08-10-2006 U.S. DEPARTMENT OF COMMERCE FORM PTO-1594 United States Patent and Trademark Office (Rev. 07/05) OMB No. 0651-0027 (exp. 06/30/2008) To the Director of the U.S. Patent and Trademark Office: Please record ments or the new address(es) below. 2. Name and address of receiving party(ies): 1. Name of conveying party(ies): Additional name(s) of conveying parties attached? 

Yes 

No DemandTec, Inc. Name: Silicon Valley Bank Internal Address Loan Documentation HF 154 Association ☐ Individual(s) ☐ Limited Partnership 3003 Tasman Dr General Partnership Street Address: Corporation-State Santa Clara City Other State CA US Additional name(s) of conveying parties attached? Tyes 🛛 No Country 95054 3. Nature of conveyance/ Execution Date(s): Zip Execution Date(s): 7/25/06 Association Citizenship General Partnership Citizenship Limited Partnership Assignment Citizenship Citizenship Change of Name ☐ Other If assignee is not domiciled in the United States, a domestic representative designation is attached: 

Yes 

No (Designations must be a separate document from assignment) ☐ Other 4. Application number(s) or registration number(s) and identification or description of the Trademark: B. Trademark Registration No.(s) A. Trademark Application No.(s) 2,730,812 2,583,711 2,583,737 2,717,868 Additional sheets attached? Yes X No C. Identification or Description of Trademark(s) (and Filing Date if Application or Registration Number is unknown): 6. Total number of applications and 5. Name and address of party to whom correspondence registrations involved: 4 concerning document should be mailed: Name: Silicon Valley Bank \$115.00 7. Total fee (37 CFR 2.6 (b)(6) & 3.41): Authorized to be charged by credit card Internal Address: Loan Collateral HF154 88 Authorized to be charged to deposit account 2730812 Enclosed Street Address: 3003 Tasman Dr. 8. Payment Information: ZIP: 95054 State: CA City: Santa Clara 00000144 Last 4 Numbers a. Credit Card Phone Number: (408) 654-4042 **Expiration Date** Fax Number: **(408) 654-6313** b. Deposit Account Number

Documents to be recorded (including cover sheet) should be faxed to (571) 273-0140, or mailed to:

Signature

Name of Person Signing

Email Address: Idc@svbank.com

LLowe c/o Josephine Carino

9. Signature.

**Authorized User Name** 

Total number of pages including cover sheet, attachments, and document: 14

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#### INTELLECTUAL PROPERTY SECURITY AGREEMENT

This Intellectual Property Security Agreement is entered into as of the July 25, 2006 by and between SILICON VALLEY BANK, as Agent ("Agent") and DEMANDTEC, INC. ("Grantor").

### **RECITALS**

- A. Silicon Valley Bank and Gold Hill venture Lending 03, LP ("Lenders") have agreed to make certain advances of money and to extend certain financial accommodation to Grantor (the "Loans") in the amounts and manner set forth in that certain Loan and Security Agreement by and among Agent, Lenders and Grantor dated the Effective Date (as the same may be amended, modified or supplemented from time to time, the "Loan Agreement"; capitalized terms used herein are used as defined in the Loan Agreement). Lenders are willing to make the Loans to Grantor, but only upon the condition, among others, that Grantor shall grant to Agent a security interest in certain Copyrights, Trademarks, Patents, and Mask Works to secure the obligations of Grantor under the Loan Agreement.
- B. Pursuant to the terms of the Loan Agreement, Grantor has granted to Agent a security interest in all of Grantor's right, title and interest, whether presently existing or hereafter acquired, in, to and under all of the Collateral.
- NOW, THEREFORE, for good and valuable consideration, receipt of which is hereby acknowledged, and intending to be legally bound, as collateral security for the prompt and complete payment when due of its obligations under the Loan Agreement, Grantor hereby represents, warrants, covenants and agrees as follows:

#### **AGREEMENT**

To secure its obligations under the Loan Agreement, Grantor grants and pledges to Agent a security interest in all of Grantor's right, title and interest in, to and under its intellectual Property Collateral (including without limitation those Copyrights, Patents, Trademarks and Mask Works listed on Schedules A, B, C, and D hereto), and including without limitation all proceeds thereof (such as, by way of example but not by way of limitation, license royalties and proceeds of infringement suits), the right to sue for past, present and future infringements, all rights corresponding thereto throughout the world and all re-issues, divisions continuations, renewals, extensions and continuations-in-part thereof.

This security interest is granted in conjunction with the security interest granted to Agent under the Loan Agreement. The rights and remedies of Agent with respect to the security interest granted hereby are in addition to those set forth in the Loan Agreement and the other Loan Documents, and those which are now or hereafter available to Agent as a matter of law or equity. Each right, power and remedy of Agent provided for herein or in the Loan Agreement or any of the Loan Documents, or now or hereafter existing at law or in equity shall be cumulative and concurrent and shall be in addition to every right, power or remedy provided for herein and the exercise by Agent of any one or more of the rights, powers or remedies provided for in this Intellectual Property Security Agreement, the Loan Agreement or any of the other Loan Documents, or now or hereafter existing at law or in equity, shall not preclude the simultaneous or later exercise by any person, including Agent, of any or all other rights, powers or remedies.

