ر ک
\
9
\
12

	09-22-2004
rm PTO-1594	
AD No. 0651 0027 (over 5/21/2002)	ingini linit natin linnt land and a

U.S. DEPARTMENT OF COMMERCE

U.S. Patent and Trademark Office

, 1	Tab settings ⇒⇒⇒ ▼ 10284	1627
ςρ	To the Honorable Commissioner of Pa unu Trademarks: F	
i	1. Name of conveying party(ies):	Name and address of receiving party(ies)
	Softscape (Massachusetts), Inc. (MA Corp.) Softscape, Inc. (De Corp.)	Name: Digital Federal Credit Union Internal
	Individual(s)	Address: 220 Donald Lynch Blvd. Street Address:
	Corporation-State	City: Mar1borough State: MA Zip: 01757
	Other Delaware and Massachusetts	Association S S Z
	Additional name(s) of conveying party(ies) attached? 🖳 Yes 🎎 No	Coneral Partnership
	3. Nature of conveyance:	Limited Partnership
	Assignment Merger	Corporation-State The Do
Į	Security Agreement	Other Federally Chartered Credit Union If assignee is not domiciled in the United States, a domestic
	Other	If assignee is not domiciled in the United States, a domestic representative designation is attached: □ Yes № No (Designations must be a separate document from assignment)
	Execution Date: July 14, 2004	Additional name(s) & address(es) attached?
	4. Application number(s) or registration number(s):	
	A. Trademark Application No.(s)	B. Trademark Registration No.(s)
1	see attached	see attached
	Additional number(s) att	ached 🐼 Yes 🗀 No
	Name and address of party to whom correspondence concerning document should be mailed:	6. Total number of applications and registrations involved:
	Name: Tonya Chapple	
	Internal Address: CSC	7. Total fee (37 CFR 3.41)\$\\\^390.00
		Enclosed
		Authorized to be charged to deposit account
	Street Address: 80 State Street, 6th floor	8. Deposit account number:
	City: Albany State: NY Zip: 12207	(Attach duplicate copy of this page if paying by deposit account)
ŀ	9. Statement and signature.	IHIS SPACE
	To the best of my knowledge and belief, the foregoing inform copy of the original document.	nation is true and correct and any attached copy is a true
	Amy Lee Brady	X/ Del 09/03/2004
09/21/200		gnature Date or sheet, attachments, and document:

01 FC:8521 02 FC:8522

40.00 MPI documents to be recorded with required cover sheet information to: 350.00 MP Commissioner of Patent & Trademarks, Box Assignments Washington, D.C. 20231

THE REPORT OF THE PART OF THE

N/A	9 - Computer software for use over local and global computer networks that supports individuals from desitop computers to schedule and granage their time, their interaction with corporation information and other corporate users, their process-based larks, and provides the ability to track overall progress of their activities, and monuals sold as a unit	75/886362	LIGHTYBARTM
NA	9 - Computer software for delebase management for use over local and global computer networks that supports job profiling and skills management; computer software used for organizing, indexing, assessing, monitoring, managing; ond gathering information about custom job searches for influidual and computer for the searches.	75/844453	JOHNEON
AIN	35 - Providing an online computer database in the field of N/A employment information that is gallered, indexed, exsessed, monitored, and managed to permit custom job searches for individuals and groups of individuals.	73/844461	JOBWHO _{xH}
REGISTRATION DATE	GOODS/SBRVICES	APP./REG. NO.	MARK

Causabeingo)		ACTIEVE MENTPLUS®	MARK
	*	2,530,208	APP_/REG. NO.
	networks	9 - Computer software, namely, software related to	GOODSISBRYJCBS
	2003/51/10	DATE	REGISTRATION

TRADEMARK⁷ 10.7 10.0111 REEL: 003048 FRAME: 0906

MARK	APP./RBG, NO.	GOODS/SER VICES	REGISTRATION DATE
DESKTOP	2,120,480	9 - Computer software, namely, utility for managing	12/09/1997
LIBRANTO		and Internet/Intranet tools and applications	
SOFTSCAPE DESKTOP	2,182,668	ware for use in	08/18/1998
	,		
		navigating on a global computer network; and	
		applications for document management	
SOFTSCAPE EXPLORER	2,154,170	9 - Computer software, namely, utility programs relating	04/28/1998
PLUS® {		to document management, global and local computer	
		communications network tools and applications	
SOFISCAPE	2,181,095	9 - Computer software, namely, utility for organizing	B661/11/80
POWERFOLDER®		electronic information relating to decument management	
		and global and local computer network tools and	
		applications	
SOFTSCAPE QUICKFIND®	2,064,124	9 - Computer softward, namely, willty softward for use in	03/20/1997
		document management and for facilitating access to and	
		navigating on a global computer network; and	
		applications for document management	
SOFTSCAPB QUICKFIND®	2,189,695	9- Computer software, namely, utility for searching	8661/51/60
		information relating to document management and global	
		and local network tools and applications	
SOFTSCAPB	2,114,642	9 - Computer software, namely, utility software for use in	11/18/1997
WORKSPACE®		document management and for facilitating access to and	
	•	navigating on a global computer network; and	
		agglications for document management	

