TRADEMARK ASSIGNMENT COVER SHEET

Electronic Version v1.1 ETAS ID: TM516716 Stylesheet Version v1.2

SUBMISSION TYPE: NEW ASSIGNMENT NATURE OF CONVEYANCE: SECURITY INTEREST

CONVEYING PARTY DATA

Name	Formerly	Execution Date	Entity Type
Gutchess Lumber Co., Inc.		03/22/2019	Corporation: NEW YORK
BWP Hardwoods, Inc. n/k/a Gutchess Brookville, Inc.		03/22/2019	Corporation: PENNSYLVANIA

RECEIVING PARTY DATA

Name:	KeyBank National Association, as Administrative Agent		
Street Address:	201 South Warren Street		
City:	Syracuse		
State/Country:	NEW YORK		
Postal Code:	13202		
Entity Type:	National Banking Association: UNITED STATES		

PROPERTY NUMBERS Total: 4

Property Type	Number	Word Mark	
Registration Number:	4661879	BWP HARDWOODS	
Registration Number:	5039203	GUTCHESS LUMBER SINCE 1904	
Registration Number:	4243473	BE SURE IT'S GUTCHESS	
Registration Number:	3119812	GUTCHESS LUMBER	

CORRESPONDENCE DATA

Fax Number: 3152511073

Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.

tdoolittle@wladislawfirm.com Email:

Correspondent Name: The Wladis Law Firm

Address Line 1: PO Box 245

Address Line 4: Syracuse, NEW YORK 13214

NAME OF SUBMITTER:	Timothy Doolittle
SIGNATURE:	/timothy doolittle/
DATE SIGNED:	04/01/2019

Total Attachments: 14

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GUTCHESS LUMBER CO., INC., GUTCHESS BROOKVILLE, INC., PAUL BUNYAN PRODUCTS, INC., GUTCHESS HARDWOODS, INC., GUTCHESS FREEDOM, INC., FARM EAST LLC, SAWMILL MANAGEMENT, INC. and GUTCHESS VERNON, INC.,

as GRANTORS

TO

KEYBANK NATIONAL ASSOCIATION, as ADMINISTRATIVE AGENT
INTELLECTUAL PROPERTY SECURITY AGREEMENT
DATED AS OF: MARCH 22, 2019

INTELLECTUAL PROPERTY SECURITY AGREEMENT

This INTELLECTUAL PROPERTY SECURITY AGREEMENT ("IP Security Agreement"), dated as of March 22, 2019, is made by GUTCHESS LUMBER CO., INC., a New York corporation (the "Borrower"), GUTCHESS BROOKVILLE, INC., a Pennsylvania corporation, PAUL BUNYAN PRODUCTS, INC., a New York corporation, GUTCHESS HARDWOODS, INC., a Pennsylvania corporation, GUTCHESS FREEDOM, INC., a New York corporation, FARM EAST LLC, a New York limited liability company, SAWMILL MANAGEMENT, INC., a New York corporation, and GUTCHESS VERNON, INC., a New York corporation (each a "Grantor"), and collectively with each other and the Borrower, and jointly and severally, the "Grantors") in favor of KEYBANK NATIONAL ASSOCIATION (the "Administrative Agent"), a national banking association, as administrative agent for the Lenders under the Credit Agreement referred to below (the "Secured Parties").

Background

WHEREAS, the Borrower has requested that the Lenders (as defined in the Credit Agreement) provide to Borrower certain senior secured credit facilities in an aggregate principal amount equal to \$48,000,000, consisting of (i) a revolving credit facility in an aggregate principal amount not to exceed at any time \$15,000,000 with a letter of credit subfacility in an amount not to exceed \$2,000,000 (ii) a term loan in the original principal amount equal to \$8,000,000, (iii) a capital expenditure revolving credit facility in an aggregate principal amount not to exceed at any time \$12,500,000 and (iv) an acquisition line of credit in an aggregate principal amount not to exceed at any time \$12,500,000 (collectively, the "Credit Facilities");

WHEREAS, the Administrative Agent, the Borrower and the Lenders (as defined in the Credit Agreement) entered into that certain Credit Agreement dated as of the date hereof (as the same may be amended, restated, modified, supplemented and/or replaced from time to time, the "Credit Agreement"), pursuant to which the Lenders agreed to extend the Credit Facilities to the Borrower on the terms and conditions described therein;

