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Date

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ITEM INFORMATION:

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## COMPANY DATA:

COMPANY CONFORMED NAME:	RMED INTERNATIONAL INC
CENTRAL INDEX KEY:	0000777513
STANDARD INDUSTRIAL CLASSIFICATION:	CONVERTED PAPER & PAPERBOARD
IRS NUMBER:	840898302
STATE OF INCORPORATION:	CO
FISCAL YEAR END:	1231

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STREET 1:	675 INDUSTRIAL BLVD
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## FORMER COMPANY:

FORMER CONFORMED NAME:	ROCKY MOUNTAIN MEDICAL CORP
DATE OF NAME CHANGE:	19890713

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&lt;TYPE&gt;8-K

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&lt;TEXT&gt;

SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

January 21, 1999  
Date of Report

Commission File No. 0-14696

RMED International, Inc.  
(Exact Name of Registrant and Specified in its Charter)

Colorado  
(State of Incorporation)

84-0898302  
(I.R.S. Employer Identification Number)

3925 N. Hastings Way, Eau Clair, WI 54702-0188  
(Address of Principal Office)

(715) 831-0280  
(Registrant's Telephone Number)

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Item 5. OTHER EVENTS

The consolidated and pro forma financial statements of RMED International, Inc. and Jettar, Ltd. reflecting pooled operations of RMED International, Inc. and Jettar, Ltd., which was acquired by RMED International, Inc. on October 30, 1998 are filed as exhibits hereto and supplement the 8-K Report filed by RMED International, Inc. on December 3, 1998:

Item 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS

Exhibit 99.1

(a) FINANCIAL STATEMENTS OF BUSINESS ACQUIRED

Report of Independent Public Accountants'

Balance Sheet as of September 30, 1998 (unaudited) and  
December 31, 1997

Statement of Operations for the nine months ended  
September 30, 1998 and 1997 (unaudited); and for  
the year ended December 31, 1997 and the nine months  
ended December 31, 1996

Statement of Cash Flows for the nine months ended  
September 30, 1998 and 1997 (unaudited); and for  
the year ended December 31, 1997 and the nine  
months ended December 31, 1996

Statement of Changes in Stockholders' Equity from  
April 1, 1996 (inception) to September 30, 1998

## Notes to Financial Statements

## (b) PRO FORMA FINANCIAL INFORMATION

Unaudited Pro Forma combined condensed balance sheet of RMED International, Inc. and Jettar, Ltd.

## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RMED International, Inc.

Date: January 21, 1999

By: /s/ Brenda Schenk

-----  
Brenda Schenk  
President and Principal  
Financial Officer

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<TYPE>EX-99.1  
<SEQUENCE>2  
<DESCRIPTION>JETTAR, LTD. FINANCIAL STATEMENTS  
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Exhibit 99.1

JETTAR, LTD.  
Financial Statements

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## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS'

September 26, 1998 (except as to Note J,  
which is as of November 23, 1998)

To the Board of Directors:  
RMED International, Inc.  
Eau Claire, Wisconsin

We have audited the accompanying balance sheet of Jettar, Ltd. (a Wisconsin corporation) as of December 31, 1997, and the related statements of operations, cash flows and changes in stockholders' equity for the year then ended and for the nine months from April 1, 1996 (inception) to December 31, 1996. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jettar, Ltd. as of December 31, 1997 and the results of its operations and its cash flows for the year then ended and for the nine months ended December 31, 1996 in conformity with generally accepted accounting principles.