REEL: 003048 FRAME: 0907

MARK TALHNT RESOURCE PLANNINGSM	APP /RBG. NO. 76/400750	GCODS/SERVICES 15 - Business consulting services in the fields of employee development and human resources, hannely, employee recruitment, hiring, staff planning, performance management and evaluations and reviews, development	REGISTRATION DATE N/A
		mulagement and evaluations and reviews, development and training, skills assessment and competencies and training, skills assessment and competencies evaluations, benchmark testing of skill sets, and succession planning for commercial and governmental enterprises	
TALENT RESOURCE PLANNING SM	76/400743	42 - Providing temporary use of non-downloadable software for employee recruitment, biring, staff planning, software for employee recruitment, biring, staff planning, performance management and evaluations and reviews, development and training, skills assessment and compelencies evaluations, beachmark testing of skill sets, and succession planning in the fields of employee.	AR
		development and human resources; providing application-hosting services featuring software in the field of employee development and human resources for use its employee recruitment, biring, staff planning, performance management and evaluations and reviews, development and training, skills assessment and competencies evaluations, benchmark texting of skill sets, and succession planning; all for commercial and governmental enterprises	
TALENT RESOURCE PLANNINGYM	78/167151	9 - Computer software, namely, software for employee recruitment, hiring, staff plenning, performance management and evaluations and reviews, development and fraining, skills assessment and competencies evaluations, benchmark testing of skill sets, and succession planning in the fields of employee development and human resources, all for commercial and governmental enterprises	WA

50

REEL: 003048 FRAME: 0908

MULTI-PARTY SECURITY AGREEMENT

This is an agreement between Digital Federal Credit Union, a federally chartered credit union with offices at 220 Donald Lynch Boulevard, Marlborough, Massachusetts ("Secured Party"), and the following organizations, both with offices at 526 Boston Post Road, Wayland, Massachusetts (collectively "Debtors"):

Softscape (Massachusetts), Inc. ("SMI"), a Massachusetts corporation formerly known as Softscape, Inc.; and Softscape, Inc., a Delaware corporation ("SSI").

On the date of this agreement Secured Party has entered into a Master Loan Agreement ("Loan Agreement") with Debtors and four other parties. Pursuant to the Loan Agreement, Secured Party has made three loans jointly to Debtors. Also on this date, Secured Party and Debtors, together with the same four other parties, have entered into a certain Multi-Party Guaranty Agreement ("Guaranty Agreement"), pursuant to which Debtors guaranty all obligations owed to Secured Party by their affiliate, HDR Holdings, LLC.

1. Grant.

For the purposes stated in Section 2 below, each of the Debtors (a) grants to Secured Party a security interest in the property defined in Section 3 below as "Collateral" and (b) to the extent applicable, pledges and assigns the Collateral to Secured Party.

2. Purpose.

The foregoing grant, pledge, and assignment shall secure the full and timely payment, performance, and observance of all Debtors' monetary and non-monetary obligations to Secured Party now existing and hereafter arising, direct or indirect, absolute or contingent, liquidated or unliquidated, due or to become due, and whether joint, several, or joint and several (collectively "Obligations"), including without implied limitation the Debtors' obligations arising from the Loan Agreement and the Guaranty Agreement.

3. Collateral.

"Collateral" means all of the Debtors' rights and interests now owned or hereafter acquired in the property described on Exhibit A, attached, together with all cash and non-cash proceeds and products of such property. Each category of collateral listed on Exhibit A shall have the meaning attributed to it in the Massachusetts Uniform Commercial Code, as amended from time to time, the definitional sections of which are incorporated here by reference as if set forth fully in this agreement. Without limiting the generality of

the foregoing provisions, "Collateral" includes all rights and interests of Debtors in franchise agreements and in any cash and non-cash proceeds thereof.

- 4. Covenants, Warranties, and Agreements. In the remainder of this agreement the term "Debtor" refers individually to each of the Debtors.
- A. Ownership and location of Collateral. Each Debtor warrants to Secured Party and covenants with Secured Party that (1) it owns the Collateral free and clear of all claims, liens, and security interests, other than those listed on Exhibit B, attached ("Permitted Encumbrances"), (2) it has the power and authority to make and perform this agreement, (3) the only locations of its Collateral are and will be at the places listed on Exhibit C, attached, and (4) it has and will have no Collateral except at the foregoing locations.
- B. General. Each Debtor covenants and agrees with Secured Party as follows:
- (1) it will timely pay Secured Party all amounts required by the Obligations, whether on demand, at maturity, by acceleration, or otherwise, and will otherwise perform and observe strictly in accordance with their terms all of the Obligations;
- (2) it will defend the Collateral against the claims and demands of all persons and will indemnify and hold harmless Secured Party against all such claims and demands;
- (3) it will not permit any of the Collateral, or any business records relating to the Collateral, to be removed from a permitted location without the prior written consent of Secured Party, except in the ordinary course of business;
- (4) it will immediately advise Secured Party in writing of any change in its place of business, or the opening of any new place of business;
- Party's security interest and the Permitted Encumbrances) to attach to any of the Collateral; (b) permit any of the Collateral to be levied upon under any legal process or to become the subject of any lien unless such lien is dissolved within thirty (30) days after the lien arises; (c) transfer in any manner whatsoever any interest in the Collateral, except in the ordinary course of business, without the prior written consent of the Secured Party; (d) permit to be done or to occur anything that may impair the value of any of the Collateral or the security intended to be afforded by this agreement; or (e) permit any tangible Collateral to become an accession to other goods, unless such other goods are owned by Debtor; and

