

## TRADEMARK ASSIGNMENT COVER SHEET

Electronic Version v1.1  
Stylesheet Version v1.2

ETAS ID: TM553897

<b>SUBMISSION TYPE:</b>	NEW ASSIGNMENT		
<b>NATURE OF CONVEYANCE:</b>	Notice of Grant of Security Interest in Trademarks		
<b>CONVEYING PARTY DATA</b>			
<b>Name</b>	<b>Formerly</b>	<b>Execution Date</b>	<b>Entity Type</b>
MILLER HEIMAN GROUP, INC.		12/16/2019	Corporation: DELAWARE
<b>RECEIVING PARTY DATA</b>			
<b>Name:</b>	BANK OF AMERICA, N.A., as Administrative Agent		
<b>Street Address:</b>	2380 PERFORMANCE DR, Building C		
<b>Internal Address:</b>	TX2-984-03-23		
<b>City:</b>	Richardson		
<b>State/Country:</b>	TEXAS		
<b>Postal Code:</b>	75082		
<b>Entity Type:</b>	National Banking Association: UNITED STATES		
<b>PROPERTY NUMBERS Total: 41</b>			
<b>Property Type</b>	<b>Number</b>	<b>Word Mark</b>	
<b>Registration Number:</b>	4832467	CSO INSIGHTS	
<b>Registration Number:</b>	2916310	DECISION IMPLEMENTATION CHANGES OVER TIM	
<b>Registration Number:</b>	2903416		
<b>Registration Number:</b>	2893557		
<b>Registration Number:</b>	2823458	HUTHWAITE	
<b>Registration Number:</b>	2413866	SPIN SELLING	
<b>Registration Number:</b>	1671090	DECISION IMPLEMENTATION CHANGES OVER TIM	
<b>Registration Number:</b>	1629661	MAKING MAJOR SALES	
<b>Registration Number:</b>	1482299	HUTHWAITE	
<b>Registration Number:</b>	1481558	SPIN	
<b>Registration Number:</b>	3034164	PRINCIPLES AND QUALITIES OF GENUINE LEAD	
<b>Registration Number:</b>	3011066	ACHIEVEGLOBAL	
<b>Registration Number:</b>	2988056	BRIDGING STRATEGY TO OUTCOMES	
<b>Registration Number:</b>	2973343	GENUINE LEADERSHIP	
<b>Registration Number:</b>	2958132	ACHIEVING RESULTS THROUGH GENUINE LEADER	
<b>Registration Number:</b>	2944345	STELLAR SERVICE	
<b>Registration Number:</b>	2896152	TEAMING UP FOR SEAMLESS SERVICE	
<b>Registration Number:</b>	2889679	CREATING STELLAR CUSTOMER RELATIONS	
<b>TRADEMARK</b>			

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Property Type	Number	Word Mark
Registration Number:	2872219	HEALING CUSTOMER RELATIONSHIPS
Registration Number:	2867655	LEADERSHIP FOR RESULTS
Registration Number:	2860396	PROFESSIONAL SELLING SKILLS
Registration Number:	2822186	SERVING A WORLD OF CUSTOMERS
Registration Number:	2783743	PROFESSIONAL SELLING SKILLS
Registration Number:	2774037	GUIDING CUSTOMER CONVERSATIONS
Registration Number:	1616116	SOCRATIC SELLING SKILLS
Registration Number:	1313394	COMMUNISPOND
Registration Number:	1293358	COMMUNISPOND
Registration Number:	5755622	SCOUT BY MILLER HEIMAN GROUP
Registration Number:	5576121	TWENTYEIGHTY
Registration Number:	4774998	SALES ACCESS MANAGER
Registration Number:	4507973	MILLER HEIMAN GATEWAY
Registration Number:	3859632	MILLER HEIMAN
Registration Number:	3598528	LARGE ACCOUNT MANAGEMENT PROCESS
Registration Number:	3378594	FUNNEL SCORECARD
Registration Number:	1594615	LAMP
Registration Number:	1346842	CONCEPTUAL SELLING
Registration Number:	1346841	STRATEGIC SELLING
Serial Number:	87716651	STRATEGY EXECUTION S E
Serial Number:	87257778	PERSPECTIVE SELLING FROM MILLER HEIMAN G
Serial Number:	87103020	MILLER HEIMAN GROUP
Serial Number:	87066244	MILLER HEIMAN GROUP

#### CORRESPONDENCE DATA

Fax Number: 7043311159

*Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.*

Phone: 7043311000

Email: PTO\_TMconfirmation@mvalaw.com, christinaquinn@mvalaw.com

Correspondent Name: Moore & Van Allen PLLC

Address Line 1: 100 North Tryon Street

Address Line 2: Suite 4700

Address Line 4: Charlotte, NORTH CAROLINA 28202-4003

ATTORNEY DOCKET NUMBER: 017625.005206

NAME OF SUBMITTER: John Slaughter

SIGNATURE: /john slaughter/

DATE SIGNED: 12/18/2019

Total Attachments: 5

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NOTICE  
OF  
GRANT OF SECURITY INTEREST  
IN  
TRADEMARKS

United States Patent and Trademark Office

Ladies and Gentlemen:

