TRADEMARK ASSIGNMENT COVER SHEET

Electronic Version v1.1 Stylesheet Version v1.2 ETAS ID: TM798996

| SUBMISSION TYPE: | NEW ASSIGNMENT |
|-----------------------|-------------------|
| NATURE OF CONVEYANCE: | SECURITY INTEREST |

CONVEYING PARTY DATA

| Name | Formerly | Execution Date | Entity Type |
|--------------------|----------|----------------|-------------------|
| FRANKLIN COVEY CO. | | 03/27/2023 | Corporation: UTAH |

RECEIVING PARTY DATA

| Name: | KEYBANK NATIONAL ASSOCIATION, As Administrative Agent | |
|-------------------|---|--|
| Street Address: | 127 Public Square | |
| Internal Address: | Attention: Commercial Banking | |
| City: | Cleveland | |
| State/Country: | OHIO | |
| Postal Code: | 44114 | |
| Entity Type: | National Banking Association: UNITED STATES | |

PROPERTY NUMBERS Total: 149

900761921

| Property Type | Number | Word Mark |
|----------------------|---------|--|
| Registration Number: | 3060003 | THE 4 DISCIPLINES OF EXECUTION |
| Registration Number: | 5616128 | THE 4 ESSENTIAL ROLES OF LEADERSHIP |
| Registration Number: | 5563981 | THE 4 ESSENTIAL ROLES OF LEADERSHIP |
| Registration Number: | 3993747 | THE 4 IMPERATIVES OF GREAT LEADERS |
| Registration Number: | 4714610 | 4DX |
| Registration Number: | 4730035 | 4DX |
| Registration Number: | 4373950 | THE 5 CHOICES TO EXTRAORDINARY PRODUCTIV |
| Registration Number: | 4195739 | THE 5 CHOICES |
| Registration Number: | 4499599 | THE 5 CHOICES |
| Registration Number: | 6059197 | THE 6 CRITICAL PRACTICES FOR LEADING A T |
| Registration Number: | 3084533 | THE SEVEN HABITS OF HIGHLY EFFECTIVE PEO |
| Registration Number: | 3642324 | THE 7 HABITS FOR MANAGERS |
| Registration Number: | 3642350 | THE 7 HABITS INTERACTIVE |
| Registration Number: | 3642326 | THE 7 HABITS MAXIMIZER |
| Registration Number: | 2208058 | THE 7 HABITS OF HIGHLY EFFECTIVE FAMILIE |
| Registration Number: | 2367970 | THE 7 HABITS OF HIGHLY EFFECTIVE TEENS |
| Registration Number: | 2367969 | THE 7 HABITS OF HIGHLY EFFECTIVE TEENS |
| Registration Number: | 4680883 | THE 7 HABITS OF SUCCESSFUL FAMILIES |
| | • | |

| Property Type | Number | Word Mark | | |
|----------------------|---------|--|--|--|
| Registration Number: | 3569488 | THE 7 HABITS | | |
| Registration Number: | 3569490 | THE 7 HABITS | | |
| Registration Number: | 3569491 | THE 7 HABITS | | |
| Registration Number: | 2952218 | THE 8TH HABIT | | |
| Registration Number: | 2952217 | THE 8TH HABIT | | |
| Registration Number: | 2987720 | THE 8TH HABIT | | |
| Registration Number: | 5421414 | ACT ON THE IMPORTANT DON'T REACT TO THE | | |
| Registration Number: | 5203087 | ALL ACCESS PASS | | |
| Registration Number: | 1854911 | BE PROACTIVE | | |
| Registration Number: | 4698565 | BE PROACTIVE | | |
| Registration Number: | 3354837 | BEGIN WITH THE END IN MIND | | |
| Registration Number: | 4698566 | BEGIN WITH THE END IN MIND | | |
| Registration Number: | 4160106 | BUILDING PROCESS EXCELLENCE | | |
| Registration Number: | 5620666 | CHANGE ELEMENT | | |
| Registration Number: | 3679490 | THE CHOICE IS YOURS | | |
| Registration Number: | 4479147 | CIRCLE OF INFLUENCE | | |
| Registration Number: | 4115003 | CLARIFYING YOUR TEAM'S PURPOSE AND STRAT | | |
| Registration Number: | 5258073 | CLOSING THE SALE | | |
| Registration Number: | 5143528 | CLOSING THE SALE | | |
| Registration Number: | 2475867 | | | |
| Registration Number: | 3579484 | | | |
| Registration Number: | 3575573 | | | |
| Registration Number: | 2473745 | | | |
| Registration Number: | 5807716 | CREATE A SHARED VISION AND STRATEGY | | |
| Registration Number: | 3998159 | THE DECISION IS YOURS | | |
| Registration Number: | 5789463 | DEVELOPING LIFE-READY LEADERS | | |
| Registration Number: | 2178748 | DIAGNOSE BEFORE YOU PRESCRIBE | | |
| Registration Number: | 5770666 | EXECUTE YOUR TEAM'S STRATEGY AND GOALS | | |
| Registration Number: | 2786980 | EXECUTION QUOTIENT | | |
| Registration Number: | 4750796 | EXECUTION QUOTIENT | | |
| Registration Number: | 4778249 | FILLING YOUR PIPELINE | | |
| Registration Number: | 5814159 | FIND OUT WHY: THE KEY TO SUCCESSFUL INNO | | |
| Registration Number: | 2193148 | FIRST THINGS FIRST | | |
| Registration Number: | 2531872 | FRANKLIN COVEY PROJECT MANAGEMENT | | |
| Registration Number: | 3579644 | FRANKLINCOVEY | | |
| Registration Number: | 2493835 | FRANKLINCOVEY | | |
| Registration Number: | 3597808 | FRANKLINCOVEY | | |
| Registration Number: | 3579646 | FRANKLINCOVEY | | |

| Property Type | Number | Word Mark | | |
|----------------------|---------|--|--|--|
| Registration Number: | 2572537 | FRANKLIN COVEY | | |
| Registration Number: | 5203059 | FRANKLIN COVEY ALL ACCESS PASS | | |
| Registration Number: | 5230649 | FRANKLIN COVEY ALL ACCESS PASS | | |
| Registration Number: | 4269894 | FRANKLINCOVEY EXCELERATORS | | |
| Registration Number: | 4269900 | FRANKLINCOVEY EXCELERATORS | | |
| Registration Number: | 4815655 | FRANKLINCOVEY INSIGHTS | | |
| Registration Number: | 4160201 | FRANKLINCOVEY ON DEMAND | | |
| Registration Number: | 4534138 | FRANKLINCOVEY THE ULTIMATE COMPETITIVE A | | |
| Registration Number: | 5550442 | FRANKLINCOVEY | | |
| Registration Number: | 2491782 | FRANKLIN COVEY | | |
| Registration Number: | 3594315 | FRANKLINCOVEY | | |
| Registration Number: | 3579648 | FRANKLINCOVEY | | |
| Registration Number: | 3579802 | FRANKLINCOVEY | | |
| Registration Number: | 5421467 | FUEL YOUR FIRE DON'T BURN OUT | | |
| Registration Number: | 5789052 | GET BETTER: 15 PROVEN PRACTICES TO BUILD | | |
| Registration Number: | 5421449 | GO FOR EXTRAORDINARY DON'T SETTLE FOR OR | | |
| Registration Number: | 4702558 | GREAT HAPPENS HERE | | |
| Registration Number: | 4930278 | HELPING CLIENTS SUCCEED | | |
| Registration Number: | 2469200 | HELPING CLIENTS SUCCEED | | |
| Registration Number: | 2467383 | HELPING CLIENTS SUCCEED | | |
| Registration Number: | 4114905 | INSPIRING TRUST | | |
| Registration Number: | 5322005 | JHANA | | |
| Registration Number: | 4194110 | THE LEADER IN ME | | |
| Registration Number: | 5131250 | THE LEADER IN ME | | |
| Registration Number: | 4080353 | THE LEADER IN ME | | |
| Registration Number: | 4997720 | THE LEADER IN ME | | |
| Registration Number: | 5037351 | THE LEADER IN ME | | |
| Registration Number: | 5214302 | LEADER U | | |
| Registration Number: | 5831810 | LEADERINME WEEKLY | | |
| Registration Number: | 5620667 | LEADERS@CHANGE | | |
| Registration Number: | 4486493 | LEADERSHIP NOTEBOOK | | |
| Registration Number: | 5116958 | LEADERSHIP QUOTIENT | | |
| Registration Number: | 5293715 | LEADERSHIP QUOTIENT | | |
| Registration Number: | 4366992 | LEADERSHIP: GREAT LEADERS, GREAT TEAMS,G | | |
| Registration Number: | 3580075 | LEADING ACROSS GENERATIONS | | |
| Registration Number: | 5360677 | LEADING CUSTOMER LOYALTY | | |
| Registration Number: | 5360678 | LEADING CUSTOMER LOYALTY | | |
| Registration Number: | 4587857 | LIVECLICKS | | |

| Registration Number: 55 | -07400 | | |
|--------------------------------|--------|--|--|
| negistiation Number. 55 | 537432 | LQ | |
| Registration Number: 47 | 702663 | MATURITY CONTINUUM | |
| Registration Number: 40 |)24854 | MEETING IN A BOX | |
| Registration Number: 56 | 620665 | MILLENNIALS @WORK | |
| Registration Number: 49 | 39088 | MY4DX.COM | |
| Registration Number: 40 |)98481 | THE NOBILITY OF POLICING | |
| Registration Number: 55 | 594100 | NOBILITY OF POLICING | |
| Registration Number: 48 | 334450 | PERSONAL EFFECTIVENESS QUOTIENT | |
| Registration Number: 22 | 208271 | THE POWER PRINCIPLE | |
| Registration Number: 55 | 544662 | PRESENTATION ADVANTAGE | |
| Registration Number: 23 | 372217 | PRESENTATION ADVANTAGE | |
| Registration Number: 21 | 78747 | PRIVATE VICTORY | |
| Registration Number: 47 | 766936 | PROJECT MANAGEMENT ESSENTIALS | |
| Registration Number: 48 | 369868 | PROJECT MANAGEMENT ESSENTIALS FOR THE UN | |
| Registration Number: 21 | 78746 | PUBLIC VICTORY | |
| Registration Number: 34 | 100506 | PUT FIRST THINGS FIRST | |
| Registration Number: 46 | 94735 | PUT FIRST THINGS FIRST | |
| Registration Number: 51 | 31347 | QUALIFYING OPPORTUNITIES | |
| Registration Number: 54 | 121466 | RULE YOUR TECHNOLOGY DON'T LET IT RULE Y | |
| Registration Number: 54 | 121450 | SCHEDULE THE BIG ROCKS DON'T SORT GRAVEL | |
| Registration Number: 55 | 522162 | SEE-DO-GET | |
| Registration Number: 46 | 552828 | SEEK FIRST TO UNDERSTAND, THEN TO BE UND | |
| Registration Number: 46 | 552193 | SEEK FIRST TO UNDERSTAND, THEN TO BE UND | |
| Registration Number: 33 | 354836 | SEEK FIRST TO UNDERSTAND, THEN TO BE UND | |
| Registration Number: 52 | 295958 | SHARPEN THE SAW | |
| Registration Number: 52 | 209271 | SHARPEN THE SAW | |
| Registration Number: 18 | 372875 | SHARPEN THE SAW | |
| Registration Number: 51 | 34222 | SPEED OF TRUST DIGITAL COACH | |
| Registration Number: 55 | 511321 | STRIKINGLY DIFFERENT | |
| Registration Number: 18 | 362827 | SYNERGIZE | |
| Registration Number: 49 | 980725 | SYNERGIZE | |
| Registration Number: 33 | 355784 | THINK WIN-WIN | |
| • | 354835 | THINK WIN-WIN | |
| | | THINK WIN-WIN | |
| • | 679266 | THE TIME MATRIX | |
| 3 | 978586 | IMPORTANT NOT IMPORTANT URGENT NOT URGEN | |
| | | IMPORTANT NOT IMPORTANT URGENT NOT URGEN | |
| Registration Number: 53 | 357473 | TQ | |

| Property Type | Number | Word Mark |
|----------------------|---------|--|
| Registration Number: | 5357474 | TRUST QUOTIENT |
| Registration Number: | 4530224 | THE ULTIMATE COMPETITIVE ADVANTAGE |
| Registration Number: | 6474106 | UNCONSCIOUS BIAS: UNDERSTANDING BIAS TO |
| Registration Number: | 5770665 | UNLEASH YOUR TEAM'S POTENTIAL THROUGH CO |
| Registration Number: | 4163333 | UNLEASHING TALENT |
| Registration Number: | 5221107 | WE ENABLE GREATNESS |
| Registration Number: | 5082241 | WE ENABLE GREATNESS IN PEOPLE AND ORGANI |
| Registration Number: | 4457409 | WIG |
| Registration Number: | 4704157 | WILDLY IMPORTANT GOAL |
| Registration Number: | 5156617 | WILDLY IMPORTANT GOALS |
| Registration Number: | 5082305 | WILDLY IMPORTANT GOALS |
| Registration Number: | 3994300 | WINNING CUSTOMER LOYALTY |
| Registration Number: | 3990418 | WINNING CUSTOMER LOYALTY |
| Registration Number: | 1951968 | WRITING ADVANTAGE |
| Registration Number: | 5539929 | WRITING ADVANTAGE |
| Registration Number: | 2786981 | XQ |
| Registration Number: | 3480281 | XQ |

CORRESPONDENCE DATA

Fax Number: 2165665800

Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.