- (6) it will (a) perform and observe in full and on time all its duties and other undertakings with respect to the obligations secured by the Permitted Encumbrances and (b) will not materially modify the obligations secured by the Permitted Encumbrances.
- C. Promissory notes and tangible chattel paper. If at any time any Debtor holds or acquires any promissory notes or tangible chattel paper, then within five (5) business days such Debtor shall endorse, assign, and deliver such items to Secured Party, together with such instruments of transfer or assignment, duly executed in blank, as Secured Party from time to time may specify.
- D. Deposit accounts. For each deposit account that any Debtor at any time opens or maintains, such Debtor shall, within five business days after Secured Party's request following an Event of Default, pursuant to an agreement in form and substance satisfactory to Secured Party, at Secured Party's election, either (1) cause the depositary bank to agree to comply at any time with instructions given by Secured Party to such depositary bank directing the disposition of funds from time to time credited to such deposit account, without further consent of the Debtor, or (2) arrange for Secured Party to become the customer of the depositary bank with respect to the deposit account, such that Debtor is permitted to withdraw funds from the deposit account only with the consent of Secured Party. The provisions of this section shall not apply to (i) any deposit account for which the Debtor, the depositary bank and Secured Party have entered into a cash collateral agreement, (ii) any deposit accounts as to which Secured Party is the depositary, and (iii) any deposit account specially and exclusively used for payroll, payroll taxes, and other employee wage and benefit payments for the Debtor's employees.
- Investment property. If any Debtor at any time holds or acquires any certificated securities, then within five (5) business days after the signing of this agreement or the acquisition of the certificates, whichever is earlier, such Debtor shall endorse, assign, and deliver such certificates to Secured Party, accompanied by such instruments of transfer or assignment, duly executed in blank, as Secured Party from time to time may specify. If any securities now or hereafter acquired by any Debtor are uncertificated and are issued to such Debtor or its nominee directly by the issuer, then such Debtor shall immediately notify Secured Party thereof, and within five business days after Secured Party's request, pursuant to an agreement in form and substance satisfactory to Secured Party, at Secured Party's election either shall (1) cause the issuer to agree to comply with instructions given by Secured Party as to such securities, without further consent of the Debtor or such nominee, or (2) arrange for Secured Party to become the registered owner of the securities. If any certificated securities, uncertificated securities, or other investment property now or hereafter acquired by any Debtor are held by such Debtor or its nominee through a securities intermediary or commodity intermediary, then such Debtor immediately shall notify Secured Party thereof, and within five business days after Secured Party's request, pursuant to an agreement in form and substance satisfactory to Secured Party, at Secured Party's election the Debtor either shall (a) cause such securities intermediary or commodity intermediary to agree (i) to comply with entitlement

orders or other instructions given by Secured Party as to such securities or other investment property, or (ii) to apply any value distributed on account of any commodity contract as directed by Secured Party, in each case without further consent of the Debtor or such nominee, or (b) in the case of financial assets or other investment property held through a securities intermediary, arrange for Secured Party to become the entitlement holder with respect to such investment property, with the Debtor being permitted to exercise rights to withdraw or otherwise deal with such investment property only with the consent of Secured Party. Secured Party shall not give any such entitlement orders, instructions, or directions to any such issuer, securities intermediary, or commodity intermediary, and shall not withhold its consent to the exercise of any withdrawal or dealing rights by the Debtor, unless an Event of Default (i) has occurred and is continuing or (ii) would result from a requested withdrawal or dealing. The provisions of this section shall not apply to any financial assets credited to a securities account for which Secured Party is the securities intermediary.

- Collateral in the possession of a bailee. If at any time any goods that constitute Collateral are in the possession of a bailee, then the Debtor which owns such goods promptly shall notify Secured Party. If requested by Secured Party, such Debtor promptly shall obtain an acknowledgement from the bailee, in form and substance satisfactory to Secured Party, that the bailee holds such Collateral for the benefit of Secured Party and will act upon Secured Party's instructions without the further consent of the Debtor. Secured Party shall not give any such instructions unless an Event of Default has occurred and is continuing or would occur after taking into account any action by the Debtor with respect to the bailee.
- Electronic chattel paper and transferable records. If any Debtor at any G. time holds or acquires an interest in any electronic chattel paper or any "transferable record," as that term is defined in Section 201 of the federal Electronic Signatures in Global and National Commerce Act, or in §16 of the Uniform Electronic Transactions Act as in effect in any relevant jurisdiction, such Debtor promptly shall notify Secured Party thereof and at the request of Secured Party shall take such action as Secured Party requests to vest in Secured Party control, under § 9-105 of the Uniform Commercial Code ("UCC"), of such electronic chattel paper, or control, under Section 201 of the federal Electronic Signatures in Global and National Commerce Act, or as the case may be, §16 of the Uniform Electronic Transactions Act, as in effect in such jurisdiction, of such transferable record. Secured Party agrees to arrange, pursuant to procedures satisfactory to Secured Party and as long as such procedures will not result in Secured Party's loss of control, for the Debtor to make alterations to the electronic chattel paper or transferable record permitted under UCC § 9-105, or as the case may be, Section 201 of the federal Electronic Signatures in Global and National Commerce Act or §16 of the Uniform Electronic Transactions Act for a party in control to make without loss of control, unless an Event of Default has occurred and is continuing or would occur after taking into account any action by the Debtor with respect to such electronic chattel paper or transferable record.