Please be advised that pursuant to the Security Agreement dated as of December 16, 2019 (as amended, restated, amended and restated, extended, supplemented or otherwise modified in writing from time to time, the "Agreement") by and among Korn Ferry, a Delaware corporation (the "Borrower"), the other Grantors party thereto (together with the Borrower, each an "Grantor" and collectively, the "Grantors") and Bank of America, N.A., as administrative agent (the "Administrative Agent") for the Secured Parties referenced therein, the undersigned Grantor has granted to the Administrative Agent, for the benefit of the Secured Parties, a continuing security interest in, and a right to set off against, any and all right, title and interest of such Grantor in and to the trademarks and trademark applications on Schedule 1 attached hereto:

[signature pages follow]

The undersigned Grantor and the Administrative Agent, on behalf of the Secured Parties, hereby acknowledge and agree that the security interest in the foregoing trademarks and trademark applications (i) may only be terminated in accordance with the terms of the Agreement and (ii) is not to be construed as an assignment of any trademark or trademark application.

Very truly yours,

MILLER HEIMAN GROUP, INC.,  
a Delaware corporation

By:   
Name: Andrew M. Katz  
Title: Treasurer

Acknowledged and Accepted:

BANK OF AMERICA, N.A.  
as Administrative Agent

By: 

Name: Henry Pennell

Title: Vice President

**Schedule 1**

**Miller Heiman Group, Inc.**  
**(Delaware corporation)**

**U.S. Trademarks**

**Trademark Registrations**

<b>Mark</b>	<b>Reg. No.</b>	<b>Reg. Date</b>
CSO INSIGHTS	4832467	10/13/15
DECISION IMPLEMENTATION CHANGES OVER TIME RECOGNITION OF NEEDS EVALUATION OF OPTIONS RESOLUTION OF CONCERNS and Design	2916310	01/04/05
Design Only	2903416	11/16/04
Design Only	2893557	10/12/04
HUTHWAITE and Design	2823458	03/16/04
SPIN SELLING	2413866	12/19/00
DECISION IMPLEMENTATION CHANGES OVER TIME RECOGNITION OF NEEDS EVALUATION OF OPTIONS RESOLUTION OF CONCERNS and Design	1671090	01/07/92
MAKING MAJOR SALES	1629661	12/25/90
HUTHWAITE	1482299	03/29/88
SPIN	1481558	03/22/88

**Trademark Registrations**

<b>Mark</b>	<b>Reg. No.</b>	<b>Reg. Date</b>
PRINCIPLES AND QUALITIES OF GENUINE LEADERSHIP	3034164	12/27/05
ACHIEVEGLOBAL	3011066	11/01/05
BRIDGING STRATEGY TO OUTCOMES	2988056	08/23/05
GENUINE LEADERSHIP	2973343	07/19/05
ACHIEVING RESULTS THROUGH GENUINE LEADERSHIP	2958132	05/31/05
STELLAR SERVICE	2944345	04/26/05
TEAMING UP FOR SEAMLESS SERVICE	2896152	10/19/04
CREATING STELLAR CUSTOMER RELATIONS	2889679	09/28/04
HEALING CUSTOMER RELATIONSHIPS	2872219	08/10/04
LEADERSHIP FOR RESULTS	2867655	07/27/04
PROFESSIONAL SELLING SKILLS	2860396	07/06/04
SERVING A WORLD OF CUSTOMERS	2822186	03/16/04
PROFESSIONAL SELLING SKILLS	2783743	11/18/03
GUIDING CUSTOMER CONVERSATIONS	2774037	10/14/03
SOCRATIC SELLING SKILLS	1616116	10/02/90
COMMUNISPOND	1313394	01/08/85
COMMUNISPOND	1293358	09/04/84

**Trademark Registrations**

Mark	Reg. No.	Reg. Date
SCOUT BY MILLER HEIMAN GROUP	5755622	05/21/19
TWENTYEIGHTY	5576121	10/02/18
SALES ACCESS MANAGER	4774998	07/21/15
MILLER HEIMAN GATEWAY	4507973	04/01/14
MILLER HEIMAN	3859632	10/12/10
LARGE ACCOUNT MANAGEMENT PROCESS	3598528	03/31/09
FUNNEL SCORECARD	3378594	02/05/08
LAMP	1594615	05/01/90
CONCEPTUAL SELLING	1346842	07/02/85
STRATEGIC SELLING	1346841	07/02/85

**Trademark Applications**

Mark	Appl. No.	Filing Date
STRATEGY EXECUTION S E and Design	87716651	12/11/17
PERSPECTIVE SELLING FROM MILLER HEIMAN GROUP	87257778	12/06/16
MILLER HEIMAN GROUP and Design	87103020 (IR 1340086)	07/13/16
MILLER HEIMAN GROUP	87066244 (IR 1325018)	06/09/16