OATLEY BYSTROM & HANSEN  
Greenwood Village, Colorado

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JETTAR, LTD.  
Balance Sheet

	September 30, 1998	December 31, 1997
	----- (Unaudited)	-----
ASSETS		
CURRENT ASSETS		
Cash	\$ 31,577	\$ 793
Accounts receivable, net	1,112,359	820,120
Inventory	1,250,015	1,015,342
Prepays expenses and other	177,467	217,750
	-----	-----
Total current assets	2,571,418	2,054,005
	-----	-----
PROPERTY AND EQUIPMENT	2,233,076	2,430,519
	-----	-----
OTHER ASSETS		
Deferred officer compensation	19,390	106,646

Security deposit	40,000	40,000
	-----	-----
	59,390	146,646
	-----	-----
	\$ 4,863,884	\$ 4,631,170
	=====	=====

## LIABILITIES AND STOCKHOLDERS' EQUITY

## CURRENT LIABILITIES

Bank overdraft	\$ 170,429	\$ 286,236
Current maturities of long term debt	517,600	1,246,030
Accounts payable	1,230,465	908,264
Accrued expenses	323,878	137,376
	-----	-----
Total current liabilities	2,242,372	2,577,906
	-----	-----

## LONG TERM DEBT

Bank line-of credit	2,135,000	1,710,000
Capital lease obligations, less current maturities	20,384	26,298
	-----	-----
Total liabilities	4,397,756	4,314,204
	-----	-----

## STOCKHOLDERS' EQUITY

Common stock, \$1 par value; 20,000 shares authorized; 10,100 shares issued; 9,580 and 9,680 outstanding, respectively	10,100	10,100
Additional paid-in capital	2,514,900	2,514,900
Accumulated deficit	(1,936,172)	(2,096,034)
	-----	-----
	588,828	428,966
Less treasury stock at cost; 520 and 420 shares, respectively	(122,700)	(112,000)
	-----	-----
Total stockholders' equity	466,128	316,966
	-----	-----
	\$ 4,863,884	\$ 4,631,170
	=====	=====

See accompanying notes.

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&lt;PAGE&gt;

JETTAR, LTD.  
Statement of Operations<TABLE>  
<CAPTION>

	Nine Months Ended September 30, 1998	Nine Months Ended September 30, 1997	Year Ended December 31, 1997	Ni De
	-----	-----	-----	---
	(Unaudited)	(Unaudited)		
<S>	<C>	<C>	<C>	
NET SALES	\$ 12,493,982	\$ 4,056,467	\$ 7,434,762	
COST OF SALES	7,624,190	2,991,460	5,142,831	

GROSS PROFIT	4,869,792	1,065,007	2,291,931
OPERATING EXPENSES			
Sales and marketing	3,911,433	1,455,549	3,024,087
General and administrative	592,224	476,249	701,972
	4,503,657	1,931,798	3,726,059
OPERATING INCOME (LOSS)	366,135	(866,791)	(1,434,128)
OTHER INCOME (EXPENSE)			
Interest expense	(206,273)	(185,383)	(245,663)
Interest income and other	--	356	2,474
	(206,273)	(185,027)	(243,189)
NET INCOME (LOSS)	\$ 159,862	\$ (1,051,818)	\$ (1,677,317)

&lt;/TABLE&gt;

See accompanying notes.

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JETTAR, LTD.

Statement of Cash Flows

&lt;TABLE&gt;

&lt;CAPTION&gt;

	Nine Months Ended September 30, 1998	Nine Months Ended September 30, 1997
	(Unaudited) <C>	(Unaudited) <C>
<S>		
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	\$ 159,862	\$ (1,051,818)
Adjustments to reconcile net income (loss) to net cash provided by operations:		
Depreciation	199,751	197,564
Amortization	5,681	6,391
Amortization of deferred compensation	87,256	39,993
Stock issued officer for legal services	--	--
Changes in operating assets and liabilities:		
Accounts receivable	(292,239)	(764,428)
Inventory	(234,673)	(700,268)
Prepays expenses and other	40,283	(116,281)
Accounts payable	322,201	(1,083,176)
Accrued expenses	186,502	58,507
NET CASH FROM (USED FOR) OPERATIONS	474,624	(3,413,516)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of equipment	(7,989)	(139,713)
Security deposit	--	(40,000)



NET CASH (USED IN) INVESTING ACTIVITIES	(7,989)	(179,713)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net proceeds (repayments) - bank line-of credit	(304,000)	2,368,000
Net increase (decrease) in bank overdraft	(115,807)	68,797
Principal payments on capital lease obligations	(5,344)	(6,210)
Proceeds from sale of stock	--	1,025,000
Payments to acquire treasury stock	(10,700)	(112,000)
Distributions to stockholders	--	(8,466)
NET CASH FROM FINANCING ACTIVITIES	(435,851)	3,335,121
NET INCREASE (DECREASE) IN CASH	30,784	(258,108)
CASH - BEGINNING OF PERIOD	793	245,881
CASH - END OF YEAR	\$ 31,577	\$ (12,227)

&lt;/TABLE&gt;

See accompanying notes.