Phone: 2165668243

Email: mae.smith@thompsonhine.com

Correspondent Name: Mae Smith, Paralegal

Address Line 1: 127 Public Square, 3900 Key Center

Address Line 2: Thompson Hine LLP
Address Line 4: Cleveland, OHIO 44114

| NAME OF SUBMITTER: | Mae Smith |
|--------------------|-------------|
| SIGNATURE: | /Mae Smith/ |
| DATE SIGNED: | 03/30/2023 |

Total Attachments: 25

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INTELLECTUAL PROPERTY SECURITY AGREEMENT

This INTELLECTUAL PROPERTY SECURITY AGREEMENT (as the same may from time to time be amended, restated or otherwise modified, this "Agreement") is made effective as of March 27, 2023 by FRANKLIN COVEY CO., a Utah corporation (the "Pledgor"), in favor of KEYBANK NATIONAL ASSOCIATION, a national banking association, as the administrative agent under the Credit Agreement, as hereinafter defined (the "Administrative Agent"), for the benefit of the Administrative Agent and the Lenders, as hereinafter defined.

1. Recitals.

The Pledgor is entering into that certain Credit and Security Agreement, dated as of March 27, 2023, with the lenders from time to time party thereto (together with their respective successors and assigns and any other additional lenders that become party to the Credit Agreement, collectively, the "Lenders" and, individually, each a "Lender") and the Administrative Agent (as the same may from time to time be amended, restated or otherwise modified, the "Credit Agreement"). The Pledgor desires that the Lenders grant to the Pledgor the financial accommodations as described in the Credit Agreement.

The Pledgor deems it to be in the direct pecuniary and business interests of the Pledgor that it obtain from the Lenders the Commitment, as defined in the Credit Agreement, and the Loans and Letters of Credit provided for in the Credit Agreement.

The Pledgor understands that the Lenders are willing to enter into the Credit Agreement and grant the financial accommodations provided for in the Credit Agreement only upon certain terms and conditions, one of which is that the Pledgor grant to the Administrative Agent, for the benefit of the Lenders, a security interest in the Collateral, as hereinafter defined, and this Agreement is being executed and delivered in consideration of the Lenders entering into the Credit Agreement and each financial accommodation granted to the Pledgor by the Lenders, and for other valuable consideration, the receipt and sufficiency of which is hereby acknowledged.

2. <u>Definitions</u>. Except as specifically defined herein, (a) capitalized terms used herein that are defined in the Credit Agreement shall have their respective meanings ascribed to them in the Credit Agreement, and (b) unless otherwise defined in the Credit Agreement, terms that are defined in the U.C.C. are used herein as so defined. As used in this Agreement, the following terms shall have the following meanings:

"Assignment" means an Assignment in the form of Exhibit A attached hereto.

"Collateral" means, collectively, all of the Pledgor's existing and future right, title and interest in, to and under (a) industrial designs, patents, patent registrations, patent applications, trademarks, trademark registrations, trademark applications, service marks, trade names, and copyright registrations and other intellectual property or registrations, whether federal, state or foreign, including, but not limited to, those listed on Schedule 1 hereto (as such Schedule 1 may from time to time be amended, supplemented or otherwise modified); (b) common law trademark rights, copyrights, rights in trade dress, publicity, works of authorship and other unregistered

copyrightable material, improvements, and proprietary and confidential information, including, without limitation, personal, financial, and other sensitive data, plans, know-how, processes, formulae, algorithms and inventions; (c) renewals, continuations, extensions, reissues and divisions of any of the foregoing; (d) rights to sue for past, present and future infringements or any other commercial tort claims relating to any of the foregoing; (e) licenses and all income, revenue and royalties with respect to any licenses, whether registered or unregistered and all other payments earned under contract rights relating to any of the foregoing; (f) all intangible intellectual or similar property of the Pledgor connected with and symbolized by any of the foregoing; (g) goodwill associated with any of the foregoing; (h) all payments under insurance, including the returned premium upon any cancellation of insurance (whether or not the Administrative Agent or any Lender is the loss payee thereof) or any indemnity, warranty or guaranty payable by reason of loss or damage to or otherwise with respect to any of the foregoing; and (i) Proceeds of any of the foregoing; provided that Collateral shall not include Excluded Property.

"Event of Default" means an event or condition that constitutes an Event of Default, as defined in Section 7.1 hereof.

"Obligations" means, collectively, (a) all Indebtedness and other obligations now owing or hereafter incurred by the Pledgor to the Administrative Agent, the Issuing Lender or any Lender pursuant to the Credit Agreement and the other Loan Documents (including any Erroneous Payment Subrogation Rights), and includes the principal of and interest on all Loans, and all obligations of the Pledgor or any other Credit Party pursuant to Letters of Credit; (b) each extension, renewal, consolidation or refinancing of any of the foregoing, in whole or in part; (c) the commitment and other fees, and any prepayment fees payable pursuant to the Credit Agreement or any other Loan Document; (d) all fees and charges in connection with Letters of Credit; (e) every other liability, now or hereafter owing to the Administrative Agent or any Lender by any Company or the Pledgor pursuant to the Credit Agreement or any other Loan Document; and (f) all Related Expenses.

"Secured Obligations" means, collectively, (a) the Obligations, (b) all obligations and liabilities of the Companies owing to a Lender (or an entity that is an Affiliate of a then existing Lender) under Hedge Agreements, and (c) the Bank Product Obligations owing to a Lender (or an entity that is an Affiliate of a then existing Lender) under Bank Product Agreements; provided that Secured Obligations of a Credit Party shall not include Excluded Swap Obligations owing from such Credit Party.

"USCO" means the United States Copyright Office in Washington, D.C.

"USPTO" means the United States Patent and Trademark Office in Alexandria, Virginia.

3. <u>Grant of Security Interest</u>. In consideration of and as security for the full and complete payment of all of the Secured Obligations, the Pledgor hereby agrees that the Administrative Agent shall at all times have, and hereby grants to the Administrative Agent, for the benefit of the Lenders, a security interest in all of the Collateral.

- 4. <u>Representations and Warranties</u>. The Pledgor hereby represents and warrants to the Administrative Agent and each Lender as follows:
- 4.1. The Pledgor owns all of the Collateral and, whether the same are registered or unregistered, no such Collateral has been adjudged invalid or unenforceable.
 - 4.2. To the knowledge of Pledgor, the Collateral is valid and enforceable.
- 4.3. The Pledgor has no knowledge of any material claim that the use of any of the Collateral does or may violate the rights of any Person.
- 4.4. Except for liens expressly permitted pursuant to Section 5.9 of the Credit Agreement, the Pledgor is the sole and exclusive owner of the entire and unencumbered right, title and interest in and to the Collateral (except for Intellectual Property that is licensed by the Pledgor), free and clear of any liens, charges and encumbrances, including, without limitation, pledges, assignments, licenses, registered user agreements and covenants by the Pledgor not to sue third Persons.
- 4.5. The Pledgor has full power, authority and legal right to pledge the Collateral and enter into this Agreement and perform its terms.
- 4.6. The Pledgor has used (to Pledgor's knowledge), and shall continue to use, for the duration of this Agreement, proper statutory notice in connection with its use of the Collateral, except where the failure to do so will not have a material adverse effect on the Pledgor.
- 5. <u>Further Assignment Prohibited</u>. The Pledgor shall not enter into any agreement that is inconsistent with the Pledgor's obligations under this Agreement and, except in the ordinary course of business, shall not otherwise sell or assign its interest in, or grant any license or sublicense with respect to, any of the Collateral, without the Administrative Agent's prior written consent. Absent such prior written consent, any attempted sale or license is null and void.
- 6. <u>Standard Patent and Trademark Use</u>. The Pledgor shall not use the Collateral material to the conduct of Pledgor's business in any manner that would jeopardize the validity or legal status thereof. The Pledgor shall comply with all patent marking requirements as specified in 35 U.S.C. §287. The Pledgor shall use commercially reasonable efforts to conform its usage of any trademarks to standard trademark usage, including, but not limited to, using the trademark symbols ®, TM, and SM where appropriate.

7. Events of Default and Remedies.

- 7.1. The occurrence of an Event of Default, as defined in the Credit Agreement, shall constitute an Event of Default.
- 7.2. The Administrative Agent, for the benefit of the Lenders, shall at all times have the rights and remedies of a secured party under the U.C.C. as in effect from time to time, in

addition to the rights and remedies of a secured party provided elsewhere within this Agreement, any Note or any other Loan Document, or otherwise provided in law or equity.

- 7.3. The Pledgor expressly acknowledges that the Administrative Agent, on behalf of the Lenders, shall record this Agreement with the USCO and the USPTO, as appropriate. Contemporaneously herewith, the Pledgor shall execute and deliver to the Administrative Agent the Assignment, which Assignment shall have no force and effect and shall be held by the Administrative Agent in escrow until the occurrence and during the continuance of an Event of Default; provided, that, anything herein to the contrary notwithstanding, the security interest and collateral assignment granted herein shall be effective as of the date of this Agreement. Upon the occurrence and during the continuance of an Event of Default, the Assignment shall immediately take effect upon certification of such fact by an authorized officer of the Administrative Agent in the form reflected on the face of the Assignment and the Administrative Agent may, in its sole discretion, record the Assignment with the USCO and the USPTO, as appropriate, or in any appropriate office in any foreign jurisdiction in which such patent, trademark, copyright or other intellectual property interest is registered, or under whose laws such property interest has been granted.
- If an Event of Default shall occur and be continuing, the Pledgor irrevocably authorizes and empowers the Administrative Agent, on behalf of the Lenders, to terminate the Pledgor's use of the Collateral and to exercise such rights and remedies as allowed by law. Without limiting the generality of the foregoing, after any delivery or taking of possession of the Collateral, or any thereof, pursuant to this Agreement, then, with or without resort to the Pledgor or any other Person or property, all of which the Pledgor hereby waives, and upon such terms and in such manner as the Administrative Agent may deem advisable, the Administrative Agent, on behalf of the Lenders, in its sole discretion, may sell, assign, transfer and deliver any of the Collateral, at any time, or from time to time. No prior notice need be given to the Pledgor or to any other Person in the case of any sale of Collateral that the Administrative Agent determines to be declining speedily in value or that is customarily sold in any recognized market, but in any other case the Administrative Agent shall give the Pledgor no fewer than ten (10) days prior notice of either the time and place of any public sale of the Collateral or of the time after which any private sale or other intended disposition thereof is to be made. The Pledgor waives advertisement of any such sale and (except to the extent specifically required by the preceding sentence) waives notice of any kind in respect of any such sale. At any such public sale, the Administrative Agent or any Lender may purchase the Collateral, or any part thereof, free from any right of redemption, all of which rights the Pledgor hereby waives and releases. After deducting all Related Expenses, and after paying all claims, if any, secured by liens having precedence over this Agreement, the Administrative Agent may apply the net proceeds of each such sale to or toward the payment of the Secured Obligations, whether or not then due, in such order and by such division as the Administrative Agent, in its sole discretion, may deem advisable. Any excess, to the extent permitted by law, shall be paid to the Pledgor, and the obligors on the Secured Obligations shall remain liable for any deficiency. In addition, the Administrative Agent shall at all times have the right, pursuant to the Credit Agreement, to obtain new appraisals of the Pledgor or the Collateral, the cost of which shall be paid by the Pledgor.