WHEREAS, each Grantor, other than Borrower, is a wholly owned subsidiary of the Borrower (with the exception of Gutchess Brookville, Inc. which is wholly owned by Grantor, Gutchess Hardwoods, Inc.) and is desirous of having the Lenders extend and/or continue the extension of credit to Borrower, and Administrative Agent and the other Lenders have required that the Grantors execute and deliver this IP Security Agreement to the Administrative Agent for the ratable benefit of all the Lenders as a condition to the extension and continuation of credit by the Lenders; and

WHEREAS, under the terms of this IP Security Agreement, the Grantors have granted to the Administrative Agent, for the benefit of the Secured Parties, a security interest in, among other property, certain intellectual property of the Grantors, and have agreed to execute and deliver this IP Security Agreement for recording with governmental authorities, including, but not limited to, the United States Patent and Trademark Office and the United States Copyright Office.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

- 1. <u>Grant of Security</u>. Each Grantor hereby pledges and grants to the Administrative Agent, for the ratable benefit of the Secured Parties, a security interest in and to all of the right, title, and interest of such Grantor in, to, and under the following (the "**IP Collateral**"):
 - (a) the patents and patent applications set forth in <u>Schedule 1</u> hereto and all reissues, divisions, continuations, continuations-in-part, renewals, extensions, and reexaminations thereof and amendments thereto (the "**Patents**");
 - (b) the trademark registrations and applications set forth in <u>Schedule 2</u> hereto, together with the goodwill connected with the use thereof and symbolized thereby, and all extensions and renewals thereof (the "<u>Trademarks</u>");
 - (c) the copyright registrations and applications, and the copyright registrations and applications exclusively licensed to such Grantor set forth in <u>Schedule 3</u> hereto, and all extensions and renewals thereof (the "<u>Copyrights</u>");
 - (d) all rights of any kind whatsoever of such Grantor accruing under any of the foregoing provided by applicable law of any jurisdiction, by international treaties and conventions, and otherwise throughout the world;
 - (e) any and all royalties, fees, income, payments, and other proceeds now or hereafter due or payable with respect to any and all of the foregoing; and
 - (f) any and all claims and causes of action with respect to any of the foregoing, whether occurring before, on, or after the date hereof, including all rights to and claims for damages, restitution, and injunctive and other legal and equitable relief for past, present, and future infringement, dilution, misappropriation, violation, misuse, breach, or default, with the right, but no obligation, to sue for such legal and equitable relief and to collect, or otherwise recover, any such damages.
- 2. <u>Recordation</u>. Each Grantor authorizes the Commissioner for Patents, the Commissioner for Trademarks, the Register of Copyrights, and any other government officials to record and register this IP Security Agreement upon request by the Administrative Agent.
- 3. <u>Loan Documents</u>. This IP Security Agreement has been entered into pursuant to and in conjunction with the Security Agreement, which is hereby incorporated by reference. The provisions of the Security Agreement shall supersede and control over any conflicting or inconsistent provision herein. The rights and remedies of the Administrative Agent with respect to the IP Collateral are as provided by the Credit Agreement, the Security Agreement, and related documents, and nothing in this IP Security Agreement shall be deemed to limit such rights and remedies.

- 4. <u>Execution in Counterparts</u>. This IP Security Agreement may be executed in counterparts (and by different parties hereto in different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. Delivery of an executed counterpart of a signature page to this IP Security Agreement by facsimile or in electronic (i.e., "pdf" or "tif") format shall be effective as delivery of a manually executed counterpart of this IP Security Agreement.
- 5. <u>Successors and Assigns</u>. This IP Security Agreement will be binding on and shall inure to the benefit of the parties hereto and their respective successors and assigns.
- 6. <u>Governing Law.</u> This IP Security Agreement and any claim, controversy, dispute, or cause of action (whether in contract or tort or otherwise) based upon, arising out of, or relating to this IP Security Agreement and the transactions contemplated hereby and thereby shall be governed by, and construed in accordance with, the laws of the United States and the State of New York, without giving effect to any choice or conflict of law provision or rule (whether of the State of New York or any other jurisdiction).

[Signature Page Follows]

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IN WITNESS WHEREOF, each Grantor has caused this IP Security Agreement to be duly executed and delivered by its officer thereunto duly authorized as of the date first above written.

GUTCHESS LUMBER CO., INC.

GUTCHESS BROOKVILLE, INC.

Matthew F. Gutchess, President

Matthew F. Gutchess, President

Address for Notices: 890 McLean Road Cortland, New York 13045

Address for Notices: 890 McLean Road Cortland, New York 13045

PAUL BUNYAN PRODUCTS, INC.

GUTCHESS HARDWOODS, INC.

