MD 6.898

1 1

09-01-1998



100804070

RECORDATION FORM COVER SHE

Patent and Trademark Office

U.S. Department of Commerce

TO: The Comm			NRKS ONLY		
	issioner of Patents and				(s) or copy(ies).
Submission 1	ype	[conveyance Type		
X New		L	Assignment	License	
Resubmis		ation) [X Security Agreen	nent Nunc Pr	o Tunc Assignme
Docume	<u> </u>				ective Date
	n of PTO Error		Merger	Monu	II Day Year
Reel #	Frame #		Change of Name	e	
Reel #	Document Frame #		Other		
			Otner [
Conveying Pa	эпу	Ma	rk if additional names of o	conveying parties attache	ed Execution Date Month Day Ye
Name K	Data Products, In	c.			06041998
					1
Formerly					
Individual	General Partr	nership 🔲 Liı	mited Partnership	X Corporation	Association
Other					
Citizonshi	p/State of Incorporation	on/Organization	Florida		····
Receiving Par			ark if additional names of	receiving parties attach	ed
				31	
Name	HSBC Business Loa	ns, inc.			
DBA/AKA/TA					
Composed of					
• -	3575 Koger Boule	vard			
Address (line 1)		vard			
Address (line 1)	3575 Koger Boule	vard			
Address (line 1)		evard	Georgia / US	A	30096
Address (line 1) Address (line 2) Address (line 3)	Suite 180 Duluth City		Georgia / US State/Countr	y	Zip Code
Composed of Address (line 1) Address (line 2) Address (line 3) Individual	Suite 180 Duluth			If document to be assignment and	Zip Code ne recorded is an the receiving party is
Address (line 1) Address (line 2) Address (line 3)	Suite 180 Duluth City General Part	tnership L	State/Countr	If document to be assignment and	Zip Code pe recorded is an the receiving party is the United States, an
Address (line 1) Address (line 2) Address (line 3) Individual Corporatio	Suite 180 Duluth City General Part	tnership L	State/Countr	If document to be assignment and not domiciled in appointment of representative s	Zip Code ne recorded is an the receiving party is the United States, an a domestic thould be attached.
Address (line 1) Address (line 2) Address (line 3) Individual	Suite 180 Duluth City General Part	tnership L	State/Countr	If document to be assignment and not domiciled in appointment of representative s	Zip Code ne recorded is an the receiving party is the United States, an a domestic should be attached. ust be a separate
Address (line 1) Address (line 2) Address (line 3) Individual Corporatio Other	Suite 180 Duluth City General Part Association	tnership L	State/Countrimited Partnership	If document to be assignment and not domiciled in appointment of representative s (Designation me	Zip Code ne recorded is an the receiving party is the United States, an a domestic should be attached. ust be a separate
Address (line 1) Address (line 2) Address (line 3) Individual Corporatio Other Citizenship	Suite 180 Duluth City General Part	tnership Li	State/Countrimited Partnership	If document to be assignment and not domiciled in appointment of representative s (Designation me	Zip Code ne recorded is an the receiving party is the United States, an a domestic should be attached. ust be a separate

Public burden reporting for this collection of information is estimated to average approximately 30 minutes per Cover Sheet to be recorded, including time for reviewing the document and gathering the data needed to complete the Cover Sheet. Send comments regarding this burden estimate to the U.S. Patent and Trademark Office, Chief Information Officer. Washington, D.C. 20231 and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Paperwork Reduction Project (0651-0027), Washington, D.C. 20503. See OMB Information Collection Budget Package 0651-0027, Patent and Trademark Assignment Practice. DO NOT SEND REQUESTS TO RECORD ASSIGNMENT DOCUMENTS TO THIS ADDRESS.

Mail documents to be recorded with required cover sheet(s) information to:

Mail documents to be recorded with required cover sheet(s) information to:
Commissioner of Patents and Trademarks, Box Assignments | Washington | DAG 20231

REEL: 1775 FRAME: 0508

FORM PTO- Expires 06/30/99	1618B Page 2	U.S. Department of Commerce Patent and Trademerk Office TRADEMARK		
Domestic R	epresentative Name and Address Enter for the first Receiving Par			
Name				
Address (line 1)				
Address (line 2)				
Address (line 3)				
Address (line 4)				
Correspond	ient Name and Address Area Code and Telephone Number 404-681-345	0		
Name	Kevin T. Caiaccio			
Address (line 1)	Schreeder, Wheeler & Flint, LLP			
Address (line 2)	127 Peachtree Street			
Address (line 3)	1600 Candler Building			
Address (line 4)	Atlatna, Georgia 30303			
Pages	Enter the total number of pages of the attached conveyance document including any attachments.	# 2		
	Application Number(s) or Registration Number(s) Mark if add	ditional numbers attached		
	Trademark Application Number or the Registration Number (DO NOT ENTER BOTH numbers fo			
Irac	demark Application Number(s) Registration Num	Del (S)		
<u> </u>				
Number of I	Properties Enter the total number of properties involved. # 1			
Fee Amoun	Fee Amount for Properties Listed (37 CFR 3.41): \$ 40.00			
Method o Deposit A	of Payment: Enclosed Deposit Account			
(Enter for p	ayment by deposit account or if additional fees can be charged to the account.) Deposit Account Number: #			
	Authorization to charge additional fees: Yes	No		
Statement a	ind Signature			
To th	he best of my knowledge and belief, the foregoing information is true and correct and	l any		
attached copy is a true copy of the original document. Charges to deposit account are authorized, as indicated herein.				
K Data Pr	roducts, Inc.			
By: Edwar	Compre / Culy/ace	ne 4, 1998		
Name	of Person Signing Signature /	Date Signed		

LOAN AND SECURITY AGREEMENT

between

Name:

K DATA PRODUCTS, INC., a Florida corporation ("Debtor")

Address:

1401 NW 84 Avenue Miami, Florida 33126

and

Name:

HSBC Business Loans, Inc. ("Secured Party")

Address:

3575 Koger Boulevard

Suite 180

Duluth, Georgia 30096

Dated:

June 4, 1998

1 1

TABLE OF CONTENTS

		<u>Page</u>
1.	DEFINITIONS	1
	1.1 Certain Specific Terms	1
	1.2 Singulars and Plurals	7
	1.3 U.C.C. Definitions	7
2.	ADVANCES	7
	2.1 Requests for an Advance	7
	2.2 Proceeds of an Advance	8
	2.3 Establishment of Reserves	8
	2.4 Letters of Credit	8
3.	COLLATERAL AND INDEBTEDNESS SECURED	8
	3.1 Security Interest	8
	3.2 Other Collateral	9
	3.3 Indebtedness Secured	9
4.	REPRESENTATIONS AND WARRANTIES	10
	4.1 Corporate Existence	10
	4.2 Corporate Capacity	10
	4.3 Validity of Receivables	10
	4.4 Inventory	11
	4.5 Title To Collateral	11
	4.6 Notes Receivable	11
	4.7 Equipment	11
	4.8 Place of Business	11
	4.9 Financial Condition	12
	4.10 Taxes	12
	4.11 Litigation	12
	4.12 ERISA Matters	12
	4.13 Environmental Matters	13
	4.14 Validity of Transaction Documents	13
	4.15 No Consent or Filing	14
	4.16 No Violations	14
	4.17 Trademarks and Patents	14
	4.18 Contingent Liabilities	14
	4.19 Compliance with Laws	14
	4.20 Licenses, Permits, Etc.	15
	4.21 Labor Contracts	15
	4.22 Consolidated Subsidiaries	15
	4.23 Authorized Shares	15
	i	

5.		AIN DOCUMENTS TO BE DELIVERED	
	TO S	ECURED PARTY	15
	5.1 D	Documents	15
	-	nvoices	15
	5.3 C	Chattel Paper	15
6.	COLL	ECTIONS	16
7.	PAYM	IENT OF PRINCIPAL, INTEREST, FEES,	
	AND	COSTS AND EXPENSES	16
	7.1 P	romise to Pay Principal	16
		romise to Pay Interest	16
		romise to Pay Fees	17
		romise to Pay Costs and Expenses	17
		Method of Payment of Principal, Interest,	17
		Fees, and Costs and Expenses	18
		Computation of Daily Outstanding Balance	18
		account Stated	19
8.	PROCI	EDURES AFTER SCHEDULING RECEIVABLES	19
	8.1 R	eturned Merchandise	19
		redits and Extensions	19
		eturned Instruments	20
		Pebit Memoranda	20
		fotes Receivable	20
9.	AFFIR	MATIVE COVENANTS	20
	9.1	Financial Statements	20
	9.2	Government and Other Special Receivables	21
	9.3	Terms of Sale	22
	9.4	Books and Records	22
	9.5	Inventory in Possession of Third Parties	22
	9.6	Examinations	22
	9.7		22
	9.8	Responsible Parties	22
	9.9	Taxes	22
	9.10		23
	9.11		23
		Good Standing; Business	24
		Pension Reports	24
		Notice of Non-Compliance	24
	9.15	Compliance with Environmental Laws	24
		Defend Collateral	25

	9.17 Use of Proceeds	2.
	9.18 Compliance with Laws	25
	9.19 Maintenance of Property	2:
	9.20 Licenses, Permits, etc.	2:
	9.21 Trademarks and Patents	25
	9.22 ERISA	2:
	9.23 Maintenance of Ownership	25
	9.24 Activities of Consolidated Subsidiaries	26
	9.25 Millennium Compliance	20
10.	NEGATIVE COVENANTS	20
	10.1 Location of Inventory, Equipment, and	
	Business Records	20
	10.2 Borrowed Money	26
	10.3 Security Interest and Other Encumbrances	26
	10.4 Storing and Use of Collateral	26
	10.5 Mergers, Consolidations, or Sales	27
	10.6 Capital Stock	27
	10.7 Dividends or Distributions	27
	10.8 Investments and Advances	27
	10.9 Guaranties	27
	10.10 Leases	28
	10.11 Capital Expenditures	28
	10.12 Compensation	28
	10.13 Name Change	28
	10.14 Disposition of Collateral	28
	10.15 Financial Covenants	28
11.	EVENTS OF DEFAULT	28
	11.1 Events of Default	28
	11.2 Effects of an Event of Default	32
12.	SECURED PARTY'S RIGHTS AND REMEDIES	32
	12.1 Generally	32
	12.2 Notification of Account Debtors	32
	12.3 Possession of Collateral	32
	12.4 Collection of Receivables	33
	12.5 Endorsement of Checks; Debtor's Mail	33
	12.6 License to Use Patents, Trademarks, and	
	Tradanames	22

Debtor and Secured Party agree as follows:

1. **DEFINITIONS**.

- 1.1. CERTAIN SPECIFIC TERMS. For purposes of this Agreement, the following terms shall have the following meanings:
 - (a) ACCOUNT DEBTOR means the person, firm, or entity obligated to pay a Receivable.
 - (b) ADVANCE means a loan made to Debtor by Secured Party, pursuant to this Agreement.
 - (c) BORROWING CAPACITY means, at the time of computation, the amount specified in Item 1 of the Schedule.
 - (d) BUSINESS DAY means a day other than a Saturday, Sunday, or other day on which banks are authorized or required to close under the laws of New York or the State; provided, that for purposes of Item 20 of the Schedule and of calculations made with reference thereto, a Business Day shall be deemed to be the equivalent of 1.4 calendar days.
 - (e) COLLATERAL means collectively all of the property of Debtor subject to the Security Interest and described in Sections 3.1 and 3.2.
 - (f) CONSOLIDATED SUBSIDIARY means any corporation of which at least 50% of the voting stock is owned by Debtor directly, or indirectly, through one or more Consolidated Subsidiaries. If Debtor has no Consolidated Subsidiaries, the provisions of this Agreement relating to Consolidated Subsidiaries shall be inapplicable without affecting the applicability of such provisions to Debtor alone.
 - (g) CREDIT means any discount, allowance, credit, rebate, or adjustment granted by Debtor with respect to a Receivable, other than a cash discount described in Item 3 of the Schedule.
 - (h) DEBTOR means the person or entity defined on the cover page to this Agreement.
 - (i) DISPOSAL means the intentional or unintentional abandonment, discharge, deposit, injection, dumping, spilling, leaking, storing, burning, thermal

destruction, or placing of any Hazardous Substance so that it or any of its constituents may enter the environment.

- (j) ELIGIBLE INVENTORY means all Inventory of Debtor in which Secured Party has a first priority perfected security interest reduced by (i) any Inventory as to which a representation or warranty contained in Section 4.4 or 4.5 is not, or does not continue to be, true and accurate; and (ii) any Inventory which is otherwise unacceptable to Secured Party, in its reasonable judgment.
- (k) ENVIRONMENT means any water including, but not limited to, surface water and ground water or water vapor; any land including land surface or subsurface; stream sediments; air; fish, wildlife, plants; and all other natural resources or environmental media.
- (I) ENVIRONMENTAL LAWS means all federal, state, and local environmental, land use, zoning, health, chemical use, safety and sanitation laws, statutes, ordinances, regulations, codes, and rules relating to the protection of the Environment and/or governing the use, storage, treatment, generation, transportation, processing, handling, production, or disposal of Hazardous Substances and the policies, guidelines, procedures, interpretations, decisions, orders, and directives of federal, state, and local governmental agencies and authorities with respect thereto.
- (m) ENVIRONMENTAL PERMITS means all licenses, permits, approvals, authorizations, consents, or registrations required by any applicable Environmental Laws and all applicable judicial and administrative orders in connection with ownership, lease, purchase, transfer, closure, use, and/or operation of any property owned, leased, or operated by Debtor or any Consolidated Subsidiary and/or as may be required for the storage, treatment, generation, transportation, processing, handling, production, or disposal of Hazardous Substances.
- (n) ENVIRONMENTAL QUESTIONNAIRE means a questionnaire and all attachments thereto concerning (i) activities and conditions affecting the Environment at any property of Debtor or any Consolidated Subsidiary or (ii) the enforcement or possible enforcement of any Environmental Law against Debtor or any Consolidated Subsidiary.
- (o) ENVIRONMENTAL REPORT means a written report prepared for Secured Party by an environmental consulting or environmental engineering firm.
- (p) ERISA means the Employee Retirement Income Security Act of 1974, as amended from time to time.

