# CH \$65.00 512771

## TRADEMARK ASSIGNMENT COVER SHEET

Electronic Version v1.1 ETAS ID: TM517916 Stylesheet Version v1.2

SUBMISSION TYPE: NEW ASSIGNMENT

NATURE OF CONVEYANCE: SECURITY INTEREST

#### **CONVEYING PARTY DATA**

Name	Formerly	Execution Date	Entity Type	
DEMANDBASE, INC.		04/05/2019	Corporation: DELAWARE	

#### **RECEIVING PARTY DATA**

Name:	SILICON VALLEY BANK		
Street Address:	505 Howard Street, 3rd Floor		
City:	San Francisco		
State/Country:	CALIFORNIA		
Postal Code:	94105		
Entity Type:	Corporation: CALIFORNIA		

### **PROPERTY NUMBERS Total: 2**

Property Type	Number	Word Mark
Registration Number:	5127718	DEMANDBASE
Registration Number:	5358042	DEMANDBASE B2B MARKETING CLOUD

## **CORRESPONDENCE DATA**

**Fax Number:** 7037607777

Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent

using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.

**Phone:** 7037607360

Email: hcheng@mofo.com
Correspondent Name: Hsiao-Ting Cheng

**Address Line 1:** 1650 Tysons Boulevard, Suite 400

Address Line 2: Morrison & Foerster LLP
Address Line 4: McLean, VIRGINIA 22102

ATTORNEY DOCKET NUMBER:	27292-1027
NAME OF SUBMITTER:	Ethan R. Kenerson
SIGNATURE:	/Ethan R. Kenerson/
DATE SIGNED:	04/08/2019

#### **Total Attachments: 10**

source=Closing Copy - E03. - Intellectual Property Security Agreement#page1.tif source=Closing Copy - E03. - Intellectual Property Security Agreement#page2.tif source=Closing Copy - E03. - Intellectual Property Security Agreement#page3.tif

source=Closing Copy - E03 Intellectual Property Security Agreement#page4.tif
source=Closing Copy - E03 Intellectual Property Security Agreement#page5.tif
source=Closing Copy - E03 Intellectual Property Security Agreement#page6.tif
source=Closing Copy - E03 Intellectual Property Security Agreement#page7.tif
source=Closing Copy - E03 Intellectual Property Security Agreement#page8.tif
source=Closing Copy - E03 Intellectual Property Security Agreement#page9.tif
source=Closing Copy - E03 Intellectual Property Security Agreement#page10.tif

#### INTELLECTUAL PROPERTY SECURITY AGREEMENT

This Intellectual Property Security Agreement (this "Agreement") is entered into as of April 5, 2019, by and between SILICON VALLEY BANK, a California corporation, with a loan production office located at 505 Howard Street, 3rd Floor, San Francisco, California 94105 ("Bank") and **DEMANDBASE, INC.**, a Delaware corporation, with its principal place of business located at 680 Folsom Street, Suite 400, San Francisco, California 94107 ("Grantor").

#### **RECITALS**

- A. Bank has agreed to make certain advances of money and to extend certain financial accommodations to Grantor and **DEMANDBASE LIMITED** (each such party, including Grantor, a "Borrower") (the "Loans") in the amounts and manner set forth in that certain Second Amended and Restated Loan and Security Agreement dated as of July 31, 2018, between Borrower and Bank, as amended by a certain First Loan Modification Agreement dated as of October 22, 2018, as amended by a certain Second Loan Modification Agreement dated as of March 7, 2019, and as further amended by a certain Third Loan Modification Agreement dated as of the date hereof (as the same has been and as may be further amended, modified, supplemented and/or restated from time to time, the "Loan Agreement"; capitalized terms used herein are used as defined in the Loan Agreement). Bank is willing to make the Loans, but only upon the condition, among others, that Grantor shall grant to Bank a security interest in its Copyrights, Trademarks, Patents, and Mask Works (as each term is described below) to secure the obligations of Borrower to Bank.
- B. Pursuant to the terms of the Loan Agreement, Grantor has granted to Bank a security interest in all of Grantor's right, title and interest, whether presently existing or hereafter acquired, in, to and under all of the Collateral.

NOW, THEREFORE, for good and valuable consideration, receipt of which is hereby acknowledged, and intending to be legally bound, as collateral security for the prompt and complete payment when due of all obligations of Borrower to Bank, Grantor hereby represents, warrants, covenants and agrees as follows:

#### **AGREEMENT**

- 1. <u>Grant of Security Interest</u>. To secure the obligations of Borrower to Bank, Grantor grants and pledges to Bank a security interest in all of Grantor's right, title and interest in, to and under its intellectual property (all of which shall collectively be called the "Intellectual Property Collateral"), including, without limitation, the following:
- (a) Any and all copyright rights, copyright applications, copyright registrations and like protections in each work of authorship and derivative work thereof, whether published or unpublished and whether or not the same also constitutes a trade secret, now or hereafter existing, created, acquired or held, including without limitation those set forth on <a href="Exhibit A">Exhibit A</a> attached hereto (collectively, the "Copyrights");
- (b) Any and all trade secrets, and any and all intellectual property rights in computer software and computer software products now or hereafter existing, created, acquired or held;