By: Matthew F. Gutchess, President

Matthew F. Gutchess, President

Address for Notices: 890 McLean Road Cortland, New York 13045 Address for Notices: 890 McLean Road Cortland, New York 13045

GUTCHESS FREEDOM, INC.

FARM EAST LLC

By: GUTCHESS LUMBER CO., INC., its sole member

Matthew F. Gutchess, President

Matthew F. Gutchess, President

Address for Notices: 890 McLean Road Cortland, New York 13045

Address for Notices; 890 McLean Road Cortland, New York 13045

SAWMILL MANAGEMENT, LLC

GUTCHESS VERNON, INC.

By: Matthew E. Gytchess President

y: Matthew F. Gutchess, President

Matthew F. Gutchess, President

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Address for Notices: 890 McLean Road Cortland, New York 13045

890 McLean Road Cortland, New York 13045

Address for Notices:

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[Signature Page to IP Sec. Agr. - Grantors]

ACKNOWLEDGEMENT

STATE OF NEW YORK) : SS.
COUNTY OF Cortland)

On the 22 day of March in the year 2019, before me, the undersigned, a Notary Public in and for said State, personally appeared Matthew F. Gutchess, in his capacity as noted following his signatures above, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

JEFFREY D. BREED
Notary Public, State of New York
No. 01BR5083897
Qualified in Cortland County
Commission Expires Aug. 25, 2021

Signature page 2 of 3
IP Security Agreement

AGREED TO AND ACCEPTED:

KEYBANK NATIONAL ASSOCIATION, as Administrative Agent

By: Hulling of Ullish Sabrina J. Webster, Vice President

Address for Notices: 101 South Salina Street Syracuse, New York 13202

ACKNOWLEDGEMENT

STATE OF NEW YORK) : SS. COUNTY OF ONONDAGA)

On the 22 day of March in the year 2019, before me, the undersigned, a Notary Public in and for said State, personally appeared Sabrina J. Webster, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

OCTH M Dtener()

BETH M STENERI
Notary Public, State of New York
Registration #01ST6231065
Qualified In Onondaga County
Commission Expires Dec. 27, 2022

Signature page 3 of 3 IP Security Agreement

SCHEDULE 1

PATENTS

None

SCHEDULE 2

TRADEMARKS

See Attached

Schedule 2 to IP Security Agreement

GUTCHESS US TRADEMARKS

FILED WITH THE USPTO

Owner	Registration No.	Registration Date	Registered Mark Type	Class
BWP Hardwoods, Inc.	4661879	12/30/2014	BWP HARDWOODS Standard Character Mark	019
Gutchess Lumber Co., Inc.	5039203	9/13/2016	GUTCHESS LUMBER SINCE 1904 Logotype	019
Gutchess Lumber Co., Inc.	4243473	11/13/2012	BE SURE IT'S GUTCHESS Standard Character Mark	019
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Gutchess Lumber Co., Inc.	3119812	7/25/2006	GUTCHESS LUMBER Standard Character Mark	019
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TRADEMARK REPORT

GLC

CANADA

GUTCHESS LUMBER CO., INC.

REG No: TMA899862 APP No: 1615269

03/27/2015

Renewal Due:

03/27/2030

Trademark

Class:

02/22/2013

our ref: 759,935

Goods: Wood; building materials made of wood; lumber, logs, cut lumber.

----Claims use in Canada since February 2, 2011.

GUTCHESS LUMBER

GUTCHESS LUMBER CO., INC.

CANADA Trademark

REG No: TMA896220 APP No:

1613733

02/11/2015

Renewal Due:

02/11/2030

Class: UNOF

02/12/2013

our ref: 759,931

Goods: Building materials, namely hardwood lumber (both green and kiln-dried) and logs.

-----Claims use in Canada since November 24, 2008.

GUTCHESS LUMBER

CHINA

GUTCHESS LUMBER CO., INC.

REG No: 11222486

12/14/2013

Renewal Due:

12/13/2023

Trademark

APP No:

11222486

07/18/2012

758,776

Class: Int

Goods: Building materials made of wood; lumber; cut lumber; wood; semi-worked timber; manufactured timber; moldable wood; planks (wood for building); building materials, not of metal; wood for making household utensils; wood paving; wood floor.

GUTCHESS LUMBER

CHINA

768,139

GUTCHESS LUMBER CO., INC. REG No: T2017-55024

12/14/2013

Renewal Due:

12/14/2023

our ref:

Customs Deposit

our ref:

Class: Int

Goods: Building materials made of wood; lumber; cut lumber; wood; semi-worked timber; manufactured timber; moldable wood; planks (wood for building); building materials, not of metal; wood for making household utensils; wood

-----Customs Deposit of Registration No. 11222486, dated December 14, 2013.