- (q) EVENT OF DEFAULT means an Event of Default or Events of Default as defined in Section 11.1.
- (r) EXTENSION means the granting to an Account Debtor of additional time within which such Account Debtor is required to pay a Receivable.
- (s) FEDERAL BANKRUPTCY CODE means Title 11 of the United States Code, entitled "Bankruptcy," as amended, or any successor federal bankruptcy law.
- (t) HAZARDOUS SUBSTANCES means, without limitation, any explosives, radon, radioactive materials, asbestos, urea formaldehyde foam insulation, polychlorinated biphenyls, petroleum and petroleum products, methane, hazardous materials, hazardous wastes, hazardous or toxic substances, and any other material defined as a hazardous substance in Section 101(14) of the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. Section 9601(14).
- (u) INDEBTEDNESS means the indebtedness secured by the Security Interest and described in Section 3.3.
- (v) INELIGIBLE RECEIVABLES means the following described Receivables and any other Receivables which, are not reasonably satisfactory to Secured Party for credit or any other reason:
 - (i) Any Receivable which has remained unpaid for more than the number of days specified in Item 4 of the Schedule.
 - (ii) Any Receivable with respect to which a representation or warranty contained in Sections 4.3, 4.5, or 4.6 is not, or does not continue to be, true and accurate, including, without limitation, any Receivable subject to a setoff.
 - (iii) Any Receivable with respect to which Debtor has extended the time for payment without the consent of Secured Party, except as provided in Section 8.2(a).
 - (iv) Any Receivable as to which any one or more of the following events occurs: a Responsible Party shall die or be judicially declared incompetent; a request or petition for liquidation, reorganization, arrangement, adjustment of debts, adjudication as a bankrupt, or other relief under the bankruptcy, insolvency, or similar laws of the United States, any state or territory thereof, or any foreign jurisdiction, now or hereafter in effect, shall be filed by or against a Responsible Party; a Responsible Party shall make any

general assignment for the benefit of creditors; a receiver or trustee, including, without limitation, a "custodian," as defined in the Federal Bankruptcy Code, shall be appointed for a Responsible Party or for any of the assets of a Responsible Party; any other type of insolvency proceeding with respect to a Responsible Party (under the bankruptcy laws of the United States or otherwise) or any formal or informal proceeding for the dissolution or liquidation of, settlement of claims against, or winding up of affairs of, a Responsible Party shall be instituted; all or any material part of the assets of a Responsible Party shall be sold, assigned, or transferred; a Responsible Party shall cease doing business as a going concern.

- (v) All Receivables owed by an Account Debtor owing Receivables classified as ineligible under any criterion set forth in any of Sections 1.1(v)(i) through 1.1(v)(iv), if the outstanding dollar amount of such Receivables constitutes a percentage of the aggregate outstanding dollar amount of all Receivables owed by such Account Debtor equal to or greater than the percentage specified in Item 5 of the Schedule.
- (vi) All Receivables owed by an Account Debtor which does not maintain its chief executive office in the United States or which is not organized under the laws of the United States or any state, unless otherwise specified in Item 6 of the Schedule.
- (vii) All Receivables owed by an Account Debtor if Debtor or any person who, or entity which, directly or indirectly controls Debtor, either owns in whole or material part, or directly or indirectly controls, such Account Debtor.
- (viii) Any Receivable arising from a consignment or other arrangement, pursuant to which the subject Inventory is returnable if not sold or otherwise disposed of by the Account Debtor; any Receivable constituting a partial billing under terms providing for payment only after full shipment or performance; any Receivable arising from a bill and hold sale or in connection with any prebilling where the Inventory or services have not been delivered, performed, or accepted by the Account Debtor if Secured Party has not entered into a satisfactory written agreement with such Account Debtor relating to such Receivables; and any Receivable as to which the Account Debtor contends the balance reported by Debtor is incorrect or not owing.
- (ix) Any Receivable which is unenforceable against the Account Debtor for any reason.

- (x) Any Receivable which is an Instrument, Document, or Chattel Paper or which is evidenced by a note, draft, trade acceptance, or other instrument for the payment of money where such Instrument, Document, Chattel Paper, note, draft, trade acceptance, or other instrument has not been endorsed and delivered by Debtor to Secured Party.
- (xi) Any Receivable or Receivables owed by an Account Debtor which exceeds any credit limit established by Secured Party for such Account Debtor; provided, that such Receivable or Receivables shall be ineligible only to the extent of such excess.
- (xii) Any Receivable over \$10,000.00, unless Debtor provides to Secured Party a copy of the invoice evidencing said Receivable and evidence of delivery of the goods or services provided therefore.
- (w) INTERNAL REVENUE CODE means the Internal Revenue Code of 1986, as amended from time to time.
- (x) INVENTORY means inventory, as defined in the Uniform Commercial Code as in effect in the State as of the date of this Agreement, and in any event shall include returned or repossessed Goods.
- (y) INVENTORY BORROWING BASE means, at the time of computation, an amount up to the percentages specified in Item 2 of the Schedule of the dollar value of Eligible Inventory, such dollar value to be calculated at the lower of actual cost or market value and accounted for in the manner specified in Item 7 of the Schedule, less the amount of any reserves established by Secured Party in accordance with Section 2.3.
- (z) INVOICE means any document or documents used, or to be used, to evidence a Receivable.
- (aa) LETTER OF CREDIT means any documentary or standby letter of credit issued by the Secured Party pursuant to Section 2.4 of this Agreement.
- (bb) MARINE MIDLAND PAYMENT ACCOUNT means the special bank account owned by Secured Party to which Proceeds of Collateral, including, without limitation, payments on Receivables and other payments from sales or leases of Inventory, are credited. There is a Marine Midland Payment Account if so indicated in Item 8 of the Schedule.
- (cc) PENSION EVENT means, with respect to any Pension Plan, the occurrence of (i) any prohibited transaction described in Section 406 of ERISA or in

Section 4975 of the Internal Revenue Code; (ii) any Reportable Event; (iii) any complete or partial withdrawal, or proposed complete or partial withdrawal, of Debtor or any Consolidated Subsidiary from such Pension Plan; (iv) any complete or partial termination, or proposed complete or partial termination, of such Pension Plan; or (v) any accumulated funding deficiency (whether or not waived), as defined in Section 302 of ERISA or in Section 412 of the Internal Revenue Code.

- (dd) PENSION PLAN means any pension plan, as defined in Section 3(2) of ERISA, which is a multiemployer plan or a single employer plan, as defined in Section 4001 of ERISA, and subject to Title IV of ERISA and which is (i) a plan maintained by Debtor or any Consolidated Subsidiary for employees or former employees of Debtor or of any Consolidated Subsidiary; (ii) a plan to which Debtor or any Consolidated Subsidiary was required to contribute; (iii) a plan to which Debtor or any Consolidated Subsidiary was required to make contributions at any time during the five (5) calendar years preceding the date of this Agreement; or (iv) any other plan with respect to which Debtor or any Consolidated Subsidiary has incurred or may incur liability, including, without limitation, contingent liability, under Title IV of ERISA either to such plan or to the Pension Benefit Guaranty Corporation. For purposes of this definition, and for purposes of Sections 1.1(cc), 4.12, and 11.1(i), Debtor shall include any trade or business (whether or not incorporated) which, together with Debtor or any Consolidated Subsidiary, is deemed to be a "single employer" within the meaning of Section 4001(b)(1) of ERISA.
- (ee) PRIME RATE means the rate of interest publicly announced by Marine Midland Bank from time to time as its prime rate and is a base rate for calculating interest on certain loans. The rate announced by Marine Midland Bank as its prime rate may or may not be the most favorable rate charged by Marine Midland Bank to its customers.
- (ff) RECEIVABLE means the right to payment for Goods sold or leased or services rendered by Debtor, whether or not earned by performance, and may, without limitation, in whole or in part be in the form of an Account, Chattel Paper, Document, or Instrument.
- (gg) RECEIVABLES BORROWING BASE means, at the time of its computation, the aggregate amount of the outstanding Receivables in which Secured Party has a first priority perfected security interest (adjusted with respect to Credits and returned merchandise as provided in Article 8 hereof) less the amount of Ineligible Receivables and any reserves established by Secured Party in accordance with Section 2.3.
- (hh) RELEASE means "release," as defined in Section 101(22) of the Comprehensive, Environmental Response, Compensation and Liability Act of 1980,

- 42 U.S.C. Section 9601(22), and the regulations promulgated thereunder.
- (ii) REPORTABLE EVENT means any event described in Section 4043(b) of ERISA or in regulations issued thereunder with regard to a Pension Plan.
- (jj) RESPONSIBLE PARTY means an Account Debtor, a general partner of an Account Debtor, or any party otherwise in any way directly or indirectly liable for the payment of a Receivable.
- (kk) SCHEDULE means the schedule executed in connection with, and which is a part of, this Agreement.
- (II) SECURED PARTY means the person or entity defined on the cover page of this Agreement and any successors or assigns of Secured Party.
- (mm) SECURITY INTEREST means the security interest granted to Secured Party by Debtor as described in Section 3.1.
- (nn) STATE means the State of the United States specified in Item 31 of the Schedule.
- (00) THIRD PARTY means any person or entity who has executed and delivered, or who in the future may execute and deliver, to Secured Party any agreement, instrument, or document, pursuant to which such person or entity has guarantied to Secured Party the payment of the Indebtedness or has granted Secured Party a security interest in or lien on some or all of such person's or entity's real or personal property to secure the payment of the Indebtedness.
- (pp) TRANSACTION DOCUMENTS means this Agreement and all documents, including, without limitation, collateral documents, letter of credit agreements, notes, acceptance credit agreements, security agreements, pledges, guaranties, mortgages, title insurance, assignments, and subordination agreements required to be executed by Debtor, any Third Party, or any Responsible Party pursuant hereto or in connection herewith.
- 1.2. SINGULARS AND PLURALS. Unless the context otherwise requires, words in the singular number include the plural, and in the plural include the singular.
- 1.3. U.C.C. DEFINITIONS. Unless otherwise defined in Section 1.1 or elsewhere in this Agreement, capitalized words shall have the meanings set forth in the Uniform Commercial Code as in effect in the State as of the date of this Agreement.

K:\2800\3\loanagr2

2. ADVANCES.

- REQUESTS FOR AN ADVANCE. From time to time, Debtor may make written requests for an Advance, so long as the sum of the aggregate principal balance of outstanding Advances and the requested Advance does not exceed the Borrowing Capacity as then computed; and Secured Party shall make such requested Advance, provided that (i) the Borrowing Capacity would not be so exceeded; (ii) there has not occurred an Event of Default or an event which, with notice or lapse of time or both, would constitute an Event of Default: and (iii) all representations and warranties contained in this Agreement and in the other Transaction Documents are true and correct on the date such requested Advance is made as though made on and as of such date. Notwithstanding any other provision of this Agreement, Secured Party may from time to time reduce the percentages applicable to the Receivables Borrowing Base and the Inventory Borrowing Base as they relate to amounts of the Borrowing Capacity if Secured Party determines in its reasonable judgment, that there has been a material change in circumstances related to any or all Receivables or Inventory from those circumstances in existence on or prior to the date of this Agreement or in the financial or other condition of Debtor. Secured Party may from time to time accept oral requests for an advance. Acceptance of such oral requests does not waive the requirement that all future advances must be made in writing. Furthermore, oral requests for an advance, if accepted by Secured Party, shall be treated in all respects as written requests for an advance under this Agreement.
- 2.2. PROCEEDS OF AN ADVANCE. Advances shall be made in the manner agreed by Debtor and Secured Party in writing or, absent any such agreement, as determined by Secured Party.
- 2.3. ESTABLISHMENT OF RESERVES. Secured Party may, at any time and from time to time, in its reasonable judgment, establish reserves against the Receivables or the Inventory of Debtor. The amount of such reserves shall be subtracted from the Receivables Borrowing Base or Inventory Borrowing Base, as applicable, when calculating the amount of the Borrowing Capacity.
- 2.4. LETTERS OF CREDIT: At the request of Debtor, and upon execution of Letter of Credit documentation satisfactory to Secured Party, Secured Party, within the limits of the Borrowing Capacity as then computed, may issue Letters of Credit from time to time for the account of Debtor in an amount not exceeding in the aggregate at any one time outstanding the amount set forth in Item 9 of the Schedule. The Letters of Credit shall be on terms mutually acceptable to Secured Party and Debtor and no Letter of Credit shall have an expiration date later than the termination date of this Agreement. An Advance in an amount equal to any amount paid by Secured Party on any draft drawn under any Letter of Credit shall be deemed made to Debtor, without request therefor, immediately upon any payment by Secured Party on such draft. In connection with the issuance of Letters of Credit, Debtor shall pay to Secured Party fees set forth in Item 19 of the Schedule.

COLLATERAL AND INDEBTEDNESS SECURED.

- 3.1. SECURITY INTEREST. Debtor hereby grants to Secured Party a security interest in, and a lien on, the following property of Debtor wherever located and whether now owned or hereafter acquired:
 - (a) All Accounts, Inventory, General Intangibles, Chattel Paper, Documents, and Instruments, whether or not specifically assigned to Secured Party, including, without limitation, all Receivables and all Equipment, whether or not affixed to realty, and Fixtures.
 - (b) All guaranties, collateral, liens on, or security interests in, real or personal property, leases, letters of credit, and other rights, agreements, and property securing or relating to payment of Receivables.
 - (c) All books, records, ledger cards, data processing records, computer software, and other property at any time evidencing or relating to Collateral.
 - (d) All monies, securities, and other property now or hereafter held, or received by, or in transit to, Secured Party from or for Debtor, and all of Debtor's deposit accounts, credits, and balances with Secured Party existing at any time.
 - (e) All parts, accessories, attachments, special tools, additions, replacements, substitutions, and accessions to or for all of the foregoing.
 - (f) All Proceeds and products of all of the foregoing in any form, including, without limitation, amounts payable under any policies of insurance insuring the foregoing against loss or damage, and all increases and profits received from all of the foregoing.
- 3.2. OTHER COLLATERAL. Nothing contained in this Agreement shall limit the rights of Secured Party in and to any other collateral securing the Indebtedness which may have been, or may hereafter be, granted to Secured Party by Debtor or any Third Party, pursuant to any other agreement.
- 3.3. INDEBTEDNESS SECURED. The Security Interest secures payment of any and all indebtedness, and performance of all obligations and agreements, of Debtor to Secured Party, whether now existing or hereafter incurred or arising, of every kind and character, primary or secondary, direct or indirect, absolute or contingent, sole, joint or several, and whether such indebtedness is from time to time reduced and thereafter increased, or entirely extinguished and thereafter reincurred, including, without limitation: (a) all Advances; (b) all interest which accrues on any such indebtedness, until payment of such indebtedness in full,

including, without limitation, all interest provided for under this Agreement; (c) all other monies payable by Debtor, and all obligations and agreements of Debtor to Secured Party, pursuant to the Transaction Documents; (d) all debts owed, or to be owed, by Debtor to others which Secured Party has obtained, or may obtain, by assignment or otherwise; (e) all monies payable by any Third Party, and all obligations and agreements of any Third Party to Secured Party, pursuant to any of the Transaction Documents; and (f) all monies due, and to become due, pursuant to Section 7.3.

