGINIA :  
 : SS  
COUNTY OF ARLINGTON :

Before me, the undersigned, a Notary Public, on this 27<sup>th</sup> day of April, 2000, personally appeared Jon Slabaugh, to me known personally, who, being by me duly sworn, did say that he is the Managing Director of **MCG FINANCE CORPORATION**, and that said instrument (i.e., the Intellectual Property Security Agreement) was signed on behalf of said MCG Finance Corporation by authority of its Board of Directors (through its Credit Committee), and the said Jon Slabaugh acknowledged said instrument to be his free act and deed.

[Signature]  
Notary Public

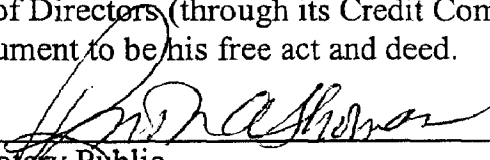
My Commission Expires: My Commission Expires January 31, 2004

164360

ACKNOWLEDGEMENT

STATE OF VIRGINIA :  
 : SS  
COUNTY OF ARLINGTON :

Before me, the undersigned, a Notary Public, on this 27<sup>th</sup> day of April, 2000, personally appeared Jon Slabaugh, to me known personally, who, being by me duly sworn, did say that he is the Managing Director of **MCG FINANCE CORPORATION**, and that said instrument (i.e., the Intellectual Property Security Agreement) was signed on behalf of said MCG Finance Corporation by authority of its Board of Directors (through its Credit Committee), and the said Jon Slabaugh acknowledged said instrument to be his free act and deed.

  
\_\_\_\_\_  
Notary Public

My Commission Expires: My Commission Expires January 31, 2004

164360

SCHEDULE A

COPYRIGHT COLLATERAL

**I. Registered Copyrights**

<u>Copyright Title</u>	<u>Registration Number</u>	<u>Registration Date</u>
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NONE

**II. Pending Copyright Applications**

<u>Copyright Title</u>	<u>Application Number</u>	<u>Filing Date</u>	<u>Date of Creation</u>	<u>Date of Publication</u>
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NONE

**III. Unregistered Copyrights**

<u>Copyright Title</u>	<u>Date of Creation</u>	<u>Date of Publication</u>	<u>Original Author/Owner</u>	<u>Date and Recordation Number of Assignment to Grantor</u>	<u>Date of Expected Registration (if applicable)</u>
------------------------	-------------------------	----------------------------	------------------------------	---	--

NONE

**IV. Copyright Licenses**

<u>Copyright</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective Date</u>	<u>Expiration Date</u>	<u>Subject Matter</u>
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NONE



**SCHEDULE B**

**PATENT COLLATERAL**

**I. Patents**

<u>Patent Number</u>	<u>Country</u>	<u>Issue Date</u>	<u>Title</u>
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NONE

**II. Pending Patent Applications**

<u>Patent Title</u>	<u>Atty. Docket Number</u>	<u>Country</u>	<u>Serial Filing Number</u>	<u>Date</u>	<u>Status</u>
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NONE

**III. Patent Licenses**

<u>Patent No.</u>	<u>Country</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective Date</u>	<u>Expiration Date</u>
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NONE

**SCHEDULE C**

**TRADEMARK AND SERVICE MARK COLLATERAL**

**I. Registered Trademarks and Service Marks**

Trademark or Service Mark <u>Description</u>	<u>Country</u>	<u>Registration Number</u>
HOSPITAL MEDICAL STAFF & TRUSTEE CONFERENCE with a graduated gavel and the words THE GOVERNANCE INSTITUTE inside a diamond logo	U.S.A.; California	40873
THE GOVERNANCE ONE HUNDRED, Diamond design with gavel inside upper portion of diamond that graduates from a light blue to a solid white. Under the gavel is the number 100 in white.	U.S.A.; California	40872

**II. Pending Trademark and Service Mark Applications**

Trademark or Service Mark <u>Description</u>	<u>Country</u>	<u>Serial Number</u>	<u>Filing Date</u>	<u>Status</u>
THE GOVERNANCE INSTITUTE & GAVEL DESIGN	U.S.A.	75/495734	May 31, 1998	Pending
THE GOVERNANCE ONE HUNDRED & GAVEL DESIGN	U.S.A.	75/495733	May 31, 1998	Pending

**III. Trademark Licenses**

<u>Registration Number</u>	<u>Mark</u>	<u>Country</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective Date</u>	<u>Expiration Date</u>
NONE						

SCHEDULE C (Addendum)

TRADEMARK AND SERVICE MARK COLLATERAL

**I. Registered Trademarks and Service Marks**

<u>Trademark or Service Mark Description</u>	<u>Country</u>	<u>Registration Number</u>
--	----------------	--------------------------------

**II. Pending Trademark and Service Mark Applications**

<u>Trademark or Service Mark Description</u>	<u>Country</u>	<u>Serial Number</u>	<u>Filing Date</u>	<u>Status</u>
THE GOVERNMENT INSTITUTE ELEMENTS OF GOVERNANCE G100	U.S.A. U.S.A. U.S.A	78/173789 78/205934 78/175609		Pending Pending Pending

**III. Trademark Licenses**

<u>Registration Number</u>	<u>Mark</u>	<u>Country</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective Date</u>	<u>Expiration Date</u>
NONE						

**SCHEDULE C (Addendum)**

**TRADEMARK AND SERVICE MARK COLLATERAL**

**I. Registered Trademarks and Service Marks**

<u>Trademark or Service Mark Description</u>	<u>Country</u>	<u>Registration Number</u>
--	----------------	--------------------------------

**II. Pending Trademark and Service Mark Applications**

<u>Trademark or Service Mark Description</u>	<u>Country</u>	<u>Serial Number</u>	<u>Filing Date</u>	<u>Status</u>
THE GOVERNMENT INSTITUTE	U.S.A.	78/173789		Pending
ELEMENTS OF GOVERNANCE	U.S.A.	78/205934		Pending
G100	U.S.A.	78/175609		Pending

**III. Trademark Licenses**

<u>Registration Number</u>	<u>Mark</u>	<u>Country</u>	<u>Licensor</u>	<u>Licensee</u>	<u>Effective Date</u>	<u>Expiration Date</u>
NONE						