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JETTAR, LTD.  
Statement of Changes in Stockholders' Equity

<TABLE>  
<CAPTION>

	Common Stock		Additional Paid-in Capital	Retained Earnings (Deficit)	Trea St
	Shares	Amount			
<S>	<C>	<C>	<C>	<C>	<C>
April 1, 1996 (inception)	--	\$ --	\$ --	\$ --	\$
Issued for cash	5,100	5,100	1,269,900	--	
Issued for services	900	900	224,100	--	
Net loss	--	--	--	(410,251)	
December 31, 1996	6,000	6,000	1,494,000	(410,251)	
Issued for cash	4,100	4,100	1,020,900	--	
Purchase 420 shares	--	--	--	--	(11)
Distributions	--	--	--	(8,466)	
Net loss	--	--	--	(1,677,317)	
December 31, 1997	10,100	10,100	2,514,900	(2,096,034)	(11)
Unaudited:					
Purchase 100 shares	--	--	--	--	(1)
Net income	--	--	--	159,862	
September 30, 1998	10,100	\$10,100	\$ 2,514,900	\$ (1,936,172)	\$ (12)

&lt;/TABLE&gt;

See accompanying notes.

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JETTAR, LTD.

Notes to Financial Statements

Note A - Business and Operations

## Description of Business

Jettar, Ltd. (the "Company") was incorporated in Wisconsin on April 1, 1996. Based in Eau Claire, Wisconsin, the Company is engaged in the manufacture of disposable baby diapers for private label distributors and its own Bumpies(R) and Rock-A-Bye(R) brands. The Company's private brand diapers are marketed through independent commissioned brokers and sold to retail grocery chains in the Midwest and Mid-Atlantic regions. On November 23, 1998, the Company merged with RMED International, Inc. (see Note I).

## Major Customer

Sales in 1997 to a single customer constituted approximately 13% of total sales. The customer has several locations throughout the Midwest and each location negotiates its purchases separately. At December 31, 1997 the receivable from this customer was \$294,500.

## Major Suppliers

The Company purchased raw materials in 1997 from three vendors totaling approximately \$2,324,000 or 46% of total raw material purchases. Purchases from each vendor ranged from 13% to 18%. As of December 31, 1997, outstanding accounts payable to these vendors totaled approximately \$346,917.

## Note B - Summary of Significant Accounting Policies

## Use of Estimates

Preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions affecting reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Accounts Receivable

Accounts receivable are written off when deemed uncollectible. An allowance for doubtful accounts has not been provided since the amount of such allowance is immaterial to the financial statements.

## Inventory

Inventory is valued at the lower of cost or market. Cost is determined by use of the first-in, first-out method. Inventories consist of the following:

December 31,	
-----	-----
1997	1996
-----	-----

Raw materials	\$ 506,640	\$192,563
Finished goods	508,702	--
	-----	-----
	\$1,015,342	\$192,563
	=====	=====

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JETTAR, LTD.  
Notes to Financial Statements

## Property and Equipment

Property and equipment is stated at cost. Depreciation is computed using the straight-line method over the assets' estimated useful lives, which is principally ten years. Upon sale or retirement the related cost and accumulated depreciation of property is removed from the accounts. Amortization of leased property under capital leases is provided using the straight-line method over the term of lease. Maintenance and repair costs are expensed as incurred, and renewals and improvements that extend the useful life of the assets are capitalized.

As of December 31, 1997, property and equipment consists of the following:

Manufacturing and warehouse equipment	\$ 2,685,534
Office equipment	17,535
	-----
	2,703,069
Accumulated depreciation and amortization	(272,550)
	-----
	\$ 2,430,519
	=====

## Deferred Officer Compensation

Deferred officer compensation represents the estimated cost of stock issued services and is amortized over the related vesting period.