- 4. REPRESENTATIONS AND WARRANTIES. To induce Secured Party to enter into this Agreement, and make Advances to Debtor from time to time as herein provided, Debtor represents and warrants and, so long as any Indebtedness remains unpaid or this Agreement remains in effect, shall be deemed continuously to represent and warrant as follows:
 - 4.1. CORPORATE EXISTENCE. Debtor and each Consolidated Subsidiary is duly organized and existing and in good standing under the laws of the state specified in Item 10 of the Schedule and is duly licensed or qualified to do business and in good standing in every state in which the nature of its business or ownership of its property requires such licensing or qualification.
 - 4.2. CORPORATE CAPACITY. The execution, delivery, and performance of the Transaction Documents are within Debtor's corporate powers, have been duly authorized by all necessary and appropriate corporate and shareholder action, and are not in contravention of any law or the terms of Debtor's articles or certificate of incorporation or by-laws or any amendment thereto, or of any indenture, agreement, undertaking, or other document to which Debtor is a party or by which Debtor or any of Debtor's property is bound or affected.
 - VALIDITY OF RECEIVABLES. (a) Each Receivable is genuine and 4.3. enforceable in accordance with its terms and represents an undisputed and bona fide indebtedness owing to Debtor by the Account Debtor obligated thereon; (b) there are no defenses, setoffs, or counterclaims against any Receivable; (c) no payment has been received on any Receivable, and no Receivable is subject to any Credit or Extension or agreements therefor unless written notice specifying such payment, Credit, Extension, or agreement has been delivered to Secured Party; (d) each copy of each Invoice is a true and genuine copy of the original Invoice sent to the Account Debtor named therein and accurately evidences the transaction from which the underlying Receivable arose, and the date payment is due as stated on each such Invoice or computed based on the information set forth on each such Invoice is correct; (e) all Chattel Paper, and all promissory notes, drafts, trade acceptances, and other instruments for the payment of money relating to or evidencing each Receivable, and each endorsement thereon, are true and genuine and in all respects what they purport to be, and are the valid and binding obligation of all parties thereto, and the date or dates stated on all such items as the date on which payment in whole or in part is due is correct; (f) all Inventory described in each Invoice has been delivered to the Account Debtor named in such Invoice or

placed for such delivery in the possession of a carrier not owned or controlled directly or indirectly by Debtor; (g) all evidence of the delivery or shipment of Inventory is true and genuine; (h) all services to be performed by Debtor in connection with each Receivable have been performed by Debtor; and (i) all evidence of the performance of such services by Debtor is true and genuine.

- 4.4. INVENTORY. (a) All representations made by Debtor to Secured Party, and all documents and schedules given by Debtor to Secured Party, relating to the description, quantity, quality, condition, and valuation of the Inventory are true and correct; (b) Debtor has not received any Inventory on consignment or approval unless Debtor (i) has delivered written notice to Secured Party describing any Inventory which Debtor has received on consignment or approval, (ii) has marked such Inventory on consignment or approval or has segregated it from all other Inventory, and (iii) has appropriately marked its records to reflect the existence of such Inventory on consignment or approval; (c) Inventory is located only at the address or addresses of Debtor set forth at the beginning of this Agreement, the locations specified in Item 11 of the Schedule, or such other place or places as approved by Secured Party in writing; (d) all Inventory is insured as required by Section 9.11, pursuant to policies in full compliance with the requirements of such Section; and (e) all Inventory has been produced by Debtor in accordance with the Federal Fair Labor Standards Act of 1938, as amended, and all rules, regulations, and orders promulgated thereunder.
- 4.5. TITLE TO COLLATERAL. (a) Debtor is the owner of the Collateral free of all security interests, liens, and other encumbrances except the Security Interest and except as described in Item 12 of the Schedule; (b) Debtor has the unconditional authority to grant the Security Interest to Secured Party; and (c) assuming that all necessary Uniform Commercial Code filings have been made and, if applicable, assuming compliance with the Federal Assignment of Claims Act of 1940, as amended, Secured Party has an enforceable first lien on all Collateral, subordinate only to those security interests, liens, or encumbrances described as having priority over the Security Interest in Item 12 of the Schedule.
- 4.6. NOTES RECEIVABLE. No Receivable is an Instrument, Document, or Chattel Paper or is evidenced by any note, draft, trade acceptance, or other instrument for the payment of money, except such Instrument, Document, Chattel Paper, note, draft, trade acceptance, or other instrument as has been endorsed and delivered by Debtor to Secured Party and has not been presented for payment and returned uncollected for any reason.
- 4.7. EQUIPMENT. Equipment is located, and Equipment which is a Fixture is affixed to real property, only at the address or addresses of Debtor set forth at the beginning of this Agreement, the locations specified in Item 11 of the Schedule, or such other place or places as approved by Secured Party in writing. Such real property is owned by Debtor or by the person or persons named in Item 11 of the Schedule and is encumbered only by the mortgage or mortgages listed in Item 11 of the Schedule.

- 4.8. PLACE OF BUSINESS. (a) Unless otherwise disclosed to Secured Party in Item 11 or Item 13 of the Schedule, Debtor is engaged in business operations which are in whole, or in part, carried on at the address or addresses specified at the beginning of this Agreement and at no other address or addresses; (b) if Debtor has more than one place of business, its chief executive office is at the address specified as such at the beginning of this Agreement; and (c) Debtor's records concerning the Collateral are kept at the address or addresses specified at the beginning of this Agreement or in Item 13 of the Schedule.
- 4.9. FINANCIAL CONDITION. Debtor has furnished to Secured Party Debtor's most current financial statements, which statements represent correctly and fairly the results of the operations and transactions of Debtor and the Consolidated Subsidiaries as of the dates, and for the period referred to, and have been prepared in accordance with generally accepted accounting principles consistently applied during each interval involved and from interval to interval. Since the date of such financial statements, there have not been any materially adverse changes in the financial condition reflected in such financial statements, except as disclosed in writing by Debtor to Secured Party.
- 4.10. TAXES. Except as disclosed in writing by Debtor to Secured Party: (a) all federal and other tax returns required to be filed by Debtor and each Consolidated Subsidiary have been filed, and all taxes required by such returns have been paid; and (b) neither Debtor nor any Consolidated Subsidiary has received any notice from the Internal Revenue Service or any other taxing authority proposing additional taxes.
- 4.11. LITIGATION. Except as disclosed in writing by Debtor to Secured Party, there are no actions, suits, proceedings, or investigations pending or, to the knowledge of Debtor, threatened against Debtor or any Consolidated Subsidiary or any basis therefor which, if adversely determined, would, in any case or in the aggregate, materially adversely affect the property, assets, financial condition, or business of Debtor or any Consolidated Subsidiary or materially impair the right or ability of Debtor or any Consolidated Subsidiary to carry on its operations substantially as conducted on the date of this Agreement.
- 4.12. ERISA MATTERS. (a) No Pension Plan has been terminated, or partially terminated, or is insolvent, or in reorganization, nor have any proceedings been instituted to terminate or reorganize any Pension Plan; (b) neither Debtor nor any Consolidated Subsidiary has withdrawn from any Pension Plan in a complete or partial withdrawal, nor has a condition occurred which, if continued, would result in a complete or partial withdrawal; (c) neither Debtor nor any Consolidated Subsidiary has incurred any withdrawal liability, including, without limitation, contingent withdrawal liability, to any Pension Plan, pursuant to Title IV of ERISA; (d) neither Debtor nor any Consolidated Subsidiary has incurred any liability to the Pension Benefit Guaranty Corporation other than for required insurance premiums which have been paid when due; (e) no Reportable Event has occurred; (f) no Pension Plan or other "employee pension benefit plan," as defined in Section 3(2) of ERISA, to which Debtor or any Consolidated Subsidiary is a party has an "accumulated funding deficiency" (whether or not

waived), as defined in Section 302 of ERISA or in Section 412 of the Internal Revenue Code; (g) the present value of all benefits vested under any Pension Plan does not exceed the value of the assets of such Pension Plan allocable to such vested benefits; (h) each Pension Plan and each other "employee benefit plan," as defined in Section 3(3) of ERISA, to which Debtor or any Consolidated Subsidiary is a party is in substantial compliance with ERISA, and no such plan or any administrator, trustee, or fiduciary thereof has engaged in a prohibited transaction described in Section 406 of ERISA or in Section 4975 of the Internal Revenue Code; (i) each Pension Plan and each other "employee benefit plan," as defined in Section 3(2) of ERISA, to which Debtor or any Consolidated Subsidiary is a party has received a favorable determination by the Internal Revenue Service with respect to qualification under Section 401(a) of the Internal Revenue Code; and (j) neither Debtor nor any Consolidated Subsidiary has incurred any liability to a trustee or trust established pursuant to Section 4049 of ERISA or to a trustee appointed pursuant to Section 4042(b) or (c) of ERISA.

4.13. ENVIRONMENTAL MATTERS.

- (a) Any Environmental Questionnaire previously provided to Secured Party was and is accurate and complete and does not omit any material fact the omission of which would make the information contained therein materially misleading.
- (b) No above ground or underground storage tanks containing Hazardous Substances are, or have been located on, any property owned, leased, or operated by Debtor or any Consolidated Subsidiary.
- (c) No property owned, leased, or operated by Debtor or any Consolidated Subsidiary is, or has been, used for the Disposal of any Hazardous Substance or for the treatment, storage, or Disposal of Hazardous Substances.
- (d) No Release of a Hazardous Substance has occurred, or is threatened on, at, from, or near any property owned, leased, or operated by Debtor or any Consolidated Subsidiary.
- (e) Neither Debtor nor any Consolidated Subsidiary is subject to any existing, pending, or threatened suit, claim, notice of violation, or request for information under any Environmental Law nor has Debtor or any Consolidated Subsidiary provided any notice or information under any Environmental Law.
- (f) Debtor and each Consolidated Subsidiary are in compliance with, and have obtained all Environmental Permits required by, all Environmental Laws.
- 4.14. VALIDITY OF TRANSACTION DOCUMENTS. The Transaction Documents constitute the legal, valid, and binding obligations of Debtor and each Consolidated Subsidiary and any Third Parties thereto, enforceable in accordance with their

respective terms, except as enforceability may be limited by applicable bankruptcy and insolvency laws and laws affecting creditors' rights generally.

- 4.15. NO CONSENT OR FILING. No consent, license, approval, or authorization of, or registration, declaration, or filing with, any court, governmental body or authority, or other person or entity is required in connection with the valid execution, delivery, or performance of the Transaction Documents or for the conduct of Debtor's business as now conducted, other than filings and recordings to perfect security interests in or liens on the Collateral in connection with the Transaction Documents.
- 4.16. NO VIOLATIONS. Neither Debtor nor any Consolidated Subsidiary is in violation of any term of its articles, or certificate of incorporation, or by-laws, or of any mortgage, borrowing agreement, or other instrument or agreement pertaining to indebtedness for borrowed money. Neither Debtor nor any Consolidated Subsidiary is in violation of any term of any other indenture, instrument, or agreement to which it is a party or by which it or its property may be bound, resulting, or which might reasonably be expected to result, in a material and adverse effect upon its business or assets. Neither Debtor nor any Consolidated Subsidiary is in violation of any order, writ, judgment, injunction, or decree of any court of competent jurisdiction or of any statute, rule, or regulation of any governmental authority. The execution and delivery of the Transaction Documents and the performance of all of the same, is, and will be, in compliance with the foregoing and will not result in any violation thereof, or result in the creation of any mortgage, lien, security interest, charge, or encumbrance upon, any properties or assets except in favor of Secured Party. There exists no fact or circumstance (whether or not disclosed in the Transaction Documents) which materially adversely affects, or in the future (so far as Debtor can now foresee) may materially adversely affect, the condition, business, or operations of Debtor or any Consolidated Subsidiary.
- 4.17. TRADEMARKS AND PATENTS. Debtor and each Consolidated Subsidiary possesses all trademarks, trademark rights, patents, patent rights, tradenames, tradename rights and copyrights that are required to conduct its business as now conducted without conflict with the rights or claimed rights of others. A list of the foregoing is set forth in Item 14 of the Schedule.
- 4.18. CONTINGENT LIABILITIES. There are no suretyship agreements, guaranties, or other contingent liabilities of Debtor or any Consolidated Subsidiary which are not disclosed by the financial statements described in Section 4.9 or Item 25 of the Schedule.
- 4.19. COMPLIANCE WITH LAWS. Debtor is in compliance with all applicable laws, rules, regulations, and other legal requirements with respect to its business and the use, maintenance, and operations of the real and personal property owned or leased by it in the conduct of its business.

- 4.20. LICENSES, PERMITS, ETC. Each franchise, grant, approval, authorization, license, permit, easement, consent, certificate, and order of and registration, declaration, and filing with, any court, governmental body or authority, or other person or entity required for or in connection with the conduct of Debtor's and each Consolidated Subsidiary's business as now conducted is in full force and effect.
- 4.21. LABOR CONTRACTS. Neither Debtor nor any Consolidated Subsidiary is a party to any collective bargaining agreement or to any existing or threatened labor dispute or controversies except as set forth in Item 15 of the Schedule.
- 4.22. CONSOLIDATED SUBSIDIARIES. Debtor has no Consolidated Subsidiaries other than those listed in Item 33 of the Schedule, and the percentage ownership of Debtor in each such Consolidated Subsidiary is specified in such Item 33.
- 4.23. AUTHORIZED SHARES. Debtor's total authorized common shares, the par value of such shares, and the number of such shares issued and outstanding, are set forth in Item 16 of the Schedule. All of such shares are of one class and have been validly issued in full compliance with all applicable federal and state laws, and are fully paid and non-assessable. No other shares of the Debtor of any class or type are authorized or outstanding.