IN WITNESS WHEREOF, the parties have cause this Intellectual Property Security Agreement to be duly executed by its officers thereunto duly authorized as of the first date written above.

**GRANTOR:** 

Address of Grantor:	DEMANDTEC, INC.
One Circle Star Way, Suite 200 San Carlos, CA 94070	Title EVP & CFO
Attn: Chief Financial Officer	side 7
	AGENT:
Address of Agent:	SILICON VALLEY BANK, as Agent
3003 Tasman Drive	Ву:
Santa Clara, CA 95054-1191	Title:

IN WITNESS WHEREOF, the parties have cause this Intellectual Property Security Agreement to be duly executed by its officers thereunto duly authorized as of the first date written above.

	GRANTOR:
Address of Grantor:	DEMANDTEC, INC.
One Circle Star Way, Suite 200	Ву:
San Carlos, CA 94070 Attn: Chief Financial Officer	Title:
	AGENT:
Address of Agent:	SILICON VALLEY BANK, as Agent
3003 Tasman Drive Santa Clara, CA 95054-1191	By: My func

## **EXHIBIT A**

Copyrights

**Description** 

Registration/ Application Number Registration/ Application Date

NONE

## **EXHIBIT B**

## Patents

DescriptionRegistration/Registration/ApplicationApplicationNumberDate

SEE ATTACHED 6 PAGE SCHEDULE

	Serial Number	Application
L Kida	Patent Number	Filing Date
Price Optimization System	U.S. Application 09/741,958	12/20/2000
Imputed Variable Generator	U.S. Application 09/742,472	12/20/2000
Econometric Engine	U.S. Application 09/741,956	12/20/2000
Financial Model Engine	U.S. Application 09/741,957	12/20/2000
Econometric Optimization Engine	U.S. Application 09/741,959	12/20/2000
Apparatus for Merchandise Price Optimization	U.S. Application 09/849,169	5/4/2001
Apparatus for Merchandise Promotion Optimization	U.S. Application 09/849,621	5/5/2001

Title	Serial Number Patent Number	Application Filing Date
Interface for Merchandise Price Optimization	U.S. Application 09/849,616 U.S. Patent 6,553,352	5/4/2001
Interface for Merchandise Price Optimization	PCT/US02/07414	3/11/2002
Interface for Merchandise Price Optimization	U.S. Application 10/144,537	5/10/2002
Interface for Merchandise Promotion Optimization	U.S. Application 09/849,448	5/4/2001
Interface for Merchandise Promotion Optimization	PCT/US02/14977	4/25/2002
System for Creating an Optimized Promotion Event Calender	U.S. Application 09/849,783	5/5/2001

Title	Serial Number Patent Number	Application Filing Date
Price Optimization with Rule Relaxation	U.S. Application 09/888;340	8/22/2001
Interface for Selective Merchandise Price Optimization	U.S. Application 09/994,465	11/26/2001
Apparatus and Method for Selective Merchandise Price Optimization	U.S. Application 09/899,079	11/30/2001
Selective Merchandise Price Optimization Mechanism	U.S. Application 09/899,078	11/30/2001
Subset Optimization System	U.S. Application 10/006,608	11/30/2001
Rule Relaxation and Subset Optimization System	U.S. Application 10/007,002	11/30/2001
Intelligent Clustering System	U.S. Application 10/092,361	3/5/2002

Title		Serial Number Patent Number	Application
Significan	Significance of Price Change Indicator	U.S. Application 10/092,346	3/5/2002
Combined DEM1P01	Combined PCT for DEM1P008, DEM1P010, DEM1P011	PCT/US02/367/10	11/15/2002
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Title	Serial Number Patent Number	Application Filing Date
Method and Apparatus for Providing Price Updates	U.S. Application 10/264,314 U.S. Patent 6,851,604	10/2/2002
Method and Apparatus for Providing Price Updetes	PCT/US03/30488	9/29/2003

Title	Serial Number Patent Number	Application Filing Date
Method and Apparatus for Providing Price Updates	U.S. Application 11/025,678	12/28/2004
User Interface for a Rutes Engine and Methods Therefor	U.S. Application 10/429,230	5/1/2003
Plan Tuning Engine	U.S. Application No. 11/365,153	2/28/2008
Scalable Tuning Engine	U.S. Application No. 11/364,966	2728/2006
Computer Architecture	U.S. Application No. 11/365,634	2/28/2008

# EXHIBIT C

## Trademarks

<u>Description</u>	Registration/ Application <u>Number</u>	Registration/ Application <u>Date</u>
DEMAND BETTER	2,730,812	06/24/2003
DEMANDTEC	2,583,711	06/18/2002
PROFIT AT THE CENTER	2,583,737	06/18/2002
MISCELLANEOUS DESIGN (D LOGO)	2.717,868	05/20/2003

**EXHIBIT D** 

Mask Works

Description

Registration/ Application Number Registration/ Application <u>Date</u>

NONE

TRADEMARK
REEL: 003375 FRAME: 0748

**RECORDED: 08/09/2006**