## Revenue Recognition

Sales are recognized when products are shipped. Sales generally are on an open account basis, subject to credit limits that typically provide a two percent discount for timely payment.

## Advertising and Slotting Costs

Production costs of advertising (including the cost of coupons) are expensed the first time the advertising takes place. All other advertising and promotional costs are expensed when incurred. Advertising and coupon costs, which are included in sales and marketing expenses for 1997 amount to \$1,308,230 (none in 1996). Slotting fees paid retailers for shelf space are expensed upon first shipment to the retailer and are also included in sales and marketing expenses. Slotting fees expended in 1997 amount to \$1,069,424 (none in 1996).

## Income Taxes

The Company, with the consent of its stockholders, has elected to be taxed under sections of federal and state income tax law as an S corporation. As a result of

this election, the corporation does not pay income taxes. Instead, the stockholders separately pay tax on their pro-rata shares of the Company's income, deductions, losses and credits.

#### Statement of Cash Flows Information

Cash and cash equivalents include cash and short-term investments with maturities of three months or less. During 1997 and 1996, the Company paid interest of approximately \$246,000 and \$544, respectively. Non-cash investing and financing activities includes the following transactions:

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JETTAR, LTD.

Notes to Financial Statements

	1997	1996
	----	----
Equipment acquired pursuant to capital leases	\$42,607	\$ --
Stock issued officers for services, 900 shares	--	225,000

#### Note C - Bank Line-of Credit

The Company has a line-of credit loan agreement with a Wisconsin bank dated December 2, 1996. Borrowings thereunder are limited to a maximum of \$4 million through 1997 and \$3.2 million thereafter until maturity on December 31, 1998. Borrowings are also limited by a percentage of qualified receivables, inventory and fixed assets. The loan is secured by substantially all of the assets of the Company, assignment of life insurance policies on two officers, and personally guaranteed by the stockholders. Interest is payable monthly at one-half percent above the bank's prime rate (a combined total of nine percent as of December 31, 1997). On November 20, 1998, the Company renewed and extended the bank agreement (see Note J).

#### Note D - Leases

##### Operating Leases

The Company leases its manufacturing, warehouse and office facility in Eau Claire, Wisconsin pursuant to an agreement ending December 31, 2001. The annual base rent of \$187,920 is subject to increases in inflation and the Company is responsible for principally all operating expenses. The agreement provides the Company options to renew the lease for two successive five-year terms. Rent for the facility was \$187,920 in 1997 (none in 1996).

The Company leases certain computer equipment with terms ending in 1999. The combined monthly obligation for these leases is \$617. Minimum annual rentals subsequent to 1997 for operating leases are as follows:

Year ending December 31,	
1998	\$ 195,319
1999	194,631
2000	187,920
2001	187,920
	-----
	\$ 765,790

=====

## Capital Leases

The Company leases a copier and two forklifts. Upon expiration of the leases, the Company may purchase the leased equipment at fair market value. Since the leases qualify as capital leases, the \$42,607 present value of the minimum lease payments at the inception of the leases is included in the cost of property and equipment. Future minimum lease payments are as follows:

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JETTAR, LTD.

Notes to Financial Statements

Year ending December 31,	
1998	\$ 10,870
1999	10,737
2000	10,071
2001	9,232
	-----
Total payments	40,910
Amount representing interest	(6,582)
	-----
Present value of future minimum lease payments	\$ 34,328
	=====

Remaining capital lease obligations are classified as follows in the balance sheet:

Current maturities	\$ 8,030
Long-term	26,298
	-----
	\$ 34,328
	=====

## Note E - Stockholders' Equity

April 1, 1996, the Company sold 5,100 shares of common stock to eight individuals for \$1,275,000 (\$250 per share). In addition, 900 shares were issued April 1, 1996 (at \$250 per share) for services: 140 shares to an officer for 1997 legal services and 760 shares to two operating officers for future services. The shares issued for future services vest annually over a three-year period beginning December 31, 1997. Accordingly, deferred compensation of \$190,000 was recorded and is being amortized to expense over the three-year vesting period. Vesting of the officer shares is accelerated upon sale or merger of the Company or death or disability of the officer.

