

TRADEMARK ASSIGNMENT COVER SHEET

Electronic Version v1.1
Stylesheet Version v1.2

ETAS ID: TM744673

SUBMISSION TYPE:	NEW ASSIGNMENT		
NATURE OF CONVEYANCE:	SECURITY INTEREST		
CONVEYING PARTY DATA			
Name	Formerly	Execution Date	Entity Type
SHIPLEY BUSINESS DEVELOPMENT SERVICES, LLC		07/29/2022	Limited Liability Company: UTAH
RECEIVING PARTY DATA			
Name:	PETRA GROWTH FUND IV, L.P.		
Street Address:	3825 Bedford Avenue		
Internal Address:	Suite 203		
City:	Nashville		
State/Country:	TENNESSEE		
Postal Code:	37215		
Entity Type:	Limited Partnership: DELAWARE		
PROPERTY NUMBERS Total: 28			
Property Type	Number	Word Mark	
Registration Number:	3988578	SHIPLEY	
Registration Number:	4082071	SHIPLEY ASSOCIATES	
Registration Number:	3952861	SHIPLEYASSOCIATES	
Registration Number:	3992406		
Registration Number:	3952862	SHIPLEY UNIVERSITY	
Registration Number:	3952863	SHIPLEY UNIVERSITY	
Registration Number:	4001205	SHIPLEY WINS	
Registration Number:	4008483	WWW.SHIPLEYWINS.COM	
Registration Number:	4075958	SHIPLEY	
Registration Number:	4075959	SHIPLEY ASSOCIATES	
Registration Number:	3952864	SHIPLEYASSOCIATES	
Registration Number:	3923075		
Registration Number:	3925349	WE ENABLE WINNING	
Registration Number:	4001206	SHIPLEY WINS	
Registration Number:	4097807	WWW.SHIPLEYWINS.COM	
Registration Number:	4078881	SHIPLEY	
Registration Number:	4082075	SHIPLEY ASSOCIATES	

CH \$715.00 3988578

Property Type	Number	Word Mark
Registration Number:	3952865	SHIPLEYASSOCIATES
Registration Number:	3923119	
Registration Number:	3952866	SHIPLEY UNIVERSITY
Registration Number:	3952867	SHIPLEY UNIVERSITY
Registration Number:	4008498	WE ENABLE WINNING
Registration Number:	4210579	WE EMPOWER LEARNING
Registration Number:	4001223	SHIPLEY WINS
Registration Number:	4001224	WWW.SHIPLEYWINS.COM
Registration Number:	4907551	SHIPLEYONLINE
Registration Number:	6617008	BUSINESS WINNING INSTITUTE
Serial Number:	90330355	BWI BUSINESS WINNING INSTITUTE

CORRESPONDENCE DATA

Fax Number: 6157426293

Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent using a fax number, if provided; if that is unsuccessful, it will be sent via US Mail.

Phone: 6152596126

Email: trademarks@bassberry.com

Correspondent Name: Marian Moore

Address Line 1: 150 3rd Ave. S.

Address Line 2: Suite 2800

Address Line 4: Nashville, TENNESSEE 37201

ATTORNEY DOCKET NUMBER: 108157.0129

NAME OF SUBMITTER: Marian Moore

SIGNATURE: /Marian Moore/

DATE SIGNED: 07/29/2022

Total Attachments: 39

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INTELLECTUAL PROPERTY SECURITY AGREEMENT

THIS INTELLECTUAL PROPERTY SECURITY AGREEMENT ("Agreement"), dated as of July 29, 2022, is made by SHIPLEY BUSINESS DEVELOPMENT SERVICES, LLC, a Utah limited liability company (the "Grantor"), in favor of PETRA GROWTH FUND IV, L.P., a Delaware limited partnership, in its capacity as agent for itself and the other Lenders (the "Agent").

RECITALS

WHEREAS, pursuant to that certain Loan and Security Agreement of even date herewith, among (i) Shipley Topco, LLC, a Delaware limited liability company, Shipley Holdco, Inc., a Delaware corporation ("SHI"), immediately upon the consummation of the Closing Date Acquisition, the Grantor (and together with SHI, individually and collectively, the "Borrower"), and the Guarantors party thereto; (ii) the Lenders; and (iii) the Agent (as the same may be amended, restated, supplemented or otherwise modified from time to time, the "Loan Agreement"; capitalized terms not otherwise defined herein and not otherwise noted parenthetically as being defined in other agreements shall have the meanings set forth in the Loan Agreement), the Lenders have agreed to make certain extensions of credit to the Borrower under the Loan Agreement, all as more specifically described therein; and

WHEREAS, pursuant to the Loan Agreement, the Grantor is required to execute and deliver this Intellectual Property Security Agreement to the Agent for recording with the United States Patent and Trademark Office and the United States Copyright Office.

NOW, THEREFORE, for good and valuable consideration, receipt of which is hereby acknowledged, and intending to be legally bound, as collateral security for the prompt and complete payment when due of its obligations under the Loan Agreement, the Grantor hereby represents, warrants, covenants and agrees as follows:

AGREEMENT

1. Grant of Security Interest. To secure its obligations under the Loan Agreement, the Grantor grants and pledges to the Agent, for the ratable benefit of the Lenders, a security interest in all of the Grantor's right, title and interest in, to and under its intellectual property (all of which shall collectively be called the "Intellectual Property Collateral"), including, without limitation, the following:

(a) Any and all copyright rights, copyright applications, copyright registrations and like protections in each work or authorship and derivative work thereof, whether published or unpublished and whether or not the same also constitutes a trade secret, now or hereafter existing, created, acquired or held, including without limitation those set forth on Exhibit A attached hereto (collectively, the "Copyrights");

(b) Any and all trade secrets, and any and all intellectual property rights in computer software and computer software products now or hereafter existing, created, acquired or held;

(c) Any and all design rights that may be available to the Grantor now or hereafter existing, created, acquired or held;

(d) All patents, patent applications and like protections including, without limitation, improvements, divisions, continuations, renewals, reissues, extensions and continuations-in-part of the same, including without limitation the patents and patent applications set forth on Exhibit B attached hereto (collectively, the "Patents");