5. CERTAIN DOCUMENTS TO BE DELIVERED TO SECURED PARTY.

- 5.1. DOCUMENTS. Debtor shall deliver to Secured Party, all documents specified in Item 17 of the Schedule, as frequently as indicated therein or at such other times as Secured Party may request, and all other documents and information reasonably requested by Secured Party, all in form, content and detail satisfactory to Secured Party. The documents and schedules to be provided under this Section 5.1 are solely for the convenience of Secured Party in administering this Agreement and maintaining records of the Collateral. Debtor's failure to provide Secured Party with any such schedule shall not affect the Security Interest.
- 5.2. INVOICES. Debtor shall cause all of its Invoices to be printed and to bear consecutive numbers and shall prepare and issue its Invoices in such consecutive numerical order. If requested by Secured Party, all copies of Invoices not previously delivered to Secured Party shall be delivered to Secured Party with each schedule of Receivables. Copies of all Invoices which are voided or cancelled or which, for any other reason, do not evidence a Receivable shall be included in such delivery. If any Invoice or copy thereof is lost, destroyed, or otherwise unavailable, Debtor shall account in writing, in form satisfactory to Secured Party, for such missing Invoice.
- 5.3. CHATTEL PAPER. The original of each item of Chattel Paper evidencing a Receivable shall be delivered to Secured Party with the schedule listing the Receivable which

K:\2800\3\loanagr2

it evidences, together with an assignment in form and content satisfactory to Secured Party of such Chattel Paper by Debtor to the Secured Party.

6. COLLECTIONS. Unless Secured Party notifies Debtor that it specifically dispenses with one or more of the following requirements, any Proceeds of Collateral received by Debtor, including, without limitation, payments on Receivables and other payments from sales or leases of Inventory, shall be held by Debtor in trust for Secured Party in the same medium in which received, shall not be commingled with any assets of Debtor, and shall be delivered immediately to Secured Party. So long as Secured Party elects to keep the MARINE MIDLAND Payment Account in existence, Debtor shall deposit Proceeds of Collateral into the MARINE MIDLAND Payment Account and shall, on the day of each such deposit, forward to Secured Party a copy of the deposit receipt of the depository bank indicating that such deposit has been made. Upon receipt of Proceeds of Collateral, Secured Party, shall apply such Proceeds directly to the Indebtedness in the manner provided in Section 7.5. Checks drawn on the MARINE MIDLAND Payment Account, and all or any part of the balance of the MARINE MIDLAND Payment Account, shall be applied from time to time to the Indebtedness in the manner provided in Section 7.5.

7. PAYMENT OF PRINCIPAL, INTEREST, FEES, AND COSTS AND EXPENSES.

7.1. PROMISE TO PAY PRINCIPAL. Debtor promises to pay to Secured Party the outstanding principal of Advances in full upon termination of this Agreement pursuant to Section 13.13, or acceleration of the time for payment of the Indebtedness, pursuant to Section 11.2. Whenever the outstanding principal balance of Advances exceeds the Borrowing Capacity, Debtor shall immediately pay to Secured Party the excess of the outstanding principal balance of Advances over the Borrowing Capacity.

7.2. PROMISE TO PAY INTEREST.

- (a) Debtor promises to pay to Secured Party interest on the principal of Advances from time to time unpaid at the fluctuating per annum rate specified in Item 18 of the Schedule. From the date of the occurrence of, and during the continuance of, an Event of Default, Debtor, as additional compensation to Secured Party for its increased credit risk promises to pay interest on (i) the principal of Advances, whether or not past due; and (ii) past due interest and any other amount past due under the Transaction Documents, at a per annum rate of 3% greater than the rate of interest specified in Item 18 of the Schedule.
- (b) Interest shall be paid (i) on the first day of each month in arrears, (ii) on termination of this Agreement, pursuant to Section 13.13, (iii) on acceleration of the time for payment of the Indebtedness, pursuant to Section 11.2, and (iv) on the date the Indebtedness is paid in full.

- (c) Any change in the interest rate resulting from a change in the Prime Rate shall take effect simultaneously with such change in the Prime Rate. Interest shall be computed on the daily-unpaid principal balance of Advances. Interest shall be calculated for each calendar day at 1/360th of the applicable per annum rate which will result in an effective per annum rate higher than that specified in Item 18 of the Schedule. In no event shall the rate of interest exceed the maximum rate permitted by applicable law. If Debtor pays to Secured Party interest in excess of the amount permitted by applicable law, such excess shall be applied in reduction of the principal of Advances made pursuant to this Agreement, and any remaining excess interest, after application thereof to the principal of Advances, shall be refunded to Debtor.
- 7.3. PROMISE TO PAY FEES. Debtor promises to pay to Secured Party any fees specified in Item 19 of the Schedule on the applicable due dates also specified in Item 19 of the Schedule.

7.4. PROMISE TO PAY COSTS AND EXPENSES.

Debtor agrees to pay to Secured Party, on demand, all costs and expenses as provided in this Agreement, and all costs and expenses incurred by Secured Party from time to time in connection with this Agreement, including, without limitation, those incurred in: (i) preparing, negotiating, amending, waiving, or granting consent with respect to the terms of any or all of the Transaction Documents; (ii) enforcing the Transaction Documents; (iii) performing, pursuant to Section 13.2, Debtor's duties under the Transaction Documents upon Debtor's failure to perform them; (iv) filing financing statements, assignments, or other documents relating to the Collateral (e.g., filing fees, recording taxes, and documentary stamp taxes); (v) maintaining the MARINE MIDLAND Payment Account; (vi) administering the Transaction Documents, but not ordinary general and administrative expenses; (vii) compromising, pursuing, or defending any controversy, action, or proceeding resulting, directly or indirectly, from Secured Party's relationship with Debtor, regardless of whether Debtor is a party to such controversy, action, or proceeding and of whether the controversy, action, or proceeding occurs before or after the Indebtedness has been paid in full; (viii) realizing upon or protecting any Collateral; (ix) enforcing or collecting any Indebtedness or guaranty thereof; (x) employing collection agencies or other agents to collect any or all of the Receivables; (xi) examining Debtor's books and records or inspecting the Collateral including, without limitation, the reasonable costs of examinations and inspections conducted by third parties, provided that nothing herein shall limit Secured Party's right to audit, examination, inspection, or other fees otherwise payable under Section 7.3; and (xii) obtaining independent appraisals from time to time as deemed necessary or appropriate by Secured Party.

- (b) Without limiting Section 7.4(a), Debtor also agrees to pay to Secured Party, on demand, the actual fees and disbursements incurred by Secured Party for attorneys retained by Secured Party for advice, suit, appeal, or insolvency or other proceedings under the Federal Bankruptcy Code or otherwise, or in connection with any purpose specified in Section 7.4(a).
- 7.5. METHOD OF PAYMENT OF PRINCIPAL, INTEREST, FEES, AND COSTS AND EXPENSES. Without limiting Debtor's obligation, pursuant to Sections 7.1, 7.2., 7.3, and 7.4 to pay the principal of Advances, interest, fees, and costs and expenses, the following provisions shall apply to the payment thereof:
 - (a) Payment of Principal. Debtor authorizes Secured Party to apply any Proceeds of Collateral, including, without limitation, payments on Receivables, other payments from sales or leases of Inventory, and any funds in the MARINE MIDLAND Payment Account, to the unpaid principal of Advances.
 - (b) Payment of Interest, Fees, and Costs and Expenses. Without limiting Debtor's obligation to pay accrued interest, fees, and costs and expenses, Debtor authorizes Secured Party to (provided, however, Secured Party shall incur no liability for failure to): (i) make an Advance to pay for such items; or (ii) apply Proceeds of Collateral, including, without limitation, payments on Receivables, other payments from sales or leases of Inventory, and any funds in the MARINE MIDLAND Payment Account, to the payment of such items.
 - (c) Notwithstanding any other provision of this Agreement, Secured Party, in its sole discretion, shall determine the manner and amount of application of payments and credits and Proceeds of Collateral, if any, to be made on all or any part of any component or components of the Indebtedness, whether principal, interest, fees, costs and expenses, or otherwise.
- 7.6. COMPUTATION OF DAILY OUTSTANDING BALANCE. For the purpose of calculating the aggregate principal balance of outstanding Advances under Section 2.1, Advances shall be deemed to be paid on the date that checks drawn on, or other funds received from, the MARINE MIDLAND Payment Account are applied by Secured Party to Advances, and on the date any other payments on Receivables, or other payments from sales or leases of Inventory to be so applied, have been processed for collection by Secured Party; provided, however, for the purpose of calculating interest payable by Debtor, funds from the MARINE MIDLAND Payment Account, payments on Receivables, other payments from sales or leases of Inventory, and any other payments, shall be deemed to be applied to Advances the number of days specified in Item 20 of the Schedule after the application of such funds from the MARINE MIDLAND Payment Account or receipt of such payments by Secured Party, and the amount of interest payable will be adjusted by Secured Party from time to time accordingly. Notwithstanding any other provision of this Agreement, if any item

presented for collection by Secured Party is not honored, Secured Party may reverse any provisional credit which has been given for the item and make appropriate adjustments to the amount of interest and principal due.

7.7. ACCOUNT STATED. Debtor agrees that each monthly or other statement of account mailed or delivered by Secured Party to Debtor pertaining to the outstanding balance of Advances, the amount of interest due thereon, fees, and costs and expenses shall be final, conclusive, and binding on Debtor and shall constitute an "account stated" with respect to the matters contained therein unless, within thirty (30) calendar days from when such statement is mailed or, if not mailed, delivered to Debtor, Debtor shall deliver to Secured Party written notice of any objections which it may have as to such statement of account, and in such event, only the items to which objection is expressly made in such notice shall be considered to be disputed by Debtor.

8. PROCEDURES AFTER SCHEDULING RECEIVABLES.

8.1. RETURNED MERCHANDISE. Debtor shall notify Secured Party immediately of the return, rejection, repossession, stoppage in transit, loss, damage, or destruction of any Inventory. Secured Party shall make appropriate adjustments to the Receivables Borrowing Base and the Inventory Borrowing Base to reflect the return of such Inventory.

8.2. CREDITS AND EXTENSIONS.

- (a) Granting of Credits and Extensions. Debtor may grant such Credits and such Extensions as are ordinary in the usual course of Debtor's business without the prior consent of Secured Party; provided, however, that any such Extension shall not extend the time for payment beyond thirty (30) days after the original due date as shown on the Invoice evidencing the related Receivable, or as computed based on the information set forth on such Invoice.
- (b) Accounting for Credits and Extensions. Debtor shall make a full accounting of each grant of a Credit or an Extension, including a brief description of the reasons therefor and a copy of all credit memoranda. Such accountings shall be in form satisfactory to Secured Party and shall be delivered to Secured Party daily or at such other intervals as may be specified in Item 17 of the Schedule. All credit memoranda issued by Debtor shall be numbered consecutively and copies of the same, when delivered to Secured Party, shall be in numerical order and accounted for in the same manner as provided in Section 5.2 with respect to Invoices.
- (c) Adjustment to Receivables Borrowing Base. The Receivables Borrowing Base will be reduced by the amount of all Credits reflected in an accounting

required by Section 8.2(b) and by the full amount of any Receivables for which Extensions were granted.

8.3. RETURNED INSTRUMENTS. In the event that any check or other instrument received in payment of a Receivable shall be returned uncollected for any reason, Secured Party shall again forward the same for collection or return the same to Debtor. Upon receipt of a returned check or instrument by Debtor, Debtor shall immediately make the necessary entries on its books and records to reinstate the Receivable as outstanding and unpaid and immediately notify Secured Party of such entries. All Receivables of an Account Debtor with respect to which such check or instrument was received shall thereupon become Ineligible Receivables.

8.4. DEBIT MEMORANDA.

- (a) Unless Secured Party otherwise notifies Debtor in writing, Debtor shall deliver at least weekly to Secured Party, together with the schedule of Receivables provided for in Item 17 of the Schedule, copies of all debit memoranda issued by Debtor.
- (b) All debit memoranda issued by Debtor shall be numbered consecutively and copies of the same, when delivered to Secured Party, shall be in numerical order and accounted for in the same manner as provided in Section 5.2 with respect to Invoices.
- 8.5. NOTES RECEIVABLE. Debtor shall not accept any note or other instrument (except a check or other instrument for the immediate payment of money) with respect to any Receivable without the prior written consent of Secured Party. If Secured Party, in its reasonable judgment, consents to the acceptance of any such note or instrument, the same shall be considered as evidence of the Receivable giving rise to such note or instrument, shall be subject to the Security Interest, and shall not constitute payment of such Receivable, and Debtor shall forthwith endorse such note or instrument to the order of Secured Party and deliver the same to Secured Party, together with the Schedule listing the Receivables which it evidences. Upon collection, the proceeds of such note or instrument may be applied directly to unpaid Advances, interest, and costs and expenses as provided in Section 7.5.
- 9. AFFIRMATIVE COVENANTS. So long as any part of the Indebtedness remains unpaid, or this Agreement remains in effect, Debtor shall comply with the covenants contained in Item 21 of the Schedule or elsewhere in this Agreement, and with the covenants listed below:
 - 9.1. FINANCIAL STATEMENTS. Debtor shall furnish to Secured Party:
 - (a) Within ninety (90) days after the end of each fiscal year, reviewed,

K:\2800\3\loanagr2

consolidated and consolidating financial statements of Debtor and each Consolidated Subsidiary as of the end of such year, fairly presenting Debtor's and each Consolidated Subsidiary's financial position, which statements shall consist of a balance sheet and related statements of income, retained earnings, and cash flow covering the period of Debtor's immediately preceding fiscal year, and which shall be prepared by independent certified public accountants satisfactory to Secured Party. The review must include an audit of specified elements for Receivable and Inventory with such audit procedures as may be required by Secured Party.