GUTCHESS LUMBER IN CHINESE CHARACTERS

CHINA Trademark

GUTCHESS LUMBER CO., INC.

REG No: 11222485 APP No: 11222485 12/14/2013 07/18/2012 Renewal Due:

12/13/2023

高基斯木业

Class: Int

our ref: 758,779

Goods: Building materials made of wood; lumber; cut lumber; wood; semi-worked timber; manufactured timber; moldable wood; planks (wood for building); building materials, not of metal; wood for making household utensils; wood paving; wood floor.

TRADEMARK REPORT



GUTCHESS LUMBER SINCE 1904 AND DESIGN

GUTCHESS LUMBER CO., INC.

CHINA

Trademark

REG No: 19611226 APP No:

19611226

02/14/2018 04/13/2016 Renewal Due:

02/13/2028

our ref:

766,242

Class: Int

19

Goods: Wood; building materials made of wood; lumber, logs, cut lumber.

GUTCHESS LUMBER

CHINA (TAIWAN)

GUTCHESS LUMBER CO., INC.

03/16/2013

Trademark

APP No:

REG No: 01570359 101038256

07/06/2012

Renewal Due:

03/15/2023

758,777

Class: Int

our ref:

Goods: Rafters, boards, beams, joists, posts, blocks' all used for cutting for construction, decoration and manufacturing of goods made of wood; lumber, cut lumber.

GUTCHESS LUMBER GLC AND DESIGN

CHINA (TAIWAN)

our ref:

GUTCHESS LUMBER CO., INC.

REG No: 01611877 APP No: 102014439 12/01/2013 03/19/2013 Renewal Due:

11/30/2023

Trademark

Class: Int

19

759,964

Goods: Rafters, boards, beams, joists, posts, blocks; all used for cutting for construction, decoration and manufacturing of goods made of wood; lumber, cut lumber.

GUTCHESS LUMBER IN CHINESE CHARACTERS

CHINA (TAIWAN)

GUTCHESS LUMBER CO., INC.

REG No: 01570360

03/16/2013

Trademark

高基斯木业

Class: Int

APP No: 101038257

07/06/2012

Renewal Due:

03/15/2023

our ref: 758,780

Goods: Rafers, boards, beams, joists, posts, blocks; all used for cutting for construction, decoration and manufacturing of goods made of wood; lumber, cut lumber.

GUTCHESS LUMBER SINCE 1904 AND DESIGN

CHINA (TAIWAN)

GUTCHESS LUMBER CO., INC.

REG No: 01821501 APP No: 105018799 02/01/2017 04/07/2016 Renewal Due:

01/31/2027

Trademark

Class: Int

19

our ref: 766,244

Goods: Wood; lumber, cut lumber.

TRADEMARK REPORT

GLC

HONG KONG

our ref:

our ref:

Trademark

GUTCHESS LUMBER CO., INC. 302530421 REG No:

APP No: 302530421 02/25/2013

Renewal Due:

02/24/2023

Class: Int

19

02/25/2013

759,963

Goods: Wood; building materials made of wood; lumber, logs, cut lumber.

GUTCHESS LUMBER

HONG KONG

GUTCHESS LUMBER CO., INC.

REG No: 302307032 302307032

07/06/2012

Trademark

APP No: Class: Int

APP No:

Class: Int

19

07/06/2012

Renewal Due:

07/06/2022

758,778

Goods: Wood; building materials made of wood; lumber, logs, cut lumber.

GUTCHESS LUMBER IN CHINESE CHARACTERS (SERIES MARK)

HONG KONG

高基斯木業 高基斯木业 GUTCHESS LUMBER CO., INC.

REG No: 302318427 302318427 07/18/2012

Renewal Due:

07/18/2022

Trademark

19

07/18/2012

our ref: 758,781

Goods: Wood; building materials made of wood; lumber, logs, cut lumber.

GUTCHESS LUMBER SINCE 1904 AND DESIGN

HONG KONG

GUTCHESS LUMBER CO., INC.

REG No: APP No:

303735324

303735324

04/07/2016 04/07/2016 Renewal Due:

04/07/2026

Trademark

Class: Int

our ref:

766,243

Goods: Wood; building materials made of wood; lumber, logs, cut lumber.

SCHEDULE 3

COPYRIGHTS

None

Schedule 3 to IP Security Agreement

TRADEMARK REEL: 006605 FRAME: 0190

RECORDED: 04/01/2019