(e) Any trademark and servicemark rights, whether registered or not, applications to register and registrations of the same and like protections, and the entire goodwill of the business of the Grantor connected with and symbolized by such trademarks, including without limitation those set forth on Exhibit C attached hereto (collectively, the "Trademarks");

(f) Any and all claims for damages by way of past, present and future infringements of any of the rights included above, with the right, but not the obligation, to sue for and collect such damages for said use or infringement of the intellectual property rights identified above;

(g) All licenses or other rights to use any of the Copyrights, Patents, or Trademarks, and all license fees and royalties arising from such use to the extent permitted by such license or rights;

(h) All amendments, extensions, renewals and extensions of any of the Copyrights, Patents, or Trademarks; and

(i) All proceeds and products of the foregoing, including without limitation all payments under insurance or any indemnity or warranty payable in respect of any of the foregoing.

2. Recordation. The Grantor authorizes the Register of Copyrights, the Commissioner of Patents and Trademarks and any other applicable government officer record this Intellectual Property Security Agreement.

3. Authorization. The Grantor hereby authorizes the Agent to (a) modify this Agreement unilaterally by amending the exhibits to this Agreement to include any Intellectual Property Collateral which the Grantor obtains subsequent to the date of this Agreement, and (b) file a duplicate original of this Agreement containing amended exhibits reflecting such new Intellectual Property Collateral.

4. Loan Documents. This Agreement has been entered into pursuant to and in conjunction with the Loan Agreement, which is hereby incorporated by reference. The

provisions of the Loan Agreement shall supersede and control over any conflicting or inconsistent provision herein. The rights and remedies of the Lenders with respect to the Intellectual Property Collateral are as provided by the Loan Agreement and related documents, and nothing in this Agreement shall be deemed to limit such rights and remedies.

5. Execution in Counterparts. This Agreement may be executed in counterparts (and by different parties hereto in different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. Delivery of an executed counterpart of a signature page to this Agreement by facsimile or in electronic (i.e., "pdf" or "tif" format) shall be effective as delivery of a manually executed counterpart of this Agreement.

6. Successors and Assigns. This Agreement will be binding on and shall inure to the benefit of the parties hereto and their respective successors and assigns.

7. Governing Law. This Agreement and any claim, controversy, dispute or cause of action (whether in contract or tort or otherwise) based upon, arising out of or relating to this Agreement and the transactions contemplated hereby and thereby shall be governed by, and construed in accordance with, the laws of the United States and the State of Tennessee, without giving effect to any choice or conflict of law provision or rule (whether of the State of Tennessee or any other jurisdiction).

[Signature Page Follows]

IN WITNESS WHEREOF, the parties have caused this Intellectual Property Security Agreement to be duly executed by its officers thereunto duly authorized as of the first date written above.

GRANTOR:

**SHIPLEY BUSINESS DEVELOPMENT
SERVICES, LLC**

Todd Barnett

By: _____

Title: Todd Barnett

Name: Manager

AGENT:

PETRA GROWTH FUND IV, L.P.

By: Petra Partners IV, LLC, its General Partner

Doug Owen

By: _____

Name: Doug Owen

Title: Managing Member

EXHIBIT A

Copyrights

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0003050686	1991-02-06	Administrator guide.	Shipley Associates	1990	1990-10-01	Shipley Associates, employer for hire of Scott Herd & Shari Hubbert.	Herd, Scott; Hubbert, Shari; Shipley Associates
TX0002997043	1991-01-08	Applying the NEPA process.	Shipley Associates	1990	1990-10-04	entire text & compilation: Shipley Associates, employer for hire of Judith Lee & Lawrence H. Freeman.	Lee, Judith; Freeman, Lawrence H.; Shipley Associates
TX0003414953	1992-04-04	Applying the NEPA process (ANP)/EIAP USAF : workshop manual.	Shipley Associates	1992	1992-07-16	text & compilation: Shipley Associates, employer for hire of Sidney L. Jensen.	Jensen, Sidney L.; Shipley Associates
TX0003834726	1994-02-14	Applying the NEPA process : workshop manual.	Shipley Associates & Federal Emergency Management Agency	1993	1993-02-01	Shipley Associates, employer for hire.	Shipley Associates; Federal Emergency Management Agency

TRADEMARK

REEL: 007806 FRAME: 0890

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0003678574	1993-12-16	Audit report writing.	Shipley Associates (employer for hire of R. Breck England)	1993	1993-11-11		England, R. Breck; Shipley Associates
TX0002345986	1988-05-23	Audit report writing.	Shipley Associates	1988	1988-04-22	entire text. Shipley Associates, employer for hire of Sidney L. Jenson & Lawrence H. Freeman.	Jenson, Sidney L.; Freeman, Lawrence H.; Shipley Associates
TX0002901840	1990-08-30	Audit report writing : workshop information.	Shipley Associates	1990	1990-07-10	Shipley Associates, employer for hire of R. Breck England, Sidney L. Jenson.	England, R. Breck; Jenson, Sidney L.; Shipley Associates
TXu000300441	1987-10-16	AutoFAST, automatic facility analysis and scheduling tool reference manual.	Chevrolet-Pontiac-Canada Group, General Motors	1987		Shipley Associates, employer for hire.	General Motors. Chevrolet-Pontiac-Canada Group; Shipley Associates; Chevrolet-Pontiac-Canada Group, General Motors.