- 8. Maintaining Collateral; Attorneys' Fees, Costs and Expenses. The Pledgor shall have the obligation and duty to perform all acts necessary to maintain or preserve the Collateral, provided that the Pledgor shall not be obligated to maintain any Collateral in the event the Pledgor determines, in the reasonable business judgment of the Pledgor, that the maintenance of such Collateral is no longer necessary in the Pledgor's business. Any and all reasonable fees, costs and expenses, of whatever kind or nature, including, without limitation, the attorneys' fees and legal expenses incurred by the Administrative Agent and the Lenders in connection with the amendment and enforcement of this Agreement, all renewals, required affidavits and all other documents relating hereto and the consummation of this transaction, the filing or recording of any documents (including all taxes in connection therewith) in public offices, the payment or discharge of any taxes, counsel fees, maintenance fees, encumbrances or otherwise protecting, maintaining or preserving the Collateral, or in defending or prosecuting any actions or proceedings arising out of or related to the Collateral, shall be borne and paid by the Pledgor, upon demand by the Administrative Agent and, until so paid, shall be added to the principal amount of the Secured Obligations.
- 9. The Pledgor's Obligation to Prosecute. Except as otherwise agreed to by the Administrative Agent in writing, the Pledgor, with respect to Collateral material to the conduct of such Pledgor's business, shall have the duty to, in a commercially reasonable manner, (i) prosecute diligently any patent, trademark, service mark or copyright application pending as of the date of this Agreement or thereafter until the Obligations shall have been paid in full, (ii) file and prosecute opposition and cancellation proceedings and (iii) do any and all acts that are necessary or desirable to preserve and maintain all rights in the Collateral, including, but not limited to, payment of any maintenance fees. Any expenses incurred in connection with the Collateral shall be borne by the Pledgor. The Pledgor shall not abandon any Collateral material to the conduct of Pledgor's business without the prior written consent of the Administrative Agent, unless such abandonment will not have a material adverse effect on the Pledgor or such abandonment is in connection with the abandonment of a product or product line.
- 10. Administrative Agent's Right to Enforce. The Pledgor shall have the right to bring any opposition proceeding, cancellation proceeding or lawsuit in its own name to enforce or protect the Collateral. The Administrative Agent, on behalf of the Lenders, shall have the right, but shall have no obligation, to join in any such action. The Pledgor shall promptly, upon demand, reimburse and indemnify the Administrative Agent and the Lenders for all damages, reasonable costs and expenses, including attorneys' fees, incurred by the Administrative Agent and the Lenders in connection with the provisions of this Section 10, in the event the Administrative Agent, on behalf of the Lenders, elects to join in any such action commenced by the Pledgor.
- 11. <u>Power of Attorney</u>. The Pledgor hereby authorizes and empowers the Administrative Agent, on behalf of the Lenders, to make, constitute and appoint any officer or agent of the Administrative Agent as the Administrative Agent may select, in its exclusive discretion, as the Pledgor's true and lawful attorney-in-fact, with the power to endorse, upon the occurrence and during the continuance of an Event of Default, the Pledgor's name on all applications, documents, papers and instruments necessary for the Administrative Agent, on behalf of the Lenders, to use the Collateral, or to grant or issue any exclusive or nonexclusive

license under the Collateral to any third party, or necessary for the Administrative Agent, on behalf of the Lenders, to assign, pledge, convey or otherwise transfer title in or dispose of the Collateral, together with associated goodwill, to any Person or Persons. The Pledgor hereby ratifies all that such attorney shall lawfully do or cause to be done by virtue hereof. This power of attorney shall be irrevocable for the life of this Agreement.

- 12. <u>Administrative Agent's Right to Perform Obligations</u>. If the Pledgor fails to comply with any of its obligations under this Agreement, the Administrative Agent, on behalf of the Lenders, may, but is not obligated to, do so in the name of the Pledgor or in the name of the Administrative Agent, on behalf of the Lenders, but at the Pledgor's expense, and the Pledgor hereby agrees to reimburse the Administrative Agent, upon request, in full for all expenses, including reasonable attorneys' fees, incurred by the Administrative Agent and the Lenders in protecting, defending and maintaining the Collateral.
- 13. <u>Additional Documents</u>. The Pledgor shall, upon written request of the Administrative Agent, enter into such additional documents or instruments as may be required by the Administrative Agent in order to effectuate, evidence or perfect the interest of the Administrative Agent and the Lenders in the Collateral, as evidenced by this Agreement.
- 14. <u>New Collateral</u>. If, before the Secured Obligations shall have been irrevocably paid in full and the Commitment terminated, the Pledgor shall obtain rights to any new Collateral, the provisions of this Agreement hereby shall automatically apply thereto as if the same were identified on <u>Schedule 1</u> as of the date hereof and the Pledgor shall give the Administrative Agent prompt written notice thereof.
- 15. <u>Modifications for New Collateral</u>. The Pledgor hereby authorizes the Administrative Agent to modify this Agreement by amending <u>Schedule 1</u> hereto to include any future Collateral as contemplated by Sections 1 and 14 hereof and, at the Administrative Agent's request, the Pledgor shall execute any documents or instruments required by the Administrative Agent in order to modify this Agreement as provided by this Section 15, provided that any such modification to Schedule 1 shall be effective without the signature of the Pledgor.
- 16. Notice. All notices, requests, demands and other communications provided for hereunder shall be in writing and, if to the Pledgor, mailed or delivered to it, addressed to it at the address specified on the signature pages of the Credit Agreement, if to the Administrative Agent or any Lender, mailed or delivered to it, addressed to the address of the Administrative Agent or such Lender specified on the signature pages of the Credit Agreement or, as to each party, at such other address as shall be designated by such party in a written notice to each of the other parties. All notices, statements, requests, demands and other communications provided for hereunder shall be deemed to be given or made when delivered (if received during normal business hours on a Business Day, such Business Day, otherwise the following Business Day) or two (2) Business Days after being deposited in the mails with postage prepaid by registered or certified mail, addressed as aforesaid, or sent by facsimile or electronic communication, in each case of facsimile or electronic communication with telephonic confirmation of receipt. All notices pursuant to any of the provisions hereof shall not be effective until received.

- 17. No Waiver or Course of Dealing. No course of dealing between the Pledgor and the Administrative Agent or any Lender, nor any failure to exercise, nor any delay in exercising, on the part of the Administrative Agent or any such Lender, any right, power or privilege hereunder or under any of the Loan Documents shall operate as a waiver thereof; nor shall any single or partial exercise of any right, power or privilege hereunder or thereunder preclude any other or further exercise thereof or the exercise of any other right, power or privilege.
- 18. Remedies Cumulative. Each right, power or privilege specified or referred to in this Agreement is in addition to any other rights, powers and privileges that the Administrative Agent or the Lenders may have or acquire by operation of law, by other contract or otherwise. Each right, power or privilege may be exercised by the Administrative Agent and the Lenders either independently or concurrently with other rights, powers and privileges and as often and in such order as the Administrative Agent and the Lenders may deem expedient. All of the rights and remedies of the Administrative Agent and the Lenders with respect to the Collateral, whether established hereby or by the Loan Documents, or by any other agreements or by law shall be cumulative and may be executed singularly or concurrently.
- 19. <u>Severability</u>. The provisions of this Agreement are severable, and, if any clause or provision shall be held invalid and unenforceable in whole or in part in any jurisdiction, then such invalidity or unenforceability shall affect only such clause or provision, or part thereof, in such jurisdiction, and shall not in any manner affect such clause or provision in any other jurisdiction, or any other clause or provision of this Agreement in any jurisdiction.
- 20. <u>Modifications</u>. This Agreement may be amended or modified only by a writing signed by the Pledgor and the Administrative Agent. No waiver or consent granted by the Administrative Agent and the Lenders in respect of this Agreement shall be binding upon the Administrative Agent and the Lenders unless specifically granted in writing, which writing shall be strictly construed.
- 21. <u>Assignment and Successors</u>. This Agreement shall not be assigned by the Pledgor without the prior written consent of the Administrative Agent. This Agreement shall be binding upon the Pledgor and the successors and permitted assigns of the Pledgor, and shall inure to the benefit of and be enforceable and exercisable by the Administrative Agent on behalf of and for the benefit of the Administrative Agent and the Lenders and their respective successors and assigns. Any attempted assignment or transfer without the prior written consent of the Administrative Agent shall be null and void.
- 22. <u>Entire Agreement</u>. This Agreement integrates all of the terms and conditions with respect to the Collateral and supersedes all oral representations and negotiations and prior writings, if any, with respect to the subject matter hereof.
- 23. <u>Headings</u>; <u>Execution</u>. The headings and subheadings used herein are for convenience of reference only and shall be ignored in interpreting the provisions of this Agreement. This Agreement may be executed by facsimile or other electronic signature, which, when so executed and delivered, shall be deemed to be an original.

Governing Law; Submission to Jurisdiction. The provisions of this Agreement 24. and the respective rights and duties of the Pledgor, the Administrative Agent and the Lenders hereunder shall be governed by and construed in accordance with New York law. The Pledgor hereby irrevocably submits to the non-exclusive jurisdiction of any New York state or federal court sitting in New York County, New York, over any action or proceeding arising out of or relating to this Agreement, any Loan Document or any Related Writing, and the Pledgor hereby irrevocably agrees that all claims in respect of such action or proceeding may be heard and determined in such New York state or federal court. The Pledgor hereby irrevocably waives, to the fullest extent permitted by Law, any objection it may now or hereafter have to the laying of venue in any such action or proceeding in any such court as well as any right it may now or hereafter have to remove such action or proceeding, once commenced, to another court on the grounds of FORUM NON CONVENIENS or otherwise. The Pledgor agrees that a final, nonappealable judgment in any such action or proceeding in any state or federal court in the State of New York shall be conclusive and may be enforced in other jurisdictions by suit on the judgment or in any other manner provided by Law.

[Remainder of page intentionally left blank.]

4883-8846-7544.4

JURY TRIAL WAIVER. THE PLEDGOR, TO THE EXTENT PERMITTED BY LAW, HEREBY WAIVES ANY RIGHT TO HAVE A JURY PARTICIPATE IN RESOLVING ANY DISPUTE, WHETHER SOUNDING IN CONTRACT, TORT OR OTHERWISE, AMONG THE PLEDGOR, THE ADMINISTRATIVE AGENT AND THE LENDERS, OR ANY THEREOF, ARISING OUT OF, IN CONNECTION WITH, RELATED TO, OR INCIDENTAL TO THE RELATIONSHIP ESTABLISHED AMONG THEM IN CONNECTION WITH THIS AGREEMENT OR ANY NOTE OR OTHER INSTRUMENT, DOCUMENT OR AGREEMENT EXECUTED OR DELIVERED IN CONNECTION HEREWITH OR THE TRANSACTIONS RELATED THERETO.

IN WITNESS WHEREOF, the undersigned has executed and delivered this Intellectual Property Security Agreement as of the date first set forth above.

FRANKLIN COVEY CO.