- (b) Within thirty (30) days after the end of each month, consolidated and consolidating financial statements of Debtor and each Consolidated Subsidiary as of the end of such month, fairly presenting Debtor's and such Consolidated Subsidiary's financial position, which statements shall consist of a balance sheet and related statements of income, retained earnings, and cash flow covering the period from the end of the immediately preceding fiscal year to the end of such month, all in such detail as Secured Party may request and signed and certified to be correct by the president or chief financial officer of Debtor or other financial officer satisfactory to Secured Party in the form of Exhibit A attached hereto and made a part hereof.
- (c) Within thirty (30) days after the end of each fiscal month, a compliance certificate executed by the president or chief financial officer of Debtor or other financial officer satisfactory to Secured Party in the form of Exhibit B attached hereto and made a part hereof.
- (d) Promptly after their preparation, copies of any and all proxy statements, financial statements, and reports which Debtor sends to its shareholders, and copies of any and all periodic and special reports and registration statements which Debtor files with the Securities and Exchange Commission.
- (e) Such additional information as Secured Party may from time to time reasonably request regarding the financial and business affairs of Debtor or any Consolidated Subsidiary.
- 9.2. GOVERNMENT AND OTHER SPECIAL RECEIVABLES. Debtor shall promptly notify Secured Party in writing of the existence of any Receivable as to which the perfection, enforceability, or validity of Secured Party's Security Interest in such Receivable, or Secured Party's right or ability to obtain direct payment to Secured Party of the Proceeds of such Receivable, is governed by any federal or state statutory requirements other than those of the Uniform Commercial Code, including, without limitation, any Receivable subject to the Federal Assignment of Claims Act of 1940, as amended.
- 9.3. TERMS OF SALE. The terms on which sales or leases giving rise to Receivables are made shall be as specified in Items 3 and 22 of the Schedule.

- 9.4. BOOKS AND RECORDS. Debtor shall maintain, at its own cost and expense, accurate and complete books and records with respect to the Collateral, in form satisfactory to Secured Party, and including, without limitation, records of all payments received and all Credits and Extensions granted with respect to the Receivables, of the return, rejection, repossession, stoppage in transit, loss, damage, or destruction of any Inventory, and of all other dealings affecting the Collateral. Debtor shall deliver such books and records to Secured Party or its representative on request. At Secured Party's request, Debtor shall mark all or any records to indicate the Security Interest. Debtor shall further indicate the Security Interest on all financial statements issued by it or shall cause the Security Interest to be so indicated by its accountants. The MARINE MIDLAND Payment Account, if any, is not an asset of Debtor and shall not be shown as an asset of Debtor in such books and records or in such financial statements.
- 9.5. INVENTORY IN POSSESSION OF THIRD PARTIES. If any Inventory remains in the hands or control of any of Debtor's agents, finishers, contractors, or processors, or any other third party, Debtor, if requested by Secured Party, shall notify such party of Secured Party's Security Interest in the Inventory and shall instruct such party to hold such Inventory for the account of Secured Party and subject to the instructions of Secured Party.
- 9.6. EXAMINATIONS. Debtor shall at all reasonable times and from time to time permit Secured Party or its agents to inspect the Collateral and to examine and make extracts from, or copies of, any of Debtor's books, ledgers, reports, correspondence, and other records.
- 9.7. VERIFICATION OF COLLATERAL. Secured Party shall have the right to verify all or any Collateral in any manner and through any medium Secured Party may consider appropriate and Debtor agrees to furnish all assistance and information and perform any acts which Secured Party may require in connection therewith.
- 9.8. RESPONSIBLE PARTIES. Debtor shall notify Secured Party of the occurrence of any event specified in Section 1.1(v)(iv) with respect to any Responsible Party promptly after receiving notice thereof.
- 9.9. TAXES. Debtor shall promptly pay and discharge all of its taxes, assessments, and other governmental charges prior to the date on which penalties are attached thereto, establish adequate reserves for the payment of such taxes, assessments, and other governmental charges, make all required withholding and other tax deposits, and, upon request, provide Secured Party with receipts or other proof that such taxes, assessments, and other governmental charges have been paid in a timely fashion; provided, however, that nothing contained herein shall require the payment of any tax, assessment, or other governmental charge so long as its validity is being contested in good faith, and by appropriate

proceedings diligently conducted, and adequate reserves for the payment thereof have been established.

9.10. LITIGATION.

- (a) Debtor shall promptly notify Secured Party in writing of any litigation, proceeding, or counterclaim against, or of any investigation of, Debtor or any Consolidated Subsidiary if: (i) the outcome of such litigation, proceeding, counterclaim, or investigation may materially and adversely affect the finances or operations of Debtor or any Consolidated Subsidiary or title to, or the value of, any Collateral; or (ii) such litigation, proceeding, counterclaim, or investigation questions the validity of any Transaction Document or any action taken, or to be taken, pursuant to any Transaction Document.
- (b) Debtor shall furnish to Secured Party such information regarding any such litigation, proceeding, counterclaim, or investigation as Secured Party shall request.

9.11. INSURANCE.

- (a) Debtor shall at all times carry and maintain in full force and effect such insurance as Secured Party may from time to time require, in coverage, form, and amount, and issued by insurers, satisfactory to Debtor and Secured Party, including, without limitation: workers' compensation or similar insurance; public liability insurance; business interruption insurance; and insurance against such other risks as are usually insured against by business entities of established reputation engaged in the same or similar businesses as Debtor and similarly situated.
- (b) Debtor shall deliver to Secured Party the policies of insurance required by Secured Party, with appropriate endorsements designating Secured Party as an additional insured, mortgagee and loss payee as requested by Secured Party. Each policy of insurance shall provide that if such policy is cancelled for any reason whatsoever, if any substantial change is made in the coverage which affects Secured Party, or if such policy is allowed to lapse for nonpayment of premium, such cancellation, change, or lapse shall not be effective as to Secured Party until thirty (30) days after receipt by Secured Party of written notice thereof from the insurer issuing such policy.
- (c) Debtor hereby appoints Secured Party as its attorney-in-fact, with full authority in the place and stead of Debtor and in the name of Debtor, Secured Party, or otherwise, from time to time in Secured Party's discretion, to take any actions and to execute any instruments which Secured Party may deem necessary or desirable to obtain, adjust, make claims under, and otherwise deal with insurance required

pursuant hereto and to receive, endorse, and collect any drafts or other instruments delivered in connection therewith.

9.12. GOOD STANDING; BUSINESS.

- (a) Debtor shall take all necessary steps to preserve its corporate existence and its right to conduct business in all states in which the nature of its business or ownership of its property requires such qualification.
- (b) Debtor shall engage only in the business conducted by it on the date of this Agreement.
- 9.13. PENSION REPORTS. Upon the occurrence of any Pension Event, Debtor shall furnish to Secured Party, as soon as possible and, in any event, within thirty (30) days after Debtor knows, or has reason to know, of such occurrence, the statement of the president or chief financial officer of Debtor setting forth the details of such Pension Event and the action which Debtor proposes to take with respect thereto.
- 9.14. NOTICE OF NON-COMPLIANCE. Debtor shall notify Secured Party in writing of any failure by Debtor or any Third Party to comply with any provision of any Transaction Document immediately upon learning of such non-compliance, or if any representation or warranty contained in any Transaction Document is no longer true.

9.15. COMPLIANCE WITH ENVIRONMENTAL LAWS.

- (a) Debtor shall comply with all Environmental Laws.
- (b) Debtor shall not suffer, cause, or permit the Disposal of Hazardous Substances at any property owned, leased, or operated by it or any Consolidated Subsidiary.
- (c) Debtor shall promptly notify Secured Party in the event of the Disposal of any Hazardous Substance at any property owned, leased, or operated by Debtor or any Consolidated Subsidiary, or in the event of any Release, or threatened Release, of a Hazardous Substance, from any such property.
- (d) Debtor shall, at Secured Party's request, provide, at Debtor's expense, updated Environmental Questionnaires and/or Environmental Reports concerning any property owned, leased, or operated by Debtor or any Consolidated Subsidiary.
- (e) Debtor shall deliver promptly to Secured Party (i) copies of any documents received from the United States Environmental Protection Agency or any state, county, or municipal environmental or health agency concerning Debtor's or any

K:\2800\3\loanagr2

Consolidated Subsidiary's operations; and (ii) copies of any documents submitted by Debtor or any Consolidated Subsidiary to the United States Environmental Protection Agency or any state, county, or municipal environmental or health agency concerning its operations.

- 9.16. DEFEND COLLATERAL. Debtor shall defend the Collateral against the claims and demands of all other parties (other than Secured Party), including, without limitation, defenses, setoffs, and counterclaims asserted by any Account Debtor against Debtor or Secured Party.
- 9.17. USE OF PROCEEDS. Debtor shall use the proceeds of Advances solely for Debtor's working capital and for such other legal and proper corporate purposes as are consistent with all applicable laws, Debtor's articles or certificate of incorporation and by-laws, resolutions of Debtor's Board of Directors, and the terms of this Agreement.
- 9.18. COMPLIANCE WITH LAWS. Debtor shall comply with all applicable laws, rules, regulations, and other legal requirements with respect to its business and the use, maintenance, and operations of the real and personal property owned or leased by it in the conduct of its business.
- 9.19. MAINTENANCE OF PROPERTY. Debtor shall maintain its property, including, without limitation, the Collateral, in good condition and repair and shall prevent the Collateral, or any part thereof, from being or becoming an accession to other goods not constituting Collateral.
- 9.20. LICENSES, PERMITS, ETC. Debtor shall maintain all of its franchises, grants, authorizations, licenses, permits, easements, consents, certificates, and orders, if any, in full force and effect until their respective expiration dates.
- 9.21. TRADEMARKS AND PATENTS. Debtor shall maintain all of its trademarks, trademark rights, patents, patent rights, licenses, permits, tradenames, tradename rights, and approvals, if any, in full force and effect until their respective expiration dates.
- 9.22. ERISA. Debtor shall comply with the provisions of ERISA and the Internal Revenue Code with respect to each Pension Plan.
- 9.23. MAINTENANCE OF OWNERSHIP. Debtor shall at all times maintain ownership of the percentages of issued and outstanding capital stock of each Consolidated Subsidiary set forth in Item 33 of the Schedule and notify Secured Party in writing prior to the incorporation of any new Consolidated Subsidiary.
- 9.24. ACTIVITIES OF CONSOLIDATED SUBSIDIARIES. Unless the provisions of this Section 9.24 are expressly waived by Secured Party in writing, Debtor shall cause each

Consolidated Subsidiary to comply with Sections 9.1(b), 9.9, 9.11(a), 9.12, 9.15, and 9.18 through 9.22, inclusive, and any of the provisions contained in Item 21 of the Schedule, and shall cause each Consolidated Subsidiary to refrain from doing any of the acts proscribed by Sections 10.2, 10.3, and 10.5 through 10.14, inclusive, or proscribed by any of the provisions contained in Item 21 of the Schedule.

9.25. MILLENIUM COMPLIANCE.

- (a) Debtor shall be "Millennium Compliant." As set forth herein, Millennium Compliant means that software, hardware, embedded microchips and other processing capabilities utilized by, and material to, the business operations ("Systems") of Debtor functions accurately and consistently accept date input, provide date output and perform calculations on dates before, during and after January 1, 2000 without interruption and without any change in operations associated with the advent of the year 2000.
- (b) Upon request by the Bank, Debtor shall provide to the bank its plan to become Millennium Compliant and status reports on the implementation of the same, or such other information which is sufficient to demonstrate that Debtor will be Millennium Compliant.
- 10. NEGATIVE COVENANTS. So long as any part of the Indebtedness remains unpaid or this Agreement remains in effect, Debtor, without the written consent of Secured Party, shall not violate any covenant contained in Item 21 of the Schedule and shall not:
 - 10.1. LOCATION OF INVENTORY, EQUIPMENT, AND BUSINESS RECORDS. Move the Inventory, Equipment, or the records concerning the Collateral from the location where they are kept as specified in Items 11 and 13 of the Schedule.
 - 10.2. BORROWED MONEY. Create, incur, assume, or suffer to exist any liability for borrowed money, except to Secured Party and except as may be specified in Item 23 of the Schedule.
 - 10.3. SECURITY INTEREST AND OTHER ENCUMBRANCES. Create, incur, assume, or suffer to exist any mortgage, security interest, lien, or other encumbrance upon any of its properties or assets, whether now owned or hereafter acquired, except mortgages, security interests, liens, and encumbrances (a) in favor of Secured Party and (b) as may be specified in Item 12 of the Schedule.
 - 10.4. STORING AND USE OF COLLATERAL. Place the Collateral in any warehouse which may issue a negotiable Document with respect thereto or use the Collateral in violation of any provision of the Transaction Documents, of any applicable statute, regula-

tion, or ordinance, or of any policy insuring the Collateral.

- 10.5. MERGERS, CONSOLIDATIONS, OR SALES. (a) Merge or consolidate with or into any corporation; (b) enter into any joint venture or partnership with any person, firm, or corporation; (c) convey, lease, or sell all or any material portion of its property or assets or business to any other person, firm, or corporation except for the sale of Inventory in the ordinary course of its business and in accordance with the terms of this Agreement; or (d) convey, lease, or sell any of its assets to any person, firm, or corporation for less than the fair market value thereof.
- 10.6. CAPITAL STOCK. Purchase or retire any of its capital stock or issue any capital stock, except pro rata to its present stockholders, or otherwise change the capital structure of Debtor or change the relative rights, preferences, or limitations relating to any of its capital stock.
- 10.7. DIVIDENDS OR DISTRIBUTIONS. Pay or declare any cash or other dividends or distributions on any of its corporate stock, except that stock dividends may be paid, and except that a Consolidated Subsidiary may pay dividends of any kind to Debtor.
- 10.8. INVESTMENTS AND ADVANCES. Make any investment in, or advances to, any other person, firm, or corporation, except (a) advance payments or deposits against purchases made in the ordinary course of Debtor's regular business; (b) direct obligations of the United States of America; (c) any existing investments in, or existing advances to, the Consolidated Subsidiaries; or (d) any investments or advances that may be specified in Item 24 of the Schedule.
- 10.9. GUARANTIES. Become a guarantor, a surety, or otherwise liable for the debts or other obligations of any other person, firm, or corporation, whether by guaranty or suretyship agreement, agreement to purchase indebtedness, agreement for furnishing funds through the purchase of goods, supplies, or services (or by way of stock purchase, capital contribution, advance, or loan) for the purpose of paying or discharging indebtedness, or otherwise, except as an endorser of instruments for the payment of money deposited to its bank account for collection in the ordinary course of business and except as may be specified in Item 25 of the Schedule.
- 10.10. LEASES. Enter, as lessee, into any lease of real or personal property (whether such lease is classified on Debtor's financial statements as a capital lease or operating lease) if the aggregate of the rentals of such lease and of Debtor's other then existing leases would exceed, in any one of Debtor's fiscal years, the amount specified in Item 26 of the Schedule.
- 10.11. CAPITAL EXPENDITURES. Make or incur any capital expenditures in any one fiscal year in an aggregate amount in excess of the amount, if any, specified in Item 27 of the Schedule.