- H. Letter-of-credit rights. If any Debtor at any time is a beneficiary under a letter of credit, then such Debtor promptly shall notify Secured Party. At Secured Party's request and option the Debtor shall, pursuant to an agreement in form and substance satisfactory to Secured Party, either (1) arrange for the issuer and any confirmer of such letter of credit to consent to an assignment to Secured Party of the proceeds of any drawing under the letter of credit or (2) arrange for Secured Party to become the transferee beneficiary of the letter of credit, provided that Secured Party agrees that the proceeds of any drawing under the letter of credit are to be applied to the Obligations.
- I. Commercial tort claims. If any Debtor at any time holds or acquires a commercial tort claim, then such Debtor immediately shall notify Secured Party in a writing of the details of such claim and shall grant to Secured Party in writing a security interest in such claim and in its proceeds, all upon the terms of this agreement, such writing to be in form and substance satisfactory to Secured Party.
- J. Goods. With respect to Collateral consisting of goods, each Debtor covenants and agrees with Secured Party as follows:
- (1) Debtor will insure the Collateral against all hazards requested in good faith by Secured Party, such insurance being issued by insurers reasonably satisfactory to Secured Party and being in an amount satisfactory to Secured Party; will cause Secured Party to be named as sole loss payee on such insurance; and will use the proceeds of such insurance, if Secured Party releases the proceeds to Debtor pursuant to the following subsection, to repair or replace the Collateral free of all liens and security interests other than Secured Party's and (to the extent applicable) the Permitted Encumbrances. If Debtor fails to obtain such insurance, Secured Party shall have the right (but not the obligation) to obtain it at Debtor's expense, whereupon Debtor shall reimburse Secured Party on demand;
- (2) Insurance proceeds attributable to the Collateral shall be held by Secured Party as cash collateral for the Obligations. If no Event of Default is outstanding, and if Secured Party determines that it is feasible for the damaged or destroyed Collateral to be repaired or replaced without material prejudice to Secured Party, then Secured Party shall disburse from time to time all or any part of such proceeds upon such terms and conditions as Secured Party decides advisable, for direct application by Debtor to the repair or replacement of the Collateral; otherwise Secured Party may apply all or any part of such proceeds to the Obligations;
- (3) Debtor will keep the Collateral in good condition and repair, reasonable wear and tear excepted, and will permit Secured Party and its agents to inspect the Collateral from time to time upon Secured Party's request; and
- (4) Debtor will pay Secured Party on demand all amounts, including reasonable attorney's fees, paid or incurred by Secured Party (a) for any costs which Secured Party incurs to discharge Debtor's duties with regard to taxes, levies, insurance,

repairs, or maintenance of the Collateral, and (b) in taking possession of, disposing of, or preserving the Collateral.

- Other Collateral. With respect to all Collateral other than inventory and equipment, each Debtor covenants and agrees as follows:
- immediately after Secured Party's request from time to time, Debtor will give notice of Secured Party's security interest to any persons obligated to Debtor on any such Collateral;
- within five (5) business days after Secured Party's request, Debtor will deliver to Secured Party any Collateral requested by it, in connection with which Debtor on demand shall make or furnish all endorsements, notations, records, information, and other forms of assistance requested by Secured Party to enable it to perfect its security interest in such Collateral, to hold, transfer, or collect the proceeds of such Collateral, and/or to enforce Debtor's and Secured Party's rights with respect to such Collateral; and
- it will take any actions that are necessary or advisable to preserve (3) its rights against account debtors and any other obligors on such Collateral.
- Other actions. Each Debtor agrees to take any other action requested by L. Secured Party to ensure the attachment, perfection, first priority, and enforceability of Secured Party's security interest in any and all of the Collateral, including without implied limitation, (a) executing, delivering, and (where appropriate) filing financing statements and amendments under the UCC, to the extent, if any, that Debtor's signature is required, (b) causing Secured Party's name to be noted as secured party on any certificate of title for titled goods if such notation is a condition to attachment, perfection, priority, or enforceability of Secured Party's security interest in such Collateral, (c) complying with any provision of any statute, regulation, or treaty of the United States as to any Collateral if compliance with such provision is a condition to attachment, perfection, priority, or enforceability of Secured Party's security interest in such Collateral, (d) obtaining governmental and other third party consents and approvals, including without limitation any consent of any licensor, lessor, or other person obligated on Collateral, (e) obtaining waivers from mortgagees and landlords in form and substance satisfactory to Secured Party and (f) taking all actions required by any earlier or subsequent versions of the UCC or by other law.

5. Representations and warranties concerning Debtors' names and legal status.

Debtors represent and warrant to Secured Party (a) that Debtors' exact legal names and organizational status are correctly stated on the first page of this agreement and (b) that any organizational identification number is correctly stated on the signature page of this agreement.