By: Attphess A. Cloring
Stephen D. Young

Executive Vice President, Chief Financial

Officer and Corporate Secretary

Signature Page to
Intellectual Property Security Agreement

SCHEDULE 1

US Trademarks

| MARK | CLASSES | REG DATE | REG No. |
|-------------------------|------------|-----------------|-------------|
| 4 DISCIPLINES OF | | | |
| EXECUTION, THE | 9 16 35 41 | 02/21/06 | 3,060,003 |
| 4 ESSENTIAL ROLES OF | | | |
| LEADERSHIP | 9 | 11/27/18 | 5,616,128 |
| 4 ESSENTIAL ROLES OF | | | |
| LEADERSHIP | 16 41 | 09/18/18 | 5,563,981 |
| 4 IMPERATIVES OF GREAT | | | |
| LEADERS, THE | 9 16 41 | 07/12/11 | 3,993,747 |
| 4DX | 9 16 35 41 | 04/07/15 | 4,714,610 |
| 4DX (Stylized logo) | 9 16 35 41 | 05/05/15 | 4,730,035 |
| 5 CHOICES TO | | | , , |
| EXTRAORDINARY | | | |
| PRODUCTIVITY, THE | 9 16 41 | 07/23/13 | 4,373,950 |
| 5 CHOICES, THE | 9 16 41 | 08/21/12 | 4,195,739 |
| 5 CHOICES, THE | 41 | 03/18/14 | 4,499,599 |
| 6 CRITICAL PRACTICES | • • • | 05/10/1 | ., ., ., ., |
| FOR LEADING A TEAM, | | | |
| THE | 41 | 05/19/20 | 6,059,197 |
| 7 (SEVEN) HABITS OF | · - | ********* | -,, |
| HIGHLY EFFECTIVE | | | |
| PEOPLE, THE | 9 16 41 | 04/25/06 | 3,084,533 |
| 7 HABITS FOR MANAGERS, | 2 | - · · · · · · · | -,, |
| THE | 9 16 41 | 06/23/09 | 3,642,324 |
| 7 HABITS INTERACTIVE, | | 7 11 - 17 17 | -,-,-,- |
| THE | 9 16 41 | 06/23/09 | 3,642,350 |
| 7 HABITS MAXIMIZER, THE | 16 41 | 06/23/09 | 3,642,326 |
| 7 HABITS OF HIGHLY | | | . , |
| EFFECTIVE FAMILIES, THE | 9 | 12/08/98 | 2,208,058 |
| 7 HABITS OF HIGHLY | | | |
| EFFECTIVE TEENS, THE | 16 | 07/18/00 | 2,367,970 |
| 7 HABITS OF HIGHLY | | | |
| EFFECTIVE TEENS, THE | 41 | 07/18/00 | 2,367,969 |
| 7 HABITS OF SUCCESSFUL | | | , , |
| FAMILIES, THE | 9 16 41 | 02/03/15 | 4,680,883 |
| 7 HABITS, THE | 9 | 02/03/09 | 3,569,488 |
| 7 HABITS, THE | 16 | 02/03/09 | 3,569,490 |
| 7 HABITS, THE | 41 | 02/03/09 | 3,569,491 |
| 8TH HABIT, THE | 9 | 05/17/05 | 2,952,218 |
| 8TH HABIT, THE | 16 | 05/17/05 | 2,952,217 |
| 8TH HABIT, THE | 41 | 08/23/05 | 2,987,720 |
| ACT ON THE IMPORTANT | 11 | J J, MUI VV | =,= 3,,,=0 |
| DON'T REACT TO THE | | | |
| URGENT (C1 of 5Cs) | 16 41 | 03/13/18 | 5,421,414 |
| ALL ACCESS PASS | 16 41 | 05/16/17 | 5,203,087 |
| BE PROACTIVE | 41 | 09/20/94 | 1,854,911 |
| BE PROACTIVE | 9 16 | 03/10/15 | 4,698,565 |
| BEGIN WITH THE END IN | | | |
| MIND | 41 | 12/18/07 | 3,354,837 |
| BEGIN WITH THE END IN | 9 16 | 03/10/15 | 4,698,566 |

| MIND | | | |
|----------------------------|------------|----------------------|-----------|
| BUILDING PROCESS | | | |
| EXCELLENCE | 9 16 41 | 06/19/12 | 4,160,106 |
| CHANGE ELEMENT | 16 41 | 12/04/18 | 5,620,666 |
| CHOICE IS YOURS, THE | | | |
| (STYLIZED) | 16, 41 | 09/08/09 | 3,679,490 |
| CIRCLE OF INFLUENCE | 41 | 02/04/14 | 4,479,147 |
| CLARIFYING YOUR TEAMS | | | , , |
| PURPOSE AND STRATEGY | 9 16 41 | 03/20/12 | 4,115,003 |
| CLOSING THE SALE | 9 | 08/01/17 | 5,258,073 |
| CLOSING THE SALE | 16 41 | 02/14/17 | 5,143,528 |
| COMPASS logo | 9 | 08/07/01 | 2,475,867 |
| COMPASS logo | 16 | 02/24/09 | 3,579,484 |
| COMPASS logo | 35 | 02/17/09 | 3,575,573 |
| COMPASS logo | 41 | 07/31/01 | 2,473,745 |
| CREATE A SHARED VISION | 11 | 07751701 | 2,173,713 |
| AND STRATEGY | 16 41 | 07/16/19 | 5,807,716 |
| DECISION IS YOURS, THE | 16 41 | 07/19/11 | 3,998,159 |
| DEVELOPING LIFE-READY | 10 41 | U1/17/11 | 3,770,137 |
| LEADERS | 16 41 | 06/25/19 | 5,789,463 |
| DIAGNOSE BEFORE YOU | 10 41 | 00/23/19 | 3,789,403 |
| PRESCRIBE | 41 | 08/04/98 | 2,178,748 |
| EXECUTE YOUR TEAM'S | 41 | 00/04/90 | 2,176,746 |
| | 16.41 | 06/04/10 | 5 770 666 |
| STRATEGY AND GOALS | 16 41 | 06/04/19 11/25/03 | 5,770,666 |
| EXECUTION QUOTIENT | | | 2,786,980 |
| EXECUTION QUOTIENT | 41 | 06/09/15 | 4,750,796 |
| FILLING YOUR PIPELINE | 9 16 41 | 07/21/15 | 4,778,249 |
| FIND OUT WHY: THE KEY | | | |
| TO SUCCESSFUL | 0.16.41 | 07/22/10 | 5.014.150 |
| INNOVATION | 9 16 41 | 07/23/19 | 5,814,159 |
| FIRST THINGS FIRST | 9 | 10/06/98 | 2,193,148 |
| FRANKLIN COVEY | 41 | 01/02/02 | 2.521.072 |
| PROJECT MANAGEMENT | 41 | 01/22/02 | 2,531,872 |
| FRANKLINCOVEY | 9 | 02/24/09 | 3,579,644 |
| FRANKLINCOVEY | 16 | 10/02/01 | 2,493,835 |
| FRANKLINCOVEY | 18 | 03/31/09 | 3,597,808 |
| FRANKLINCOVEY | 41 | 02/24/09 | 3,579,646 |
| FRANKLINCOVEY | 42 | 05/28/02 | 2,572,537 |
| FRANKLINCOVEY ALL | | | 5,203,059 |
| ACCESS PASS | 16 | 05/16/17 | 3,203,037 |
| FRANKLINCOVEY ALL | | | 5,230,649 |
| ACCESS PASS | 41 | 06/27/17 | 3,230,047 |
| FRANKLINCOVEY | | | |
| EXCELERATORS | 41 | 01/01/13 | 4,269,894 |
| FRANKLINCOVEY | | | |
| EXCELERATORS (STYLIZED) | 41 | 01/01/13 | 4,269,900 |
| FRANKLINCOVEY | | | |
| INSIGHTS | 9 16 41 | 09/22/15 | 4,815,655 |
| FRANKLINCOVEY ON | | | |
| DEMAND | 9 41 | 06/19/12 | 4,160,201 |
| FranklinCovey THE ULTIMATE | | | |
| COMPETITIVE ADVANTAGE | 0.16.25.41 | 05/20/14 | 4 524 120 |
| w/Compass | 9 16 35 41 | 05/20/14 | 4,534,138 |
| FRANKLINCOVEY | | 00/20/10 | 5 550 440 |
| W/COMPASS LOGO | 9 | 08/28/18 | 5,550,442 |

| FRANKLINCOVEY | | | |
|---------------------------|---------|--------------|-----------|
| W/COMPASS LOGO | 16 | 09/25/01 | 2,491,782 |
| FRANKLINCOVEY | 10 | 09123101 | 2,491,762 |
| W/COMPASS LOGO | 18 | 03/24/09 | 2 504 215 |
| FRANKLINCOVEY | 18 | 03/24/09 | 3,594,315 |
| | 35 | 02/24/00 | 2 570 649 |
| W/COMPASS LOGO | | 02/24/09 | 3,579,648 |
| FRANKLINCOVEY | 4.4 | 02/24/00 | 2.570.002 |
| W/COMPASS LOGO | 41 | 02/24/09 | 3,579,802 |
| FUEL YOUR FIRE DON'T | 4.5.44 | 02/12/10 | |
| BURN OUT (C5 of 5Cs) | 16 41 | 03/13/18 | 5,421,467 |
| GET BETTER: 15 PROVEN | | | |
| PRACTICES TO BUILD | | | |
| EFFECTIVE | | | |
| RELATIONSHIPS AT WORK | 16 41 | 06/25/19 | 5,789,052 |
| GO FOR EXTRAORDINARY | | | |
| DON'T SETTLE FOR ORDINARY | 16.41 | 02/12/10 | 5 421 440 |
| (C2 of 5Cs) | 16 41 | 03/13/18 | 5,421,449 |
| GREAT HAPPENS HERE (had | ن نیش | A 44 = · · = | |
| to drop 41) | 9 16 | 03/17/15 | 4,702,558 |
| HELPING CLIENTS | | | |
| SUCCEED | 9 | 04/05/16 | 4,930,278 |
| HELPING CLIENTS | | | |
| SUCCEED | 16 | 07/17/01 | 2,469,200 |
| HELPING CLIENTS | | | |
| SUCCEED | 41 | 07/10/01 | 2,467,383 |
| INSPIRING TRUST | 9 16 41 | 03/20/12 | 4,114,905 |
| JHANA | 41 | 10/31/17 | 5,322,005 |
| LEADER IN ME, THE | 16 | 08/21/12 | 4,194,110 |
| LEADER IN ME, THE | 38 | 01/31/17 | 5,131,250 |
| LEADER IN ME, THE | 9 41 | 01/03/12 | 4,080,353 |
| LEADER IN ME, THE | 7 11 | 01/03/12 | 1,000,333 |
| (Teacher Lounge, 41 msg | | | |
| board) | 41 | 07/12/16 | 4,997,720 |
| LEADER IN ME, THE | 71 | 07/12/10 | 7,551,720 |
| (Teacher Lounge, 42 msg | | | |
| board) | 42 | 09/06/16 | 5 027 251 |
| | | | 5,037,351 |
| LEADER U | 9 16 41 | 05/30/17 | 5,214,302 |
| LeaderinMe Weekly logo | 41 | 08/13/19 | 5,831,810 |
| LEADERS@CHANGE | 16 41 | 12/04/18 | 5,620,667 |
| LEADERSHIP NOTEBOOK | 16 | 02/18/14 | 4,486,493 |
| LEADERSHIP QUOTIENT | 41 | 01/10/17 | 5,116,958 |
| LEADERSHIP QUOTIENT | 9 16 35 | 09/26/17 | 5,293,715 |
| LEADERSHIP: GREAT | | | |
| LEADERS, GREAT TEAMS, | | | |
| GREAT RESULTS | 9 16 41 | 07/16/13 | 4,366,992 |
| LEADING ACROSS | | | |
| GENERATIONS | 9 16 41 | 02/24/09 | 3,580,075 |
| LEADING CUSTOMER | | | |
| LOYALITY | 9 16 41 | 12/19/17 | 5,360,677 |
| LEADING CUSTOMER | | | |
| LOYALITY (Stylized) | 9 16 41 | 12/19/17 | 5,360,678 |
| LIVECLICKS | 41 | 08/19/14 | 4,587,857 |
| LQ | 9 16 35 | 08/07/18 | 5,537,432 |
| MATURITY CONTINUUM | 7 10 33 | 00/07/10 | 3,331,732 |
| (STYLIZED) | 9 16 41 | 03/17/15 | 4,702,663 |
| (OTTELLED) | 9 10 41 | 03/17/13 | +,702,003 |