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0004393798	1996-10-21	Can you predict the success of your marketing applications? : standards and measures for improving quality : a white paper / by Franklin Quest Consulting Group (formerly Shipley Associates), Scientific Services.	Franklin Quest Co. (employer for hire)	1996	1996-09-09		Shipley Associates; Franklin Quest Co.; Franklin Quest Consulting Group. Scientific Services; Franklin Quest Company; Franklin Quest Consulting Group Scientific Services
TX0007248693	2010-05-04	Capturing Federal Business: Part 3 of Winning Federal Business	Shipley Business Development Services, Inc.	2008	2008-09-06	Shipley Business Development Services, Inc. employer for hire; Domicile: United States; Citizenship: United States. Authorship: text	Shipley Business Development Services, Inc.; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
VA0001754735	2010-05-04	Capturing Federal Business: Part 3 of Winning Federal Business	Shipley Business Development Services	2008	2008-09-06	Shipley Business Development Services, Inc. employer for hire; Domicile: United States; Citizenship: United States. Authorship: 2-D artwork	Shipley Business Development Services, Inc.; Shipley Associates
TX0002585524	1989-06-12	Construction specifications.	Shipley Associates	1989	1989-04-25	Shipley Associates, employer for hire of Larry G. Best & Ronald R. Shook.	Best, Larry G.; Shook, Ronald R.; Shipley Associates
TXu000503312	1991-12-10	Data collection guide.	Shipley Associates (employer for hire of Stephanie McCulley)	1991			McCulley, Stephanie; Shipley Associates
TXu000551764	1993-01-19	Data collection guide for the oil and gas industry.	Shipley Associates (employer for hire of Stephanie McCulley)	1992			McCulley, Stephanie; Shipley Associates
TXu000296828	1987-09-15	DDOU employee survey.	Shipley Associates	1987			Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX00007950951	2014-08-14	Decision Gates and Reviews: Workshop Manual.	Shipley Business Development Services, Inc., dba Shipley Associates.	2013	2013-02-28	Shipley Business Development Services, Inc., dba Shipley Associates, employer for hire; Citizenship: United States. Authorship: text, artwork.	Shipley Business Development Services, Inc.; Shipley Associates
TX00003990919	1995-01-26	Designing quality documents : standards for designing memorandums, letters, and reports.	Franklin Quest Company	1992	1992-09-27	Shipley Associates, employer for hire.	Franklin Quest Company; Shipley Associates; Franklin Quest Company
TX00002944418	1990-10-25	Detroit Edison.	Shipley Associates	1990	1990-06-22	text & compilation: Shipley Associates, employer for hire of Manny Gunne, Samuel H. Kazdan & Irene Dearden.	Gunne, Manny; Kazdan, Samuel H.; Dearden, Irene; Shipley Associates
TX00002585525	1989-06-12	Developing cost volumes.	Shipley Associates	1989	1989-03-13	Shipley Associates, employer for hire of Neal Sims, Larry J. Newman, and Lyn LeCrone.	Sims, Neal; Newman, Larry J.; LeCrone, Lyn; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX00002595825	1989-06-12	Developing cost volumes : leader guide.	Shipley Associates	1989	1989-04-10	text & compilation of excerpts: Shipley Associates, employer for hire of Neal Sims; text: Shipley Associates, employer for hire of Roger Webb.	Sims, Neal; Webb, Roger; Shipley Associates
TX00003692899	1993-12-16	Developing procedures and manuals-- capturing quality processes : workshop manual.	Shipley Associates (employer for hire of Gaylan W. Nielsen and Stephanie K. McCulley)	1993	1993-05-28		Nielsen, Gaylan W.; McCulley, Stephanie K.; Shipley Associates
TX00002995596	1991-01-08	Document guidelines for NEPA.	Shipley Associates	1990	1990-11-07	entire text & compilation of govt. regulations: Shipley Associates, employer for hire of Lawrence Freeman.	Freeman, Lawrence; Shipley Associates
TX00002249419	1987-12-16	Effective business writing.	Shipley Associates	1986	1986-01-06	Shipley Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; Shipley Associates

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TX0002153246	1987-09-17	Effective business writing : facilitator guide.	Shipley Associates	1987	1987-07-01	entire text: Shipley Associates, employer for hire of Kelly M. Cowser.	Cowser, Kelly M.; Shipley Associates
TX0003132366	1991-02-06	Effective business writing : interactive videodisc program.	Shipley Associates	1990	1990-10-01	Shipley Associates, employer for hire of R. Breck England, Scott Herd, Marilyn Meeks.	England, R. Breck; Herd, Scott; Meeks, Marilyn; Shipley Associates
TX0003372609	1992-08-04	Effective business writing : leader guide.	Shipley Associates (employer for hire of R. Breck England, Shari Hubbert, Kurt Welland)	1992	1992-05-07		England, R. Breck; Hubbert, Shari; Welland, Kurt; Shipley Associates
TX0003001029	1991-01-08	Effective business writing : leader guide.	version]	1990	1990-11-30	Shipley Associates, employer for hire of R. Breck England & Shari Hubbert.	England, R. Breck; Hubbert, Shari; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX00022595826	1989-06-12	Effective business writing : leader guide.	Shipley Associates	1988	1988-12-15	Shipley Associates, employer for hire of Kelly M. Cowser, Sidney L. Jensen & Francine T. Mahak.	Cowser, Kelly M.; Jensen, Sidney L.; Mahak, Francine T.; Shipley Associates
TX0002182647	1987-09-17	Effective business writing : leader guide / prepared for Ford Motor Company by Shipley Associates.	Shipley Associates	1987	1987-07-01	text: Shipley Associates, employer for hire of Kelly M. Cowser.	Cowser, Kelly M.; Ford Motor Company; Shipley Associates
TX0003012328	1991-01-08	Effective business writing : participant workbook.	Shipley Associates	1990	1990-11-05	coauthors: Shipley Associates, employer for hire of R. Breck England & Shari Hubbert.	England, R. Breck; Hubbert, Shari; Shipley Associates
TX0003013498	1991-01-08	Effective business writing : participant workbook.	Shipley Associates	1990	1990-11-12	Shipley Associates, employer for hire of R. Breck England & Shari Hubbert.	England, R. Breck; Hubbert, Shari; Shipley Associates
TX0002249420	1987-12-16	Effective business writing : participant workbook.	Shipley Associates	1987	1987-07-01	Shipley Associates, employer for hire of Terry R. Bacon, Lawrence H. Freeman & Kelly M. Cowser.	Bacon, Terry R.; Freeman, Lawrence H.; Cowser, Kelly M.; Shipley Associates