10.12. COMPENSATION.

- (a) Pay, or obligate itself to pay, directly or indirectly, any salaries, bonuses, dividends, or other compensation to its officers or directors, or members of their immediate families, in the aggregate exceeding the amount, if any, specified in Item 28 of the Schedule.
- (b) Pay, or obligate itself to pay, directly or indirectly, any salaries, bonuses, dividends, or other compensation to the individuals, if any, specified in Item 29 of the Schedule in excess of the amount therein specified for such individuals.
- 10.13. NAME CHANGE. Change its name without giving at least thirty (30) days prior written notice of its proposed new name to Secured Party, together with delivery to Secured Party of UCC-1 Financing Statements reflecting Debtor's new name, all in form and substance satisfactory to Secured Party.
- 10.14. DISPOSITION OF COLLATERAL. Sell, assign, or otherwise transfer, dispose of, or encumber the Collateral or any interest therein, or grant a security interest therein, or license thereof, except to Secured Party and except the sale or lease of Inventory in the ordinary course of business of Debtor and in accordance with the terms of this Agreement.
- 10.15. FINANCIAL COVENANTS. Fail to comply with the financial covenants set forth in Item 30 of the Schedule.

11. EVENTS OF DEFAULT.

- 11.1. EVENTS OF DEFAULT. The occurrence of any one or more of the following events shall constitute an event of default (individually, an Event of Default and, collectively, Events of Default):
 - (a) Nonpayment. Nonpayment when due of any principal, interest, premium, fee, cost, or expense due under the Transaction Documents.
 - (b) Negative Covenants. Default in the observance of any of the covenants or agreements of Debtor contained in Article 10.
 - (c) Article 6. Default in the observance of any of the covenants or agreements of Debtor contained in Article 6.
 - (d) Other Covenants. Default in the observance of any of the covenants or agreements of Debtor contained in the Transaction Documents, other than in

K:\2800\3\loanagr2

Article 10, Article 6 or Sections 7.1, 7.2, 7.3, or 7.4, or in any other agreement with Secured Party which is not remedied within the earlier of ten (10) days after (i) notice thereof by Secured Party to Debtor, or (ii) the date Debtor was required to give notice to Secured Party under Section 9.14.

- (e) Cessation of Business or Voluntary Insolvency Proceedings. The (i) cessation of operations of Debtor's business as conducted on the date of this Agreement; (ii) filing by Debtor of a petition or request for liquidation, reorganization, arrangement, adjudication as a bankrupt, relief as a debtor, or other relief under the bankruptcy, insolvency, or similar laws of the United States of America or any state or territory thereof or any foreign jurisdiction now or hereafter in effect; (iii) making by Debtor of a general assignment for the benefit of creditors; (iv) consent by the Debtor to the appointment of a receiver or trustee, including, without limitation, a "custodian," as defined in the Federal Bankruptcy Code, for Debtor or any of Debtor's assets; (v) making of any, or sending of any, notice of any intended, bulk sale by Debtor; or (vi) execution by Debtor of a consent to any other type of insolvency proceeding (under the Federal Bankruptcy Code or otherwise) or any formal or informal proceeding for the dissolution or liquidation of, or settlement of, claims against or winding up of affairs of, Debtor.
- (f) Involuntary Insolvency Proceedings. (i) The appointment of a receiver, trustee, custodian, or officer performing similar functions, including, without limitation, a "custodian," as defined in the Federal Bankruptcy Code, for Debtor or any of Debtor's assets; or the filing against Debtor of a request or petition for liquidation, reorganization, arrangement, adjudication as a bankrupt, or other relief under the bankruptcy, insolvency, or similar laws of the United States of America, any state or territory thereof, or any foreign jurisdiction now or hereafter in effect; or of any other type of insolvency proceeding (under the Federal Bankruptcy Code or otherwise) or any formal or informal proceeding for the dissolution or liquidation of, settlement of claims against, or winding up of affairs of Debtor shall be instituted against Debtor; and (ii) such appointment shall not be vacated, or such petition or proceeding shall not be dismissed, within sixty (60) days after such appointment, filling, or institution.
- (g) Other Indebtedness and Agreements. Failure by Debtor to pay, when due, (or, if permitted by the terms of any applicable documentation, within any applicable grace period) any indebtedness owing by Debtor to Secured Party or any other person or entity (other than the Indebtedness incurred, pursuant to this Agreement, and including, without limitation, indebtedness evidencing a deferred purchase price), whether such indebtedness shall become due by scheduled maturity, by required prepayment, by acceleration, by demand, or otherwise, or failure by the Debtor to perform any term, covenant, or agreement on its part to be performed under any agreement or instrument (other than a Transaction Document) evidencing or

securing or relating to any indebtedness owing by Debtor when required to be performed if the effect of such failure is to permit the holder to accelerate the maturity of such indebtedness.

- (h) Judgments. Any judgment or judgments against Debtor (other than any judgment for which Debtor is fully insured) shall remain unpaid, unstayed on appeal, undischarged, unbonded, or undismissed for a period of thirty (30) days.
- (i) Pension Default. Any Reportable Event which Secured Party shall determine in good faith constitutes grounds for the termination of any Pension Plan by the Pension Benefit Guaranty Corporation, or for the appointment by an appropriate United States district court of a trustee to administer any Pension Plan, shall occur and shall continue thirty (30) days after written notice thereof to Debtor by Secured Party; or the Pension Benefit Guaranty Corporation shall institute proceedings to terminate any Pension Plan or to appoint a trustee to administer any Pension Plan; or a trustee shall be appointed by an appropriate United States district court to administer any Pension Plan; or any Pension Plan shall be terminated; or Debtor or any Consolidated Subsidiary shall withdraw from a Pension Plan in a complete withdrawal or a partial withdrawal; or there shall arise vested unfunded liabilities under any Pension Plan that, in the good faith opinion of Secured Party, have or will or might have a material adverse effect on the finances or operations of Debtor; or Debtor or any Consolidated Subsidiary shall fail to pay to any Pension Plan any contribution which it is obligated to pay under the terms of such plan or any agreement or which is required to meet statutory minimum funding standards.
- (j) Collateral; Impairment. There shall occur with respect to the Collateral any (i) misappropriation, conversion, diversion, or fraud; (ii) levy, seizure, or attachment; or (iii) material loss, theft, or damage.
- (k) Insecurity; Change. Secured Party shall believe in good faith that the prospect of payment of all, or any part, of the Indebtedness or performance of Debtor's obligations under the Transaction Documents or any other agreement between Secured Party and Debtor is impaired; or there shall occur any materially adverse change in the business or financial condition of Debtor.
- (l) Third Party Default. There shall occur with respect to any Third Party or any Consolidated Subsidiary, including, without limitation, any guarantor or Consolidated Subsidiary (i) any event described in Section 11.1(e), 11.1(f), 11.1(g), or 11.1(h); (ii) any pension default event such as described in Section 11.1(i) with respect to any pension plan maintained by such Third Party or such Consolidated Subsidiary; or (iii) any failure by Third Party or such Consolidated Subsidiary to perform in accordance with the terms of any agreement between such Third Party and Secured Party.

- (m) Representations. Any certificate, statement, representation, warranty, or financial statement furnished by, or on behalf of, Debtor or any Third Party, pursuant to, or in connection with, this Agreement (including, without limitation, representations and warranties contained herein) or as an inducement to Secured Party to enter into this Agreement or any other lending agreement with Debtor shall prove to have been false in any material respect at the time as of which the facts therein set forth were certified or to have omitted any substantial contingent or unliquidated liability or claim against Debtor or any such Third Party, or if on the date of the execution of this Agreement there shall have been any materially adverse change in any of the facts disclosed by any such statement or certificate which shall not have been disclosed in writing to Secured Party at, or prior to, the time of such execution.
- (n) Challenge to Validity. Debtor or any Third Party commences any action or proceeding to contest the validity or enforceability of any Transaction Document or any lien or security interest granted or obligations evidenced by any Transaction Document.
- (o) Death or Incapacity; Termination. Any Third Party dies or becomes incapacitated, or terminates or attempts to terminate, in accordance with its terms or otherwise, any guaranty or other Transaction Document executed by such Third Party.
- (p) Change of Ownership. If all, or a controlling interest of, the capital stock of Debtor shall be sold, assigned, or otherwise transferred or if a security interest or other encumbrance shall be granted or otherwise acquired therein or with respect thereto.
- (q) Millennium Compliance. (i) failure of Debtor to be Millennium Compliant (pending full implementation of Debtor's plan to become Millennium Compliant, Debtor will not be considered in default under this sub-paragraph until such time as any of its Systems begins to malfunction as a result of the coming or arrival of the year 2000), or (i) if the bank determines, in its sole discretion, that Debtor's plan to become Millennium Compliant and/or the implementation thereof are insufficient to ensure that the Debtor will be Millenium Compliant.
- (r) Insurance Claims. Failure to file a recoverable claim under any credit insurance policy within applicable time limits set forth by any such insurer. For purposes of this subsection, "recoverable claim" means a claim, or aggregate total of all potential claims, in excess of applicable policy deductibles.

11.2. EFFECTS OF AN EVENT OF DEFAULT.

- (a) Upon the happening of one or more Events of Default (except an Event of Default under either Section 11.1(e) or 11.1(f)), Secured Party may declare any obligations it may have hereunder to be cancelled, and the principal of the Indebtedness then outstanding to be immediately due and payable, together with all interest thereon and costs and expenses accruing under the Transaction Documents. Upon such declaration, any obligations Secured Party may have hereunder shall be immediately cancelled, and the Indebtedness then outstanding shall become immediately due and payable without presentation, demand, or further notice of any kind to Debtor.
- (b) Upon the happening of one or more Events of Default under Section 11.1(e) or 11.1(f), Secured Party's obligations hereunder shall be cancelled immediately, automatically, and without notice, and the Indebtedness then outstanding shall become immediately due and payable without presentation, demand, or notice of any kind to the Debtor.

12. SECURED PARTY'S RIGHTS AND REMEDIES.

- 12.1. GENERALLY. Secured Party's rights and remedies with respect to the Collateral, in addition to those rights granted herein and in any other agreement between Debtor and Secured Party now or hereafter in effect, shall be those of a secured party under the Uniform Commercial Code as in effect in the State and under any other applicable law.
- 12.2. NOTIFICATION OF ACCOUNT DEBTORS. Upon the occurrence of an Event of Default or an event which with notice or lapse of time, or both, would constitute an Event of Default, Secured Party may, at any time and from time to time, notify any or all Account Debtors of the Security Interest and may direct such Account Debtors to make all payments on Receivables directly to Secured Party.
- 12.3. POSSESSION OF COLLATERAL. Whenever Secured Party may take possession of the Collateral, pursuant to Section 12.1, Secured Party may take possession of the Collateral on Debtor's premises or may remove the Collateral, or any part thereof, to such other places as the Secured Party may, in its sole discretion, determine. If requested by Secured Party, Debtor shall assemble the Collateral and deliver it to Secured Party at such place as may be designated by Secured Party.
- 12.4. COLLECTION OF RECEIVABLES. Upon the occurrence of an Event of Default or an event which with notice or lapse of time, or both, would constitute an Event of Default, Secured Party may demand, collect, and sue for all monies and Proceeds due, or to become due, on the Receivables (in either Debtor's or Secured Party's name at the latter's

option) with the right to enforce, compromise, settle, or discharge any or all Receivables. If Secured Party takes any action contemplated by this Section with respect to any Receivable, Debtor shall not exercise any right that Debtor would otherwise have had to take such action with respect to such Receivable.

- 12.5. ENDORSEMENT OF CHECKS; DEBTOR'S MAIL. Debtor hereby irrevocably appoints Secured Party the Debtor's agent with full power, in the same manner, to the same extent, and with the same effect as if Debtor were to do the same: upon the occurrence of an Event of Default or an event which with notice or lapse of time, or both, would constitute an Event of Default, to endorse Debtor's name on any Instruments or Documents pertaining to any Collateral, to receive and collect all mail addressed to Debtor, to direct the place of delivery of such mail to any location designated by Secured Party, to open such mail, to remove all contents therefrom, and to retain all contents thereof constituting or relating to the Collateral. This agency is unconditional and shall not terminate until all of the Indebtedness is paid in full and this Agreement has been terminated. Secured Party agrees to give Debtor notice in the event it exercises this agency, except with respect to the endorsement of Debtor's name on any instruments or documents pertaining to any Collateral.
- 12.6. LICENSE TO USE PATENTS, TRADEMARKS, AND TRADENAMES. Debtor grants to Secured Party a royalty-free license to use any and all patents, trademarks, and tradenames now or hereafter owned by, or licensed to, Debtor for the purposes of manufacturing and disposing of Inventory after the occurrence of an Event of Default. All Inventory shall at least meet quality standards maintained by Debtor prior to such Event of Default.