March 3, 1997, an investor sold 420 shares of stock to the Company for \$112,000 (\$267 per share). The sale price included a provision for interest of \$7,000. The purchased shares are recorded as treasury stock.

June 30, 1997 a chief executive officer was hired that acquired 100 shares for \$250 per share with funds paid him pursuant to an employment agreement. The agreement also provided for issuance of 320 shares for services to vest over a three-year period. The officer was terminated March 23, 1998 and the 100 shares were returned to the Company for \$10,700 and the unvested shares canceled

pursuant to a separation agreement. Since the 320 service shares will not vest they have not been reflected as outstanding in the accompanying financial statements.

September 17, 1997, five of the initial investors paid \$1 million to purchase 4,000 shares of common stock (\$250 per share). The funds provided were necessary to finance continued start-up activities and protect the initial investment of the individuals. Consequently, this sale of the stock is not considered by the board of directors as an indicator of the fair value of the Company on September 17, 1997, but rather additional paid-in capital.

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JETTAR, LTD.

Notes to Financial Statements

## Note F - Employee Retirement Plan

The Company adopted a Section 401(k) employee retirement plan on January 1, 1997. Participants may choose to contribute up to 15% of their compensation to the plan. In addition, the Company may contribute a matching amount in its sole discretion. There were no employer contributions for 1997. Accumulated plan benefits and net assets as of December 31, 1997 were \$4,791 (all vested).

## Note G - Related Party Transactions

The Company paid a related company \$43,824 for operating supplies, administrative and accounting services. The Company's chairman of the board of directors is a major stockholder in both companies. Another officer was paid \$29,239 in 1997 for legal services and 140 shares of common stock in 1996 for legal services valued at \$35,000.

## Note H - Commitments and Contingencies

## Option to Purchase Wood Pulp

June 30, 1997, the Company entered into an option agreement with a supplier to purchase 1,800 metric tons wood pulp at a pre-determined price between August 1, 1997 and May 31, 1998. The agreement also grants the supplier the right of first refusal for orders in excess of the optioned tonnage at prevailing market prices.

## License Agreement

January 12, 1997, the Company entered an agreement with another company, which grants Jettar a non-exclusive license to manufacture and sell diapers covered by a patent. The license expires upon the later of expiration of the patent or July 3, 2007. The Company may also terminate the agreement upon six months written notice. In 1997 the Company paid an initial license fee of \$10,000 and royalties totaling \$8,232. The royalty rate in 1997 was .16% of applicable sales, and decreases to .11% in 1998 and .10% thereafter.

## Settlement of Dispute with Competitor

On September 2, 1998, the Company entered into a settlement agreement with a national diaper manufacturer, wherein it was alleged the Company had infringed on certain patent rights. Terms of the settlement require payment of royalties to the manufacturer of three percent of net sales of certain disposable diapers

and five percent of absorbent pants effective August 13, 1998 for the term of the patents. In the event the Company's sales for the period January 1, 1997 to August 12, 1998 exceed \$15,840,000, the manufacturer is not bound by the agreement and may seek damages.

Year 2000 Issue

The Company is cognizant of the issues associated with the programming code in existing computer systems as the Year 2000 approaches. The "Year 2000" problem is pervasive and complex, as virtually every computer operation will be affected in some way. Many currently installed computer systems and software products are coded to accept only two-digit entries in the date field. These date code fields will need to accept four digit entries to distinguish

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JETTAR, LTD.

Notes to Financial Statements

21st century dates from 20th century dates. As a result, in less than two years computer systems and/or software used by the Company will need to be upgraded to comply with such Year 2000 requirements. The Company is presently evaluating and upgrading its software and hardware, so that its computer systems will function properly with respect to Year 2000 and beyond. The Company expects to have all major computer systems year 2000 compatible before December 31, 1999.

