

TRADEMARK ASSIGNMENT COVER SHEET

Electronic Version v1.1
Stylesheet Version v1.2

ETAS ID: TM352687

| | | | |
|---|----------------------------------|-------------------------|-----------------------|
| SUBMISSION TYPE: | NEW ASSIGNMENT | | |
| NATURE OF CONVEYANCE: | Security Agreement | | |
| CONVEYING PARTY DATA | | | |
| Name | Formerly | Execution Date | Entity Type |
| Qvidian Corporation | | 06/19/2015 | CORPORATION: DELAWARE |
| RECEIVING PARTY DATA | | | |
| Name: | Silicon Valley Bank | | |
| Street Address: | 275 Grove Street, Suite 2-200 | | |
| City: | Newton | | |
| State/Country: | MASSACHUSETTS | | |
| Postal Code: | 02466 | | |
| Entity Type: | CORPORATION: CALIFORNIA | | |
| PROPERTY NUMBERS Total: 8 | | | |
| Property Type | Number | Word Mark | |
| Registration Number: | 2298034 | THE RFP MACHINE | |
| Registration Number: | 2382954 | RFP EXPRESS | |
| Registration Number: | 2573508 | PRAGMATECH SOFTWARE | |
| Registration Number: | 3777570 | FASTPATH | |
| Registration Number: | 4029849 | QVIDIAN | |
| Registration Number: | 4084996 | THE BUSINESS OF WINNING | |
| Registration Number: | 4085104 | Q QVIDIAN | |
| Registration Number: | 4292171 | ROUND TRIP | |
| CORRESPONDENCE DATA | | | |
| Fax Number: | 8004947512 | | |
| <i>Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.</i> | | | |
| Phone: | 202-370-4750 | | |
| Email: | ipteam@nationalcorp.com | | |
| Correspondent Name: | Joanna McCall | | |
| Address Line 1: | 1025 Vermont Ave NW, Suite 1130 | | |
| Address Line 2: | National Corporate Research, LTD | | |
| Address Line 4: | Washington, D.C. 20005 | | |
| ATTORNEY DOCKET NUMBER: | F157818 | | |
| NAME OF SUBMITTER: | Laura A. Kenerson | | |

OP \$215.00 2298034

| | |
|---|---------------------|
| SIGNATURE: | /Laura A. Kenerson/ |
| DATE SIGNED: | 08/26/2015 |
| Total Attachments: 8 source=USPTO Submission - Qvidian Corporation (Trademarks)#page2.tif source=USPTO Submission - Qvidian Corporation (Trademarks)#page3.tif source=USPTO Submission - Qvidian Corporation (Trademarks)#page4.tif source=USPTO Submission - Qvidian Corporation (Trademarks)#page5.tif source=USPTO Submission - Qvidian Corporation (Trademarks)#page6.tif source=USPTO Submission - Qvidian Corporation (Trademarks)#page7.tif source=USPTO Submission - Qvidian Corporation (Trademarks)#page8.tif source=USPTO Submission - Qvidian Corporation (Trademarks)#page9.tif | |

INTELLECTUAL PROPERTY SECURITY AGREEMENT

This Intellectual Property Security Agreement (this "Agreement") is entered into as of June 19, 2015 by and between SILICON VALLEY BANK ("Bank") and QVIDIAN CORPORATION ("Grantor").

RECITALS

A. Bank has agreed to make certain advances of money and to extend certain financial accommodation to Grantor (the "Loans") in the amounts and manner set forth in that certain Loan and Security Agreement by and between Bank and Grantor, dated as of the date hereof (as the same may be amended, modified or supplemented from time to time, the "Loan Agreement"; capitalized terms used herein are used as defined in the Loan Agreement). Bank is willing to make the Loans to Grantor, but only upon the condition, among others, that Grantor shall grant to Bank a security interest in certain Copyrights, Trademarks, Patents, and Mask Works (as each term is described below) to secure the obligations of Grantor under the Loan Agreement.

B. Pursuant to the terms of the Loan Agreement, Grantor has granted to Bank a security interest in all of Grantor's right, title and interest, whether presently existing or hereafter acquired, in, to and under all of the Collateral.

NOW, THEREFORE, for good and valuable consideration, receipt of which is hereby acknowledged, and intending to be legally bound, as collateral security for the prompt and complete payment when due of its obligations under the Loan Agreement, Grantor hereby represents, warrants, covenants and agrees as follows:

AGREEMENT

To secure its obligations under the Loan Agreement, Grantor grants and pledges to Bank a security interest in all of Grantor's right, title and interest in, to and under its intellectual property (all of which shall collectively be called the "Intellectual Property Collateral"), including, without limitation, the following:

1. Any and all copyright rights, copyright applications, copyright registrations and like protections in each work or authorship and derivative work thereof, whether published or unpublished and whether or not the same also constitutes a trade secret, now or hereafter existing, created, acquired or held, including without limitation those set forth on Exhibit A attached hereto (collectively, the "Copyrights");
2. Any and all trade secrets, and any and all intellectual property rights in computer software and computer software products now or hereafter existing, created, acquired or held;
3. Any and all design rights that may be available to Grantor now or hereafter existing, created, acquired or held;
4. All patents, patent applications and like protections including, without limitation, improvements, divisions, continuations, renewals, reissues, extensions and continuations-in-part of the same, including without limitation the patents and patent applications set forth on Exhibit B attached hereto (collectively, the "Patents");
5. Any trademark and servicemark rights, whether registered or not, applications to register and registrations of the same and like protections, and the entire goodwill of the business of Grantor

connected with and symbolized by such trademarks, including without limitation those set forth on Exhibit C attached hereto (collectively, the "Trademarks");

6. All mask works or similar rights available for the protection of semiconductor chips, now owned or hereafter acquired, including, without limitation those set forth on Exhibit D attached hereto (collectively, the "Mask Works");

7. Any and all claims for damages by way of past, present and future infringements of any of the rights included above, with the right, but not the obligation, to sue for and collect such damages for said use or infringement of the intellectual property rights identified above;

8. All licenses or other rights to use any of the Copyrights, Patents, Trademarks, or Mask Works and all license fees and royalties arising from such use to the extent permitted by such license or rights;

9. All amendments, extensions, renewals and extensions of any of the Copyrights, Trademarks, Patents, or Mask Works; and

10. All proceeds and products of the foregoing, including without limitation all payments under insurance or any indemnity or warranty payable in respect of any of the foregoing.

This security interest is granted in conjunction with the security interest granted to Bank under the Loan Agreement. The rights and remedies of Bank with respect to the security interest granted hereby are in addition to those set forth in the Loan Agreement and the other Loan Documents, and those which are now or hereafter available to Bank as a matter of law or equity. Each right, power and remedy of Bank provided for herein or in the Loan Agreement or any of the Loan Documents, or now or hereafter existing at law or in equity shall be cumulative and concurrent and shall be in addition to every right, power or remedy provided for herein and the exercise by Bank of any one or more of the rights, powers or remedies provided for in this Agreement, the Loan Agreement or any of the other Loan Documents, or now or hereafter existing at law or in equity, shall not preclude the simultaneous or later exercise by any person, including Bank, of any or all other rights, powers or remedies.

[Signature page follows.]


IN WITNESS WHEREOF, the parties have caused this Intellectual Property Security Agreement to be duly executed by its officers thereunto duly authorized as of the first date written above.

GRANTOR:

Address of Grantor:

1 Executive Drive, Suite 302
Chelmsford, Massachusetts 01824
Attn: Chief Financial Officer
Fax: 978-703-7670
Email: Tyler.Drolet@Qvidian.com

QVIDIAN CORPORATION

By: 
Name: D. Tyler Drolet
Title: CEO

BANK:

Address of Bank:

275 Grove Street, Suite 2-200
Newton, Massachusetts 02466
Attn: Mr. Chris Michael
Fax: (617) 969-4396
Email: cmichael@svb.com

SILICON VALLEY BANK

By: _____
Name: _____
Title: _____

IN WITNESS WHEREOF, the parties have caused this Intellectual Property Security Agreement to be duly executed by its officers thereunto duly authorized as of the first date written above.

GRANTOR:

Address of Grantor:

1 Executive Drive, Suite 302
Chelmsford, Massachusetts 01824
Attn: Chief Financial Officer
Fax: 978-703-7670
Email: Tyler.Drolet@Qvidian.com

QVIDIAN CORPORATION

By: _____
Name: _____
Title: _____

BANK:

Address of Bank:

275 Grove Street, Suite 2-200
Newton, Massachusetts 02466
Attn: Mr. Chris Michael
Fax: (617) 969-4396
Email: cmichael@svb.com

SILICON VALLEY BANK

By: *Nick Curie*
Name: *Nick Curie*
Title: *Vice President*

EXHIBIT A

Copyrights

Description

Registration/
Application
Number

Registration/
Application
Date

NONE.

EXHIBIT B

Patents

| <u>Description</u> | <u>Registration/ Application Number</u> | <u>Registration/ Application Date</u> |
|---|---|---|
| UPDATING CUSTOMER RELATIONSHIP MANAGEMENT SYSTEMS THROUGH SALES PLAYBOOK ACTIVITIES | 13/462,504 | 5/2/2012 |
| RULES LIBRARY FOR SALES PLAYBOOKS | 13/470,039 | 5/11/2012 |
| METRICS BASED ON CONTENT USAGE OF SALES PLAYBOOKS | 13/486,306 | 6/1/2012 |

EXHIBIT C

Trademarks

| <u>Description</u> | <u>Registration/ Application Number</u> | <u>Registration/ Application Date</u> |
|-------------------------|---|---|
| The RFP Machine | 2298034 | December 7, 1999 |
| RFP Express | 2382954 | September 5, 2000 |
| Pragmatech Software | 2573508 | May 28, 2002 |
| FastPath | 3777570 | April 20, 2010 |
| Qvidian | 4029849 | September 20, 2011 |
| The Business of Winning | 4084996 | January 10, 2012 |
| Q Qvidian | 4085104 | January 10, 2012 |
| Round Trip | 4292171 | February 19, 2013 |

EXHIBIT D

Mask Works

Description

Registration/
Application
Number

Registration/
Application
Date

NONE.