| MEETING IN A BOX | 16 41 | 09/13/11 | 4,024,854 |
|-----------------------------------|---------|----------------------|-----------|
| MILLENNIALS @ WORK | 16 41 | 12/04/18 | 5,620,665 |
| My4Dx.com | 42 | 04/19/16 | 4,939,088 |
| NOBILITY OF POLICING, | .2 | 0 1/15/10 | 1,555,000 |
| THE | 41 | 02/14/12 | 4,098,481 |
| NOBILITY OF POLICING, | - 11 | 02/11/12 | 1,000,101 |
| THE | 9 16 41 | 10/30/18 | 5,594,100 |
| PERSONAL | J 10 +1 | 10/30/10 | 3,374,100 |
| EFFECTIVENESS QUOTIENT | 9 16 35 | 10/20/15 | 4,834,450 |
| POWER PRINCIPLE, THE | 41 | 12/08/98 | 2,208,271 |
| PRESENTATION | 71 | 12/00/70 | 2,200,271 |
| ADVANTAGE | 16 | 08/21/18 | 5,544,662 |
| PRESENTATION | 10 | 00/21/10 | 3,311,002 |
| ADVANTAGE | 41 | 08/01/00 | 2,372,217 |
| PRIVATE VICTORY | 41 | 08/04/98 | 2,178,747 |
| PROJECT MANAGEMENT | 71 | 00/04/90 | 2,170,747 |
| ESSENTIALS | 9 16 41 | 07/07/15 | 4,766,936 |
| PROJECT MANAGEMENT | 7 10 41 | 01101113 | 7,700,730 |
| ESSENTIALS FOR THE | | | |
| UNOFFICIAL PROJECT | | | |
| MANAGER | 9 16 41 | 12/15/15 | 4,869,868 |
| PUBLIC VICTORY | 41 | 08/04/98 | 2,178,746 |
| PUT FIRST THINGS FIRST | 41 | 03/25/08 | 3,400,506 |
| PUT FIRST THINGS FIRST | 9 16 | 03/23/08 | 4,694,735 |
| QUALIFYING | 9 10 | 03/03/13 | 4,094,733 |
| OPPORTUNITIES | 9 16 41 | 01/31/17 | 5,131,347 |
| RULE YOUR TECHNOLOGY | 9 10 41 | 01/31/17 | 3,131,347 |
| DON'T LET IT RULE YOU | | | |
| (C4 of 5Cs) | 16 41 | 03/13/18 | 5,421,466 |
| SCHEDULE THE BIG ROCKS | 10 41 | 03/13/16 | 3,421,400 |
| DON'T SORT GRAVEL (C3 of | | | |
| 5Cs) | 16 41 | 03/13/18 | 5,421,450 |
| SEE-DO-GET | 16 41 | 03/13/18 | 5,522,162 |
| SEEK FIRST TO | 10 41 | 07/24/16 | 3,322,102 |
| UNDERSTAND, THEN TO BE | | | |
| UNDERSTAND, THEN TO BE UNDERSTOOD | 9 | 12/09/14 | 4,652,828 |
| SEEK FIRST TO | 9 | 12/09/14 | 4,032,828 |
| UNDERSTAND, THEN TO BE | | | |
| UNDERSTOOD | 16 | 12/09/14 | 4,652,193 |
| SEEK FIRST TO | 10 | 12/09/14 | 4,032,193 |
| UNDERSTAND, THEN TO BE | | | |
| UNDERSTOOD | 41 | 12/18/07 | 3,354,836 |
| SHARPEN THE SAW | 9 | 09/26/17 | 5,295,958 |
| SHARPEN THE SAW SHARPEN THE SAW | 16 | 05/23/17 | 5,209,271 |
| SHARPEN THE SAW SHARPEN THE SAW | 41 | 01/10/95 | 1,872,875 |
| | 41 | 01/10/93 | 1,872,873 |
| SPEED OF TRUST DIGITAL COACH | 9 42 | 01/21/17 | 5,134,222 |
| STRIKINGLY DIFFERENT | | 01/31/17 07/10/18 | 5,134,222 |
| | 16 41 | | |
| SYNERGIZE | 41 | 11/15/94 | 1,862,827 |
| SYNERGIZE THINK WIN WIN | 9 16 | 06/21/16 | 4,980,725 |
| THINK WIN-WIN | 41 | 12/18/07 | 3,355,784 |
| THINK WIN-WIN | 41 | 12/18/07 | 3,354,835 |
| THINK WIN-WIN | 9 16 | 01/31/17 | 5,131,346 |
| TIME MATRIX, THE | 16 | 01/27/15 | 4,679,266 |

| Time Matrix/4 Quadrants | | | |
|-------------------------------|------------|----------|-----------|
| (Stylized logo) | 9 | 06/14/16 | 4,978,586 |
| Time Matrix/4 Quadrants | | | |
| (Stylized logo) | 16 41 | 09/29/15 | 4,820,597 |
| TQ | 9 16 35 41 | 12/19/17 | 5,357,473 |
| TRUST QUOTIENT | 9 16 35 41 | 12/19/17 | 5,357,474 |
| ULTIMATE COMPETITIVE | | | |
| ADVANTAGE, THE | 9 16 35 41 | 05/13/14 | 4,530,224 |
| UNCONSCIOUS BIAS: | | | |
| UNDERSTANDING BIAS TO | | | |
| UNLEASH POTENTIAL | 41 | 09/07/21 | 6,474,106 |
| UNLEASH YOUR TEAM'S | | | |
| POTENTIAL THROUGH | | | |
| COACHING | 16 41 | 06/04/19 | 5,770,665 |
| UNLEASHING TALENT | 16 | 06/26/12 | 4,163,333 |
| WE ENABLE GREATNESS | 41 | 06/13/17 | 5,221,107 |
| We Enable Greatness in People | | | |
| and Organizations Everywhere | 41 | 11/15/16 | 5,082,241 |
| WIG | 16 41 | 12/31/13 | 4,457,409 |
| WILDLY IMPORTANT GOAL | 41 | 03/17/15 | 4,704,157 |
| WILDLY IMPORTANT | | | 5,156,617 |
| GOALS | 9 | 03/07/17 | 3,130,017 |
| WILDLY IMPORTANT | | | |
| GOALS | 16 | 11/15/16 | 5,082,305 |
| WINNING CUSTOMER | | | |
| LOYALTY | 35 | 07/12/11 | 3,994,300 |
| WINNING CUSTOMER | | | |
| LOYALTY | 41 | 07/05/11 | 3,990,418 |
| WRITING ADVANTAGE | 16 | 01/23/96 | 1,951,968 |
| WRITING ADVANTAGE | 41 | 08/14/18 | 5,539,929 |
| xQ | 16 | 11/25/03 | 2,786,981 |
| xQ | 35 | 08/05/08 | 3,480,281 |

US Copyrights

| | | | DATE OF FIRST | |
|-------------------------|----------------|------------|---------------|--------------|
| COPYRIGHTS | MEDIUM | REGISTERED | PUBLICATION | REG NO. |
| 3RD ALTERNATIVE, THE | BOOK | 11/23/11 | 10/04/11 | TX0007454996 |
| 4 DISCIPLINES OF | | | | |
| EXECUTION, THE | BOOK | 05/11/12 | 04/24/12 | TX0007536293 |
| 4 DISCIPLINES OF | | | | |
| EXECUTION, THE (AUDIO) | SOUND REC | 05/15/13 | 10/03/13 | SR0000722059 |
| 4 DISCIPLINES OF | | | | |
| EXECUTION, THE (E BOOK) | TEXT | 08/29/12 | 04/24/12 | TX0007607893 |
| 4 DISCIPLINES OF | | | | |
| EXECUTION, THE | | | | |
| (IMPLEMENTATION | | | | |
| VIDEOS) | MOTION PICTURE | 05/20/13 | 10/03/12 | PA0001845653 |
| 4 DISCIPLINES OF | | | | |
| EXECUTION, THE | | | | |
| (MANAGER | | | | |
| CERTIFICATION GUIDE | | | | |
| AND RESOURCE | | | | |
| MATERIALS) | LITERARY WORK | 05/15/13 | 10/03/12 | TX0007744566 |
| 4 DISCIPLINES OF | | | | |
| EXECUTION, THE (S&S 3 | SOUND REC | 08/29/12 | 04/24/12 | SR0000709299 |

| | | | T | |
|-------------------------------|--|-------------|------------|---|
| disk Audio) | | | | |
| 4 DISCIPLINES OF | | | | |
| EXECUTION, THE (SINGLE | | | | |
| CD Audio) | SOUND REC | 07/02/12 | 05/01/07 | SR0000703658 |
| 4 ESSENTIAL ROLES OF | | | | |
| LEADERSHIP (DVD) | VIDEO | 04/05/18 | 01/31/18 | PA0002127640 |
| 4 ESSENTIAL ROLES OF | | | | |
| LEADERSHIP (Manual, | | | | |
| Guidebook, Cards) | TEXT | 04/03/18 | 10/17/17 | TX0008676564 |
| 5 CHOICES (Book) | BOOK | 01/08/15 | 12/30/14 | TX0008001891 |
| 5 CHOICES (CDs) | AUDIO | 04/20/15 | 12/30/14 | SR0000759666 |
| 5 CHOICES TO | AUDIO | 04/20/13 | 12/30/14 | 3K0000739000 |
| EXTRAORDINARY | | | | |
| PRODUCTIVITY, THE | | | | |
| (PARTICIPANT MANUAL) | TEXT | 06/08/12 | 09/12/11 | TX0007553332 |
| 5 CHOICES VIDEO DVD | MOTION PICTURE | 06/08/12 | 09/12/11 | PA0001803014 |
| 6 CRITICAL PRACTICES | MOTIONTICTURE | 00/00/12 | 09/12/11 | 1 A0001003014 |
| | VIDEO | 04/05/19 | 02/26/19 | DA 0002116290 |
| (DVD) | VIDEO | 04/05/18 | 02/26/18 | PA0002116280 |
| 6 CRITICAL PRACTICES | THE STATE OF THE S | 0.4.02.13.0 | 00/06/110 | EX.0000505134 |
| (Manual) | TEXT | 04/03/18 | 02/26/18 | TX0008585124 |
| 6 MOST IMPORTANT | | | | |
| DECISIONS YOU'LL EVER | | | | |
| MAKE, THE | BOOK | 10/10/06 | 10/03/06 | TX0006434958 |
| 6 MOST IMPORTANT | | | | |
| DECISIONS YOU'LL EVER | | 04 | | |
| MAKE, THE (personal workbook) | BOOK | 01/13/09 | 12/30/08 | TX0006921492 |
| 6 MOST IMPORTANT | | | | |
| DECISIONS YOU'LL EVER | | | | |
| MAKE, THE (UNABRIDGED | | | | |
| AUDIO 4&5CDs) | AUDIO | 12/07/17 | 08/01/06 | SR0000813733 |
| 7 HABITS FOR MANAGERS | | | | |
| (Audio CD) | AUDIO | 03/10/15 | 12/31/05 | SR0000766389 |
| 7 HABITS FOR MANAGERS | 710210 | 02/10/12 | 12/01/03 | 51000070000 |
| (DVD Videos) 2.0 | VIDEO | 09/03/15 | 04/30/15 | PA0001982828 |
| 7 HABITS FOR MANAGERS | VIDEO | 07/03/13 | 04/30/13 | 1710001702020 |
| (Participant Manual & | | | | |
| | LITERARY WORK | 00/01/15 | 04/20/15 | TV0009202162 |
| Participant Guide) 2.0 | LITERARY WORK | 09/01/15 | 04/30/15 | TX0008203163 |
| 7 HABITS FOR MANAGERS | | | 1-1-1-0- | |
| (Participant Manual) | MANUAL | 03/09/15 | 12/31/05 | TX0008032030 |
| 7 HABITS FOR TEENS | | | | |
| JOURNAL, THE | BOOK | 09/17/02 | 08/06/02 | TX0005926407 |
| 7 HABITS | Τ | | | |
| IMPLEMENTATION | | | | |
| COACHING YOUR TEAM | | | | |
| TO HIGHER | | | | |
| PERFORMANCE | MANUAL | 12/21/16 | 03/24/14 | TX0008532889 |
| 7 HABITS INSIGHTS (Audio | 1.11.21.01.12 | 12,2110 | 33.2 1711 | 112000000000 |
| CD) 2.0 (FOR MANAGERS) | AUDIO | 09/11/15 | 04/30/15 | SR0000770603 |
| 7 HABITS MAXIMIZER | MODIO | 07111117 | 07/30/13 | 510000770003 |
| I . | MANITIAT | 03/09/15 | 12/21/05 | TX0008031921 |
| (Manual) | MANUAL | 03/09/13 | 12/31/05 | 1 |
| 7 HABITS OF HAPPY KIDS, | Poor. | 11/05/00 | 00/1/6/00 | FFX.000<000045 |
| THE | BOOK | 11/07/08 | 09/16/08 | TX0006909847 |
| 7 HABITS OF HAPPY KIDS, | | | | |
| THE (A PLACE OR | | | | |
| EVERYTHING) | BOOK | 06/03/10 | 05/18/10 | TX0007185735 |
| 7 HABITS OF HAPPY KIDS, | | <u> </u> | | |
| THE (Just the way I am) | BOOK | 09/28/09 | 09/08/09 | TX0007049916 |
| 7 HABITS OF HAPPY KIDS, | | • | | |
| THE (UNABRIDGED | | | | |
| AUDIO) | AUDIO | 01/01/09 | 09/16/08 | SR0000621231 |
| 7 HABITS OF HAPPY KIDS, | 110010 | 01101107 | 07/10/00 | 5110000021231 |
| THE (WHEN I GROW UP) | BOOK | 09/28/09 | 09/08/09 | TX0007055985 |
| THE (WHEN I OROW UP) | DOOK | 07120109 | 1 02/00/03 | 17000/033903 |