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TX0002321093	1988-05-23	Effective meeting management.	ShIPLEY Associates	1988	1988-03-10	entire text: ShIPLEY Associates, employer for hire of Phillip Bozek.	Bozek, Phillip; ShIPLEY Associates
TX0002321094	1988-05-23	Environmental documents writing.	ShIPLEY Associates	1988	1988-04-07	entire text: ShIPLEY Associates, employer for hire of Lawrence H. Freeman & Sidney L. Jensen.	Freeman, Lawrence H.; Jensen, Sidney L.; ShIPLEY Associates
TX0001655218	1985-09-11	Environmental documents writing : II / presented by ShIPLEY Associates	ShIPLEY Associates	1982	1982-12-01	text: ShIPLEY Associates, employer for hire of Lawrence H. Freeman	Freeman, Lawrence H.; ShIPLEY Associates
TXu000628148	1994-02-14	Executive overview of the NEPA process, Department of the Navy, United States Marine Corps.	ShIPLEY Associates	1993			ShIPLEY Associates
TXu000628126	1994-02-14	Executive overview of the NEPA Process : United States Navy	ShIPLEY Associates	1993			ShIPLEY Associates
TX00002692423	1989-11-14	Executive writing.	ShIPLEY Associates	1989	1989-09-11	ShIPLEY Associates, employer for hire of R. Breck.	Breck, R.; ShIPLEY Associates

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TX0001895431	1986-08-29	Executive writing.	Shipley Associates	1986	1986-06-01	Shipley Associates, employer for hire of Terry R. Bacon, Lawrence H. Freeman (co-authors) & Richard C. Callahan (contributor)	Bacon, Terry R.; Freeman, Lawrence H.; Callahan, Richard C.; Shipley Associates
TX0001845878	1986-05-20	GM writing style guide : the complete reference book that helps G M people write and process information effectively.	Shipley Associates	1986	1986-04-25	text: Shipley Associates & General Motors Corporation, employers for hire of Terry R. Bacon, Lawrence H. Freeman & DeNeil H. Petersen.	Bacon, Terry R.; Freeman, Lawrence H.; Petersen, DeNeil H.; Shipley Associates; General Motors Corporation
TX0002617992 / Supplemented by: TX0003294733	1989-06-12 / Supplemented by: 1990-10-10	Grammar review : activity workbook.	Shipley Associates & General Motors Corporation	1988	1988-11-28	Shipley Associates, employer for hire of R. Breck England.	England, R. Breck; Shipley Associates
TX0003294733 / Supplement to: TX0002617992	1990-10-10 / Supplement to: 1989		Shipley Associates				England, R. Breck; Shipley Associates
TX0002617990	1989-06-12	Grammar review : leader guide.	Shipley Associates	1989	1989-04-18	Shipley Associates, employer for hire of R. Breck England.	England, R. Breck; Shipley Associates

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TX0002940881	1990-10-10	Highway construction specifications writing.	Shipley Associates	1990	1990-08-10	Shipley Associates, employer for hire of Ronald R. Shook & Larry G. Best.	Shook, Ronald R.; Best, Larry G.; Shipley Associates
TX0004145614	1995-09-27	Holt effective business communication style guide /prepared in cooperation with Shipley Associates, a division of Franklin Quest Company.	Holt, Rinchart and Winston, Inc., & Shipley Associates, a division of Franklin Quest	1995	1995-06-20	additional text: Holt, Rinchart and Winston, Inc., employer for hire.	Holt, Rinchart and Winston, Inc.; Shipley Associates; Franklin Quest Company.; Shipley Associates
TX0004404441	1996-10-29	Holt effective business communication : teacher's guide with student worksheets / prepared in cooperation with Shipley Associates, a division of Franklin Quest Co.	Holt, Rinchart and Winston, Inc. (employer for hire)	1995	1995-06-20		Shipley Associates; Franklin Quest Company.; Shipley Associates; Holt, Rinchart and Winston, Inc.
TX0001655292	1985-09-11	How to manage winning proposals / Shipley Associates.	Shipley Associates	1984	1984-01-20	entire text: Shipley Associates, employer for hire of Terry R. Bacon.	Bacon, Terry R.; Shipley Associates

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TX0003401737	1992-09-18	How to write quality EISs and EAs : guidelines for NEPA documents / Shipley Associates.	Shipley Associates (employer for hire of Lawrence H. Freeman)	1992	1992-07-14		Freeman, Lawrence H.; Shipley Associates
TX0001655291	1985-09-11	How to write winning proposals / Shipley Associates.	Shipley Associates	1983	1983-12-18	entire text. Shipley Associates, employer for hire of Terry R. Bacon.	Bacon, Terry R.; Shipley Associates
TX0001788722	1986-03-25	Interactive teaching skills.	Shipley Associates	1985	1985-08-01	Shipley Associates, employer for hire of Terry R. Bacon (coauthor entire text), Phillip E. Bozek (coauthor entire text) & A. Dennis Mead (contributing author)	Bacon, Terry R.; Bozek, Phillip E.; Mead, A. Dennis; Shipley Associates
TX0003990965	1995-01-26	Investigative report writing.	Franklin Quest Company	1991	1991-10-18	text: Shipley Associates, employer for hire.	Franklin Quest Company; Shipley Associates
TX0001780108	1986-03-25	Making professional presentations.	Shipley Associates	1985	1986-01-01	text: Shipley Associates, employer for hire of Terry R. Bacon, Brent D. Peterson & James B. DeMoux.	Bacon, Terry R.; Peterson, Brent D.; DeMoux, James B.; Shipley Associates