Note I - Fair Value of Financial Instruments

The Company has adopted Statement of Financial Accounting Standards No. 107, "Disclosure About Fair Value of Financial Instruments," which requires disclosing fair value to the extent practicable for financial instruments which are recognized or unrecognized in the balance sheet. The fair value of the financial instruments disclosed herein is not necessarily representative of the amount that could be realized or settled, nor does the fair value amount consider the tax consequences of realization or settlement. The following table summarizes financial instruments by individual balance sheet classifications as of December 31, 1997:

	Carrying Amount	Fair Value
	-----	-----
Cash	\$ 793	\$ 793
Bank line-of credit	2,948,000	2,948,000
Capital lease obligations	28,984	28,984

Note J - Events Subsequent to December 31, 1997

September 23, 1998, the Company announced its intention to merge with RMED International, Inc., a customer of the Company beginning in April 1998. The merger was completed November 23, 1998 and the Company became a wholly-owned subsidiary of RMED upon exchange of 2.8 million shares of RMED common stock for all of the outstanding stock of the Company. In addition, the stockholders of the Jettar received a two-year option to acquire a total of 801,824 shares of RMED common stock at \$1 per share.

November 20, 1998, Jettar's bank line-of credit loan agreement was renewed and extended to June 30, 2000. Borrowings continue to be limited by a percentage of qualified receivables, inventory and fixed assets, are secured by substantially all Company assets, and bank approval is required for significant corporate

activities including capital expenditures, sale of stock and payment of dividends. Also, the interest rate was increased to .75 percent above the bank's prime rate with maximum borrowings as follows:

Period -----	Commitment Amount -----
Closing (November 23, 1998) through December 31, 1998	\$3.2 million
January 1, 1999 through January 31, 1999	\$3.1 million
February 1, 1999 through February 28, 1999	\$3.0 million
March 1, 1999 through March 31, 1999	\$2.9 million
April 1, 1999 through April 30, 1998	\$2.8 million
May 1, 1999 through May 31, 1999	\$2.7 million
June 1, 1999 through June 30, 1999	\$2.56 million

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JETTAR, LTD.

Notes to Financial Statements

July 1, 1999 through September 30, 1999	\$2.135 million
October 1, 1999 through December 31, 1999	\$1.71 million
January 1, 2000 through Maturity (June 30, 2000)	\$1.3 million

Note K - Unaudited Interim Financial Statements

The financial statements for the nine months ended September 30, 1998 and 1997 are unaudited; however, in the opinion of management all adjustments (consisting solely of normal recurring adjustments) necessary in order to make the interim financial statements not misleading have been made. The results of the interim periods are not necessarily indicative of the results to be obtained for a full fiscal year.

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Item 7. Financial Statements and Exhibits

On November 23, 1998, RMED International, Inc. (the "Company" or "RMED") acquired Jettar, Ltd. ("Jettar"), a privately held diaper manufacturing and distributing company located in Eau Claire, Wisconsin. The merger of the two companies is pursuant to a stock-for stock agreement wherein Jettar stockholders received 2.8 million shares of RMED common stock for all of the issued and outstanding stock of Jettar. In addition, Jettar stockholders received options to purchase a total of 810,924 shares of RMED common stock for two years at \$1.00 per share. The following pro forma financial statements and notes thereto are presented assuming the merger will be accounted for as a "pooling of interests." Under this method of accounting, RMED will restate its consolidated financial statements to include Jettar's assets, liabilities, stockholder equity and results of operations.

The unaudited pro forma combined condensed financial statements presented below are based on assumptions the Company believes are reasonable and which the Company believes are both factually supportable and directly attributable to the merger. The unaudited pro forma combined condensed financial statements of RMED and Jettar reflect their business combination as of September 30, 1998 and for the nine months then ended. The information set forth in the unaudited pro forma financial statements below should be read with the historical financial



statements and notes thereto and other information included in: (a) RMED's 1977 Annual Report on Form 10-KSB, (b) RMED's Quarterly Report on Form 10-QSB for the quarter ended September 30, 1998, and (c) Jettar's financial statements for the year ended December 31, 1997 included in Item 7 of this Report.