6. Covenants concerning Debtors' legal status.

Debtors covenant with Secured Party that (a) without providing at least thirty days prior written notice to Secured Party, no Debtor will change its name, its place of business, the location of its chief executive office, its mailing address, or its organizational identification number, (b) if any Debtor that does not have an organizational identification number later obtains one, such Debtor immediately shall notify Secured Party, and (c) no Debtor will change its type of organization, jurisdiction of organization, or other legal structure.

7. Miscellaneous representations and warranties.

Debtors represent and warrant to Secured Party that (a) none of the Collateral constitutes, or is the proceeds of, "farm products" as defined in § 9-102(a)(34) of the UCC, (b) no Debtor holds any commercial tort claim, and (c) at all times Debtors have operated their businesses in compliance with (i) all applicable provisions of the federal Fair Labor Standards Act, as amended, and (ii) all applicable provisions of federal, state, and local statutes and ordinances dealing with the control, shipment, storage, or disposal of hazardous materials or substances.

8. Covenants concerning Collateral.

Each Debtor covenants with Secured Party that it will (a) not use the Collateral in violation of law or any policy of insurance, (b) pay when due all taxes, assessments, governmental charges, and levies made upon the Collateral, incurred in connection with the use or operation of the Collateral, or incurred in connection with this agreement, and (c) operate its business in compliance with (i) all applicable provisions of the federal Fair Labor Standards Act, as amended, and (ii) all applicable provisions of all federal, state, and local statutes and ordinances dealing with the control, shipment, storage, or disposal of hazardous materials or substances.

9. Power of Attorney.

Each Debtor agrees to take all steps requested by Secured Party to protect and perfect its rights in the Collateral. For that purpose each Debtor irrevocably appoints Secured Party as its attorney-in-fact to do all acts and things which Secured Party decides advisable to perfect and continue perfected its rights and to protect the Collateral, all as fully and completely as each Debtor could do if such Debtor were acting on its own behalf. The powers conferred on Secured Party in this section are solely to protect its interests in the Collateral and shall not impose any duty upon it to exercise any such powers. Secured Party shall be accountable only for the amounts that it actually receives as a result of the exercise of the foregoing powers. Neither Secured Party nor any of its officers, directors, employees, or agents shall be liable to Debtors for any act or failure to act, except for Secured Party's own willful misconduct.

10. Authorization.

Each Debtor irrevocably authorizes Secured Party at any time to file any initial UCC financing statements and amendments that (a) describe the Collateral (i) as "all assets" of such Debtor (or terms of similar import), regardless of whether any particular asset falls within the scope of Article 9 of the UCC, or (ii) as being of an equal or lesser scope or with greater detail, and (b) include any other information required by part 5 of Article 9 of the UCC, including (i) whether such Debtor is an organization, the type of organization, and any organization identification number issued to such Debtor and, (ii) in the case of a financing statement filed as a fixture filing or indicating Collateral as asextracted collateral or timber to be cut, a sufficient description of the real property to which the Collateral relates. Each Debtor agrees to furnish all such information to Secured Party promptly upon Secured Party's request.

11. Events of Default.

Each of the following circumstances and occurrences shall constitute an Event of Default under this agreement:

- (1) Material breach, with respect to any Debtor, of any warranty, covenant, or other provision of this agreement, unless (a) in Secured Party's opinion the breach is readily curable and (b) such breach is fully cured within ten (10) days;
- (2) Material misrepresentation, with respect to any Debtor, in this agreement or in any document furnished to Secured Party by or on behalf of any Debtor;
- (3) The imposition upon any Collateral of any lien or encumbrance (other than the Permitted Encumbrances and/or a security interest in favor of Secured Party) except (i) liens for taxes for which the Debtor which owns the Collateral (a) has established adequate reserves and (b) is contesting in good faith, (ii) liens for taxes not yet due and payable and (iii) liens dissolved within ten (10) days after they arise;
- (4) The making of any levy, seizure, sequestration, or attachment of or upon any property of any Debtor, unless released within ten (10) days;
- (5) The issuance of any injunction or other order which, in Secured Party's judgment, materially impairs any Debtor's business or financial condition, unless such injunction is dissolved within ten (10) days after its issuance;
- (6) The filing by any Debtor in any forum of any petition, answer, or similar document seeking (a) relief under any bankruptcy, insolvency, or similar law, or (b) the appointment of a receiver, trustee, or other fiduciary to take charge of any of any Debtor's property;

- (7) The filing against any Debtor in any forum of any petition or similar document under any bankruptcy, insolvency, or similar law, if such is not dismissed within thirty (30) days:
- The filing against any Debtor in any forum of any petition or similar document seeking the appointment of a receiver, trustee, or other fiduciary to take charge of any of such Debtor's property, if such is not dismissed within thirty (30) days:
- Any Debtor's written statement or acknowledgment of its inability to pay its debts as they become due;
- Any assignment by any Debtor for the benefit of any of its (10)creditors, or any composition by any Debtor with any of its creditors;
 - (11)The dissolution of any Debtor as a legal entity;
- (12)The commencement of any proceeding seeking the dissolution of any Debtor, unless such proceeding is dismissed within thirty (30) days; or
- Any circumstance or occurrence that constitutes an Event of Default as defined in the Loan Agreement, the Guaranty Agreement, or in any other legal document that secures, evidences, or states any of the Obligations.