13. MISCELLANEOUS.

- 13.1. PERFECTING THE SECURITY INTEREST; PROTECTING THE COLLATERAL. Debtor hereby authorizes Secured Party to file such financing statements relating to the Collateral without Debtor's signature thereon as Secured Party may deem appropriate, and appoints Secured Party as Debtor's attorney-in-fact (without requiring Secured Party) to execute any such financing statement or statements in Debtor's name and to perform all other acts which Secured Party deems appropriate to perfect and continue the Security Interest and to protect, preserve, and realize upon the Collateral.
- 13.2. PERFORMANCE OF DEBTOR'S DUTIES. Upon Debtor's failure to perform any of its duties under the Transaction Documents, including, without limitation, the duty to obtain insurance as specified in Section 9.11, Secured Party may, but shall not be obligated to, perform any or all such duties.
- 13.3. NOTICE OF SALE. Without in any way requiring notice to be given in the following manner, Debtor agrees that any notice by Secured Party of sale, disposition, or

other intended action hereunder, or in connection herewith, whether required by the Uniform Commercial Code as in effect in the State or otherwise, shall constitute reasonable notice to Debtor if such notice is mailed by regular or certified mail, postage prepaid, at least five (5) days prior to such action, to Debtor's address or addresses specified above or to any other address which Debtor has specified in writing to Secured Party as the address to which notices hereunder shall be given to Debtor.

- 13.4. WAIVER BY SECURED PARTY. No course of dealing between Debtor and Secured Party and no delay or omission by Secured Party in exercising any right or remedy under the Transaction Documents or with respect to any Indebtedness shall operate as a waiver thereof or of any other right or remedy, and no single or partial exercise thereof shall preclude any other or further exercise thereof or the exercise of any other right or remedy. All rights and remedies of Secured Party are cumulative.
- 13.5. WAIVER BY DEBTOR. Secured Party shall have no obligation to take, and Debtor shall have the sole responsibility for taking, any and all steps to preserve rights against any and all Account Debtors and against any and all prior parties to any note, Chattel Paper, draft, trade acceptance, or other instrument for the payment of money covered by the Security Interest whether or not in Secured Party's possession. Secured Party shall not be responsible to Debtor for loss or damage resulting from Secured Party's failure to enforce any Receivables or to collect any moneys due, or to become due, thereunder or other Proceeds constituting Collateral hereunder. Debtor waives protest of any note, check, draft, trade acceptance, or other instrument for the payment of money constituting Collateral at any time held by Secured Party on which Debtor is in any way liable and waives notice of any other action taken by Secured Party, including, without limitation, notice of Secured Party's intent to accelerate the Indebtedness or any part thereof.
- 13.6. SETOFF. Without limiting any other right of Secured Party, whenever Secured Party has the right to declare any Indebtedness to be immediately due and payable (whether or not it has so declared), Secured Party, at its sole election, may setoff against the Indebtedness any and all monies then or thereafter owed to Debtor by Secured Party in any capacity, whether or not the Indebtedness or the obligation to pay such monies owed by Secured Party is then due, and Secured Party shall be deemed to have exercised such right of setoff immediately at the time of such election even though any charge therefor is made or entered on Secured Party's records subsequent thereto.
- 13.7. ASSIGNMENT. The rights and benefits of Secured Party hereunder shall, if Secured Party so agrees, inure to any party acquiring any interest in the Indebtedness or any part thereof.
- 13.8. SUCCESSORS AND ASSIGNS. Secured Party and Debtor, as used herein, shall include the successors or assigns of those parties, except that Debtor shall not have the right to assign its rights hereunder or any interest herein.

- 13.9. MODIFICATION. No modification, rescission, waiver, release, or amendment of any provision of this Agreement shall be made, except as may be provided in Item 35 of the Schedule or by a written agreement signed by Debtor and a duly authorized officer of Secured Party.
- 13.10. COUNTERPARTS. This Agreement may be executed in any number of counterparts, and by Secured Party and Debtor on separate counterparts, each of which, when so executed and delivered, shall be an original, but all of which shall together constitute one and the same Agreement.
- 13.11. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES. Any financial calculation to be made, all financial statements and other financial information to be provided, and all books and records to be kept in connection with the provisions of this Agreement, shall be in accordance with generally accepted accounting principles consistently applied during each interval and from interval to interval; provided, however, that in the event changes in generally accepted accounting principles shall be mandated by the Financial Accounting Standards Board or any similar accounting body of comparable standing, or should be recommended by Debtor's certified public accountants, to the extent such changes would affect any financial calculations to be made in connection herewith, such changes shall be implemented in making such calculations only from and after such date as Debtor and Secured Party shall have amended this Agreement to the extent necessary to reflect such changes in the financial and other covenants to which such calculations relate.

13.12. INDEMNIFICATION.

- (a) If after receipt of any payment of all, or any part of, the Indebtedness, Secured Party is, for any reason, compelled to surrender such payment to any person or entity because such payment is determined to be void or voidable as a preference, an impermissible setoff, or a diversion of trust funds, or for any other reason, the Transaction Documents shall continue in full force and Debtor shall be liable, and shall indemnify and hold Secured Party harmless for, the amount of such payment surrendered. The provisions of this Section shall be and remain effective notwithstanding any contrary action which may have been taken by Secured Party in reliance upon such payment, and any such contrary action so taken shall be without prejudice to Secured Party's rights under the Transaction Documents and shall be deemed to have been conditioned upon such payment having become final and irrevocable. The provisions of this Section 13.12(a) shall survive the termination of this Agreement and the Transaction Documents.
- (b) Debtor agrees to indemnify, defend, and hold harmless Secured Party from, and against, any and all liabilities, claims, damages, penalties, expenditures, losses, or charges, including, but not limited to, all costs of investigation, monitoring,

legal representations, remedial response, removal, restoration, or permit acquisition, which may now, or in the future, be undertaken, suffered, paid, awarded, assessed, or otherwise incurred by Secured Party or any other person or entity as a result of the presence of, Release of, or threatened Release of Hazardous Substances on, in, under, or near the property owned, leased, or operated by Debtor or any Consolidated Subsidiary. The liability of Debtor under the covenants of this Section 13.12(b) is not limited by any exculpatory provisions in this Agreement or any other documents securing the Indebtedness and shall survive repayment of the Indebtedness or any transfer or termination of this Agreement regardless of the means of such transfer or termination. Debtor agrees that Secured Party shall not be liable in any way for the completeness or accuracy of any Environmental Report or the information contained therein. Debtor further agrees that Secured Party has no duty to warn Debtor or any other person or entity about any actual or potential environmental contamination or other problem that may have become apparent, or will become apparent, to Secured Party.

(c) Debtor agrees to pay, indemnify, and hold Secured Party harmless from, and against, any and all liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, expenses, or disbursements of any kind or nature whatsoever (including, without limitation, counsel and special counsel fees and disbursements in connection with any litigation, investigation, hearing, or other proceeding) with respect, or in any way related, to the existence, execution, delivery, enforcement, performance, and administration of this Agreement and any other Transaction Document (all of the foregoing, collectively, the "Indemnified Liabilities"). The agreements in this Section 13.12(c) shall survive repayment of the Indebtedness.

13.13. TERMINATION; PREPAYMENT PREMIUM.

Termination. This Agreement is, and is intended to be, a continuing (a) Agreement and shall remain in full force and effect for an initial term equal to the term set forth in Item 32 of the Schedule and for any renewal term also specified in Item 32 of the Schedule; provided, however, that either party may terminate this Agreement as of the end of the initial term or any subsequent renewal term by giving the other party notice to terminate in writing at least sixty (60) days prior to the end of any such period whereupon at the end of such period all Indebtedness shall be due and payable in full without presentation, demand, or further notice of any kind, whether or not all or any part of such Indebtedness is otherwise due and payable pursuant to the Secured Party may terminate this agreement or instrument evidencing same. Agreement immediately and without notice upon the occurrence of an Event of Default. Notwithstanding the foregoing or anything in this Agreement or elsewhere to the contrary, the Security Interest, Secured Party's rights and remedies under the Transaction Documents and Debtor's obligations and liabilities under the Transaction Documents, shall survive any termination of this Agreement and shall remain in full force and effect until all of the Indebtedness outstanding, or contracted or committed for (whether or not outstanding), before the receipt of such notice by Secured Party, and any extensions or renewals thereof (whether made before or after receipt of such notice), together with interest accruing thereon after such notice, shall be finally and irrevocably paid in full. No Collateral shall be released or financing statement terminated until: (i) such final and irrevocable payment in full of the Indebtedness as described in the preceding sentence; and (ii) Debtor and Secured Party execute a mutual general release, subject to Section 13.12 of this Agreement, in form and substance satisfactory to the Secured Party and Debtor and their counsel.

- (b) Prepayment Premium. If Debtor pays in full all, or substantially all, of the principal balance of Advances prior to the end of the initial term or any renewal term of this Agreement as set forth in Item 32 of the Schedule, other than temporarily from funds internally generated in the ordinary course of business, at the time of any such payment Debtor shall also pay to Secured Party the prepayment premium set forth in Item 34 of the Schedule. Any tender of payment in full of such principal balance following an acceleration by Secured Party of the Indebtedness, pursuant to Section 11.2 shall be, for purposes of this Section 13.13(b), deemed to be considered a prepayment requiring Debtor to pay the prepayment premium set forth in Item 34 of the Schedule.
- 13.14. FURTHER ASSURANCES. From time to time, Debtor shall take such action and execute and deliver to Secured Party such additional documents, instruments, certificates, and agreements as Secured Party may reasonably request to effectuate the purposes of the Transaction Documents.
- 13.15. HEADINGS. Article and Section headings used in this Agreement are for convenience only and shall not affect the construction of this Agreement.
- 13.16. CUMULATIVE SECURITY INTEREST, ETC. The execution and delivery of this Agreement shall in no manner impair or affect any other security (by endorsement or otherwise) for payment or performance of the Indebtedness, and no security taken hereafter as security for payment or performance of the Indebtedness shall impair in any manner or affect this Agreement, or the security interest granted hereby, all such present and future additional security to be considered as cumulative security.
- 13.17. SECURED PARTY'S DUTIES. Without limiting any other provision of this Agreement: (a) the powers conferred on Secured Party hereunder are solely to protect its interests and shall not impose any duty to exercise any such powers; and (b) except as may be required by applicable law, Secured Party shall not have any duty as to any Collateral or as to the taking of any necessary steps to preserve rights against any parties or any other rights pertaining to any Collateral.

- 13.18. NOTICES GENERALLY. All notices and other communications hereunder shall be made by telegram, telex, electronic transmitter, overnight air courier, or certified or registered mail, return receipt requested, and shall be deemed to be received by the party to whom sent one Business Day after sending, if sent by telegram, telex, electronic transmitter, or overnight air courier, and three Business Days after mailing, if sent by certified or registered mail. All such notices and other communications to a party hereto shall be addressed to such party at the address set forth on the cover page hereof or to such other address as such party may designate for itself in a notice to the other party given in accordance with this Section 13.18.
- 13.19. SEVERABILITY. The provisions of this Agreement are independent of, and separable from, each other, and no such provision shall be affected or rendered invalid or unenforceable by virtue of the fact that for any reason any other such provision may be invalid or unenforceable in whole or in part. If any provision of this Agreement is prohibited or unenforceable in any jurisdiction, such provision shall be ineffective in such jurisdiction only to the extent of such prohibition or unenforceability, and such prohibition or unenforceability shall not invalidate the balance of such provision to the extent it is not prohibited or unenforceable nor render prohibited or unenforceable such provision in any other jurisdiction.
- 13.20. INCONSISTENT PROVISIONS. The terms of this Agreement and the other Transaction Documents shall be cumulative except to the extent that they are specifically inconsistent with each other, in which case the terms of this Agreement shall prevail.
- 13.21. ENTIRE AGREEMENT. This Agreement and the other Transaction Documents constitute the entire agreement and understanding between the parties hereto with respect to the transactions contemplated hereby and supersede all prior negotiations, understandings, and agreements between such parties with respect to such transactions, including, without limitation, those expressed in any commitment letter delivered by Secured Party to Debtor.
- 13.22. APPLICABLE LAW. THIS AGREEMENT SHALL BE GOVERNED BY THE LAWS OF THE STATE OF GEORGIA (EXCEPT WITH RESPECT TO MATTERS INVOLVING THE CREATION, PERFECTION AND ENFORCEMENT OF THE LIENS AND SECURITY INTERESTS CREATED HEREUNDER, WHICH SHALL BE GOVERNED UNDER THE LAWS OF THE STATE OF FLORIDA) AND SHALL BE BINDING UPON DEBTOR AND ITS HEIRS, EXECUTORS, ADMINISTRATORS, LEGAL REPRESENTATIVES, SUCCESSORS, AND ASSIGNS, AND SHALL INURE TO THE BENEFIT OF THE SECURED PARTY AND ITS SUCCESSORS AND ASSIGNS.
- 13.23. CONSENT TO JURISDICTION. DEBTOR AND SECURED PARTY AGREE THAT ANY ACTION OR PROCEEDING TO ENFORCE, OR ARISING OUT OF, THE TRANSACTION DOCUMENTS MAY BE COMMENCED IN ANY COURT OF

THE STATE IN ANY COUNTY, OR IN THE DISTRICT COURT OF THE UNITED STATES IN ANY DISTRICT, IN WHICH SECURED PARTY HAS AN OFFICE, AND DEBTOR WAIVES PERSONAL SERVICE OF PROCESS AND AGREES THAT A SUMMONS AND COMPLAINT COMMENCING AN ACTION OR PROCEEDING IN ANY SUCH COURT SHALL BE PROPERLY SERVED AND SHALL CONFER PERSONAL JURISDICTION IF SERVED BY REGISTERED OR CERTIFIED MAIL TO DEBTOR, OR AS OTHERWISE PROVIDED BY THE LAWS OF THE STATE OR THE UNITED STATES.

13.24. JURY TRIAL WAIVER. DEBTOR AND SECURED PARTY HEREBY KNOWINGLY, VOLUNTARILY, AND INTENTIONALLY WAIVE ANY RIGHT TO TRIAL BY JURY DEBTOR OR SECURED PARTY MAY HAVE IN ANY ACTION OR PROCEEDING, IN LAW OR IN EQUITY, IN CONNECTION WITH THE TRANSACTION DOCUMENTS OR THE TRANSACTIONS RELATED THERETO. DEBTOR REPRESENTS AND WARRANTS THAT NO REPRESENTATIVE OR AGENT OF SECURED PARTY HAS REPRESENTED, EXPRESSLY OR OTHERWISE, THAT SECURED PARTY WILL NOT, IN THE EVENT OF LITIGATION, SEEK TO ENFORCE THIS RIGHT TO JURY TRIAL WAIVER. DEBTOR ACKNOWLEDGES THAT SECURED PARTY HAS BEEN INDUCED TO ENTER INTO THIS AGREEMENT BY, AMONG OTHER THINGS, THE PROVISIONS OF THIS SECTION 13.24.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement under hand and seal the day and year first written above.