The unaudited pro forma combined condensed financial statements are not necessarily indicative of the results of operations or financial position that actually would have occurred had the merger with Jettar been consummated on the dates indicated or that may be obtained in the future.

#### Unaudited Pro Forma Combined Condensed Balance Sheet

The pro forma balance sheet reflects the combination of the historical balance sheets of RMED and Jettar at September 30, 1998, as if the merger and issuance of 2.8 million shares of RMED common stock to Jettar stockholders had occurred as of that date.

#### Unaudited pro Forma Combined Condensed Statement of Operations

The pro forma statement of operations reflects the combination of the historical operating results of RMED and Jettar for the nine months ended September 30, 1998.

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RMED International, Inc. and Jettar, Ltd.  
Unaudited Pro Forma Combined Condensed Balance Sheet  
As of September 30, 1998

<TABLE>

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	Historical		Pro Fo
	RMED	Jettar	Adjustments
	-----	-----	-----
<S>	<C>	<C>	<C>
<b>ASSETS</b>			
Cash	\$ 79,554	\$ 31,577	\$ --
Accounts and notes receivable, net	229,606	1,112,359	(166,609) [3]
Inventory	238,302	1,250,015	(32,300) [3]
Other	4,627	177,467	--
	-----	-----	-----
Total Current Assets	552,089	2,571,418	(198,909)
Property and equipment, net	227,339	2,233,076	--
Other assets	78,142	59,390	--
	-----	-----	-----
	\$ 857,570	\$ 4,863,884	\$ (198,909)
	=====	=====	=====
<b>LIABILITIES AND EQUITY</b>			
Debt maturing in one year	\$ 3,477	\$ 517,600	\$ --
Other current liabilities	385,840	1,724,772	(149,622) [3]
	-----	-----	-----
Total Current Liabilities	389,317	2,242,372	(149,622)
Long term debt	139,138	2,155,384	--
	-----	-----	-----
	528,455	4,397,756	(149,622)
	-----	-----	-----
<b>STOCKHOLDERS' EQUITY</b>			
Common stock	63,960	10,100	17,900 [1]

Contributed capital	5,160,412	2,514,900	(140,600) [1]
Accumulated deficit	(4,895,257)	(1,936,172)	(49,287) [3]
Treasury stock	--	(122,700)	122,700 [1]
	-----	-----	-----
Total Stockholders' Equity	329,115	466,128	(49,287)
	-----	-----	-----
	\$ 857,570	\$ 4,863,884	\$ (198,909)
	=====	=====	=====

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RMED International, Inc. and Jettar, Ltd.  
 Unaudited Pro Forma Combined Condensed Statement of Operations  
 For the Nine Months Ended September 30, 1998

<TABLE>  
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	Historical		Pro Fo
	RMED	Jettar	Adjustments
	----	-----	-----
<S>	<C>	<C>	<C>
NET SALES	\$1,887,271	\$12,493,982	\$ (82,800) [3]
COST OF GOODS SOLD	1,023,970	7,624,190	(50,500) [3]
	-----	-----	-----
Gross Profit	863,301	4,869,792	(32,300)
OPERATING EXPENSES	827,676	4,503,657	16,987 [3]
	-----	-----	-----
Operating Income	35,625	366,135	(49,287)
INTEREST AND OTHER	53,020	(206,273)	-
	-----	-----	-----
Net Income	\$ 88,645	\$ 159,862	\$ (49,287)
	=====	=====	=====
BASIC EARNINGS PER SHARE	\$ 0.01		
	=====		
DILUTED EARNINGS PER SHARE	\$ 0.01		
	=====		
WEIGHTED SHARES - BASIC	6,384,328		2,800,000 [2]
	=====		=====
WEIGHTED SHARES - DILUTED	7,401,992		2,830,843 [2]
	=====		=====

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RMED International, Inc. and Jettar, Ltd.  
 Notes to Unaudited Pro Forma Combined Condensed Financial Statements

Note A - Basis of Presentation

The accompanying unaudited pro forma combined condensed financial statements include the historical financial statements of RMED and Jettar and are intended to reflect the impact of their merger. On November 23, 1998 RMED and Jettar completed the merger, in a transaction in which each share of Jettar common stock was converted into and exchanged for 289.2562 shares of RMED common stock (equivalent to 2.8 million shares, or 30.5% of the outstanding shares of RMED common stock at the time of the merger). Jettar, Ltd. was discontinued effective with the merger, which is accounted for as a "pooling of interests" and a tax-free reorganization. Effective with the merger, the RMED historical financial statements have been restated to include the accounts of Jettar.