| 7 HABITS OF HIGHLY | | | | |
|---|-------------|-----------|----------|----------------|
| EFFECTIVE COLLEGE | | | | |
| STUDENTS 2nd Edition (red) | MANUAL | 09/25/19 | 09/05/18 | TX0008811301 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE COLLEGE | | | | |
| STUDENTS ESSENTIALS | | | | |
| 2nd Edition (blue) | MANUAL | 09/25/19 | 09/05/18 | TX0008804198 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE FAMILIES: | | | | |
| BUILDING A BEAUTIFUL | | | | |
| FAMILY | BOOK | 11/26/97 | 08/27/97 | TX0004683996 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE PEOPLE | | | | |
| SIGNATURE PROGRAM & | | | | |
| LSOT & 7HHEP DVD | Compilation | 01/25/11 | 02/12/05 | TX0007325925 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE PEOPLE | | | | |
| SIGNATURE PROGRAM 3.0 | | | | |
| (DVD) | | 03/10/15 | 12/31/05 | PA0001951923 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE PEOPLE | | | | |
| SIGNATURE PROGRAM 3.0 | | | | |
| (Participant CD) | AUDIO | 03/10/15 | 12/31/05 | SR000805-46 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE PEOPLE | | | | |
| SIGNATURE PROGRAM 3.0 | | | | |
| (Participant Manual) | MANUAL | 03/09/15 | 12/31/05 | TX0008033888 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE PEOPLE | | | | |
| SIGNATURE PROGRAM 4.0 | | | | |
| (DVDs) | | 11/26/14 | 03/01/14 | PA001396122 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE PEOPLE | | | | |
| SIGNATURE PROGRAM 4.0 | | | | |
| (Participant Manual) | MANUAL | 07/13/15 | 03/01/14 | TX0008061995 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE PEOPLE SIGNATURE PROGRAM.THE | | | | |
| (MANUAL, CD & DVD) | SOUND REC | 06/19/12 | 02/01/05 | SR0000708873 |
| 7 HABITS OF HIGHLY | 555112122 | 00,13,112 | 02,01,00 | 01100000100010 |
| EFFECTIVE PEOPLE.THE | | | | |
| (AUDIO OF BOOK) | AUDIO | 06/29/00 | 11/01/99 | TX0005257785 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE PEOPLE, THE | | | | |
| (PERSONAL WORKBOOK) | WORKBOOK | 02/02/04 | 12/02/03 | TX0005906302 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE TEENS | BOOK | 03/22/99 | 09/15/98 | TX0004950277 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE TEENS | SOUND REC | 07/25/01 | 05/16/01 | SR0000295309 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE TEENS (personal | | | | |
| workbook) | WORKBOOK | 02/14/05 | 03/02/04 | TX0006086702 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE TEENS | | | | |
| CASSETTE (ABRIDGED) | CASSETTE | 07/25/01 | 09/14/98 | TX0005347184 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE TEENS | | | | |
| LEADING YOUR LIFE | | | | |
| Annotate Teacher's Guide | | | | |
| (Leadership Certificate) | MANUAL | 12/11/20 | 10/03/17 | TX0009032408 |
| 7 HABITS OF HIGHLY | | | | |
| EFFECTIVE TEENS Teacher | MANUAL | 02/12/21 | 10/03/17 | TX0008940086 |
| | | | | |

| Guide | | | | |
|--------------------------------------|--------------------|-----------|------------|------------------|
| 7 Habits Of Highly Teens | | | | |
| Teacher's Guide (missing: | | | | |
| EFFECTIVE) | MANUAL | 12/18/19 | 10/03/17 | TX0008902077 |
| 7 HABITS ON THE INSIDE, | Wi ti to i ti | 12/10/17 | 10/03/17 | 1740000902077 |
| THE (PG 48 ABOUT THE | | | | |
| AUTHOR) | PAMPHLET | 03/19/12 | 01/01/11 | TX0007529513 |
| 7, LIVING THE 7 HABITS: | TAMITICLI | 03/19/12 | 01/01/11 | 1X0007329313 |
| STORIES OF COURAGE | | | | |
| AND INSPIRATION BOOK | BOOK | 07/07/99 | 06/15/99 | TX0005014373 |
| 7, LIVING THE 7 HABITS: | ВООК | 07/07/99 | 00/13/99 | 120003014373 |
| | | | | |
| STORIES OF COURAGE | | | | |
| AND INSPIRATION CD- | CD DOM | 11/20/00 | 06/01/00 | TW0005218440 |
| ROM | CD-ROM | 11/20/00 | 06/01/99 | TX0005318440 |
| 8 HABIT, THE (GRAPHS | | 0.510=10= | 11100101 | |
| AND CHARTS) | TEXT | 06/07/07 | 11/09/04 | TX0006583987 |
| 8TH HABIT, THE | AUDIO | 11/18/04 | 11/01/04 | SR0000362055 |
| 8TH HABIT, THE | AUDIO | 11/18/04 | 11/01/04 | TX0006103799 |
| 8TH HABIT, THE | | | | |
| (PERSONAL WORKBOOK) | BOOK | 08/31/06 | 09/13/06 | TX0006514129 |
| A PRETTY CLOSE SECOND | VIDEO | 02/06/95 | 03/30/94 | PA0000742796 |
| ACTION PLANNING GUIDE | | | | |
| & 159 OTHER TITLES | | | | |
| INCLUDING VIDEOS | RECORDED | 07/23/01 | 2001 | V3472D251 |
| ACTION PLANNING GUIDE | | | | |
| & 159 OTHER TITLES | | | | |
| INCLUDING VIDEOS | RECORDED | 07/23/01 | 2001 | V3472 D251 P1-12 |
| ACTION PLANNING GUIDE: | | | | |
| SEVEN HABITS PROFILE | MANUAL | 11/28/95 | 12/30/93 | TX0004155229 |
| BENJAMIN FRANKLIN: A | · | | | |
| MAN FOR ALL TIME | CATALOG | 04/20/88 | 03/01/88 | TX0002334523 |
| BEN'S BIG PICTURE (7H | 0.111.11100 | 01.20,00 | 00,01,00 | 111000200.020 |
| SUNNYVALE KIDS) | воок | 12/04/00 | 10/01/00 | VA0001077935 |
| BERLIN WALL, THE A | Book | 12/01/00 | 10/01/00 | 7710001077353 |
| SHIFTING OF PARADIGMS | VIDEO | 02/06/95 | 02/06/95 | PA0000745300 |
| BREAKTHROUGH FACTOR | VIDLO | 02/00/73 | 02/00/73 | 1 A0000743300 |
| SOUND | CASSETTE | 11/05/98 | 09/02/97 | TX0004860542 |
| BREAKTHROUGH FACTOR: | CASSLITE | 11/03/70 | 07102171 | 12000-8003-42 |
| creating a life of value for success | | | | |
| and happiness | BOOK | 10/07/98 | 11/03/97 | TX0004865855 |
| BUSINESSTHINK: rules for | | | | |
| getting it right now, and no matter | | | | |
| what | BOOK | 07/03/02 | 04/09/02 | TX0005563855 |
| BUSY BUSY BUSY 7H | | | | |
| MANAGER VIDEO | VIDEO | 03/20/06 | 2005 | PAU003043987 |
| CHANGE ELEMENT | Manual & card | 1/18/2018 | 12-00-2009 | TX0008579249 |
| CHANGE How to Turn | | | | |
| Uncertainty Into Opportunity | Facilitator Manual | 6/7/2022 | 11/08/21 | TX0009129173 |
| CHANGE How to Turn | Participant Manual | | | |
| Uncertainty Into Opportunity | & Cards | 6/7/2022 | 11/08/21 | TX0009129786 |
| CLOSING THE SALE | | | | |
| (HELPING CLIENTS | | | | |
| SUCCEED) (Program Videos | | | | |
| DVD) | VIDEO | 12/08/17 | 00-00-13 | PA0002101883 |
| CLOSING THE SALE | | , 00, 11 | 1 22 22 12 | |
| (Participant Manual & Cards) | MANUAL | 05/20/15 | 06/06/14 | TX0008124019 |
| CLOSING THE SALE (Thumb | 1.11 11 (07 112) | 00,20,10 | 00,00,11 | 1110000121017 |
| Drive) | VIDEO | 05/26/15 | 06/06/04 | PA0001950995 |
| CREATE A SHARED VISION | 11010 | 03/20/13 | 00/00/07 | 1710001730773 |
| AND STRATEGY | MANUAL | 06/06/19 | 12/13/18 | TX0008764826 |
| CUTTING EDGE - VOL 1 NO | LITERARY WORK | 02/08/88 | 09/01/85 | TX0003704820 |
| COTTING EDGE - VOL I NO | LITERARI WORK | 02/00/00 | 1 05/01/65 | 170007730710 |