K DATA PRODUCTS, INC., a Florida corporation ("Debtor")

Edward Kingsberg, President

[Corporate Seal]

HSBC BUSINESS LOANS, INC.

("Secured Party")

/.

Its: Vicel Tres. ob

[Corporate Seal]

SCHEDULE

This Schedule is a part of a Loan and Security Agreement, dated 1, 1958, between K Data

Products, Inc. dba Systems Computer Supplies and HSBC Business Loans, Inc.

1. Borrowing Capacity (§ 1.1(c))

Borrowing Capacity at any time shall be the net amount determined by taking the lesser of the following amounts:

(A) \$7,000,000 ("Maximum Amount")

or

- (B) the amount equal to the sum of:
 - (i) up to 100% of the Insured of Receivables Borrowing Base;

and

(ii) up to 85% of the amount of the Domestic Receivables Borrowing Base;

and

(iii) the lesser of \$4,000,000 or the amount of the Inventory Borrowing Base;

and subtracting from the lesser of (A) or (B) above, the sum of (a) banker's acceptances, plus (b) letters of guaranty, plus (c) Letters of Credit. "Insured Receivables Borrowing Base" means the sum of the Insured Amounts for all account debtors covered by a credit insurance policy satisfactory to Secured Party, less: any deductibles, any amounts in excess of buyer and country limits, and any other deductions which, in Secured Party's sole discretion, may reduce the ultimate realizable benefit of a claim under the credit insurance policy

"Insured Amount" means the aggregate gross invoice value of all outstanding invoices due from a single Account Debtor, either foreign or domestic, covered under a credit insurance policy satisfactory to Secured Party, multiplied by the insured percentage specified for that Account Debtor in such policy, provided the insurance amount remains within the specified buyer and country limits. Insured Amount shall not exceed 90% of the gross invoice value.

"Domestic Receivable Borrowing Base" means accounts receivable due from Account Debtors located within the United States of America not otherwise covered under the credit insurance policy.

2. <u>Inventory Borrowing Base Percentages</u> (§ 1.1(y))

The following percentages of dollar value (calculated at the lower of actual cost or market value) are applicable to the following categories of Eligible Inventory:

- \underline{X} finished goods, to the extent of up to 50%;
- raw materials, to the extent of up to _____%;
- work in process, to the extent of up to -%.
- 3. <u>Cash Discount</u> (§§ 1.1(g) & 9.3)

Maximum Cash Discount of 2%, 30 days

- 4. Receivables-Age (§ 1.1(v)(i))
 - (A) Insured Receivables:

120 days after the invoice date

(B) Domestic Receivables:

90 days after the invoice date.

5. Receivables Disqualification Percentage (§ 1.1(v)(v))

50% or more

6. Permissible Foreign Account Debtors (§ 1.1(v)(vi))

Foreign account debtors covered under the credit insurance policy.

7. Inventory Accounting (§ 1.1(y))
\underline{X} First-in, first-out (FIFO)
_ Last-in, first-out (LIFO)
_ Other as specified below:
8. Marine Payment Account (§ 1.1(bb))
There is \underline{X} a Marine Payment Account
is not
Name and address of depository bank:
Account number
9. Letters of Credit (§ 2.4)
\$3,000,000
10. State of Incorporation (§ 4.1)
Debtor: Florida
Consolidated Subsidiaries: N/A

11. Location(s) of Inventory and Equipment (§§ 4.4(c), 4.7, 4.8(a) & 10.1)

Inventory Locations:

1401 NW 84th Avenue

Miami, Florida 33126

Equipment Locations (including names and addresses of owners or real property and mortgagees):

> 1401 NW 84 Avenue Miami, Florida 33126 Lessor: Weeks Realty P.O. Box 101891 Atlanta, Georgia 30392

3004 NW 72 Avenue Miami, Florida 33122 Lessor: Industrial Affiliates P.O. Box 52-2974

Miami, Florida 33122

12. Permitted Encumbrances (§§ 4.5(a), 4.5(c) & 10.3)

Purchase money liens on equipment are allowed.

13. <u>Business Records Location</u> (§§ 4.8(a), 4.8(c) & 10.1)

1401 NW 84 Avenue Miami, Florida 33126

14. Trademarks and Patents (§ 4.17)

Debtor:

Trademark:

CECS

Registration Number: 1982905

K:\2800\3\loanagr2

43

Consolidated Subsidiaries: N	// A	
15. <u>Labor Contracts</u> (§ 4.21)		
Debtor: N/A		
Consolidated Subsidiaries: N/A		
16. Authorized Shares (§ 4.23)		
No. of authorized common shares:	75,000)
Par Value of common shares:	\$ 0.10	
No. of issued and outstanding shares	: 1,620	
17. Required Documents (§ 5.1, 8.2(b))		
Required	Check If Due	Frequency
Receivables Schedule	\boxtimes	Weekly or as requested
Insured Receivable Schedule	\boxtimes	Weekly-within 3 business days after week end
Receivables Aging	\boxtimes	Monthly-within 20 days after month end
Inventory Reports		
a. Value Report	\boxtimes	Monthly-within 20 days after month end

K:\2800\3\loanagr2

c. Dispute Report

b. Periodic Summary Report

Credits and Extensions Reports

 \boxtimes

 \boxtimes

 \boxtimes

Weekly or as requested

Immediately

Weekly

	Cash Receipts Journal & Sched. of Payments on Receivables	\boxtimes	Weekly
	Copies of shipping documents Relating to the Receivables Greater than \$10,000		Weekly or as requested
	List of names and addresses of Account Debtors	\boxtimes	Semi-annually on December 1 and June 1 of each year or immediately upon request
	Reconciliation report showing all receivables, collections, payments, credits and extensions since the preceding report.		Monthly within 30 days after month end
	Payables aging report showing the amounts due and owing on all of Debtor's payables according to debtor's records as of the close of such periods as shall be specified by Secured Party.		Monthly within 20 days after month end
	Reconciliation report reconciling monthly financial statements with Receivables Aging Inventory Report and Payable Aging.	\boxtimes	Monthly within 30 days after month end
	Loan Request, Remittance and Collateral Report	\boxtimes	On the date of each Advance Request
	Other as indicated below:		
	Endorsements, amendments or any other changes to the credit insurance policy.	\boxtimes	Immediately
18.	Interest Rate (§ 7.2)		
	Prime Rate		

19. Fees and Due Dates (§§ 2.4, 7.3)

Type	Amount	Due Date(s)
Collateral Maintenance Fee	\$1,000 per month	The first of each month
Unused Line Fee	.25% per annum	Monthly in arrears on the first day of each month
Audit Fee	\$3,000 per exam	First day of the month following the completion of audit

20. Uncollected Funds Adjustment (§ 7.6)

____ Calendar Day; or

X 1 Business Day; or

for each Item, the number of days estimated by Secured Party as necessary for collection of funds from the particular institution on which such Item is drawn.

21. Additional Covenants (§§ 9 & 10)

22. <u>Terms of Sale</u> (§ 9.3)

Due dates of no more than 90 calendar days from date of Invoice, except in regard to transactions specified below under "Datings."

Datings: Account debtors specifically approved for terms in excess of 90 days under the credit insurance policy

K:\2800\3\loanagr2

46

23. Permitted Borrowings (§ 10.2	23.	Permitted	Borrowings	(§	10.2
----------------------------------	-----	-----------	-------------------	------------	------

Debtor: Purchase money loans and leases for operating and transportation equipment.

Consolidated Subsidiaries: N/A

24. Permitted Investments and Advances (§ 10.8(d))

Debtor: Marketable securities not to exceed \$200,000

Consolidated Subsidiaries: N/A

25. Permitted Guaranties (§§ 4.18, 10.9)

Debtor: N/A

Consolidated Subsidiaries: N/A

26. Maximum Annual Lease Rentals (§ 10.10)

Debtor: N/A

. 17.2 2

Consolidated Subsidiaries: N/A

27. Permitted Capital Expen	ditures (§ 10.	.11)
Debtor: \$100,000 per fis	scal year	
Consolidated Subsidiaries	: N/A	
28. Maximum Aggregate Co	mpensation (§ 10.12(a))
Debtor: N/A		
Consolidated Subsidiaries:	: N/A	
29. Maximum Annual Compo	ensation for C	Certain Individuals (§ 10.12(b))
Debtor:	Name	Amount
N/A		
Consolidated Subsidiaries:	:	
N/A		
30. Financial Covenants (§ 10	0.15)	
		Debtor shall maintain Net Working Capital of at least the time periods set forth below:
<u>Ratio</u>	Time	e Period
1.1	At all	1 times

48

"Current assets" and "current liabilities" shall be determined in accordance with generally accepted accounting principles consistently applied.

(b) Minimum Tangible Net Worth: Debtor shall maintain a Minimum Tangible Net Worth in the amounts set forth below for the time period set forth below:

Amount	Time Period
\$2,350,000 \$2,600,000 \$3,750,000	At closing through 12/30/98 By 12/31/98 through 12/30/99 By 12/31/99 and thereafter
\$2,750,000	By 12/31/99 and thereafter

"Tangible Net Worth" means the sum of stockholders' equity <u>plus</u> the principal balance of any debt that is subordinated to Secured Party in a manner satisfactory to Secured Party, <u>minus</u> the book value of Intangible Assets (as defined above), all determined in accordance with generally accepted accounting principles consistently applied.

"Intangible assets" means (i) all loans or advances to, and other receivable owing from, any officers, employees, subsidiaries and other affiliates, (ii) all investments, whether in a subsidiary or otherwise, (iii) goodwill, (iv) any other assets deemed intangible under generally accepted accounting principles, and (v) any other assets determined to be intangible by secured Party in its reasonable credit judgment.

(c) Maximum Debt to Tangible Net Worth: Debtor shall maintain a ratio of total liabilities (excluding the principal balance of any debt that is subordinated to Secured Party in a manner satisfactory to Secured Party) to Tangible Net Worth (as defined above) of no greater than the ratio set forth below during the time periods set forth below:

Ratio	<u>Time Period</u>		
4.0:1.0	At all times		

31. State (§ 1.1(nn))

Georgia

32. Initial Term and Renewal Term (§ 13.13(a))

Initial Term:

Through 3/31/01

Renewal Term:

12 months

33.	Percentage of Stock Ownership of Consolidated Subsidiaries (§ 4.22, § 9.23)		
	Consolidated Subsidiary	Debtor's Percentage of Ownership	
	N/A		

34. Prepayment Premium (§ 13.13(b))

Year 1: 1% of the Maximum Amount
Year 2 and thereafter ½% of the Maximum Amount

35. Other Provisions (§ 13.9)

The undersigned have executed this Schedule on fue 4, 1998

IN WITNESS WHEREOF, the parties have executed this Schedule under hand and seal the date and year first written above.

EXHIBIT A

FINANCIAL STATEMENT CERTIFICATION

The undersigned, the President of K DATA PRODUCTS, INC., a Florida corporation (the corporation)
"Debtor") hereby certifies to HSBC BUSINESS LOANS, INC. that attached hereto is a true, corre
and complete copy of the Debtor's financial statements as of the month endir
, which financial statements fairly present Debtor
financial position and consist of a balance sheet and related statements of income, retained earning
and cash flow covering the period from the end of the immediately preceding fiscal year to the end such month.
Name: Edward Kingsberg Title: President
Date:

Exhibit B

COMPLIANCE CERTIFICATE

K DATA PRODUCTS, INC., a Florida corporation ("Debtor") hereby of	ertifies to
HSBC BUSINESS LOANS, INC. ("Secured Party") pursuant to the Loan and S	ecurity
Agreement between Debtor and Secured Party dated	, 1998, as
may be amended from time to time ("Loan Agreement") that:	

A. General

- 1. Capitalized terms not defined herein shall have the meanings set forth in the Loan Agreement.
- 2. The Debtor has complied with all the terms, covenants and conditions to be performed or observed by it contained in the Loan Agreement and the Transaction Documents to which Debtor is a party.
- 3. Neither on the date hereof nor, if applicable, after giving effect to the Advance made on the date hereof, does there exist an Event of Default or an event which would with notice or the lapse of time, or both, constitute an Event of Default.
- Transaction Document to which Debtor is a party and in any certificate, document or financial or other statement furnished at any time thereunder are true, correct and complete in all material respects with the same effect as though such representations and warranties had been made on the date hereof, except to the extent that any such representation and warranty relates solely to an earlier date (in which case such representation and warranty shall be true, correct and complete on and as of such earlier date).

B. Financial Covenants:

1. As of the date hereof or, for such period as may be designated below, the computations, ratios and calculations as set forth below in accordance with Item 30 of the Schedule, are true and correct:

TRADEMARK REEL: 1775 FRAME: 0565

MODIFY TO REFLECT FINANCIAL COVENANTS SET FORTH IN ITEM 30 OF THE SCHEDULE.

(a)		<u>ent Ratio</u> , 19:			
	(i)	Ratio of (iii) to (iv) from (a) above		=	to
(b)		ible Net Worth, 19:			
	(i)	Stockholders' equity	=	\$	
	(ii)	Subordinated debt	=	\$	
	(iii)	(i) plus (ii)	=	\$	
	(iv)	Intangible Assets	=	\$	
	(v)	(iii) less (iv)		\$	
(c)		to Tangible Net Worth	1		
	(i)	Total Liabilities	=	\$	
	(ii)	Subordinated Debt	=	\$	
	(iii)	(i) less (ii)	=	\$	
	(iv)	Tangible Net Worth from (c)(v) above	=	\$	
	(v)	Ratio of (iii) to (iv)	******		to

IN WITNESS WHEREOF, the undersigned, a duly authorized officer of Debtor, has executed and delivered this certificate in the name and on behalf of the Debtor on the day and year first written above.

K DATA PRODUCTS, INC., a Florida corporation

K:\2800\3\COMP2.CER

TRADEMARK REEL: 1775 FRAME: 0567