The accompanying pro forma financial statements are presented for illustrative purposes only and do not give effect to any cost savings which may result from the integration of RMED's and Jettar's operations. These potential savings, as well as any potential revenue synergies, reflect future opportunities, including the reduction of expected cost increases, and do not necessarily involve reductions from historical cost levels. As the nature of any dispositions relating to the overlapping resources is uncertain, the accompanying pro forma financial statements do not reflect any such disposition which may be made or consideration which may be received. Differences in accounting policies do not have a material effect on either the pro forma financial position or pro forma results of operations and have not been reflected in the pro forma financial statements. The pro forma statement of operations reflects the merger as if it had taken place on January 1, 1998.

The pro forma financial statements are not necessarily indicative of the results of operations or financial position that actually would have occurred had the merger been consummated on the date indicated or that may be obtained in the future. These unaudited pro forma financial statements should be read in conjunction with the related historical financial statements and notes thereto of: (a) RMED's 1997 Annual Report on Form 10-KSB, (b) RMED's Quarterly Report on Form 10-QSB for the quarter ended September 30, 1998, and, (c) Jettar's financial statements for the year ended December 31, 1997 included in Item 7 of this Report. It is expected that RMED and Jettar will, subsequent to the completion of the merger, perform comprehensive reviews of the combined companies' operations and strategic initiatives. Though the results of any such reviews cannot be determined at this time, such reviews may result in significant accounting charges.

#### Note B - Pro Forma Adjustments

1. Stockholders' equity accounts have been adjusted to reflect the issuance of 2.8 million shares of RMED common stock in exchange for all of the issued and outstanding Jettar common stock (based on the exchange ratio of approximately 289.2563 per share).

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#### RMED International, Inc. and Jettar, Ltd.

#### Notes to Unaudited Pro Forma Combined Condensed Financial Statements

2. Pro forma combined earnings per common share and earnings per common share assuming dilution are based on the combined weighted average shares outstanding after conversion of shares of Jettar common stock into shares of RMED common stock from the beginning of the period presented.
3. Sales and profit on sales for transactions between RMED and Jettar have been eliminated.

#### Note C - Federal Income Taxes

The unaudited pro forma combined condensed financial statements assume that the merger qualifies as a tax-free reorganization for federal income tax purposes. As a result of available net operating loss carryovers, a provision for income taxes has not been provided on pro forma net income.

#### Note D - Recent Development

November 20, 1998, Jettar's bank line-of credit loan agreement was renewed and extended to June 30, 2000. Borrowings continue to be limited by a percentage of qualified receivables, inventory and fixed assets, are secured by substantially all Company assets, and bank approval is required for significant corporate activities including capital expenditures, sale of stock and payment of dividends. Also, the interest rate was increased to .75 percent above the bank's prime rate with maximum borrowings as follows:

Period -----	Commitment Amount -----
Closing (November 23, 1998) through December 31, 1998	\$3.2 million
January 1, 1999 through January 31, 1999	\$3.1 million
February 1, 1999 through February 28, 1999	\$3.0 million
March 1, 1999 through March 31, 1999	\$2.9 million
April 1, 1999 through April 30, 1998	\$2.8 million
May 1, 1999 through May 31, 1999	\$2.7 million
June 1, 1999 through June 30, 1999	\$2.56 million
July 1, 1999 through September 30, 1999	\$2.135 million
October 1, 1999 through December 31, 1999	\$1.71 million
January 1, 2000 through Maturity (June 30, 2000)	\$1.3 million

The pro forma financial statements do not reflect any adjustments related to the renewal of the bank agreement.

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