12. Power to Sell or Collect Collateral.

- After any Event of Default, Secured Party shall have, in addition to all other rights and remedies, the rights and remedies of a secured party under the applicable provisions of the UCC, including without implied limitation the right to take possession of the Collateral. For that purpose Secured Party may enter upon any premises on which the Collateral may be situated and may remove the Collateral therefrom. Unless the Collateral is perishable, threatens to decline speedily in value, or is of a type customarily sold on a recognized market, Secured Party shall give Debtors at least ten (10) days' prior written notice of the time and place of any public sale of Collateral or of the time after which any private sale or any other intended disposition is to be made.
- At any time in its discretion after any Event of Default, Secured Party may (1) transfer any securities or other property constituting Collateral into its own name or that of its nominee, (2) receive the income thereon, (3) hold the same as security, or (4) apply it against principal, interest, or other sums due on the Obligations, and Secured Party may demand, collect, receipt for, settle, compromise, adjust, sue for, foreclose, or realize upon any Collateral as it may determine, whether or not the same are then due. After any Event of Default, Secured Party (1) may receive, open, and dispose of mail addressed to Debtors, (2) may endorse notes, checks, drafts, money orders, documents of title, or other evidence of payment, shipment, or storage or any other form of Collateral.

9

on behalf of and in the name of Debtors, and (3) may sign and deliver to any post office a letter substantially in the form attached as Exhibit D.

13. Standards for exercising remedies.

To the extent that applicable law imposes duties on Secured Party to exercise remedies in a commercially reasonable manner, Debtors acknowledge and agree that it is not commercially unreasonable for Secured Party (a) to decline to incur expenses that are necessary (i) to prepare the Collateral for disposition or (ii) to complete work in process, (b) to fail to obtain third-party consents for access to any Collateral or to obtain (or if not required by other law, to fail to obtain) governmental or third party consents for the collection or disposition of the Collateral, (c) to fail to (i) exercise collection remedies against account debtors or other persons obligated on the Collateral or (ii) remove liens, encumbrances, or any adverse claims against the Collateral, (d) to exercise collection remedies against account debtors and other persons obligated on the Collateral, directly or through the use of collection agencies and other collection specialists, (e) to advertise dispositions of the Collateral through publications or media of general circulation, whether or not the Collateral is of a specialized nature, (f) to contact other persons, whether or not in the same business as Debtors, for expressions of interest in acquiring all or any portion of the Collateral, (g) to hire one or more professional auctioneers to assist in the disposition of the Collateral, whether or not the Collateral is of a specialized nature, (h) to dispose of the Collateral by utilizing Internet sites that provide for the auction of assets of the types included in the Collateral or that have the reasonable capability of doing so, or that match buyers and sellers of assets, (i) to dispose of assets in wholesale rather than retail markets, (j) to disclaim disposition warranties, (k) to purchase insurance or credit enhancements to insure Secured Party against risks of loss, collection, or disposition of the Collateral or to provide to Secured Party a guaranteed return from the collection or disposition of the Collateral, and (1) to the extent deemed appropriate by Secured Party, to obtain the services of brokers, investment bankers, consultants, and other professionals to assist Secured Party in the collection or disposition of any of the Collateral. Debtors acknowledge (a) that the purpose of this section is to provide a nonexhaustive list of examples of actions or omissions that would not be commercially unreasonable in Secured Party's exercise of its remedies and (b) that other actions or omissions by Secured Party shall not be deemed commercially unreasonable because of their omission from this section. Nothing in this section shall be construed to grant any rights to Debtors or to impose any duties upon Secured Party that would not have been granted or imposed by this agreement or by applicable law in the absence of this section.

14. Marshalling.

Secured Party shall not be required to marshal any present or future collateral security for the Obligations or to resort to such collateral security or other assurances of payment in any particular order. All of Secured Party's rights under this agreement and in respect of such collateral security and other assurances of payment shall be cumulative and in addition to all other rights, however existing or arising. To the extent that it

lawfully may do so, Debtors agree not to invoke any law relating to the marshalling of collateral which might delay or impede the enforcement of Secured Party's rights under this agreement, or under any other instrument creating or evidencing any of the Obligations, under which any of the Obligations is outstanding or by which any of the Obligations is secured or payment thereof is otherwise assured. To the extent that it lawfully may do so, Debtors hereby irrevocably waive the benefits of all such laws.

15. Deposits.

Regardless of the adequacy of the Collateral, any deposits or other sums at any time credited by or due from Secured Party to any Debtor may, at any time after any Event of Default, be applied to the Obligations or may be set off against liabilities on which such Debtor is liable as a primary obligor and may, at or after the maturity thereof, be applied to or set off against liabilities on which such Debtor is liable as a secondary obligor.