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TX0001795318	1985-12-12	Making sales presentations.	Shipley Associates	1985	1985-11-01	Shipley Associates, employer for hire of Terry R. Bacon (entire text), Lawrence H. Freeman & Brent D. Peterson (contributing authors)	Bacon, Terry R.; Freeman, Lawrence H.; Peterson, Brent D.; Shipley Associates
TX0003125224	1991-08-12	Managed scientific writing.	Shipley Associates	1991	1991-05-21	Shipley Associates, employer for hire of Robert H. Tippetts	Tippetts, Robert H.; Shipley Associates
TX0003505536	1993-03-08	Managed scientific writing : workshop manual.	Shipley Associates (employer for hire of R. Breck England)	1992	1992-09-09		England, R. Breck; Shipley Associates
TX0003678474	1993-12-16	Managing Communication Quality : workshop manual.	Shipley Associates	1993	1993-10-21		Shipley Associates
TX0002439388	1988-11-10	Managing cost proposals.	Shipley Associates	1988	1988-09-30	Shipley Associates, employer for hire of Larry J. Newman.	Newman, Larry J.; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0007950948	2014-08-14	Managing Federal Proposals: Slide Deck.	Shipley Business Development Services, Inc., dba Shipley Associates.	2008	2008-05-31	Shipley Business Development Services, Inc., dba Shipley Associates, employer for hire; Citizenship: United States. Authorship: text, artwork.	Shipley Business Development Services, Inc.; Shipley Associates
TX0003990963	1995-01-26	Managing meeting quality, workshop manual.	Franklin Quest Company	1991	1992-02-05	text: Shipley Associates, employer for hire of Mark M. Wells & Manny Gunne.	Wells, Mark M.; Gunne, Manny; Franklin Quest Company; Shipley Associates
TX0002149379	1987-09-17	Managing the cost volume.	Shipley Associates	1987	1987-07-23	entire text: Shipley Associates, employer for hire of Larry J. Newman & David G. Pugh.	Newman, Larry J.; Pugh, David G.; Shipley Associates
TXu000407212	1989-12-18	Managing the cost volume : module 5 : briefing transparencies.	Shipley Associates & General Dynamics	1989			Shipley Associates; General Dynamics
TX0001655219	1985-09-11	Managing the N E P A process.	Shipley Associates	1984	1984-11-01	text: Shipley Associates, employer for hire of Lawrence H. Freeman.	Freeman, Lawrence H.; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0002182648	1987-09-17	Managing winning proposals.	Shipley Associates	1987	1987-04-03	Shipley Associates, employer for hire of Terry R. Bacon (text & compilation), David G. Pugh (text) & Sidney L. Jensen.	Bacon, Terry R.; Pugh, David G.; Jensen, Sidney L.; Shipley Associates
TX0002617991	1989-06-12	Managing written communication.	Shipley Associates	1989	1989-03-13	entire text: Francine T. Mahak; employer for hire.	Mahak, Francine T.; Shipley Associates
TX0001683786	1985-09-11	Managing written communication.	Shipley Associates	1985	1985-08-15	Shipley Associates, employer for hire of Robert H. Tippetts (text) & Richard C. Callahan (revisions)	Tippetts, Robert H.; Callahan, Richard C.; Shipley Associates
TX0002638409	1989-06-12	NEPA and the Forest Service appeal process.	Shipley Associates	1989	1989-03-07	entire text & compilation of various government regulation excerpts: Shipley Associates, employer for hire of Judith L. Lee.	Lee, Judith L.; Shipley Associates
TX0003207928	1991-11-26	NEPA executive overview.	Shipley Associates	1991	1991-10-10	author of entire text: Shipley Associates, employer for hire of Judith Lee.	Lee, Judith; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0003000165	1991-01-08	NEPA executive overview.	Shipley Associates	1990	1990-06-12	Shipley Associates, employer for hire of Judith Lee.	Lee, Judith; Shipley Associates
TX0002431289	1988-11-10	Practical writing for auditors.	Shipley Associates	1988	1988-06-24	entire text. Shipley Associates, employer for hire of Sidney L. Jensen.	Jensen, Sidney L.; Shipley Associates
TX0003372608	1992-08-04	Preparing DOP AAs (AF form 813) : workshop manual.	Shipley Associates (employer for hire of Sidney L. Jensen)	1992	1992-05-05		Jensen, Sidney L.; Shipley Associates
TX0003487555	1993-02-08	Preparing specifications and statements of work.	Shipley Associates (employer for hire of Larry G. Best) (author of anon. contribution)	1992	1992-10-01		Best, Larry G.; Shipley Associates
TX0001966344	1986-08-29	Principles of specification writing : equipment & supplies / Shipley Associates.	Shipley Associates	1986	1986-07-01	text & compilation: Shipley Associates, employer for hire of Larry Best.	Best, Larry; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0001930613	1986-07-14	Principles of specification writing : prepared for N A V F A C, Oakland, California / presented by Larry Best.	Shipley Associates	1986	1986-03-01	entire text & compilation: Shipley Associates, employer for hire of Larry G. Best.	Best, Larry G.; Shipley Associates
TX0002585523	1989-06-12	Professional presentations.	Shipley Associates	1989	1989-03-10	Shipley Associates, employer for hire of James B. DeMoux Phillip Bozek & Mark M. Wells.	DeMoux, James B.; Bozek, Phillip; Wells, Mark M.; Shipley Associates
TX0002584383	1989-06-12	Professional presentations : leader guide.	Shipley Associates	1989	1989-04-20	Shipley Associates, employer for hire of James B. DeMoux, Phillip Bozek & Mark M. Wells.	DeMoux, James B.; Bozek, Phillip; Wells, Mark M.; Shipley Associates
TX0003980577	1995-01-26	Professional presentations : workshop manual.	Franklin Quest Company	1993	1993-06-25	Shipley Associates, employer for hire.	Franklin Quest Company; Shipley Associates
TX0002691001	1989-11-14	Proofreading, editing, and writing.	Shipley Associates	1989	1989-09-19	Shipley Associates, employer for hire of R. Breck England.	England, R. Breck; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0002078617	1987-03-11	Proposal development worksheet.	Shipley Associates	1986	1986-10-24	author of complete text & compilation; Shipley Associates, employer for hire of Terry R. Bacon.	Bacon, Terry R.; Shipley Associates
TX0001782605	1986-03-25	Rapid reading.	Shipley Associates	1985	1985-04-15	Shipley Associates, employer for hire of Barbara B. Maloney (primary author; entire text) & Jeri Parker (editor; entire text)	Maloney, Barbara B.; Parker, Jeri; Shipley Associates
TX0003990964	1995-01-26	Report construction and writing; workshop manual.	Franklin Quest Company	1993	1993-08-06	text; Shipley Associates, employer for hire.	Franklin Quest Company; Shipley Associates
TXu000667105	1994-08-24	Resource Conservation and Recovery Act as amended by the Federal Facilities Compliance Act : hazardous material and hazardous waste management.	on text & compilation; Shipley Associates, a division of Franklin Quest Company	1994			Shipley Associates; Franklin Quest Company.; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX00002944419	1990-10-25	Rockwell autonetics : preparing specifications for the EF111A proposal.	Shipley Associates	1990	1990-06-22	text & compilation: Shipley Associates, employer for hire of Larry Best, George McCulley & Samuel H. Kazdan.	Best, Larry; McCulley, George; Kazdan, Samuel H.; Shipley Associates
TX00001785863	1986-03-25	Secretarial proofreading, editing, and writing.	Shipley Associates	1984	1984-08-15	text: Shipley Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; Shipley Associates
TX00001789372	1986-03-25	Sequential review technique.	Shipley Associates	1986	1986-02-15	entire text: Shipley Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; Shipley Associates
TX00001782675	1986-03-25	Shipley Associates composing skills inventory (S A C S I)	Shipley Associates	1984	1984-06-01	text: Shipley Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; Shipley Associates
TX00002592148	1989-06-12	Shipley Associates proposal process : Proposal development flowchart (60-day response time)	Shipley Associates	1989	1989-04-04	Shipley Associates, employer for hire of Neal Sims & Larry J. Newman.	Sims, Neal; Newman, Larry J.; Shipley Associates