- (c) Any and all design rights that may be available to Grantor now or hereafter existing, created, acquired or held;
- (d) All patents, patent applications and like protections including, without limitation, improvements, divisions, continuations, renewals, reissues, extensions and continuations-in-part of the same, including without limitation the patents and patent applications set forth on <a href="Exhibit B">Exhibit B</a> attached hereto (collectively, the "Patents");
- (e) Any trademark and servicemark rights, whether registered or not, applications to register and registrations of the same and like protections, and the entire goodwill of the business of Grantor connected with and symbolized by such trademarks, including without limitation those set forth on Exhibit C attached hereto (collectively, the "Trademarks");
- (f) All mask works or similar rights available for the protection of semiconductor chips, now owned or hereafter acquired, including, without limitation those set forth on <u>Exhibit D</u> attached hereto (collectively, the "Mask Works");
- (g) Any and all claims for damages by way of past, present and future infringements of any of the rights included above, with the right, but not the obligation, to sue for and collect such damages for said use or infringement of the intellectual property rights identified above;
- (h) All licenses or other rights to use any of the Copyrights, Patents, Trademarks, or Mask Works and all license fees and royalties arising from such use to the extent permitted by such license or rights;
- (i) All amendments, extensions, renewals and extensions of any of the Copyrights, Trademarks, Patents, or Mask Works; and
- (j) All proceeds and products of the foregoing, including without limitation all payments under insurance or any indemnity or warranty payable in respect of any of the foregoing.
- 2. <u>Recordation</u>. Grantor authorizes the Commissioner for Patents, the Commissioner for Trademarks and the Register of Copyrights and any other government officials to record and register this Agreement upon request by Bank.
- 3. <u>Loan Documents</u>. This Agreement has been entered into pursuant to and in conjunction with the Loan Agreement, which is hereby incorporated by reference. The provisions of the Loan Agreement shall supersede and control over any conflicting or inconsistent provision herein. The rights and remedies of Bank with respect to the Intellectual Property Collateral are as provided by the Loan Agreement and related documents, and nothing in this Agreement shall be deemed to limit such rights and remedies.
- 4. <u>Execution in Counterparts</u>. This Agreement may be executed in counterparts (and by different parties hereto in different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. Delivery of an executed counterpart of a signature page to this Agreement by facsimile or in electronic (i.e., "pdf" or "tif" format) shall be effective as delivery of a manually executed counterpart of this Agreement.
- 5. <u>Successors and Assigns</u>. This Agreement will be binding on and shall inure to the benefit of the parties hereto and their respective successors and assigns.

6. <u>Governing Law.</u> This Agreement and any claim, controversy, dispute or cause of action (whether in contract or tort or otherwise) based upon, arising out of or relating to this Agreement and the transactions contemplated hereby and thereby shall be governed by, and construed in accordance with, the laws of the United States and the State of California, without giving effect to any choice or conflict of law provision or rule (whether of the State of California or any other jurisdiction).

[Signature page follows.]

IN WITNESS WHEREOF, the parties have caused this Intellectual Property Security Agreement to be duly executed by its officers thereunto duly authorized as of the first date written above.

GRANTOR:

DEMANDBASE, INC.
By:  Name: Christopher Golec  Title: Chief Executive Officer and President
BANK:
SILICON VALLEY BANK
Dec.
By:
Name:
Title:

IN WITNESS WHEREOF, the parties have caused this Intellectual Property Security Agreement to be duly executed by its officers thereunto duly authorized as of the first date written above.

GRANTOR:
DEMANDBASE, INC.
By:
Title:
BANK:
SILICON VALLEY BANK
By: M. L. Lumber
Title: Vice Prosident

# EXHIBIT A

Copyrights

DescriptionRegistration/<br/>ApplicationRegistration/<br/>ApplicationNumberDate

None

# EXHIBIT B

## Patents

Description	Application Number	Filed Date	Patent Number	Registration Date
Mapping network addresses to organizations	12/916,448	10/29/2010	8,412,847	4/2/2013
Mapping network addresses to organizations	13/781,099	2/28/2013	9,419,850	8/16/2016
Method, device and computer program for identifying visitors of websites	10/839,252	5/6/2004	7,620,655	11/17/2009
Acquiring leads using scoring	11/457,654	7/14/2006		
Secondary marketplace for leads	11/457,659	7/14/2006		
Automated lead scoring	11/457,664	7/14/2006		

# EXHIBIT C

## Trademarks

<u>Trademark</u>	Class	Serial Number	Filing Date	Registration Number	Registration Date
DEMANDBASE	35, 42	87051248	5/26/2016	5127718	1/24/2017
DEMANDBASE B2B MARKETING CLOUD	35, 42	87241007	11/17/2016	5358042	12/19/2017

## EXHIBIT D

Mask Works

DescriptionRegistration/<br/>ApplicationRegistration/<br/>ApplicationNumberDate

None

ny-1559034

**RECORDED: 04/08/2019**