16. Waivers and Assents.

To the full extent permitted by law, but except as expressly provided otherwise in this agreement, Debtors waive demand, notice, and protest of all instruments; notice of acceptance of this agreement; notice of loans made, credit extended, and collateral received or delivered; notice of all other actions taken by Secured Party in reliance on this agreement; and all other demands and notices of any description. With respect both to the Obligations and the Collateral, Debtors assent to any extension, postponement, or other indulgence; to any substitution, exchange, or release of any Collateral; to the addition or release of any person primarily or secondarily liable; to the acceptance of partial payments; and to any settlement, compromise, or adjustment, all in such manner and at such time or times as Secured Party decides advisable. To the full extent permitted by law, Secured Party shall have no duty as to the collection or protection of the Collateral or any income therefrom; as to the preservation of rights against prior parties; or as to the preservation of any rights pertaining thereto. Secured Party may exercise its rights with respect to the Collateral without resort or regard to other sources of reimbursement for the Obligations. Secured Party shall not be deemed to have waived any of its rights unless such waiver is given in writing and is signed by Secured Party. No delay or omission on the part of Secured Party in exercising any right shall operate as a waiver. No waiver shall arise from any course of conduct by Secured Party. A waiver on one occasion shall not be construed as a bar to, or waiver of, any right on any future occasion. All rights and remedies of Secured Party, whether available by law or stated in this agreement or in any other instrument or document, shall be cumulative, and all such rights and remedies may be exercised singly, concurrently, or sequentially.

17. Expenses; Proceeds of Collateral.

Debtors shall reimburse Secured Party on demand for any and all expenses, including reasonable legal fees, incurred or paid by Secured Party in protecting or enforcing its rights under this agreement (i) after notice to Debtors, if no Event of Default is then outstanding, or (ii) after any Event of Default. After deducting all such expenses, the balance of any proceeds of collection or sale of the Collateral shall be applied to the payment of principal, interest, and other sums due on the Obligations in such order as Secured Party may determine, proper allowance for interest on Obligations not then due being made, and any surplus shall be paid as required by law.

18. General.

- A. All notices shall be given in writing. Notices shall be effective (1) upon actual delivery to the party's principal office or (2) when sent by certified mail (return receipt requested) to a party's principal office, on the earlier of (a) actual delivery or (b) the third business day after mailing. Debtors agree that a single notice given to any of them shall constitute notice to all Debtors for all purposes.
- B. Notices to Secured Party shall be addressed to the attention of its Senior Loan Officer at the address on page one. Notices to Debtors shall be sent to the address on page one.
- C. Because this agreement has been negotiated and signed in Massachusetts in reliance upon the applicability of Massachusetts substantive law, the construction, validity, and performance of this agreement shall be governed by the laws of Massachusetts, disregarding any law or doctrine that might dictate the application of the law of another state except for Sections 9-301 through 9-307 of the Massachusetts UCC.
- D. This agreement shall benefit the parties' successors and assigns and shall bind their successors and assigns. This agreement may not be amended, supplemented, or otherwise changed except by a written instrument signed by all parties. This agreement contains the entire understanding of the parties, superseding all negotiations, representations, and prior understandings.
- E. The defined terms "Loan Agreement" and "Guaranty Agreement" shall include all future amendments, restatements, renewals, and replacements.
 - F. All obligations of Debtors under this agreement shall be joint and several.

19. Jury waiver.

EACH DEBTOR WAIVES ITS RIGHT TO TRIAL BY JURY IN ANY ACTION IN WHICH SECURED PARTY IS A PARTY.

20. Organizational number.

SMI represents that it has no "organizational number" for UCC purposes. SSI represents that its "organizational number" for UCC purposes is 3574240.

Signed as a sealed instrument July 14, 2004.

Witnesses:

Parties:

Digital Federal Credit Union

Mark Azia, Senior Commercial

Lender

Softscape (Massachusetts), Inc.

Henry C. Watkins, President

and Treasurer

Softscape, Inc.

Henry C. Watkins, President

and Treasurer

(Harger/Digital Federal Credit Union /Softscape /MPSA Clean)

EXHIBIT A to Security Agreement Collateral

Goods: All goods, meaning all fixtures, equipment, accessions, inventory, and farm products, including all furniture, machinery, computers, communication devices, heating devices, cooling devices, raw material, and work in process.

Chattel paper: All tangible and electronic chattel paper, including all tangible writings and electronic records that evidence both a monetary obligation and a security interest or a lease of specific goods.

Instruments: All instruments, including all negotiable instruments, promissory notes, and all other writings that evidence a right to payment and that ordinarily are transferable by delivery, with an endorsement or assignment.

Documents: All documents, including all documents of title, bills of lading, and warehouse receipts.

Accounts: All accounts, including all rights to payment for goods sold or leased and all rights to payment for services, if not evidenced by an instrument or chattel paper, including rights to payment for real estate sold, for intellectual property licenses, for credit card use, for surety undertakings, and for insurance proceeds, together with rights to payment under insurance policies for providing health-care goods or services.

Investment property: All investment property, including all certificated securities, uncertificated securities, securities accounts, security entitlements, commodity contracts, and commodity accounts.

Letter-of-credit rights: All letter-of-credit rights, including all rights to payment or performance under a letter of credit, whether the letter of credit is written or electronic.

Deposit accounts: All deposit accounts, including all demand, time, savings, passbook, and similar accounts maintained with a bank, including (i) uncertificated certificates of deposit not evidenced by a writing evidencing the bank's obligation and (ii) nonnegotiable certificates of deposit not qualifying as instruments.

Commercial tort claims: All commercial tort claims, including all claims by organizations arising in tort and all claims by individuals in tort arising from the individuals' business except claims for death or personal injury.