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TX0001781688	1986-03-25	ShIPLEY Associates proposal writing exercises, handouts, and worksheets.	ShIPLEY Associates	1984	1984-01-20	text: ShIPLEY Associates, employer for hire of Terry R. Bacon.	Bacon, Terry R.; ShIPLEY Associates
TX0001787146	1986-03-25	ShIPLEY Associates revising skills inventory (S A R S I)	ShIPLEY Associates	1984	1984-06-01	co-author, entire text: ShIPLEY Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; ShIPLEY Associates
TX0001832097	1986-06-11	ShIPLEY Associates style guide.	ShIPLEY Associates	1984	1985-03-01		ShIPLEY Associates
TX0001665484	1985-09-24	ShIPLEY Associates style guide for oil and gas professionals / Terry R. Bacon, Lawrence H. Freeman.	ShIPLEY Associates	1985	1985-08-15	text: ShIPLEY Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; ShIPLEY Associates
TX0001590868	1985-05-30	ShIPLEY Associates : style guide / Terry R. Bacon, Lawrence H. Freeman.	ShIPLEY Associates	1985	1985-05-01	co-authors of entire text: ShIPLEY Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; ShIPLEY Associates
TX0001781689	1986-03-25	ShIPLEY Associates writing process checklist and revising checklist.	ShIPLEY Associates	1985	1985-01-01	text: ShIPLEY Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; ShIPLEY Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0001838370	1985-09-11	Specifications writing.	Shipley Associates	1983	1983-10-15	author of entire text: Shipley Associates, employer for hire of Larry G. Best.	Best, Larry G.; Shipley Associates
TX0003402481	1992-09-17	Strategic sales presentations workshop manual.	Shipley Associates (employer for hire of Mark Wells, Manny Gunne, & Shari Hubbert)	1992	1992-07-08		Wells, Mark; Gunne, Manny; Hubbert, Shari; Shipley Associates
TX0003372607	1992-08-04	Strategic sales writing : workshop manual.	Shipley Associates (employer for hire of R. Breck England)	1992	1992-04-27		England, R. Breck; Shipley Associates
TX0002696302	1989-10-24	Strategy to win.	Fluor Daniel, Inc., and Shipley Associates	1989	1989-01-30	Fluor Daniel, Inc., (provided funding, documents & counsel) & Shipley Associates (customizing), employers for hire.	Fluor Daniel, Inc.; Shipley Associates
TX0003104596	1989-12-01	Strategy to win card set.	Fluor Daniel, Inc., Shipley Associates	1989	1989-01-30	Fluor Daniel, Inc. & Shipley Associates.	Fluor Daniel, Inc.; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
V2964P142	1994-02-28	Strategy to win card set & 5 other titles.					ShIPLEY Associates.; Franklin Quest Company.
VA0000371180	1989-10-24	Strategy to win / developed by Terry R. Bacon, Shipley Associates in association with Fluor Daniel, Inc.	Fluor Daniel, Inc., and Shipley Associates	1989	1989-01-30	Fluor Daniel, Inc., and Shipley Associates, employer for hire.	Bacon, Terry R.; Fluor Daniel, Inc.; Shipley Associates
TX0002902950	1990-08-30		Shipley Associates	1990	1990-05-15	Shipley Associates, employer for hire.	Freeman, Lawrence H.; Bacon, Terry R.; Shipley Associates
TX0002829916	1990-06-07	Style guide / Lawrence H. Freeman, Terry R. Bacon.	Shipley Associates	1990	1990-05-01	entire text: Shipley Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Freeman, Lawrence H.; Bacon, Terry R.; Shipley Associates
TX0003277286	1991-11-26	Style write user guide.	Shipley Associates	1991	1991-08-19	Shipley Associates, employer for hire of Shari Hubbert.	Hubbert, Shari; Shipley Associates