| 1 Halning Voy Deach Voys | | | | |
|---|--------------------|----------|----------|------------------|
| 1 Helping You Reach Your Optimum Level of Personal | | | | |
| Productivity | | | | |
| CUTTING EDGE - VOL 1 NO | | | | |
| 1 Helping You Reach Your | | | | |
| Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 02/08/88 | 01/01/86 | TX0002298217 |
| CUTTING EDGE - VOL 1 NO | | | | |
| 2 Helping You Reach Your | | | | |
| Optimum Level of Personal | I ITED A DIVINODIX | 02/11/00 | 01/01/06 | FFX 2000 20 40 2 |
| Productivity | LITERARY WORK | 02/11/88 | 01/01/86 | TX0002262482 |
| CUTTING EDGE - VOL 1 NO | | | | |
| 3 Helping You Reach Your | | | | |
| Optimum Level of Personal Productivity | LITERARY WORK | 02/08/88 | 03/01/86 | TX0002265930 |
| CUTTING EDGE - VOL 1 NO | LITERART WORK | 02/06/66 | 03/01/80 | 170002203930 |
| 4 Helping You Reach Your | | | | |
| Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 02/08/88 | 05/01/86 | TX0002265929 |
| CUTTING EDGE - VOL 1 NO | | | | |
| 4 Helping You Reach Your | | | | |
| Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 02/08/88 | 07/01/86 | TX0002245044 |
| CUTTING EDGE - VOL 1 NO | | | |] |
| 6 Helping You Reach Your | | | | |
| Optimum Level of Personal | LITTED A DAY WORK | 02/00/00 | 10/01/06 | TEX.0002200200 |
| Productivity | LITERARY WORK | 02/08/88 | 10/01/86 | TX0002298209 |
| CUTTING EDGE - VOL 2 NO | | | | |
| 1 Helping You Reach Your | | | | |
| Optimum Level of Personal Productivity | LITERARY WORK | 02/10/88 | 01/01/87 | TX0002291945 |
| CUTTING EDGE - VOL 2 NO | LITERARY WORK | 02/10/00 | 01/01/07 | 1740002271743 |
| 2 Helping You Reach Your | | | | |
| Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 02/10/88 | 03/01/87 | TX0002250126 |
| CUTTING EDGE - VOL 2 NO | | | | |
| 3 Helping You Reach Your | | | | |
| Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 02/17/88 | 05/01/87 | TX0002249753 |
| CUTTING EDGE - VOL 2 NO | | | | |
| 4 Helping You Reach Your | | | | |
| Optimum Level of Personal | LITEDADY WODY | 02/10/00 | 07/01/87 | TX0002291949 |
| Productivity CUTTING EDGE - VOL 2 NO | LITERARY WORK | 02/10/88 | 07/01/87 | 17/0002291949 |
| 1 | | | | |
| 5 Helping You Reach Your Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 02/10/88 | 09/01/87 | TX0002254035 |
| CUTTING EDGE - VOL 2 NO | | 02,10,00 | 03,02,01 | 1110002201000 |
| 6 Helping You Reach Your | | | | |
| Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 02/08/88 | 11/01/87 | TX0002259025 |
| CUTTING EDGE - VOL 3 NO | | | | |
| 1 Helping You Reach Your | | | | |
| Optimum Level of Personal | 1 mpp . 531 | 02/00/00 | 04.04.05 | |
| Productivity | LITERARY WORK | 02/08/88 | 01/01/88 | TX0002246842 |
| CUTTING EDGE - VOL 3 NO | | | | |
| 2 Helping You Reach Your | | | | |
| Optimum Level of Personal Productivity | LITERARY WORK | 07/01/88 | 03/01/88 | TX0002402004 |
| CUTTING EDGE - VOL 3 NO | LITERAKI WOKK | 07/01/00 | 03/01/00 | 1730002402004 |
| 3 Helping You Reach Your | | | | |
| Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 07/06/88 | 05/01/88 | TX0002342839 |
| CUTTING EDGE - VOL 3 NO | | | | |
| 4 Helping You Reach Your | LITERARY WORK | 10/14/88 | 01/01/88 | TX0002432494 |
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| Optimum Level of Personal | 1 | | | |
|---------------------------------|---------------|-------------|-----------|----------------|
| Productivity | | | | |
| DAILY REFLECTIONS FOR | | | | |
| HIGHLY EFFECTIVE TEENS | BOOK | 05/30/00 | 11/16/99 | TX0005220652 |
| DIRECT REPORT/PEER | | | | |
| BOOKLET: SEVEN HABITS | | | | |
| PROFILE | BOOKLET | 11/28/95 | 13/31/93 | TX0004153817 |
| DISCOVERY OF | | | | |
| CHARACTER | VIDEO | 02/06/95 | 13/30/93 | PA0000742798 |
| CUTTING EDGE - VOL 1 NO | | | | |
| 4 Helping You Reach Your | | | | |
| Optimum Level of Personal | | | | |
| Productivity | LITERARY WORK | 02/08/88 | 05/01/86 | TX0002265929 |
| EXCELLENCE THROUGH | | | | |
| TIME MANAGEMENT | BOOK | 05/03/88 | 04/01/85 | TX0002392949 |
| EXECUTE YOUR TEAM'S | | | | |
| STRATEGY AND GOALS | MANUAL | 06/06/19 | 04/07/17 | TX0008764803 |
| FILLING YOUR PIPELINE | | | | |
| (HELPING CLIENTS | | | | |
| SUCCEED) (Program Videos | l uppe | 12/00/17 | 00.00.13 | D + 0002000120 |
| DVD) | VIDEO | 12/08/17 | 00-00-13 | PA0002099129 |
| FILLING YOUR PIPELINE | NAANTI AT | 05/10/15 | 07/10/12 | TX/0000104141 |
| (Participant Manual & Cards) | MANUAL | 05/18/15 | 07/10/13 | TX0008194141 |
| Find Out Why: The Key to | | | | |
| Successful Innovation | | | | |
| (Participant Guide Manual & | Manual | 10/15/17 | 10/1/2017 | TV0009552605 |
| Cards) Find Out Why: The Key to | Manual | 12/15/17 | 10/1/2017 | TX0008553695 |
| Successful Innovation | | | | |
| (Program Videos DVD) | | | | |
| (WAY) | VIDEO | 12/6/2017 | 9/30/2017 | PA0002102085 |
| Find Out Why: The Key to | VIDEO | 12/0/2017 | 9/30/2017 | 1 A0002102003 |
| Successful Innovation | | | | |
| (Program Videos DVD) | | | | |
| supplemental to | | | | |
| PA0002102085 (corrected title | | | | |
| & address) | VIDEO | 4/21/2020 | 9/30/2017 | PA0002249142 |
| FIRST THINGS FIRST | BOOK | 08/05/94 | 02/15/94 | TX0003897505 |
| FIRST THINGS FIRST CD- | | | | |
| ROM | CD-ROM | 06/29/00 | 11/01/99 | TX0005270570 |
| FIRST THINGS FIRST | | | | |
| EVERYDAY | CASSETTE | 10/23/00 | 06/01/97 | TX0005378804 |
| FIRST THINGS FIRST | | | | |
| EVERYDAY: BC WHERE | | | | |
| YOU'RE HEADED IS MORE | | | | |
| IMPORTANT THAN HOW | | | | |
| FAST YOU'RE GOING | BOOK | 07/25/01 | 06/03/97 | TX0005362311 |
| FOCUS ON TIME | | · · · | | |
| MANAGEMENT SEMINAR | TEXT | 03/23/87 | 05/01/85 | TX0002033301 |
| FRANKLIN DAY PLANNER | PLANNER | 03/05/84 | 02/01/84 | TX0001298139 |
| FRANKLIN DAY PLANNER | | | | |
| - 1988 FILLER | PLANNER | 07/05/88 | 01/04/88 | TX0002507416 |
| GAINING CONTROL- YOUR | | | | |
| KEY TO FREEDOM AND | | | | |
| SUCCESS | BOOK | 05/03/88 | 08/01/87 | TX0002392950 |
| GET BETTER 15 proven | | | | |
| practices to build effective | | 4 | | |
| relationships at work | BOOK | 6/17/2018 | 11/07/17 | TX0008596302 |
| GET BETTER cards | Cards | 12/6/2017 | 09/01/17 | TX0008726420 |
| GOOSE AND THE GOLDEN | | 0.011.510.5 | | D. 6000======= |
| EGG VIDEO, THE | VIDEO | 02/16/96 | 04/01/93 | PA0000783687 |

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|---------------------------|-------------------|---------------|------------|---------------|
| GREAT WORK GREAT | | 24.04.42 | 1110110 | |
| CAREER | BOOK | 01/04/10 | 11/01/09 | TX0007134150 |
| HYRUM W. SMITH - | | | | |
| SEMINAR REVIEW TAPE | CASSETTE | 05/18/88 | 05/05/85 | PA0000371086 |
| I KNOW JUST WHAT YOU | | | | |
| MEAN | VIDEO | 04/28/95 | 04/30/94 | PA0000807928 |
| INSPIRE A CULTURE OF | | | | |
| TRUST | MANUAL | 06/06/19 | 12/13/17 | TX0008775852 |
| LAW OF THE HARVEST, | | | | |
| THE | VIDEO | 02/06/95 | 03/30/93 | PA0000745301 |
| LAW OF THE SCHOOL, THE | VIDEO | 02/06/95 | 03/30/93 | PA0000742960 |
| LEADER IN ME,THE (1st | VIDEO | 02/00/75 | 03/30/73 | 1710000742900 |
| Edition) | BOOK | 12/03/08 | 11/18/08 | TX0006913288 |
| LEADER IN ME,THE | BOOK | 12/03/00 | 11/10/00 | 170000313288 |
| 1 | COLDED DEC | 10/04/00 | 11/10/00 | SB0000600500 |
| (ABRIDGED) | SOUND REC | 12/24/08 | 11/18/08 | SR0000622520 |
| LEADER IN ME,THE | | | | |
| (Abridged, CD/DVD-Text) | TEXT | 12/24/08 | 11/18/08 | TX0007681339 |
| LEADER IN ME,THE (Book | | | | |
| 2nd Edition) | TEXT | 08/25/14 | 08/19/14 | TX0007941268 |
| LEADERS@CHANGE | Manual & cards | 01/18/18 | 12/31/10 | TX0008557823 |
| LEADERSHIP: GREAT | | | | |
| LEADERS, GREAT TEAMS, | | | | |
| GREAT RESULTS DVD | VIDEO | 06/19/12 | 01/01/06 | SR0000712087 |
| LEADERSHIP: GREAT | | | | |
| LEADERS, GREAT TEAMS, | | | | |
| GREAT RESULTS DVD | VIDEO | 07/02/12 | 02/23/04 | PA0001817099 |
| LEADERSHIP: GREAT | VIDEO | 07102/12 | 02/23/04 | 1 40001817099 |
| LEADERS, GREAT TEAMS, | | | | |
| | | | | |
| GREAT RESULTS | I TEED A DAY WORK | 06/10/10 | 01/01/06 | TX/0007557100 |
| PARTICIPANT MANUAL | LITERARY WORK | 06/19/12 | 01/01/06 | TX0007557180 |
| LEADING AT THE SPEED | | 0 < 10 + 14 = | 04.404.40= | D |
| OF TRUST (DVD) | VIDEO | 06/24/15 | 01/01/07 | PA0001961947 |
| LEADING AT THE SPEED | | | | |
| OF TRUST (DVD-text) | TEXT | 07/09/12 | 01/01/07 | SR0000710052 |
| LEADING AT THE SPEED | | | | |
| OF TRUST (PARTICIPANT | | | | |
| MANUAL&CARD SET) 3.0 | LITERARY WORK | 09/03/15 | 04/30/15 | TX0008155617 |
| LEADING AT THE SPEED | | | | |
| OF TRUST (PARTICIPANT | | | | |
| MANUAL) | LITERARY WORK | 02/05/14 | 12/31/08 | TX0007883118 |
| LEADING CUSTOMER | | | | |
| LOYALTY (PARTICIPANT | | | | |
| MANUAL) | LITERARY WORK | 09/09/16 | 05/27/16 | TX0008436839 |
| LIFE MATTERS: CREATING | ZIIZIGIKI WORK | 07/07/10 | 03/27/10 | 1210000130037 |
| A DYNAMIC BALANCE OF | | | | |
| WORK, FAMILY, TIME AND | | | | |
| MONEY | BOOK | 09/28/04 | 03/03/03 | TX0006080792 |
| | NOOR | 09120104 | 03/03/03 | 1730000000192 |
| Liz Wiseman's Multipliers | C: 4 | 02/24/21 | 00/10/20 | TV0000037707 |
| Facilitator Guide | Guide | 02/24/21 | 08/10/20 | TX0008937797 |
| Liz Wiseman's Multipliers | ,, | 00/04/04 | 00/10/20 | FFX/0000005 |
| Participant Guide | Manual | 02/24/21 | 08/10/20 | TX0008937786 |
| MANAGEMENT MESS TO | _ | | | |
| LEADERSHIP SUCCESS | BOOK | 05/17/19 | 06/18/19 | TXU002148088 |
| MANAGING MILLENNIALS | Manual & card | 01/18/18 | 12/31/11 | TX0008557827 |
| MASTER MENTORS | BOOK | 09/27/21 | 09/13/21 | TX0009093184 |
| MATURITY CONTINUUM | | | | |
| MODEL | CARD | 02/09/17 | 12/31/14 | VA0002107210 |
| MAURITIUS | VIDEO | 02/06/95 | 06/30/94 | PA0000742727 |
| MIDDLE SCHOOL | | | | |
| STUDENT'S GUIDE TO | | | | |
| ACADEMIC SUCCESS: 12 | BOOK | 04/22/14 | 2014 | TXU001908273 |
| ACADEMIC SUCCESS: 12 | 1 DOOK | U+/ 42/ 14 | | I AUUU19004/3 |