General intangibles: All general intangibles, including payment intangibles and software, consisting of all personal property not within any of the foregoing categories, including without limitation all of the intellectual property listed on Exhibit A1.

SOFTSCAPE, INC.

TRADEMARK PORTFOLIO

MARK	APP. REG. NO.	GOODS/SBRY/CES	REGISTRATION DATE
ACHIBVBMENTPLUS®	2,530,208	9 - Computer software, namely, software related to human resources for use over local and global computer networks.	01/15/2002
CASBONETA	NA		NIA
DESIGN OF AN ARC (8oftscape logo) Softscape	N/A	•	NIA
Use the "R" symbal next to SOFTSCAPB			
DIFFXCHANGE®	2,181,449	9 - Computer software for document management	8651/11/80
BMPOWERING PEOFLE OPTIMIZING ORGANIZATIONS**	WA		NA
INIBECTORCE	N/A		NA

-

	,		APRILL TO THE STATE OF THE STAT	
REGISTRATION	NA	N/A	NA	Page
searches for individuals and proups of individuals. GOODS/SERVICES	35 - Froviding an online computer database in the field of NIA employment information that is gallered, indexed exsessed, monitored, and managed to permit custom job searches for individuals and groups of individuals.	9 - Computer software for datebase management for use over local and global computer networks that supports job profiling and skills management; computer software used for organizing, indexing, assersing, monitoring, managing, ond gathering information about custom job searches for individuals and grouns of individuals.	9 - Computer software for use over local and global computer networks that supports individuals from desidop computers to schedule and granage their time, their interaction with corporation information and other comporate users, their process-based tarks, and provides the ability to track overall progress of their activities, and manuals sold as a unit	
APP./REG. NO,	73/844461	75/844453	75/886362	
MARK	TOB WHO ^{EN}	MOH MROF	LIGHTYBARTH	•

MARK	APP, REG, NO.	GOODS/SBRVICES	PDESCRIPT A THON
			DATE DATE
SOFTSCAPE DESKTOP	2,120,460	9 - Combiler software namely within for magazine	200,000
1 JARANCE		Supplied to the second second to the second	120%1997
		Cardionic Prioringlish (Claring to document management	
		and internet/intranel tools and applications	_
SOFTSCAPE DESKTOP	2,182,669	9 - Computer saftware, namely, utility software for use in	08/18/1998
LIBRARY®		document menagement and for facilitating access to and	
		navigating on a global computer network; and	
		applications for document management	
SOFTSCAPE EXPLORER	2,154,170	9 - Computer software, namely, utility programs relating	04/28/1998
PLUS®		to document management, global and local computer	
		communications network tools and applications	
SOFTSCAPE	2,181,095	9 - Computer software, namely, utility for organizing	08/11/100R
POWERFOLDER®		electronic information relating to document management	
	·	and global and local computer network tools and	A
		applications	,
SOFTSCAPE QUICKFIND®	2,064,124	9 - Computer software, namely, willty software for use in	05/20/1997
		document management and for facilitating access to any	
		navigating on a global computer network; and	. :
		applications for decument management	
SOFTSCAPB QUICKFIND®	2,189,695	9- Computer software, namely, utility for scarching	09/15/1998
		Information relating to document management and global	wa, .
		Brd local network tools undapplications	
SOFTSCAPE	2,114,642	9 - Computer software, namely, utility software for use in	11/18/1997
WORKSPACE®		document management and for facilitating access to and	
		navigating on a global computer network; and applications for document management	
		8	

151

			a
MARK	APP/REG. NO.	GOODS/SERVICES	REGISTRATIC
			DATE
TALENT RESOURCE	76/400750	13 - Business consulting services in the fields of	N/A
PLANNING		employee development and human resources, namely,	
•		employee requirement, hiring, staff infaming, nerformance	
		meliagement and evaluations and reviews, development	
		and fraining chills accessment and complement	
			3
		evaluations, penembark testing of skill sets, and	
		succession planning for commercial and governmental	
		enterprises	
TALENT RESOURCE	76/400743	42 - Providing temporary use of non-downloadable	N/A
PLANNING		software for employee recultaient, biring, staff planning	
		performance management and evaluations and reviews	
	•	development and training, skills assessment and	
		controlleguies evaluations, beachmark testing of skill sele	
		and succession planning in the fields of employee	2,35
		development and human resources: providing	te las
	•	application-hosting services featuring annuary to the	
		field of employee development and human resources for	
	_	use in employee recalitment, hinno staff planning	
		Serformance management and evaluations and sentents	
		development and training stalls against and	
-		Competential and interior description of the competential of the c	
		and entremed on allouniers of the comment of the	
		end acceptation producting an university and and	,
TATENT BESONARCE	79(16718)	Soverimental circi prises	
A LANCOCK	161101701	y - Computer sourvare, namely, software for employee	M
FLANKING		recruitment, hiring, staff plenning, performance	··.
		management and evaluations and reviews, development	
	•	and fraining, skills assessment and competencies	: st : k;
		evaluations, benchmark testing of skill sets, and	
•		succession pleaning in the fields of employee	`
		development and human resources, all for commercial	
	•	and governmental enternises	

150

SOFTSCAPE TM PORTFOLIO - 05_93 (373301_2)