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TX0002901841	1990-08-30	Technical presentations.	Shipley Associates	1989	1989-11-10	Shipley Associates, employer for hire of Mark M. Wells, Kim R. Burningham.	Wells, Mark M.; Burningham, Kim R.; Shipley Associates
TX0002182646	1987-09-17	Technical writing.	Shipley Associates	1987	1987-06-01	text: Shipley Associates, employer for hire of Terry R. Bacon, Lawrence H. Freeman & Sidney L. Jensen.	Bacon, Terry R.; Freeman, Lawrence H.; Jensen, Sidney L.; Shipley Associates
TX0001663218	1985-09-11	Technical writing.	Shipley Associates	1984	1984-11-01	co-authors of entire text: Shipley Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; Shipley Associates
TX0001788818	1986-03-25	Technical writing and editing facilitator's manual.	Shipley Associates	1985	1985-02-01	entire text: Shipley Associates, employer for hire of Terry R. Bacon.	Bacon, Terry R.; Shipley Associates
TX0002345985	1988-05-23	Technical writing: leader guide.	Shipley Associates	1988	1988-04-25	entire text: Shipley Associates, employer for hire of Kelly M. Cowser.	Cowser, Kelly M.; Shipley Associates
TX0002691002	1989-11-14	Technical writing: module 3, visuals.	Shipley Associates	1989	1989-08-01	Shipley Associates, employer for hire of R. Breck England.	England, R. Breck; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0003488172	1993-02-08	Technical writing workshop manual.	Shipley Associates (employer for hire of Lawrence H. Freeman) (author of anon. contribution)	1992	1992-09-08		Freeman, Lawrence H.; Shipley Associates
TX0003580656	1993-02-16	Understanding and preparing statements of work : workshop manual.	Shipley Associates (employer for hire of Larry G. Best)	1992	1992-10-01		Best, Larry G.; Shipley Associates
V2967P278	1994-02-28	Understanding and preparing statements of work: workshop manual & 131 other titles / By Shipley Associates, employer for hire.					Shipley Associates; Franklin Quest Company
TX0002249418	1987-12-16	Understanding military specifications and purchase descriptions.	Shipley Associates	1987	1987-08-27	Shipley Associates, employer for hire of Larry G. Best & Ronald R. Shook.	Best, Larry G.; Shook, Ronald R.; Shipley Associates

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TX0001781687	1986-03-25	United Technologies executive writing.	Shipley Associates	1985	1985-12-10	text: Shipley Associates, employer for hire of Terry R. Bacon & Lawrence H. Freeman.	Bacon, Terry R.; Freeman, Lawrence H.; United Technologies; Shipley Associates
TX0002829921	1990-06-07	USAF managing the NEPA process.	Shipley Associates	1990	1990-05-15	entire text: Shipley Associates, employer for hire of Sidney L. Jensen.	Jensen, Sidney L.; Shipley Associates
TX0001943464	1986-07-14	Workshop in advanced specifications writing.	Shipley Associates	1985	1985-09-15	entire text & compilation: Shipley Associates, employer for hire of Larry G. Best.	Best, Larry G.; Shipley Associates
TX0001634451	1985-09-05	Workshop in technical writing and editing : Workshop in effective writing : Workshop in report writing and editing : Workshop in effective business writing.	Shipley Associates	1980	1980-01-08		Shipley Associates
TX0002443851	1988-11-10	Writing commercial proposals.	Shipley Associates	1988	1988-08-01	entire text: Shipley Associates, employer for hire of Terry R. Bacon.	Bacon, Terry R.; Shipley Associates

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TX00002829922	1990-06-07	Writing commercial proposals : leader guide.	Shipley Associates	1989	1989-11-17	entire text: Shipley Associates, employer for hire of Richard C. Callahan & Kelly Cowser.	Callahan, Richard C.; Cowser, Kelly; Shipley Associates
TX0001653535	1985-09-11	Writing environmental documents / presented by Shipley Associates.	Shipley Associates	1979	1979-02-01	Shipley Associates, employer for hire of Lawrence H. Freeman & Sidney L. Jensen.	Freeman, Lawrence H.; Jensen, Sidney L.; Shipley Associates
TX0001895537	1986-08-29	Writing guide specifications.	Shipley Associates	1986	1986-07-01	co-authors & composers of entire text: Shipley Associates, employer for hire of Larry Best & Ronald Shook.	Best, Larry; Shook, Ronald; Shipley Associates
CSN0028294	1979-08-14	Writing in the world of work / Robert H. Tippetts, director of writing programs, Terry R. Bacon, managing editor].	Shipley Associates	1980	July-Aug 1979-	Shipley Associates, employer for hire.	Tippetts, Robert H.; Bacon, Terry R.; Shipley Associates.
CSN0028294	1979-08-14	Writing in the world of work / Robert H. Tippetts, director of writing programs, Terry R. Bacon, managing editor].	Shipley Associates.	1979	July-Aug 1979-	Shipley Associates, employer for hire.	Tippetts, Robert H.; Bacon, Terry R.; Shipley Associates.

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0001784924	1986-03-25	Writing military specifications.	Shipley Associates	1985	1985-12-20	text: Shipley Associates, employer for hire of Larry G. Best & Ronald R. Shook.	Best, Larry G.; Shook, Ronald R.; Shipley Associates
TX0003000166	1991-01-08	A Writing process for NEPA.	Shipley Associates	1990	1990-11-07	Shipley Associates, employer for hire of Lawrence H. Freeman & Heidi West.	Freeman, Lawrence H.; West, Heidi; Shipley Associates
TXu000407211	1989-12-18	Writing proposal sections : module 2 : workbook.	Shipley Associates & General Dynamics	1989			Shipley Associates; General Dynamics
TX0003402482	1992-09-17	Writing strategic plans workshop manual.	Shipley Associates (employer for hire of Stan Smith)	1992	1992-07-10		Smith, Stan; Shipley Associates
TX0002182649	1987-09-17	Writing winning proposals.	Shipley Associates	1987	1987-05-22	Shipley Associates, employer for hire of Terry R. Bacon (text & compilation), David G. Pugh & Sidney L. Jenson (text)	Bacon, Terry R.; Pugh, David G.; Jenson, Sidney L.; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0003208944	1991-11-26	Writing winning proposals : capturing commercial business.	Shipley Associates	1991	1991-09-30	entire text: Shipley Associates, employer for hire of Larry L. Newman, Garth A. Hanson & Shari Hubbert.	Newman, Larry L.; Hanson, Garth A.; Hubbert, Shari; Shipley Associates
TX0003571327	1993-06-07	Writing winning proposals : capturing commercial business, commercial proposal planner / prepared by Larry Newman.	Shipley Associates is the employer for hire of Larry J. Newman	1993	1993-03-05		Newman, Larry J.; Shipley Associates
TX0003552675	1993-05-18	Writing winning proposals : capturing commercial business workshop manual.	Shipley Associates (employer for hire of Larry J. Newman (text author) Garth A. Hanson & Shari Hubber (contributors))	1993	1993-02-03		Newman, Larry J.; Hanson, Garth A.; Hubbert, Shari; Shipley Associates
TX0003484203	1993-02-08	Writing winning proposals : capturing federal services business : workshop manual.	Shipley Associates	1992	1992-12-24	Shipley Associates, employer for hire of Robert A. Winslow & Kathy Whitman.	Winslow, Robert A.; Whitman, Kathy; Shipley Associates