| Conversations for College and | | | | |
|--|--------------------------|----------------------|----------------------|------------------------------|
| Career Readiness (Beat the Middle) | | | | |
| MILLENNIALS @ WORK | Manual, workbook&card | 1/18/2018 | 12-00-2011 | TX0008579252 |
| MISSIONARY DAY PLANNER | PLANNER | 09/29/88 | 01/01/85 | TX0002604197 |
| Nobility of Policing (CD) | AUDIO | 02/05/18 | 05/01/10 | SR000823731 |
| Nobility of Folicing (CD) | SOUND | 02/03/10 | 03/01/10 | 3K0000023731 |
| Nobility of Policing (DVDs) | REC/VIDEOS | 02/01/18 | 05/01/10 | PA0002140182 |
| Nobility of Policing | | | | |
| (Participant & Facilitator | M1- 0 D1- | 01/10/10 | 05/01/10 | TV/0000550141 |
| Guidebooks & Book) PERSONAL LEADERSHIP | Manuals & Book | 01/18/18 | 05/01/10 | TX0008558141 |
| APPLICATION HANDBOOK | HANDBOOK | 12/04/95 | 01/01/95 | TX0004172486 |
| PERSPECTIVES ON TRUST: | VIDEO | 02/07/05 | 02/20/05 | D.A. 0000745700 |
| INFLUENCE WITH HONOR | VIDEO | 02/06/95 | 03/30/95 | PA0000745299 |
| POWER OF TIME CONTROL - 4 HOUR SEMINAR | CASSETTE | 05/17/88 | 06/12/85 | PA0000373988 |
| POWER PRINCIPLE: | | | | 3 40 40 40 |
| INFLUENCE WITH HONOR | | | | |
| THE | BOOK | 12/29/97 | 05/15/97 | TX0004696472 |
| PREDICTABLE RESULTS IN | | | | |
| UNPREDICTABLE TIMES BOOK | BOOK | 09/02/09 | 08/07/09 | TX0007126632 |
| PRETTY CLOSE SECOND, A | VIDEO | 02/06/95 | 03/30/94 | PA0007120032 |
| PROFILE CENTER | VIDEO | 02/00/93 | 03/30/94 | 1 A0000742790 |
| OPERATING GUIDELINES | GUIDE | 11/28/95 | 06/01/93 | TX0004163881 |
| PROJECT MANAGEMENT | | | | |
| ESSENTIALS FACILITATOR | | | | |
| RESOURCES | TEXT | 02/08/13 | 10/31/12 | TX0007669170 |
| PROJECT MANAGEMENT | TOTAL ATTENDED | 02/00/12 | 10/21/12 | TTV-0007-6-601-40 |
| ESSENTIALS TOOLKIT QII FIREFIGHTERS | TEXT VIDEO | 02/08/13 02/06/95 | 10/31/12 06/30/94 | TX0007669149 PA0000742795 |
| Qualifying Opportunities | DVD | 1/9/2018 | 03/00/14 | PA0000742793 PA0002114683 |
| QUALIFYING | DVD | 1/9/2016 | 03/00/14 | 1 A0002114003 |
| OPPORTUNITIES (Participant | | | | |
| Manual & Cards) | MANUAL | 05/18/15 | 03/07/14 | TX0008093412 |
| QUICK START GUIDE: | | | | |
| SEVEN HABITS | | | | |
| ORGANIZER | PLANNER | 12/04/95 | 01/01/93 | TX0004168791 |
| SEE-DO-GET CYCLE | CARD TEVT | 02/00/17 | 12/21/14 | VA 0002000729 |
| MODEL card (Text only) SEVEN HABITS PROFILE: | CARD TEXT | 02/09/17 | 12/31/14 | VA0002098738 |
| PEER BOOKLET | BOOKLET | 12/04/95 | 12/30/93 | TX0004168462 |
| SEVEN HABITS VIDEO | DOOREET | 12/0/1/3 | 12/30/73 | 1710001100102 |
| ILLUSTRATION | | | | |
| FACILITATOR MANUAL | | | | |
| INSERTS | INSERTS | 11/28/95 | 1994 | TXU000708690 |
| Seven HHEP, THE | | | | |
| PARTICIPANT MANUAL | MANITAT | 11/20/05 | 04/01/93 | TX0004153816 |
| SUPPLEMENT Seven HHEP: a facilitator | MANUAL | 11/28/95 | 04/01/93 | 170004133810 |
| manual video based leadership | | | | |
| development course | MANUAL | 11/27/95 | 1993 | TXU000674329 |
| Seven HHEP:a manual for a | | | | |
| video based leadership | | | | |
| development course | MANUAL | 11/27/95 | 01/01/91 | TX0004162330 |
| SevenHHEP: facilitator | D. CEC | 11/05/05 | 1000 | TX/11000510055 |
| transparencies | PAGES | 11/27/95 | 1993 | TXU000718852 |
| SPEED OF TRUST | MANUAL | 10/08/15 | 03/31/15 | TX0008192223 |

| FOUNDATIONS 3.0 | | | | |
|---|---|----------|----------|---------------|
| (Participant Manual) | | | | |
| STRIKINGLY DIFFERENT | MANUALS | 05/15/19 | 05/24/12 | TX0008747772 |
| TEN NATURAL LAWS OF | 111111111111111111111111111111111111111 | 00/10/17 | 30,2 112 | 1110000711112 |
| SUCCESSFUL TIME AND | | | | |
| LIFE MANAGEMENT | AUDIO | 03/01/94 | 12/01/93 | SR0000202519 |
| TIME MATRIX MODEL | | | | |
| (Text only) | TEXT | 11/30/11 | 09/12/11 | TX0007468691 |
| UNCOMMON CENTS- | | | | |
| BENJAMIN FRANKLIN'S | | | | |
| SECRETS TO ACHIEVING | | | | |
| PERSON FINANCIAL | | | | |
| SUCCESS | BOOK | 10/30/89 | 10/01/89 | TX0002686796 |
| UNCONSCOIUS BIAS- | | | | |
| Understanding Bias to Unleash | | | | |
| Potential | MANUAL | 06/06/19 | 12/06/18 | TX0008760766 |
| UNLEASH YOUR TEAM'S | | | | |
| POTENTIAL THROUGH | | | | |
| COACHING | MANUAL | 06/06/19 | 04/07/17 | TX0008764798 |
| UNLOCKING POTENTIAL: 7 | | | | |
| COACHING SKILLS THAT | | | | |
| TRANSFORM | | | | |
| INDIVIDUALS, TEAMS, & | | | | |
| ORGANIZATIONS | TEXT | 09/17/14 | 08/12/14 | TX0007942899 |
| UNWIND!: 7 PRINCIPLES | | | | |
| FOR A STRESS-FREE LIFE | TEXT | 02/27/15 | 08/05/14 | TX0006250407 |
| UNWIND!: 7 PRINCIPLES | | | | |
| FOR A STRESS-FREE LIFE | | | | |
| (GrandHarbor correcting Address 12/13/16) | TEXT | 03/02/15 | 08/05/14 | TX0007983167 |
| WEBINAR MANIFESTO, | 120.11 | 00,02,10 | 00,00.11 | 1110001700101 |
| THE | BOOK | 03/31/14 | 10/30/12 | TX0007816030 |
| WHAT MATTERS MOST | AUDIO | 04/19/01 | 10/01/00 | TX0005346727 |
| WHAT MATTERS MOST: | | | | |
| THE POWER OF LIVING | | | | |
| YOUR VALUES | AUDIO | 04/19/01 | 10/01/00 | SR0000295293 |
| WHAT MATTERS MOST: | | | | |
| THE POWER OF LIVING | | | | |
| YOUR VALUES | BOOK | 11/20/00 | 09/12/00 | TX0005306160 |
| WISDOM AND TEACHINGS | | | | |
| OF STEPHEN R COVEY | | | | |
| (THE) BOOK | TEXT | 11/19/12 | 11/13/12 | TX0007633026 |
| WORKING AT THE SPEED | | | | |
| OF TRUST (PARTICIPANT | | | | TX0007837741 |
| MANUAL) | LITERARY WORK | 02/05/14 | 12/31/06 | |

EXHIBIT A FORM OF ASSIGNMENT

THIS DOCUMENT SHALL BE HELD BY THE ADMINISTRATIVE AGENT, FOR THE BENEFIT OF THE LENDERS. IN ESCROW PURSUANT TO AND IN ACCORDANCE THE PROVISIONS OF THE INTELLECTUAL PROPERTY AGREEMENT (THE "AGREEMENT"), DATED AS OF MARCH 27, 2023 EXECUTED BY FRANKLIN COVEY CO., A UTAH CORPORATION (THE "PLEDGOR"), IN FAVOR OF KEYBANK NATIONAL ASSOCIATION, AS THE ADMINISTRATIVE AGENT FOR THE LENDERS, AS DEFINED IN THE AGREEMENT (TOGETHER WITH ITS SUCCESSORS AND ASSIGNS, THE "ADMINISTRATIVE AGENT"). BY SIGNING IN THE SPACE PROVIDED BELOW, THE UNDERSIGNED OFFICER OF THE ADMINISTRATIVE AGENT CERTIFIES THAT AN EVENT OF DEFAULT. AS DEFINED IN THE AGREEMENT, HAS OCCURRED AND THAT THE ADMINISTRATIVE AGENT HAS ELECTED TO TAKE POSSESSION OF THE COLLATERAL, AS DEFINED BELOW, AND TO RECORD THIS DOCUMENT WITH THE UNITED STATES PATENT AND TRADEMARK OFFICE OR THE UNITED STATES COPYRIGHT OFFICE. AS APPLICABLE. UPON RECORDING OF THIS DOCUMENT WITH THE UNITED STATES PATENT AND TRADEMARK OFFICE OR THE UNITED STATES COPYRIGHT OFFICE. AS APPLICABLE, THIS LEGEND SHALL CEASE TO HAVE ANY FORCE OR EFFECT.

KEYBANK NATIONAL ASSOCIATION as the Administrative Agent

| By: | | |
|--------|--|--|
| Name:_ | | |
| Title: | | |

ASSIGNMENT

WHEREAS, FRANKLIN COVEY CO., a Utah corporation (the "Pledgor"), is the owner of the Collateral, as hereinafter defined;

WHEREAS, the Pledgor has executed an Intellectual Property Security Agreement, dated as of March 27, 2023 (as the same may from time to time be amended, restated or otherwise modified, the "Agreement"), in favor of KeyBank National Association, a national banking association, as the Administrative Agent for the Lenders, as defined in the Agreement (together with its successors and assigns, the "Administrative Agent"), pursuant to which the Pledgor has granted to the Administrative Agent, for the benefit of the Lenders, a security interest in the Collateral as security for the Secured Obligations, as defined in the Agreement;

WHEREAS, the Agreement provides that the security interest in the Collateral is effective as of the date of the Agreement; and

WHEREAS, the Agreement provides that this Assignment shall become effective upon the occurrence of an Event of Default, as defined in the Agreement, and the Administrative Agent's election to take actual title to the Collateral;

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, and intending to be legally bound hereby, the Pledgor, its successors and assigns, subject to the limitations stated in the paragraph immediately following, does hereby transfer, assign and set over unto the Administrative Agent, for the benefit of the Lenders, and their respective successors, transferees and assigns, all of the Pledgor's existing and future right, title and interest in, to and under (a) patents, patent registrations, patent applications, trademarks, trademark registrations, trademark applications, service marks, trade names, and copyright registrations, whether federal, state or foreign; (b) common law trademark rights, copyrights, improvements and inventions; (c) renewals, continuations, extensions, reissues and divisions of any of the foregoing; (d) rights to sue for past, present and future infringements or any other commercial tort claims relating to any of the foregoing; (e) all licenses and all income, revenue and royalties with respect to any licenses, whether registered or unregistered, and all other payments earned under contract rights, relating to any of the foregoing; (f) all general intangibles and all intangible intellectual or similar property of the Pledgor connected with and symbolized by any of the foregoing; (g) goodwill associated with any of the foregoing; (h) all payments under insurance, including the returned premium upon any cancellation of insurance, (whether or not the Administrative Agent or any Lender is the loss payee thereof) or any indemnity, warranty or guaranty payable by reason of loss or damage to or otherwise with respect to any of the foregoing; and (i) Proceeds of any of the foregoing (collectively, the "Collateral"), including, but not limited to, the Collateral listed on Schedule 1 hereto that is (i) registered in the United States Copyright Office in Washington, D.C., (ii) registered in the United States Patent and Trademark Office in Alexandria, Virginia or that is the subject of pending applications in the United States Patent and Trademark Office, or (iii) registered or pending registration in any foreign jurisdiction.

This Assignment shall be effective only upon certification of an authorized officer of the Administrative Agent, as provided above, that (a) an Event of Default, as defined in the Agreement, has occurred, and (b) the Administrative Agent, on behalf of the Lenders, has elected to take actual title to the Collateral.

[Remainder of page intentionally left blank.]

| IN WITNESS WHEREOF, the unders by its duly authorized officer on March, | signed has caused this Assignment to be executed |
|---|--|
| by its duty authorized officer on whaten, | 2023. |
| | FRANKLIN COVEY CO. |
| | Ву: |
| | Stephen D. Young |
| | Executive Vice President, Chief Financial |
| | Officer and Corporate Secretary |

Signature Page to IP Assignment

RECORDED: 03/30/2023