Registration No.	Date	Title	Copyright Claimant	Date of Creation	Date of Publication	Authorship on Application	Names
TX0002439386	1988-11-10	Writing winning proposals : leader guide.	Shiplely Associates	1988	1988-07-01	Shiplely Associates, employer for hire of Kelly M. Cowser.	Cowser, Kelly M.; Shiplely Associates
TX0005477757	2002-02-15	Shiplely Associates proposal guide for business development professionals	Shiplely Associates, Inc. (employer for hire)	2001	2001-11-28		Newman, Larry; Shiplely Associates, Inc.

EXHIBIT B

Patents

None.

EXHIBIT C
Trademarks

Country	Application No.	Date Filed	Registration No.	Registration Date	Title	Status
US	85/081,706	7/9/2010	3988578	7/5/2011	SHIPLEY	Registered
US	85/081,734	7/9/2010	4082071	1/10/2012	SHIPLEY ASSOCIATES	Registered
US	85/081,887	7/9/2010	3952861	4/26/2011	SHIPLEYASSOCIATES (Design)	Registered
US	85/081,894	7/9/2010	3992406	7/12/2011	"Globe" Logo (Design)	Registered
US	85/081,899	7/10/2010	3952862	4/26/2011	SHIPLEY UNIVERSITY	Registered
US	85/081,901	7/10/2010	3952863	4/26/2011	SHIPLEY UNIVERSITY (Design)	Registered
US	85/081,907	7/10/2010	4001205	7/26/2011	Shipley Wins (Design)	Registered
US	85/081,908	7/10/2010	4008483	8/9/2011	WWW.SHIPLEYWINS.COM	Registered
US	85/081,912	7/10/2010	4075958	12/27/2011	SHIPLEY	Registered
US	85/081,914	7/10/2010	4075959	12/27/2011	SHIPLEY ASSOCIATES	Registered
US	85/081,916	7/10/2010	3952864	4/26/2011	SHIPLEYASSOCIATES (Design)	Registered
US	85/081,919	7/10/2010	3923075	2/22/2011	"Globe" Logo (Design)	Registered
US	85/081,921	7/10/2010	3925349	3/1/2011	WE ENABLE WINNING	Registered
US	85/081,922	7/10/2010	4001206	7/26/2011	Shipley Wins (Design)	Registered
US	85/081,923	7/10/2010	4097807	2/14/2012	WWW.SHIPLEYWINS.COM	Registered
US	85/084,969	7/14/2010	4078881	1/3/2012	SHIPLEY	Registered
US	85/084,994	7/15/2010	4082075	1/10/2012	SHIPLEYASSOCIATES	Registered
US	85/084,996	7/15/2010	3952865	4/26/2011	SHIPLEYASSOCIATES (Design)	Registered
US	85/084,999	7/15/2010	3923119	2/22/2011	"Globe" Logo (Design)	Registered
US	85/085,000	7/15/2010	3952866	4/26/2011	SHIPLEY UNIVERSITY	Registered
US	85/085,001	7/15/2010	3952867	4/26/2011	SHIPLEY UNIVERSITY (Design)	Registered

Country	Application No.	Date Filed	Registration No.	Registration Date	Title	Status
US	85/085,003	7/15/2010	4008498	8/9/2011	WE ENABLE WINNING	Registered
US	85/085,004	7/15/2010	4210579	9/18/2012	WE EMPOWER LEARNING	Registered
US	85/085,005	7/15/2010	4001223	7/26/2011	Shipley Wins (Design)	Registered
US	85/085,007	7/15/2010	4001224	7/26/2011	WWW.SHIPLEYWINS.COM	Registered
US	86/627,368	5/12/2015	4907551	3/1/2016	SHIPLEYONLINE (Design)	Registered
US	90/330,355	11/19/2020			BW BUSINESS WINNING INSTITUTE (Design)	SOU Filed
US	90/330,358	11/19/2020	6617008	1/11/2022	BUSINESS WINNING INSTITUTE	Registered
NZ	829314	8/23/2010	829314	8/23/2010	SHIPLEY	Registered
IN	2120637	3/24/2011	2120637	3/24/2011	SHIPLEY	Registered
AU, CN, EM, IL, KR, NO, TR	1054654	9/15/2010	1054654	9/15/2010	SHIPLEY ASSOCIATES	Registered
CA	1,498,312	9/20/2010	TMA852,385	6/4/2013	SHIPLEY ASSOCIATES	Registered
NZ	829312	8/23/2010	829312	2/23/2011	SHIPLEY ASSOCIATES	Registered
IN	2120634	3/24/2011	2120634	3/24/2011	SHIPLEY ASSOCIATES	Registered
AU, CN, EM, IL, KR, NO, TR	1054125	9/15/2010	1054654	9/15/2010	"Globe" Logo (Design)	Registered
CA	1,498,311	9/20/2010	TMA852,367	6/3/2013	"Globe" Logo (Design)	Registered
NZ	829315	8/23/2010	829315	2/23/2011	"Globe" Logo (Design)	Registered
AU, CN, EM, IL, NO, TR	1054046	9/15/2010	1054654	9/15/2010	Shipley Wins (Design)	Registered

Country	Application No.	Date Filed	Registration No.	Registration Date	Title	Status
CA	1498309	9/20/2010	TMA853,761	6/20/2013	Shipley Wins (Design)	Registered
NZ	829313	8/23/2010	829313	2/23/2011	Shipley Wins (Design)	Registered

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